## FİBABANKA A.Ş. AND ITS FINANCIAL SUBSIDIARY

INDEPENDENT AUDITOR'S REPORT, CONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE YEAR ENDED 31 DECEMBER 2017

(Convenience translation of publicly announced consolidated financial statements, related disclosures and auditor's report originally issued in Turkish)

(Convenience translations of the independent auditor's report originally issued in Turkish ~ See Note I. of Section 3)

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Fibabanka Anonim Sirketi:

#### A) Report on the Audit of Consolidated Financial Statements

#### 1) Qualified Opinion

We have audited the accompanying consolidated financial statements of Fibabanka A.Ş (the Bank) and its subsidiaries (together will be referred as the "Group"), which comprise the statement of financial position as at December 31, 2017, and the consolidated statement of profit or loss accounted for under equity, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, except for the effect of the matter described in the "Basis for Qualified Opinion" section of our report, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2017 and consolidated financial performance and consolidated its cash flows for the year then ended in accordance with the prevailing accounting principles and standards set out as in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006 and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency (BRSA), circulars, interpretations published by BRSA and "BRSA Accounting and Financial Reporting Legislation" which includes the provisions of Turkish Accounting Standards (TAS) for the matters which are not regulated by these regulations.

#### 2) Basis for Qualified Opinion

As explained in detail in Note II-8 of Section 5, the accompanying consolidated financial statements as at December 31, 2017 include a general reserve which does not meet the relevant criterias in TAS 37 "Provisions, Contingent Liabilities and Contingent Assets" for possible risks provided by the Bank Management for possible results of the circumstances which may arise from possible changes in the economy and market conditions during the year of 2016 and within current period amounting to TL 55,500 thousands out which TL 36,000 thousands and TL 19,500 thousands, respectively.

Our audit was conducted in accordance with "Regulation on independent audit of the Banks" published in the Official Gazette no.29314 dated 2 April 2015 by BRSA (BRSA Independent Audit Regulation) and Independent Auditing Standards ("ISA") which are the part of Turkish Auditing Standards issued by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with of Code of Ethics for Independent Auditors (Code of Ethics) published by POA and have fulfilled our other responsibilities in accordance with the code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matters described in the Basis for Qualified Opinion section we have determined the matter described below to be the key audit matters to be communicated in our report.

#### Key Audit Matter

### How the Key Audit Matter is addressed in our audit

#### Impairment on Loans and Advances

Impairment of loans and receivables is a key area of judgement for the management. There is a potential risk of provision that has been provided or that will be provided may not meet the requirements of BRSA Accounting and Financial Reporting Legislation. Aforementioned risk is a failure in identifying the loans and receivables which are impaired and not providing the adequate provision for these impaired loans. Therefore, impairment of the loans and receivables is considered as a key audit matter. Related explanations regarding the financial statement relating to the impairment of loans and advances have been disclosed in "Footnote Five Note I-5".

Our audit procedures included among others, selecting samples of loans and receivables based on our judgement in order to identify whether there is objective evidence that impairment exists on these loans and receivables and the assess the adequacy of provision for those loans and receivables in accordance with the requirements of BRSA Accounting and Financial Reporting Legislation. In addition our audit procedures include assessing the relevant controls over granting, booking, monitoring derecognition and testing the design and and operational effectiveness of the key controls in place for identifying impaired loans and the calculation of provisions which were provided for them.

#### **Derivative Financial Instruments**

Derivative financial instruments including foreign exchange contracts, currency and interest rate swaps, currency options, currency futures and other derivative financial instruments which are held for trading are initially recognized on the statement of financial position at fair value and subsequently are re-measured at their fair value. Details of related amounts are explained in "Footnote Five Note I-2 and Footnote Five Note II-2". Fair value of the derivative financial instruments is determined by selecting the most convenient market data and applying valuation techniques to those particular derivative products. Derivative Financial Instruments are considered as a key audit matter due to the subjectivity in the estimates, assumptions and judgements used.

Our audit procedures included among others include reviewing fair valuation policies adopted by Group Management, re-calculation of samples basis fair values by our experts, assessing the estimations and judgements used in valuation and testing the assessment of operating effectiveness of the key controls in the process for fair value determination.

#### 4) Other Matter

The consolidated financial statements of the Bank and its subsidiaries for the year ended December 31, 2016 were audited by another audit firm, which expressed a qualified opinion in their reports issued on February 17, 2017.

#### 5) Responsibilities of Management and Directors for the Consolidated Financial Statements

Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the BRSA Accounting and Reporting Legislation and for such internal control as management determines is necessary to enable the preparation of the financial statement that is free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### 6) Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

In an independent audit, the responsibilities of us as independent auditors are:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with BRSA Independent Audit Regulation and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with BRSA Independent Audit Regulation and ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### B) Report on Other Legal and Regulatory Requirements

- 1) In accordance with Article 402 paragraph 4 of the Turkish Commercial Code ("TCC") no 6102; no significant matter has come to our attention that causes us to believe that the Bank's bookkeeping activities and financial statements for the period January 1 December 31, 2017 are not in compliance with the laws and provisions of the Bank's articles of association in relation to financial reporting.
- 2) In accordance with Article 402 paragraph 4 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

#### Additional paragraph for convenience translation to English

As explained in detail in Note I of Section Three, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Financial Reporting Legislation, accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, the accompanying consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

The engagement partner who supervised and concluded this independent auditor's report is Damla Harman.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Damla Harman, SMMM Partner

27 February 2018 İstanbul, Türkiye

#### CONSOLIDATED FINANCIAL REPORT OF

#### FİBABANKA A.Ş.

#### AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2017

Address: : Esentepe Mah. Büyükdere Caddesi

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The consolidated year-end financial report prepared in accordance with the communiqué of Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks as regulated by Banking Regulation and Supervision Agency, is comprised of the following sections:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON THE CORRESPONDING ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON FINANCIAL STRUCTURE OF THE PARENT BANK
- EXPLANATORY DISCLOSURES AND FOOTNOTES TO CONSOLIDATED FINANCIAL **STATEMENTS**
- OTHER DISCLOSURES AND FOOTNOTES
- INDEPENDENT AUDITORS' REPORT

The consolidated subsidiary included in this consolidated financial report is as follows: Subsidiary:

Fiba Portföy Yönetimi A.Ş.

The consolidated financial statements and the explanatory footnotes and disclosures unless otherwise indicated, are prepared in thousands of Turkish Lira, in accordance with the Communiqué on Banks' Accounting Practice and Maintaining Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, related communiqués and the Banks' records, have been independently audited and presented as attached.

Hüsnü Musta Özyeğin Chairman of the

Board of Directors

Bozer Deputy Chairman of the Board of Directors and Chairman of the

**Audit Committee** 

evzi

Aydın Member of the Audit

∀lüt Hamdi

Member of the Board of Committee Directors and General Manager

mer Mert

Plif Alsev Útku Özbey

Deputy General Manager Department Head Financial Control and Reporting Department

Head

Information related to personnel to whom questions related to this financial report may be directed.

Name-Surname/Title : Ayse Akdas / Financial Control and Reporting Department Head

Telephone Number : (212) 381 84 88 Fax Number : (212) 257 37 78

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION ONE**

#### **GENERAL INFORMATION**

# I. History of the Parent Bank Including Its Incorporation Date, Initial Status and Amendments to the Initial Status

On 21 December 2001, Share Transfer Agreement was signed with Novabank S.A. for the sale of all shares of Sitebank A.Ş. under the control of SDIF and the sale transaction was approved by the decision of Banking Regulation and Supervision Agency ("BRSA") No: 596 on 16 January 2002.

In the General Assembly held on 4 March 2003, the name of Sitebank A.Ş. was amended as BankEuropa Bankası A.Ş.

In the extraordinary General Assembly held on 28 November 2006, the name of Bank Europa Bankası A.Ş. was amended as Millennium Bank A.Ş.

On 27 December 2010, acquisition of the Bank by Credit Europe Bank N.V., which is an affiliate of Fiba Holding A.Ş., was realized.

In the extraordinary General Assembly held on 25 April 2011 the name of Millennium Bank A.Ş. was amended as Fibabanka A.Ş. ("the Bank").

#### II. Shareholder Structure, Shareholders Having Direct or Indirect, Joint or Individual Control Over the Management and Internal Audit of the Parent Bank, Changes in Shareholder Structure During the Current Period, if any and Information on the Bank's Risk Group

On 10 February 2010, Banco Comercial Portugues S.A. and Credit Europe Bank N.V., which is an affiliate of Fiba Group, signed a share purchase agreement to transfer 95% of the Parent's Bank's shares to Credit Europe Bank N.V. and the legal approval process was completed as of 27 December 2010.

Credit Europe Bank N.V.'s share of capital increased from 95% to 97.6% after the capital increases during 2011 and 2012. Fiba Holding A.Ş. became the ultimate parent of the Bank after acquiring 97.6% of the shares from Credit Europe Bank N.V. on 3 December 2012 and 2.4% of the shares from Banco Comercial Portugues S.A. on 7 December 2012. There were sales of equity shares to the management of the Parent Bank in 2013. The total shares held by the Bank's management represent 0.61% of the Bank's capital.

The Parent Bank applied to the BRSA on 14 January 2015 for permission of the subordinated loan provided from Fiba Holding A.Ş. in the amount of USD 50 million to be converted to share capital. Following the authorization of the BRSA on 4 March 2015, the Board of Directors decision was taken on 5 March 2015 regarding share capital increase from TL 550,000 to TL 678,860. TL 127,045 of the increase was provided by the subordinated loan granted by Fiba Holding A.Ş. which had been approved to be converted to capital and TL 1,815 of total capital was paid in cash by the other shareholders, capital increase was recognised in financial satements following the completion of the legal procedures on 7 May 2015.

The Parent Bank's paid-in capital amounting to TL 678,860 was increased to TL 847,515 on 23 December 2015 with equal contributions from International Finance Corporation ("IFC") and European Bank for Reconstruction and Development ("EBRD") amounting TL 168,655 in total. In addition, share issuance premium of TL 73,379 was recognised in the shareholders' equity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

II. Shareholder Structure, Shareholders Having Direct or Indirect, Joint or Individual Control Over the Management and Internal Audit of the Parent Bank, Changes in Shareholder Structure During the Current Period, if any and Information on the Bank's Risk Group (continued)

The Parent Bank's paid-in capital amounting to TL 847,515 was increased to TL 941,161 on 7 September 2016 with the capital contribution of TurkFinance B.V. by TL 93,646. In addition, TL 55,299 was recorded to the equity as share premium.

As of 31 December 2017, paid-in capital of the Bank is TL 941,161 and all paid in.

III. Explanations Regarding the Shares of the Parent Bank Owned by and Areas of Responsibility of the Chairman and the Members of Board of Directors, Audit Committee Members, Chief Executive Officer, Executive Vice Presidents

Name Surname	<u>Title</u>	Assignment Date
Board of Directors		
Hüsnü Mustafa Özyeğin	Chairman	27-Dec-10
Fevzi Bozer	Deputy Chairman	27-Dec-10
Mehmet Güleşci	Member	27-Dec-10
Mevlüt Hamdi Aydın	Member	24-Jan-13
İsmet Kaya Erdem	Member	11-Feb-13
Memduh Aslan Akçay	Member	13-Apr-16
Selçuk Yorgancıoğlu	Member	22-Sep-16
Hülya Kefeli	Member	15-May-17
Ömer Mert	Member-General Manager	18-Jan-17
Audit Committee		
Fevzi Bozer	Member	27-Dec-10
Mevlüt Hamdi Aydın	Member	24-Jan-13
Assistant General Managers		
Elif Alsev Utku Özbey	Deputy GM - Financial Control & Reporting	07-Jan-11
Adem Aykın	AGM - Information Technologies	01-Jul-11
Esra Osmanağaoğlu	AGM - Banking Operations	29-Feb-12
Sezin Erken	AGM - Consumer Banking & Funding Resource	10 4 17
Sezin Erken	Management	10-Aug-17
Kerim Lokman Kuriş	AGM - Corporate & Commercial Banking	01-Dec-15
Turgay Hasdiker	AGM - Credits	01-Dec-15
Ahu Dolu	AGM - Financial Institutions	01-Dec-15
Orhan Hatipoğlu	AGM - Direct Banking & Supporting Services	02-Jan-17
Ömer Rıfat Gencal	AGM – Treasury	01-May-17
Gerçek Önal	Chief Legal Officer	01-Feb-16

The Bank's equity shares owned by the individuals listed above are not material.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### IV. Individuals and Institutions That Have Qualified Shares in the Parent Bank

	Share Amount		Paid in Capital	Unpaid
Name Surname/ Commercial Title	(Nominal)	Share Ratios	(Nominal)	Shares
Fiba Holding A.Ş.	673,147	71.52%	673,147	
Hüsnü Mustafa Özyeğin	666,433	70.81%	666,433	

#### V. Summary Information on the Parent Bank's Services and Activity Areas

The Bank was incorporated as a privately owned bank authorized for customer deposit acceptance and the Head Office of the Bank is located in Istanbul, Turkey. As of 31 December 2017, the Bank serves with 80 domestic branches and 1,633 employees.

#### VI. Other Information

The Bank's Commercial Title: Fibabanka Anonim Şirketi

The Bank's General Directorate Address: Esentepe Mah. Büyükdere Caddesi

No:129 Şişli 34394 İstanbul

The Bank's Phone and Fax Numbers: Telephone : (0212) 381 82 82

Fax : (0212) 257 37 78

The Bank's Web Site Address: www.fibabanka.com.tr

The Bank's E-Mail Address: <a href="mailtontrol@fibabanka.com.tr">mailtontrol@fibabanka.com.tr</a>
Reporting Period: 1 January 2017 – 31 December 2017

The financial statements, related disclosures and notes in this report are presented, unless otherwise indicated, in thousands of Turkish Lira (TL).

VII. Information on application differences between consolidation practices as per the Regulation on Preparation of Consolidated Financial Statements of Banks as per the Turkish Accounting Standards, and entities subject to full or proportional consolidation or deducted from equity or not subject to any of these three methods

As per the Regulation on Preparation of Consolidated Financial Statements of Banks, the investments in financial affiliates are subject to consolidation whereas as per the Turkish Accounting Standards, the investments in both financial and non-financial subsidiries are subject to consolidation. There are no investments in entities subject to proportional consolidation or to deduction from equity.

VIII. Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between parent bank and its subsidiaries

None.

# SECTION TWO CONSOLIDATED FINANCIAL STATEMENTS

# NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS OF 31 DECEMBER 2017

	ASSETS	Footnotes	CU	RRENT PERIO (31/12/2017)	OD	P	RIOR PERIOI (31/12/2016)	0
			TL	FC	Total	TL	FC	Total
L	CASH AND BALANCES WITH THE CENTRAL BANK	(5.1.1)	275,601	2,211,655	2,487,256	137,977	1,799,957	1,937,93
I.	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Net)	(5.1.2)	1,332,566	11,467	1,344,033	491,693	5,992	497,685
2.1	Financial Assets Held For Trading	1	732,410	11,467	743.877	491,693	5,992	497,685
2.1.1	Public Sector Debt Securities		18,450	4,174	22,624	17,033	5,720	22,753
2.1.2	Share Certificates		-1	- 1	- 1		-	
2.1.3	Positive Value of Trading Purpose Derivatives		682,024	6,477	688,501	414,739	265	415,004
2.1.4	Other Securities		31,936	816	32,752	59,921	7	59,928
2.2	Financial Assets Designated at Fair Value		600,156		600,156			
2.2.1	Public Sector Debt Securáries		000,120	-	001,000	- 1		
2.2.1	Share Certificates		-	- 1	- }	- 1	-	
			600.156	- 1	(0) 15(	-	- 1	
2.2.3	Loans		600,156	- i	600,156	- [	-	
2.2.4	Other Securities							
Ш.	BANKS	(5.1.3)	48,135	271,881	320,016	1,428	56,952	58,380
IV.	DUE FROM MONEY MARKETS		- [	376,334	376,334	15,009	259,693	274,702
4.1	Interbank Money Market		- 1	-	- į	-	- 1	-
4.2	Istanbul Stock Exchange		-	376,334	376,334	15,009	259,693	274,702
4,3	Reverse Repurchase Agreements		- j	- [	-	- ]	- 1	-
v.	FINANCIAL ASSETS AVAILABLE FOR SALE (Net)	(5.1.4)	184,756	581,407	766,163	174,433	712,793	887,226
5.1	Share Certificates		- }	1.727	1,727	- 1	1,019	1,019
5.2	Public Sector Debt Securities		167,708	12,147	179,855	172,433	11,418	183,851
5.3	Other Securities		17,048	567,533	584,581	2,000	700,356	702,356
VI.	LOANS AND RECEIVABLES	(5.I.5)	9,627,446	4,860,555	14,488,001	7,983,452	3,457,820	11,441,272
6.1	Loans and Receivables	(5.1.2)	9,329,948	4,860,555	14,190,503	7,854,983	3,457,820	11,312,803
6.1.1	Leans Utilized to the Bank's Risk Group			72	4,786	122,792	48	122,840
	· ·		4,714	/2	4,700	122,792	40	122,040
6.1.2	Public Sector Debt Securities							
6.1.3	Others		9,325,234	4,860,483	14,185,717	7,732,191	3,457,772	11,189,963
6.2	Loans under Follow-Up		468,493	- 1	468,493	212,639	- 1	212,639
6.3	Specific Provisions (-)		170,995	- 1	170,995	84,170	- }	84,170
VII.	FACTORING RECEIVABLES	1	-	- }	- 1	- [	- }	-
VIII.	INVESTMENT HELD TO MATURITY (Net)	(5.I.6)	- [	- (	- ‡	-	- 1	
8. I	Public Sector Debt Securities		- 1	- 1	- }	- 1	-	-
8.2	Other Securities	-	-	-	- [	-	- 1	_
IX.	INVESTMENTS IN ASSOCIATES (Net)	(5.1.7)	4,897	-1	4,897	- 1	- 1	_
9.1	Associates accounted for Under Equity Method		-	. !	-	- 1	- 1	
9.2	Unconsolidated Associates		4,897	_ [	4,897			_
9.2.1	Financial Associates		4,897	_ j	4,897	_ [	_	
9,2.2	Non-Financial Associates		1,000	_1	- 1	_ ***	_ i	_
y, 2, 2 X.		(510)	- 1	- 1	- {	- 1	-	_
	INVESTMENTS IN SUBSIDIARIES (Net)	(5.1.8)	-1	- 1	- 1	- 1	- :	-
10.1	Unconsolidated Financial Subsidiaries		- 1	* }	-1	-	- 1	-
10.2	Unconsolidated Non-Financial Subsidiaries		-	- i	- }	- 1	- 1	-
XI.	ENTITIES UNDER COMMON CONTROL (JOINT VENT.) (Net)	(5.1.9)	- 1	- }	- 1	- 1	- 1	-
11.1	Joint Ventures accounted for Under Equity Method		-1	- ]	- [	-	- }	-
11.2	Unconsolidated Joint Ventures	1	- ]	- 1	-	- [	- 1	-
11.2.1	Financial Joint Ventures		- 1	- ]	- 1	- [	- [	-
11.2.2	Non-Financial Joint Ventures		-	- 1	- 4	- 1	-	-
XII.	LEASE RECEIVABLES (Net)	(5.1.10)	-1	- 1	- 1	- 1	- 1	-
12.1	Financial Lease Receivables		- 1	-1		- 1	- 1	
12.2	Operational Lease Receivables		_	-1	- 1	-	- !	_
12.2	Others		- 1	- 1	- 1	- !	_ {	
			- [	- 1	- 1	- 1	- 1	
12,4	Unearned Income (-)		17.002	-	17.002	- 1	- 1	
XIII.	HEDGING PURPOSE DERIVATIVES	(5.1.11)	17,902	- j	17,902	- 1	-	-
13.1	Fair Value Hedge		17,902	- [	17,902	- 1	- }	
13.2	Cash Flow Hedge	1	-	- ]	- 19	- ]	- }	
13.3	Hedging of a Net Investment in Foreign Subsidiaries		- [	- [	- [	-	- 1	-
XIV.	TANGIBLE ASSETS (Net)	(5.I.12)	191,962	- 1	191,962	186,205	- {	186,205
XV.	INTANGIBLE ASSETS (Net)	(5.1.13)	5,948	-	5,948	3,979	-	3,979
15.1	Goodwill		-1	-	- (	- }	- 5	
15.2	Others		5,948	_ [	5,948	3,979	- 1	3,979
XVI.	INVESTMENT PROPERTIES (Net)	(5.I.14)		_ [			~ !	
XVII.	TAX ASSETS	(3.1.17)	9,831	- [	9,831	307	- 1	307
			1	- 1	1	į	•	268
17.1	Current Tax Assets		327	-	327	268	-	
17.2	Deferred Tax Assets	(5.1.15)	9,504	- [	9,504	39	- 1	39
XVIII.	ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	(5.1.16)	23,795	~ [	23,795	3,817	- 1	3,817
18.1	Held For Sale		23,795	- ]	23,795	3,817	-	3,817
18.2	Discontinued Operations		- [	- [	- [	- 1	-	
XIX.	OTHER ASSETS	(5.1.17)	54,254	21,276	75,530	81,796	15,569	97,365
			1			-		
		1 1		1	1	1		

# NOTES TO THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS OF 31 DECEMBER 2017

	LIABILITIES AND EQUITY	Footnotes	CU	RRENT PERIO (31/12/2017)	D	P	RIOR PERIOD (31/12/2016)	
			TL	FC	Total	TL	FC	Total
I.	DEPOSITS	(5.II.1)	6,371,720	5,896,185	12,267,905	5,814,645	3,802,093	9,616,738
1.1	Deposits of the Bank's Risk Group		460,861	248,535	709,396	399,445	212,031	611,476
1.2	Others		5,910,859	5,647,650	11,558,509	5,415,200	3,590,062	9,005,263
11.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING	(5.11.2)	742,447	7,143	749,590	383,197	262	383,459
III.	FUNDS BORROWED	(5.11.3)	21,789	2,063,062	2,084,851	17,220	1,519,443	1,536,663
IV.	DUE TO MONEY MARKETS		3,503	476,377	479,880	179,244	504,584	683,828
4.1	Interbank Money Market		- [	-	-	- [	- 1	
4.2	Istanbul Stock Exchange		3,503	-	3,503	- }	- 1	
4.3	Repurchase Agreements		- 1	476,377	476,377	179,244	504,584	683,823
V.	SECURITIES ISSUED (Net)	(5.II.4)	1,255,066	-	1,255,066	991,975	- 1	991,975
5,1	Bills		1,255,066	- 1	1,255,066	991,975	- [	991,97
5.2	Asset Backed Securities	1	- [	-	- [	- [	-	
5.3	Bonds		-	- 1	-	- ]	-	
VI.	FUNDS		-	- [	-	-1	-	
6.1	Borrowers Funds		-	- 1	-	- [	-	
6.2	Others	aponium a	- 1	- [	-	-	-	-
VII.	SUNDRY CREDITORS	(5.II.5)	219,012	93,520	312,532	59,589	86,191	145,780
VIII.	OTHER EXTERNAL RESOURCES	(5.11.5)	74,439	28,763	103,202	117,595	8,561	126,156
IX.	FACTORING PAYABLES	and the second	-	- 1	- {	- 1	- [	-
X.	LEASE PAYABLES (Net)	(5.11.6)	- [	469	469	- 3	85	85
10.1	Financial Lease Payables		- !	526	526	- 1	89	89
10.2	Operational Lease Payables			-		*	-	
10,3	Others		- 1	-		-	- 1	-
10.4	Deferred Financial Leasing Expenses ( - )	3	-1	57	57	- ]	4	4
XI.	HEDGING PURPOSE DERIVATIVES	(5.II.7)	3,664	- 1	3,664	•	-	-
11.1	Fair Value Hedge	- Of two	3,664	- [	3,664	- 1	-	
11.2	Cash Flow Hedge	1	- 1	- 1	- 4		-	-
11.3	Hedging of a Net Investment in Foreign Subsidiaries		- 1		- !	- 1	- 1	-
XII.	PROVISIONS	(5.II.8)	153,080	- 1	153,080	178,668	-1	178,668
12.1	General Provisions		70,580	- 1	70,580	121,287	- 1	121,287
12.2	Restructuring Provisions		- 1	- [	-1	-	- 1	
12.3	Reserve for Employee Benefits		21,393	- 1	21,393	16,993	-	16,993
12.4	Insurance Technical Provisions (Net)		- 1	- ]	-	-	-	· -
12.5	Other Provisions		61,107	-	61,107	40,388	_	40,388
XIII.	TAX LIABILITIES	(5.II.9)	42,256	-	42,256	38,481	-	38,481
13.1	Current Tax Liability	-	42,256	- 1	42,256	37,107	-	37,107
13.2	Deferred Tax Liability			- 1	- [	1,374	-	1,374
XIV.	SALE AND DICSOUNTINUED OPERATIONS (Net)	(5.H.10)	- 1	- [		_	_	_
14.1	Held For Sale		- 1	- 1		- 1	_ [	_
14.2	Discontinued Operations		-	- 4	-	_	_	_
XV.	SUBORDINATED LOANS	(5.11.11)		1,194,561	1,194,561	-1	397,278	397,278
XVI.	SHAREHOLDERS' EQUITY	(5,11,12)	1,462,398	2,214	1,464,612	1,299,864	(10,103)	1,289,761
16.1	Paid-In Capital		941,161	-,	941,161	941,161	-	941,161
16.2	Supplementary Capital		110,929	2,214	113,143	115,524	(10,103)	105,421
16.2.1	Share Premium	and designed on the second	128,678	-,	128,678	128,678	(10)	128,678
16.2.2	Share Cancellation Profits			-	_	-	_ 1	,20,0.0
16.2.3	Securities Revaluation Reserve	A CONTRACTOR	(13,113)	2,214	(10,899)	(10,151)	(10,103)	(20,254
16.2.4	Revaluation Fund on Tangible Assets		,,,,,,,		(10,000)	(10,121)	(10,103)	-
16.2.5	Revaluation Fund on Intangible Assets	-		-		-1	_	
16.2.6	Revaluation Fund on Investment Properties	1	_ {	-		_1	-1	-
	Bonus Shares Obtained from Associates, Subsidiaries and Joint Ventures		_ [	-	1	11	[]	-
	Hedging Funds (Effective Portion)		)		4	- 1	[]	-
16.2.9	Revaluation Fund on Assets Held for Sale and Discontinued Operations		-		-	- 1	- [	_
	Other Supplementary Capital		(4,636)	_	(4,636)	(3,003)	[]	(3,003
16,3	Profit Reserves		243,284	_	243,284	128,369	[]	128,369
	Legal Reserves		13,535	- 1	13,535	7,790	- 1	7,790
	Status Reserves	-	ا دوروء	-	ا دوبرور	7,790	Ĩ	1,190
	Extraordinary Reserves	-	229,749	- [	229,749	120 520	- [	120,579
	Other Profit Reserves		229,149	- ]	229,149	120,579	-1	120,579
16.4	Profit or Loss		166,970	-	166 070	114 757	-	111000
	Prior Periods' Profits / Losses			-	166,970	114,757	- 1	114,757
	Current Period Profit / Loss		(158)	-	(158)	(239)	- 1	(239
	Current renou Front/ Loss	1	167,128	- [	167,128	114,996	- 1	114,996
	Minority Shome	(5  1 12)	21	1	2 4 1	F 2 1		
16.5	Minority Shares	(5.11.13)	54	-	54	53	-	53

# CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS AS OF 31 DECEMBER 2017

		Footnotes	CL	JRRENT PERIC (31/12/2017)	OD		PRIOR PERIOD (31/12/2016)	
			TL	FC	Total	TL	FC	Total
A. OFF I	BALANCE SHEET COMMITMENTS AND CONTINGENCIES (I+II+III)		15,098,165	26,819,511	41,917,676	8,581,635	12,614,699	21,196,33
I.	GUARANTEES	(5.III.1)	759,810	1,271,184	2,030,994	440,172	456,854	897,82
	Letters of Guarantee		759,390	294,942	1,054,332	439,122	166,786	605,90
	Guarantees Subject to State Tender Law		-	-	-	-	-]	
1.1.2	Guarantees Given for Foreign Trade Operations		-	*****		-	144.704	
1.1.3 1.2.	Other Letters of Guarantee	1	759,390	294,942		439.122	166.786	605.90
	Bank Acceptances		420	421,119	421,539	1,050	66,001	67,05
	Import Letter of Acceptance Other Bank Acceptances	1	420	421,119	421,539	1,050	66.001	67,05
	Letters of Credit		4.20	555,123		1,020	224.067	224,06
	Documentary Letters of Credit			-	333,12	_		221,00
	Other Letters of Credit		-	555,123	555,123	-	224,067	224,06
	Prefinancing Given As Guarantee		_}	_	-	_[	-	
	Endorsements		-1	-	_	-	-1	
1.5.1	Endorsements to the Central Bank of Turkey	] [		-	-	-		
1.5.2	Other Endorsements			-	-	-	-1	
1.6.	Purchase Guarantees for Securities Issued		-[	-	-	-1	-1	
	Factoring Related Guarantees	i i	-	-	-	-	-]	
	Other Collaterals		-	-	-	-	-	
	Other Sureties		-	-	-	-		
	COMMITMENTS		1,403,774	899,493		542,376	326,052	868,42
	Irrevocable Commitments	(5.III.1)	1,403,774	899,493		542,376	326,052	868,42
	Asset Purchase and Sale Commitments		737,529	899,493	1,637,022	89,486	326.052	415.53
	Deposit Purchase and Sales Commitments	į	-1	-	-	-	1	
	Share Capital Commitments to Associates and Subsidiaries			-	222.2	171.0	-1	
	Loan Granting Commitments		323,365	-	323,365	171,368	-	171,36
	Securities Issuance Brokerage Commitments  Commitments for Reserve Denwit Requirements		-	7	-	7	-[	
	Commitments for Reserve Deposit Requirements  Commitments for Cheque Payments		211,200	-	211,200	172,800	-1	172,80
	Tax and Fund Obligations from Export Commitments	,	5.070	_	5,070	4,230	j	4,23
	Commitments for Credit Card Limits		123,381	_	123,381	101,475	]	101,47
	Commitments for Promotional Operations Re-Credit Cards and Banking Services		-	_	-	1	-	
	Receivables from "Short" Sale Commitments On Securities	i i	-	_	_	_	-	
	Payables for "Short" Sale Commitments On Securities		-	-	-	-	-	
	Other Irrevocable Commitments		3,229	_	3.229	3,016	-[	3,01
2.2	Revocable Commitments	1	-	-	-	-[	)	
221	Revocable Loan Granting Commitments		-	-	-[	-	-5	
2.2.2	Other Revocable Commitments		-	-	-	-	-	
П.	DERIVATIVE FINANCIAL INSTRUMENTS	(5.111.5)	12,934,581	24,648,834	37,583,415	7,599,087	11,831,793	19,430,880
3.1	Hedging Purpose Derivatives		482,049	509,207	991,256	-	-{	
	Fair Value Hedge		482.049	509,207	991,256	-	-	
	Cash Flow Hedge		-	-	-	-	-[	
	Hedging of a Net Investment in Foreign Subsidiaries		-	-		-	-1	
	Trading Purpose Derivatives		12,452,532	24,139,627	36,592,159	7,599,087	11,831,793	19,430,886
	Forward Foreign Currency Purchases/Sales		1,929,765	3,365,420		456,674	1,582,210	2,038,88
	Forward Foreign Currency Purchases		918,657	1,731,510		193,451	823.219	1,016,67
	Forward Foreign Currency Sales		1,011,108	1,633,910		263,223	758,991	1,022,21
	Currency and Interest Rate Swaps		5,133.914 2,340,868	12,824,125 6,587,892		4,400,155 2,410,286	7,476,657 3,533,213	11,876,81. 5,943,49
	Currency Swaps-Purchases Currency Swaps-Sales	İ	2,743,046	6,236,233	8,979,279	1,939,869	3,943,444	5,883,31
	Interest Rate Swaps-Purchases		25,000	ورشون مقرن	25,000	25,000	3,343,444}	25,00
	Interest Rate Swaps-Sales		25,000	_	25,000	25,000	- 1	25,00
	Currency, Interest Rate and Security Options		5,310,753	7,874,718		2,742,258	2,772,926	5,515,18
	Currency Options-Purchases		2,654,127	3,936,025		1,465,408	1,288,756	2,754,16
	Currency Options-Sales		2,656,626	3,938,693	6,595,319	1,276,850	1,484,170	2,761,023
	Interest Rate Options-Purchases	1	-	-		-		
	Interest Rate Options-Sales		-1	-	-	-		
3.2.3.5	Securities Options-Purchases		4	-	-	-	-1	
3.2.3.6	Securities Options-Sales	į	-1	-	-1	-1		
3.2.4	Currency Futures		-	-		-		
	Currency Futures-Purchases	1		-		-	-}	
	Currency Futures-Sales			-	-	-	-{	
	Interest Rate Futures		-1	-		-1	-	
	Interest Rate Futures-Purchases	į l	-	-	-	-		
	Interest Rate Futures-Sales		-1	-	-	-	-[	
	Others	1	78,100	75,364	153,464	-	7	102 =====
	ODY AND PLEDGED ITEMS (IV+V+VI) ITEMS HELD IN CUSTODY		99,748,531	41,498,940	141,247,471	70,890,212	32,888,095	103,778,307
	Customers' Securities and Portfolios Held	1	1,464,887	288,177	1,753,064	961,063	262,458	1,223,521
	Customers' Securities and Portfolios Held Securities Held in Custody	1	128,611 150,635	116,692	128,611 267,327	160,517 77,188	87.118	160,51° 164,300
	Checks Received for Collection		737,227	91,680	828,907	430,886	81,067	511,95
	Commercial Notes Received for Collection		170,178	79,805	249,983	126.323	94.273	220,59
	Other Assets Received for Collection	i	170,176	المرافير و	247,703	المدرية ا	اداسب	
	Assets Received for Public Offering	1	]	]		]	-	
	Other Items under Custody		278,236		278,236	166,149	-!	166,14
	Custodians			_i			_	
	PLEDGED ITEMS		98,283,644	41,210,763	139,494,407	69,929,149	32,625,637	102,554,786
	Securities		86,637	150,865	237,502	55,143	88.839	143,98
	Guarantee Notes		167,345	198.887		164,027	64.842	228,86
	Commodities		-]	-	-1	2,500		2,50
	Warrants		-1	-	-	-	-	
5.5	Immovables		9,477,490	5,736,845	15,214,335	8,994,608	4,143,780	13,138,38
	Other Pledged Items		88,552,172	35,124,166	123,676,338	60,712,871	28,328,176	89,041,04
5.7	Pledged Items-Depository			_	-	-	-{	
	ACCEPTED GUARANTEES AND WARRANTIES		-[	-	1	-		
		1	į			Í	and the same of th	
	TOTAL OFF BALANCE SHEET ITEMS (A+B)		114,846,696	68,318,451	183,165,147	79,471,847	45,502,794	124,974,6-

# CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	INCOME AND EXPENSE ITEMS		CURRENT PERIOD (01/01/2017-	PRIOR PERIOR (01/01/2016-
			31/12/2017)	31/12/2016)
I.	INTEREST INCOME	(5.IV.1)	1,847,427	1,289,57
1.1	Interest from Loans		1,697,131	1,237,75
1.2	Interest from Reserve Deposits		19,714	7,98
1.3	Interest from Banks		76,141	7,95
1.4	Interest from Money Market Transactions		4,682	1,55
1.5	Interest from Securities Portfolio		49,451	33,97
1.5.1	Trading Securities		1,859	1,41
1.5.2	Financial Assets at Fair Value Through Profit or Loss		-	
1.5.3	Available for Sale Securities		47,592	32,55
1.5.4	Held to Maturity Securities		-	
1.6	Interest from Financial Leases		_ [	
1.7	Other Interest Income		308	34
II.	INTEREST EXPENSE	į	1,204,462	779,04
2.1	Interest on Deposits	(5.IV.2)	926,880	611,10
2.2	Interest on Funds Borrowed	(5.IV.2)	120,214	65,88
2.3	Interest on Money Market Transactions	(5.17.2)	486	55
2.4	Interest on Securities Issued	(5.IV.2)	142,885	87,70
2.5	Other Interest Expense	(5.1 7.4)	13,997	13,80
III.	NET INTEREST INCOME (I - II)		1	
IV.	NET FEES AND COMMISSION INCOME /EXPENSE		642,965	510,52
4.1	Fees and Commissions Received		45,492	27,46
4.1.1	Non-Cash Loans		78,578	49,35
			11,294	9,07
4.1.2	Other	(5.IV.12)	67,284	40,27
4.2	Fees and Commissions Paid		33,086	21,88
4.2.1	Non-Cash Loans	1	189	22
4.2.2	Other	(5.IV.12)	32,897	21,66
V.	DIVIDEND INCOME	(5.IV.3)	- [	
VI.	TRADING INCOME/LOSS (Net)	(5.IV.4)	2,825	55,99
6.1	Profit / Loss on Securities Trading		4,542	6,75
6.2	Profit / Loss on Derivative Financial Transactions	-	19,338	59,61
6.3	Foreign Exchange Gains / Losses		(21,055)	(10,37
VII.	OTHER OPERATING INCOME	(5.IV.5)	86,816	54,140
VIII.	TOTAL OPERATING INCOME (III+IV+V+VI+VII)		778,098	648,12
IX.	PROVISION FOR LOANS AND OTHER RECEIVABLES (-)	(5.IV.6)	213,032	193,18
X.	OTHER OPERATING EXPENSES (-)	(5.IV.7)	364,521	293,91
XI.	NET OPERATING PROFIT/LOSS (VIII-IX-X)		200,545	161,020
XII.	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		_	,
XIII.	INVESTMENTS PROFIT / LOSS FROM ACCOUNTED FOR UNDER EQUITY METHOD		-	
XIV.	GAIN/LOSS ON NET MONETARY POSITION		_	
XV.	P/L BEFORE TAXES FROM CONTINUING OPERATIONS (XI++XIV)	(5.IV.8)	200,545	161,020
XVI.	TAX PROVISION FOR CONTINUING OPERATIONS (±)	(5.IV.9)	(33,416)	(46,023
16. I	Current Tax	(5.27.5)	(46,186)	(40,20
16.2	Deferred Tax		12,770	(5,82)
XVII.	NET PROFIT / LOSS FROM CONTINUING OPERATIONS (XV±XVI)	(5.IV.10)	167,129	114,997
XVIII.	PROFIT FROM DISCONTINUED OPERATIONS	(5.17.10)	107,129	114,55
18.1	Assets Held for Sale		- [	,
18,2	Profit on Sale of Associates, Subsidiaries and Joint Ventures		- [	•
18.3	Other		- [	•
XIX.	LOSS FROM DISCONTINUED OPERATIONS (-)		- [	
19.1	Assets Held for Sale		-	
19.1			-	
	Loss on Sale of Associates, Subsidiaries and Joint Ventures	1 1	-	
19.3	Other		- 1	
XX.	P/L BEFORE TAXES FROM DISCONTINUED OPERATIONS (XVIII-XIX)		- [	
XXI.	TAX PROVISION FOR DISCONTINUED OPERATIONS (±)		-	•
21.1	Current Tax		-	
21.2	Deferred Tax		- [	
XXII.	NET PROFIT / LOSS FROM DISCONTINUED OPERATIONS (XX±XXI)		- ]	
CXIII.	NET PROFIT / LOSS (XVII+XXII)	(5.IV.11)	167,129	114,997
			,	
	Group's Profit / Loss		167,128	114,99
23.1	Group's Profit / Loss Minority Shares		167,128 1	114,996

# CONSOLIDATED STATEMENTS OF INCOME AND EXPENSES RECOGNIZED UNDER SHAREHOLDERS' EQUITY FOR THE PERIODS ENDED 31 DECEMBER 2017

		CURRENT PERIOD	PRIOR PERIOD
	INCOME AND EXPENSES RECOGNIZED UNDER SHAREHOLDERS' EQUITY	(01/01/2017-31/12/2017)	(01/01/2016-31/12/2016)
I.	ADDITIONS TO SECURITIES REVALUATION RESERVE FROM AVAILABLE FOR SALE INVESTMENTS	15,694	(12,648)
11.	TANGIBLE ASSETS REVALUATION DIFFERENCES	_	_
HI.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	_	_
IV.	FOREIGN EXCHANGE DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS	_	
V.	PROFIT/LOSS RELATED TO DERIVATIVES USED IN		
	FLOW HEDGES (Effective portion of Fair Value Differences)	_	
VI.	PROFIT/LOSS RELATED TO DERIVATIVES USED IN HEDGE OF A NET		
	INVESTMENT IN FOREIGN SUBSIDIARIES (Effective portion of Fair Value Differences)	-	-
VII.	THE EFFECT OF CHANGES IN ACCOUNTING POLICIES OR CORRECTION OF ERRORS	_	
VIII.	OTHER PROFIT/LOSS ITEMS ACCOUNTED FOR UNDER EQUITY DUE TO TAS	(2,041)	(709)
IX.	DEFERRED TAXES OF VALUATION DIFFERENCES	(1,931)	
X.	NET PROFIT/LOSS ACCOUNTED UNDER EQUITY (I+II++IX)	11,722	
XI.	CURRENT PERIOD PROFIT/LOSS	163,128	` ' '
11.1	Net Change in Fair Value of Securities (Transfer to Profit & Loss)	(4,000)	(510)
11.2	Reclassification and Transfer of Derivatives Accounted for Cash Flow Hedge Purposes Recycled to Income Statement		-
11.3	Transfer of Hedge of Net Investment in Foreign Operations Recycled to Income Statement	-	
11.4	Other	167,128	114,996
XII.	TOTAL PROFIT AND LOSS ACCOUNTED FOR THE PERIOD (X±XI)	174,850	103,902

# CONSOLIDATED STATEMENT SHAREHOLDERS EQUITY

FOR THE PERIOD 1 JANUARY- 31 DECEMBER 2017

						_				_						┝	
	CHANGES IN SHAREHOLDERS' EQUITY Footnotes	totes Paid-In Capital	Inflation Adjustments to Paid-In Capital (*)	Share Premium Cancellation	legal Reserves	Extraordinary	linary ves Stare Premium	Current Period ium Net Profit /	Prior Period Net Profit /	Securities Revaluation	Revaluation Fund of Tang/Intang A.	Bonus Shares Obtained from Associates	Hedging Reserves	Val Diff Related to Assets Held for	Total Equity Affrib to Equity	Minority To Interest	Fotal Shareholders' Equity
	PRIOR PERIOD 01.01.2016-31.12.2016 Balances at the Teginsing of Period	847,515	1	- 13.379	3,711		43,075 (2,	(2,436) 81,518	(114)	(0,727)	,		•	,	1.036.861	S	1.036913
<u> </u>					1 1	, .					1 1					, ,	
김불	2 Effects of The Change on Accounting Policy II. New Balance (1+H)	847,515		. 675,87	3,711		43,075	(2,436) 81,518	(174)	(9,727)				1 1	1,836,861	' হ	1,036,913
<u> </u>					7 1		, ,		, ,	(10.527)		, ,		1	(10.527)		. (10.527)
<b>5</b> 3			) (		7 )		<del>-,-,</del>	, ,	, ,		£ 9	1					
<u>25</u>	6.2 Hedging of a Net Investment in Foreign Subsidiaries VII. Revaluation Fund of Tangible Axects	• •	, ,		1 1		<del>-, ,</del>	· ·	• •	•	. •	. ,	. ,			, ,	, ,
<u>} ≅</u>			•		1		•	1	,	,	•	•	1	,	•	,	, ,
<u>,,</u>					1 1	, ,	, ,		, ,	<del>. ,</del>	•	, ,	, ,	•	1 1	1 1	,
<u> </u>	XI. Changes Related to Sale of Asserts XII. Changes Related to Reclassification of Assets		( )	11	, ,	. ,			4 )	, ,		, ,		, ,			• •
22		93,646	1 1						, ,	7.,	• •		11		- 514,945		1.48,945
<u> </u>	4.1 Cash 4.2 Internal Resources	93,646	, ,	55,299	7 .	<del></del>	1 1	, ,	<del>, ,</del>	, ,	• •			• •	148,945		148,945
<u> </u>		•					-,-	-			•	1					• •
75			, ,		<del>, , ,</del>		<del></del>		. ,	<del>, ,</del>				1 1		, ,	, ,
25	NIII, Other W. Current Period Net Profit / Loss	• •	1 1		+ 1	1	•	. (567)	•	•		•	,	1	(567)		(567)
Z Z		. ,	1		6,07	-	77,504	- (81,518)	(65)	, ,		, 1		, 1	966		, m, m,
8 8	9.1 Invidends Darinbuled 0.2 Transfer to Reserves		. ,		4,079		77,504		(81,583)	, ,						, ,	, ,
8 R	-	•	,					. (81.518)	81.518	,	,	,	,	,	•	•	,
	Balances at the End of Period (I+II+III++XVI+XVII+XVIII)	941,161	•	128,678	7,790	- 13	120.579 (3.0	(3,003) 114,996	(23)	(20,254)		-	- maintain ann ann ann ann ann ann ann ann ann		1,289,768	83	1,289,761
<del>_</del>	CURRENT PERIOD 01/01-31/12/2017 01.01.2017-31.12/2017 Relances of the Bardenius of Period	21.12		XC3 841	95.		65 85 85 85 85 85 85 85 85 85 85 85 85 85	7867	6.5	030,000					ant out :		1,7000.1
4	Baimers at the regulated of Period	191,154			R(/*/	-				(147,02)	•	•	•	,	1,289,708	23	1,289,761
==			1 1				1.1	1 1		9,355	, ,	, 1		2 1			. 9.355
≥ ∓	V. Hedging Transactions (Effective Portion) .1 Cash Flow Hedge		1 1				<del></del>		, ,	• •		, ,	. ,	• •			, ,
Ç >	2.2 Hedging of a Net Investment in Foreign Subsidiaries Revaluation Fund of Tangible Assets		, ,			, ,	, ,		, ,		•		, ,				
2 2					•		,	,	,	•	1	•	•		•	1	•
5		-/	1		1	•		,			•		•	*	•		•
: 본 ;			-								•	, ,	•			1 1	1
17	-		. ,		, ,				, ,								
코드			. ,				<del>, ,</del>			• •				• •	• •	٠,	, ,
2 5	2.2 Internal Resources 111 Incurate of Charles Stock					· ·					•	•		•	•	•	•
25	XIV. Share Cancellation Profits			•	•	•				•	•	•	•		•	,	•
<u> </u>					. ,		- š	(1,633)	, ,		, ,	, ,		. ,	(1,633)	,	(1,633)
25					5,745		071,001	- (414,996)	1 56	• •	•		* 1	, ,	167,128	- '	167,129
€ ≥ ≥	18.2 Transfer to Reserves 18.3 University to the control of the co				5,745		109,170		(114.915)			, , ,	• • •	,			
		191,149	-		13.535	-	(4.)	360 167.128		(10,899)		,		1,	855 F9F 1	7	1 464 612
-	SARGER R.C. & S. D.C. Landers of the control of the			T an indicate	T restoration.		127.6	7.00	A						Tanga Land		

The accompanying notes form an integral part of these financial statements.  $\label{eq:part} 9$ 

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD 1 JANUARY- 31 DECEMBER 2017

			CURRENT PERIOD	PRIOR PERIOD
		Footnotes	(01/01/2017-31/12/2017)	(01/01/2016-31/12/2016)
A.	CASH FLOWS FROM BANKING OPERATIONS			
1.1	Operating Profit before Changes in Operating Assets and Liabilities (+)		382,039	199,510
1.1.1	Interest Received (+)		1,749,197	1,229,724
1.1.2	Interest Paid (-)		1,147,006	756,060
1.1.3	Dividend Received (+)	l	-	-
1.1.4	Fees And Commissions Received (+)		78,563	48,297
1.1.5	Other Income (+)		141,941	18,942
1.1.6	Collections from Previously Written-Off Loans and Other Receivables (+)		2,844	3,022
1.1.7	Payments to Personnel and Service Suppliers (-)		326,753	252,264
1.1.8	Taxes Paid (-)		68,633	64,844
1,1,9	Other (+/-)	(5.VI.3)	(48,114)	(27,307)
1.2	Changes in Operating Assets and Liabilities		(931,236)	(260,397)
1.2.1	Net (Increase) Decrease in Trading Securities (+/-)		47,924	(61,868)
1.2.2	Net (Increase) Decrease in Financial Assets Designated at FV (+/-)		(600,156)	•
1.2.3	Net (Increase) Decrease in Banks (+/-)		(316,874)	(222,997)
1.2.4	Net (Increase) Decrease in Loans (+/-)		(3,169,601)	(2,870,176)
1,2,5	Net (Increase) Decrease in Other Assets (+/-)	(5.VI.3)	6,319	216
1.2.6			121,072	261,736
1.2.7	Net Increase (Decrease) in Other Deposits (+/-)		2,484,531	1,885,161
1.2.8	Net Increase (Decrease) in Funds Borrowed (+/-)		545,345	512,003
1.2.9	Net Increase (Decrease) in Due Payables (+/-)		-	. •
1.2,10	Net Increase (Decrease) in Other Liabilities (+/-)	(5.VI,3)	(49,796)	235,528
i.	Net Cash (Used in)/Provided from Banking Operations (+/-)		(549,197)	(60,887)
В.	CASH FLOWS FROM INVESTING ACTIVITIES		-	-
II.	Net Cash Provided from / (Used in) Investing Activities (+/-)		94,881	(295,372)
2.1	Cash Paid for Purchase of Investments, Associates and Subsidiaries (-)		4,897	
2.2	Cash Obtained From Sale of Investments, Associates And Subsidiaries (+)		-	_
2.3	Fixed Assets Purchases (-)		13,714	6,740
2.4	Fixed Assets Sales (+)		4,914	1,526
2.5	Cash Paid for Purchase of Investments Available for Sale (-)		95,050	563,427
2.6	Cash Obtained From Sale of Investments Available for Sale (+)		208,641	275,221
2.7	Cash Paid for Purchase of Investment Securities (-)		-	_
2.8	Cash Obtained from Sale of Investment Securities (+)		-	-
2.9	Other (+/-)	(5.V1.3)	(5,013)	(1,952)
c.	CASH FLOWS FROM FINANCING ACTIVITIES		-	-
III.	Net Cash Provided from / (Used in) Financing Activities (+/-)		1,051,326	813,889
3.1	Cash Obtained from Funds Borrowed and Securities Issued (+)		871,173	2,384,034
3.2	Cash Used for Repayment of Funds Borrowed and Securities Issued (-)		617,130	1,719,090
3.3	Capital Increase (+)		797,283	148,945
3.4	Dividends Paid (-)		-	-
3.5	Payments for Finance Leases (-)	i	-	-
3.6	Other (+/-)		-	•
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents (+/-)		(5,432)	45,352
v.	Net Increase / (Decrease) in Cash and Cash Equivalents		591,578	502,982
VI.	Cash and Cash Equivalents at the Beginning of Period (+)	(5.VL1)	704,694	201,712
VII.	Cash and Cash Equivalents at the End of Period	(5.Vl.1)	1,296,272	704,694

# CONSOLIDATED PROFIT DISTRIBUTION TABLES FOR THE PERIODS ENDED 31 DECEMBER 2017

		CURRENT PERIOD(*)	PRIOR PERIOD
		(01/01/2017-31/12/2017)	(01/01/2016-31/12/2016
I.	DISTRIBUTION OF CURRENT YEAR INCOME (1)		
1.1	CURRENT YEAR INCOME		
	TAXES AND DUTIES PAYABLE (-)	-	
	**	-	
	Corporate Tax (Income tax)	-	
	Income witholding tax	-	
1.2,3	Other taxes and duties (2)	-	
Α.	NET INCOME FOR THE YEAR (1.1-1.2)	-	
1.3	PRIOR YEARS LOSSES (-)	***	
1.4	FIRST LEGAL RESERVES (-)	_	
	OTHER STATUTORY RESERVES (-)	-	
В.	NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	-	
	FIRST DIVIDEND TO SHAREHOLDERS (-)	-	
	To owners of ordinary shares	-	
	To owners of preferred shares	-	
	To owners of preferred shares (preemptive rights)	-	
1.6.4	To profit sharing bonds	-	
1.6.5	To holders of profit and loss sharing certificates	-	
1.7	DIVIDENDS TO PERSONNEL (-)	-	
1.8	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	
1.9	SECOND DIVIDEND TO SHAREHOLDERS (-)	_	
1.9.1	To owners of ordinary shares	_	
	To owners of preferred shares	_	
	To owners of preferred shares (preemptive rights)	_	
	To profit sharing bonds		
	To holders of profit and loss sharing certificates	<u> </u>	
	SECOND LEGAL RESERVES (-)	-	
	STATUTORY RESERVES (-)	•	
		- 1	
	GENERAL RESERVES	-	
	OTHER RESERVES SPECIAL FUNDS	-	
		-	
II.	DISTRIBUTION OF RESERVES		
2.1	APPROPRIATED RESERVES	-	
2.2	SECOND LEGAL RESERVES (-)	_	
2.3	DIVIDENDS TO SHAREHOLDERS (-)	_	
2.3.1	To owners of ordinary shares	1	
	To owners of preferred shares	-	
	To owners of preferred shares (preemptive rights)	_	
	To profit sharing bonds		
	To holders of profit and loss sharing certificates	_	
	DIVIDENDS TO PERSONNEL (-)		
	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	
	DIVIDENDE TO BOME OF BIRECTORS (-)		
III.	EARNINGS PER SHARE		
3.1	TO OWNERS OF ORDINARY SHARES	-	
3.2	TO OWNERS OF ORDINARY SHARES (%)	-	
3.3	TO OWNERS OF PRIVILAGED SHARES	-	
3,4	TO OWNERS OF PRIVILAGED SHARES (%)	-	
IV.	DIVIDEND PER SHARE		
4.1	TO OWNERS OF ORDINARY SHARES		
	TO OWNERS OF ORDINARY SHARES (%)	-	
	TO OWNERS OF ORDINAR'T SHARES (%) TO OWNERS OF PRIVILAGED SHARES	-	
4.0	TO OWNERS OF PRIVILAGED SHARES TO OWNERS OF PRIVILAGED SHARES (%)	-	

<sup>(\*)</sup>As per the Turkish Commercial Code profit distributions are made based on unconsolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION THREE**

#### **ACCOUNTING PRINCIPLES**

#### I. Explanations on the basis of presentation

# 1. Preparation of the financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and the Communiqué on Principles and Procedures on the Accounting Practice and Documentation of Banks

As per the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" (the "Regulation") published in the Official Gazette dated 1 November 2006 with No. 26333 related to the Turkish Banking Law No. 5411; the consolidated financial statements are prepared, in accordance with the regulations on accounting and financial reporting published by the Banking Regulation and Supervision Board ("BRSA") and circulars and pronouncements published by the BRSA and Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and the related statements and guidance announced by the Public Oversight, Accounting and Auditing Standards Authority ("POA") for the matters not legislated by the aforementioned regulations. The format and content of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communique on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" and Communique on Disclosures About Risk Management to be Announced to Public by Banks" and amendments to this communique. The Bank maintains its books in Turkish Lira in accordance with the Banking Act, Turkish Commercial Code and Turkish Tax Legislation.

The consolidated financial statements are prepared in thousands of TL based on the historical cost convention, except for the financial assets and liabilities carried at fair value.

#### Notes with respect to TFRS 9 Financial Instruments Standard:

TFRS 9 "Financial Instruments" standard has been published on Official Gazette dated January 19, 2017 and numbered 29953 in order to be implemented for accounting periods on and after January 1, 2018 by Public Oversight, Accounting and Auditing Standards Authority (POA) in place of "TAS 29 Financial Instruments: Accounting and Measurement".

The Bank shall implement the requirements of classification and measurement and impairment through reflecting to opening equity amounts without making any adjustments during the opening balance sheet comparison period on January 1, 2018. In addition, deferred tax asset based on general provisions shall begin to be calculated in accordance with provisions of TFRS 9 as of January 1, 2018.

Impacts of TFRS 9 to financial statements of previous periods are being reviewed and it is anticipated that the aforementioned change of standard to equity of the Bank shall be around (-) 15% provided that provision for contingencies, amounting to TL 55,500 thousand and included in balance sheet of the Bank, are cancelled.

# 1.1 Additional paragraph for convenience translation into English of financial statements originally issued in Turkish

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these consolidated financial statements. Accordingly, these consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# 2. Accounting policies and valuation principles applied in preparation of consolidated financial statements

The accounting policies and valuation principles used in the preparation of the financial statements are selected and applied in accordance with the requirements set out in regulations, communiqués, statements and guidance published by the BRSA and if there is no special regulation by the BRSA, in accordance with the principles within TAS / TFRS. The accounting policies and valuation principles applied in the preparation of the accompanying financial statements are explained in Notes II and XXIV below.

#### II. Explanations on the usage strategy of financial instruments and on foreign currency transactions

#### 1. Usage strategy of the financial instruments

The major factor in managing interest rate and liquidity risk at the balance sheet is parallel movement of asset and liability side.

Exchange rate risk, interest rate risk and liquidity risk are controlled and measured by various risk management systems, and the balance sheet is managed under the limits set by these systems and the limits legally required. Value at risk models are used for this purpose.

Purchase-sale transactions of short and long-term financial instruments are realized within predetermined risk limits that are allowed for the purpose of increasing risk-free return on capital.

The foreign currency position is controlled by the equilibrium of a currency basket to eliminate the foreign exchange risk.

#### 2. Foreign currency transactions

# 2.1 Foreign currency exchange rates used in converting transactions denominated in foreign currencies and their presentation in the financial statements

The foreign currency transactions are recognized in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". Foreign exchange gains and losses arising from the foreign currency transactions are translated into Turkish Lira by using the exchange rates at the date of the transaction and recognized in accounting records. At the end of the periods, foreign currency assets and liabilities are converted into Turkish Lira by using the spot foreign currency exchange rates at the end of the period and the related currency translation differences are recognized as foreign exchange gains and losses.

As at the end of the related periods, the foreign currency exchange rates are as follows:

	31 December 2017	<b>31 December 2016</b>
US Dollar	3.7719	3.5192
Euro	4.5155	3.7099

#### 2.2 Foreign exchange gains and losses included in the income statement

As of 31 December 2017, net foreign exchange loss included in the income statement is TL 21,055 (1 January - 31 December 2016: TL 10,373 loss).

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### III. Explanations on Subsidiaries and Affiliates

Fiba Portföy Yönetimi A.Ş. ("Fiba Portföy"); the subsidiary of the Bank was consolidated by using full consolidation method in the consolidated financial statements dated 31 December 2017. Fibabanka A.Ş. and Fiba Portföy Yönetimi A.Ş. together are referred to as "the Group" in the report.

Capital Markets Board ("CMB") approved Fiba Portföy's licence application for portfolio management activity and the licence numbered PYŞ. PY 56/1267 and dated 12 December 2013 was assigned to Fiba Portföy.

The objective of Fiba Portföy is to manage portfolios consisting of financial assets as a representative by entering into portfolio management contracts in accordance with CMB laws and relevant regulation and also to perform capital markets operations. Besides, Fiba Portföy can manage the portfolios of local and foreign investment funds, investment trusts, local/foreign real persons, brokerage companies and other similar legal entities within the context of the related regulation as portfolio management activities.

On the condition that, the requirements of the Capital Markets regulations are fulfilled and necessary approvals and licences from the Capital Markets Board are obtained; Fiba Portföy can also perform investment advisory services, market consultancy in Borsa İstanbul A.Ş. Emerging Companies Market, and intermediary services for the trading of investment fund certificates. The Bank owns 99% of the equity of Fiba Portföy whose headquarter is located in Istanbul.

According to full consolidation method, the subsidiary's 100% of assets, liabilities, revenues, expenditures and off-balance sheet liabilities were combined with the Parent Bank's assets, liabilities, revenues, expenditures and off-balance sheet liabilities. Book value of the investment in the Group's subsidiary and the portion of the cost of subsidiary's capital belonging to the Group are eliminated. All intragroup balances and income and expenses relating to transactions between the Bank and its subsidiary are eliminated in full on consolidation. Minority shares in the net income of consolidated subsidiary determined the net income of the Group and were demonstrated as a separate item in the income statement. Minority shares were presented under equity in the consolidated financial statement.

#### IV. Explanations on forward transactions, options and derivative instruments

The Parent Bank's derivative transactions mainly consist of foreign currency swaps, interest rate swaps, foreign currency options and foreign currency forward purchase/sale contracts. The Parent Bank does not have any embedded derivatives separated from the host contract.

In accordance with TAS 39 "Financial Instruments: Recognition and Measurement", foreign currency forward purchase/sale contracts, swaps and options are classified as "hedging purpose" and "trading purpose" transactions. Derivatives are initially recognized at cost including the transaction costs. Also, the assets and liabilities arising from the derivative transactions are recorded as off-balance sheet items at their contractual notional amounts.

#### 1. Explanations on derivative financial instruments held for trading

The derivative transactions held for trading are valued at fair-value using market prices or pricing models subsequent to initial recognition and are presented in "derivative financial assets held for trading" or "derivative financial liabilities held for trading" items of the balance sheet depending on the difference's being positive or negative.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 2. Explanations on derivative financial instruments held for hedging

The Parent Bank entered into cross currency interest rate swap transactions in order to hedge the change in fair values of fixed-rate financial instruments. While applying fair value hedge accounting, the changes in fair values of hedging instrument and hedged item are recognised in income statement. If the hedging is effective, the changes in fair value of the hedged item, which is fixed rate TL denominated loans, are presented in statement of financial position together with the hedged item. Subsequently, derivative transactions are valued at their fair values and the changes in their fair values are recorded on balance sheet under "derivative financial assets held for hedging" or "derivative financial liabilities held for hedging", respectively depending on the fair values being positive or negative. Fair value changes are recorded under income statement.

The Parent Bank performs effectiveness test at the beginning of the hedge accounting period and at each reporting period. Hedge accounting is continued as long as the test results are between the range of 80%-125% of effectiveness. The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortised to income statement over the life of the hedged item from that date of the hedge accounting is discontinued.

#### V. Explanations on interest income and expenses

Interest income and expenses calculated using internal rate of return are recognized on accrual basis. In accordance with Banking Act No: 5411 Articles 53 and 93, based on the prevailing communique, interest accruals on loans becoming non-performing are reversed and also ceased to accrue interest on such loans until these loans are classified as performing or collected.

#### VI. Explanations on fee and commission income and expenses

Fee and commission income/expenses are recognized based on cash basis or accrual basis upon the nature of the transaction.

#### VII. Explanations on financial assets

Financial assets include cash on hand, contractual rights to receive cash or another financial asset from the counterparty or the right to exchange of financial instruments or equity instrument transactions of the counterparty. Financial assets are classified into four groups as financial assets at fair value through profit or loss, available-for-sale financial assets, held to maturity investments and loans and receivables.

#### 1. Financial assets at fair value through profit or loss

#### 1.1 Financial assets held for trading

Financial assets held for trading are recognized at their fair values and any gain or losses resulting from such valuation are recorded in the profit and loss accounts. Interests received during the holding period of such financial assets and the difference between the amortized cost (calculated using internal rate of return) and the acquisition cost are recognized as interest income in the income statement. Gains and losses on sale of held for trading financial assets before their maturity and the difference between market value and amortized cost (calculated using internal rate of return) of such financial as assets are recognized in gains and losses on securities trading under income statement.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 1.2 Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are subject to valuation in accordance with fair value principles and profit or losses, emerging as a result of valuation, are recognized under profit/loss accounts.

The Group has determined a portion of its extended credits as financial assets fair value through profit or loss, mentioned in TAS 39 standard. The aforementioned loans have been demonstrated on credits line under "Financial assets at Fair value through profit or loss (net)".

Fair value of Loans, which are classified as financial assets at fair value through profit or loss, are determined through discounting of payment plan via using yield curve, established through adding Z-spread on the based of credit to swap yield curve.

#### 2. Financial assets Available for Sale

Financial assets available-for-sale, are financial assets other than assets held for trading purposes, investments held-to-maturity and originated loans and receivables. Financial assets available-for-sale are measured at their fair values subsequently.

Interest income of the investments securities available-for-sale; based on the internal rate of return; are included in the income statement. Unrecognized gain/losses derived from the difference between their fair value and the discounted values are recorded in "Marketable Securities Revaluation Reserve" under the shareholders' equity. In case of disposal, gains/losses recognized under equity are realized and recognized directly in the income statement.

Purchase and sale transactions of securities are accounted for on a settlement date basis.

#### 3. Held to maturity investments

The Group does not have any held to maturity investments as of 31 December 2017.

#### 4. Loans and receivables

Loans and receivables are financial assets, which are generated by providing funds, goods or services to the debtor.

Loans and receivables are financial assets with fixed or determinable repayment schedules and they are not traded in an active market.

Loans are initially measured at their acquisition cost and subsequently measured at amortized cost calculated using effective interest rate method in accordance with TAS 39 "Financial Instruments: Recognition and Measurement". Duty charges, transaction fees and other expenses paid for the collaterals of the loans are considered as part of the transaction costs and charged to the customers.

The Bank classifies its loans and receivables to related groups by considering the "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation") published in the Official Gazette No. 26333 dated November 1, 2006 and other regulations and makes special or general provisions according to group, in which the loans and receivables are tracked.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### VIII. Explanations on impairment of financial assets

Financial asset or groups of financial assets are reviewed by the Bank at each balance sheet date to determine whether there is objective evidence of impairment. If any such indicator exists, the Bank determines the amount of impairment.

Impairment loss incurs if, and only if, there is objective evidence that the reliably estimated future cash flows of financial asset or group of financial assets are adversely affected by an event(s) ("loss event(s)") incurred subsequent to initial recognition.

The Bank provides specific and general allowances for loan and other receivables classified in accordance with the related Communiqué published on the Official Gazette No.2633 dated November 1, 2006. The allowances are recorded in the income statement of the related period.

#### IX. Explanations on offsetting financial instruments

If the fair values of equity shares held for trading and quoted at the stock exchanges are lower than their carrying values, allowance for impairment is recognized and the recognized impairment is offset with the related assets on the face of the balance sheet.

Specific allowances for non-performing loans and other receivables are provided in accordance with "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves". Such allowances are offset with loans under follow-up on the asset side. Other financial assets and liabilities are offset when the Bank has a legally enforceable right to offset.

#### X. Explanations on sale and repurchase agreements and securities lending transactions

Securities subject to repo (repurchase agreements) are classified as "Financial assets at fair value through profit and loss", "Financial assets available for sale" or "Investments held to maturity" according to their purposes to be held in the Bank's portfolio and evaluated within the principles of the relevant portfolio. Funds obtained from repurchase agreements are followed under the "Funds from repo transactions" account in liabilities, and interest expense accruals are calculated using the effective interest (internal rate of return) method on the difference between the sales and repurchase prices corresponding to the period designated by a repurchase agreement.

Reverse repo transactions are recorded under the "Receivables from reverse repurchase agreements" account.

# XI. Explanations on noncurrent assets held for sale and discontinued operations and the related Liabilities

A tangible asset (or a disposal group) classified as "asset held for sale" is measured at the lower of the carrying value or fair value less costs to sell. Assets held for sale are not depreciated and presented in the financial statements separately. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset should be actively marketed at a price consistent with its fair value.

Events or circumstances may extend the period to complete the sale beyond one year. An extension of the period required to complete a sale does not preclude an asset (or disposal group) from being classified as held for sale if the delay is caused by events or circumstances beyond the entity's control and there is sufficient evidence that the entity remains committed to its plan to sell the asset (or disposal group).

A discontinued operation is a part of the Bank's business classified as disposed or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XII. Explanations on goodwill and other intangible assets

As at the balance sheet date, there is no goodwill in the accompanying financial statements. The intangible assets of the Bank consist of software, intangible rights and other intangible assets.

The costs of the intangible assets purchased before 1 January 2005 are recognized at their inflation adjusted costs as of 31 December 2004 and intangible assets purchased after 1 January 2005 are recognized at their acquisition cost less accumulated amortization and impairment, if any.

The Group's estimated useful lives of the intangible assets are 3 to 10 years, and amortization rates are 10% to 33.3%.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, an allowance for impairment is recognized.

#### XIII. Explanations on tangible assets

Tangible assets are measured at cost in accordance with the Turkish Accounting Standard 16 (TAS 16) "Tangible Assets".

The costs of the tangible assets purchased before 1 January 2005 are recognized at their inflation adjusted costs as of 31 December 2004 and tangible assets purchased after 1 January 2005 are recognized at their acquisition cost less accumulated depreciation and impairment, if any.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, an allowance for impairment is recognized.

Gains/losses from the sale of the tangible assets are calculated as the difference between the net book value and the net sales price.

Maintenance and repair costs incurred for tangible assets are recorded as expense.

There are no restrictions such as pledges, mortgages or any other restriction on tangible assets.

There are no changes in the accounting estimates that are expected to have an impact in the current or subsequent periods.

Depreciation rates and estimated useful lives used for the tangible assets are as follows:

Tangible Assets	Estimated Useful Lifes (Years)	Depreciation Rates (%)
Safe boxes	2-50	2-50
Vehicles	5	20
Real estate	50	2
Other tangible assets	4-50	2-25

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XIV. Explanations on leasing transactions

Duration of financial leasing contracts is maximum 4 years. Tangible assets obtained via financial leasing are classified as the Bank's assets or liabilities resulting from financial leasing according to its nature. Assets obtained via financial leasing are depreciated in accordance with the principals for tangible assets. Rent payments for operating leases are recorded at equal amounts as expense during the payment period.

#### XV. Explanations on provisions and contingent liabilities

Provisions and contingent liabilities are accounted in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets". In the financial statements, a provision is made if there is a present obligation that arises from past events as of the balance sheet date, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and if a reliable estimate can be made of the amount of the obligation. If the amount is not reliably estimated and there is no probability of cash outflow from the Bank to settle the liability, the related liability is considered as "contingent" and disclosed in the notes to the financial statements.

Provisions recognized during the period are recognized within "other operating expenses"; reversals of provisions recognized in the prior periods are recognized within "other operating income".

#### XVI. Explanations on contingent assets

The contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Bank. If an inflow of economic benefits has become probable, then the contingent asset is disclosed in the notes to the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements of the period in which the change occurs.

#### XVII. Explanations on liabilities for employee benefits

As per the existing labour laws and agreements in Turkey, entities are required to pay severance for the employees retired or fired. These payments are qualified as recognized retirement benefit plan according to revised TAS 19 Employee Benefits. Severance payment liability recognized in the balance sheet is calculated according to the net present value of expected amount in the future arising from all employees' retirements and represented in financial statements. The amendments to TAS 19 have changed the accounting of defined benefit plans and severance indemnity. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the balance sheet to reflect the full value of the plan deficit or surplus.

The major assumptions used in the actuarial calculation are as follows:

- Calculation is based on discount rate as 11.90%, inflation rate as 8.90% and real rate of rise in salary as 0.00%.
- Effective as of 31 December 2017, ceiling salary amount is considered as TL 4,732.48 (full TL).
- Individuals' earliest retirement age is considered as retirement age.
- CSO 1980 mortality table is used for the death probabilities of male and female employees.

There is no employee foundation, fund or similar institutions.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XVIII. Explanations on taxation

#### 1. Current Tax

Effective from 1 January 2006, statutory income is subject to corporate tax at 20%. This rate is applied to accounting income modified for certain exemptions (like dividend income) and deductions (like investment incentives), and additions for certain non-tax deductible expenses and allowances for tax purposes. If there is no dividend distribution planned, no further tax charges are made.

Dividends paid to the resident institutions and the institutions working through local offices or representatives are not subject to withholding tax. As per the decisions no.2009/14593 and no.2009/14594 of the Council of Ministers published in the Official Gazette no.27130 dated 3 February 2009, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15%. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the earnings of the related years. The prepayments can be deducted from the annual corporate tax calculated for the whole year earnings.

In accordance with the tax legislation, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns with their tax offices by the end of 25th of the fourth month following the close of the accounting period to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

It is mentioned in provisional article 91 of Law numbered 7061, which is added to Corporate Tax Law numbered 5520 that tax rate for profit of the company regarding 2018, 2019 and 2020 fiscal periods (accounting periods starting within the related period for companies which are assigned special accounting period) shall be implemented as 22%.

#### 2. Deferred Tax

The Group calculates and recognizes tax for taxable temporary differences arising between the carrying values of assets and liabilities in the financial statements and their corresponding balances considered in the calculation of the tax base according to the Turkish Accounting Standard 12 (TAS 12) "Income Taxes".

In accordance with the provisional article, added to Corporate Tax Law, corporate tax, which is 20% for the year 2017, shall be applied as 22% for the profit of company belonging to 2018, 2019 and 2020 fiscal periods. In accordance with this applicable law, 22% tax rate shall be calculated for periods, in which the deferred tax assets and liabilities emerges and liabilities are met, while it is calculated with 20% for 2021 and following periods.

As of 31 December 2017, the deferred tax asset is TL 9,504 (31 December 2016: TL 39 the deferred tax asset and 31 December 2016: TL 1,374 the deferred tax liability). The deferred tax liability is calculated as the net of taxable and deductible temporary differences.

Deferred tax benefit/ (charge) is recognized within "Deferred tax benefit/ (charge)" in the income statement; deferred tax income for the current period is TL 12,770 (1 January - 31 December 2016: TL 5,822 charge). Deferred tax effects of the transactions and events recognized directly in the shareholders' equity are also recognized directly in the shareholders' equity which is TL 1,931 expense (1 January - 31 December 2016: TL 2,773 benefit).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XVIII. Explanations on taxation (continued)

#### 3. Transfer pricing

The article 13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic.

According to this Communiqué, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes.

As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices. Related forms are submitted to tax offices on time.

#### XIX. Additional explanations on borrowings

The Bank provides resources from domestic and foreign individuals and institutions both by borrowing funds and issuing bills and bonds.

Borrowing instruments are initially measured at acquisition cost and subsequently measured at amortized cost. In the accompanying financial statements, foreign currency denominated borrowing funds are translated to Turkish Lira with the Bank's spot foreign exchange buying rates and interest expenses incurred during the period relating to the borrowing funds are recognized in income statement.

The general hedging techniques has been applied for mitigating the liquidity risk, interest rate risk and currency risk of the borrowing instruments. Those techniques do not meet the definition of hedge accounting according to TAS 39.

#### XX. Explanations on share certificates issued

None.

#### XXI. Explanations on bank acceptances and bills of guarantee

Acceptances and bills of guarantee are presented within off-balance sheet liabilities as being possible liabilities and commitments. Cash transactions relating to acceptances and bills of guarantee are realized concurrently with the customer payments. As of the balance sheet date, there are no acceptances and bills of guarantee recognized as liability against an asset.

#### XXII. Explanation on government incentives

As of the balance sheet date, the Group does not have any government incentives.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XXIII. Explanations on segmental reporting

The Bank operates in retail and commercial banking services, customer current accounts, deposit accounts, long term investment products, clearing and custody services, credit and atm services, retail and commercial loans, long term mortgage loans, and all other kinds of consumer and commercial banking services. Fiba Portföy, a subsidiary of the Bank, operates in the field of portfolio management and its operating results and assets and liabilities are reported under "Treasury and Head Office Department".

		Commercial & Corporate	Treasury &	Total Operations of the
	Retail Banking	Banking	Headquarters	Bank
Current Period - 1 January -				
31 December 2017				
Operating Income	282,051	467,774	28,273	775,098
Operating Profit	(49,010)	290,755	(41,200)	200,545
Taxation				(33,416)
Net Profit/(Loss) for				167,129
Current Period				
31 December 2017				
Segment Assets	4,202,600	10,588,059	5,321,009	20,111,668
Unallocated Assets				
Total Assets				20,111,668
Segment Liabilities	7,354,825	4,316,449	6,975,782	18,647,056
Unallocated Liabilities				***
Shareholders' Equity				1,464,612
Total Liabilities				20,111,668

	•	Commercial &		Total
		Corporate	Treasury &	Operations of the
	Retail Banking	Banking	Headquarters	Bank
Prior Period - 1 January -				
31 December 2016				
Operating Income	250,518	308,806	88,800	648,124
Operating Profit	9,778	185,574	(34,332)	161,020
Taxation				(46,023)
Net Profit/(Loss) for				114,997
Prior Period				
31 December 2016				
Segment Assets	3,338,361	7,974,405	4,076,106	15,388,872
Unallocated Assets				
Total Assets				15,388,872
Segment Liabilities	6,543,963	2,595,736	4,959,412	14,099,111
Unallocated Liabilities				
Shareholders' Equity				1,289,761
Total Liabilities	***************************************			15,388,872

#### XXIV. Other matters

None.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION FOUR**

# INFORMATION ON CONSOLIDATED FINANCIAL POSITION AND RISK MANAGEMENT

Total capital and capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks".

As of 31 December 2016, the Group's total capital has been calculated as TL 2,687,385 and the capital adequacy standard ratio is 16.09% (As of 31 December 2016, the Bank's total capital amounted to TL 1,782,988 and the capital adequacy standard ratio was 13.48%).

#### I. Information related to the components of consolidated shareholders' equity:

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
TIER I CAPITAL		
Paid-in capital to be entitled for compensation after all creditors	941,161	
Share Premium	128,678	
Reserves	243,284	
Other comprehensive income according to TAS	2,214	
Profit	167,129	
Current period profit	167,129	
Prior period profit		
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit		
Minority shares	11	
Tier I Capital Before Deductions	1,482,477	
Deductions From Tier I Capital		
Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital		
Current and prior periods' losses not covered by reserves, and losses accounted under equity according to TAS (-)	17,908	
Improvement costs for operating leasing (-)	10,257	
Goodwill and other intangible assets and related deferred taxes (-)		
Other intangibles other than mortgage-servicing rights (net of related tax liability)	4,758	
Excess amount arising from deferred tax assets from temporary differences		
Differences arise when assets and liabilities not held at fair value, are subjected to cash flow hedge accounting		
Total credit losses that exceed total expected loss calculated according to the Regulation on Calculation of Credit Risk by Internal Ratings Based Approach		
Securitization gains		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

(c. mounts) outpressed in thousands of Turkish Dia (12) dimess otherwise indicated)

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
Net amount of defined benefit plans		
		**
Direct and indirect investments of the Bank on its own Tier I Capital (-)		
Shares obtained against Article 56, Paragraph 4 of the Banking Law (-)		
Total of net long positions of the investments in equity items of unconsolidated banks and		•
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the		
10% threshold of above Tier I Capital (-)		
Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital exceeding the		
10% threshold of above Tier I Capital (-)		
Mortgage servicing rights exceeding the 10% threshold of Tier I Capital (-)		
Net deferred tax assets arising from temporary differences exceeding the 10% threshold of Tier I		
Capital (-)		
Amount exceeding the 15% threshold of Tier I Capital as per the Article 2, Clause 2 of the		
Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital not deducted		
from Tier I Capital (-)		
Excess amount arising from mortgage servicing rights		
Excess amount arising from deferred tax assets from temporary differences (-)		
Other items to be defined by the BRSA		
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II		
Capitals		
Total Deductions From Common Equity Tier I Capital	32,923	
Total Common Equity Tier I Capital	1,449,554	
ADDITIONAL TIER I CAPITAL		
Preferred stock not included in Tier I capital and the related share premiums		
Debt instruments and the related issuance premiums defined by the BRSA		
Debt instruments and the related issuance premiums defined by the BRSA (Covered by		
Temporary Article 4)		
Additional Core Capital before Deductions		
Deductions from Additional Core Capital		
Direct and indirect investments of the Bank on its own Additional Tier I Capital (-)		
Investments in aquity instruments issued by Dorles or finescial institutions invest 1. Dorles		
Investments in equity instruments issued by Banks or financial institutions invested in Bank's Additional Tier I Capital and having conditions stated in the Article 7 of the Regulation		
Additional Tiel I Capital and having conditions stated in the Africle 7 of the Regulation		
The total of net long position of the direct or indirect investments in Additional Tier I Capital of		
unconsolidated banks and financial institutions where the Bank owns more than 10% of the		
issued share capital (-)		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
The total of net long position of the direct or indirect investments in Additional Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital (-)		***
Other items to be defined by the BRSA (-)		
Items to be Deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	1,190	
Net deferred tax asset/liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  Total Deductions from Additional Tier I Capital		
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)		
	1,448,364	
TIER II CAPITAL		
Debt instruments and share issue premiums deemed suitable by the BRSA	1,169,289	
Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)		
Shares of third parties on Additional Tier II Capital		
Shares of third parties on Tier II Capital (Temporary Article 3)		
Provisions (Article 8 of the Regulation on the Equity of Banks)	70,580	
Tier II Capital before Deductions	1,239,869	
Deductions from Tier II Capital		
Direct and indirect investments of the Bank on its own Tier II Capital (-)  Investments in equity instruments issued by banks and financial institutions invested in Bank's		
Tier II Capital and having conditions stated in the Article 8 of the Regulation	814	
Total of net long positions of the investments in equity items of unconsolidated banks and	814	
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the		
10% threshold of above Tier I Capital (-)		
Total of net long position of the direct or indirect investments in Additional Tier I Capital and		
Tier II Capital of unconsolidated banks and financial institutions where the Bank owns 10% or		
more of the issued share capital exceeding the 10% threshold of Tier I Capital (-)		
Other items to be Defined by the BRSA (-)		
Other rems to be Defined by the DRSA (-)	<b></b>	
Total Deductions from Tier II Capital	814	
	814 1,239,055	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	T	
	C	Amount as
	Current Period	per the
		regulation
	(31/12/2017) Amount	before
Total Tier I Capital and Tier II Capital ( Total Equity)	Amount 34	1/1/2014 (*)
Loans granted against the Articles 50 and 51 of the Banking Law (-)	<u> </u>	
Net book values of movables and immovable exceeding the limit defined in the Article 57,		
Clause 1 of the Banking Law and the assets acquired against overdue receivables and held for		
sale but retained more than five years (-)		
Other items to be Defined by the BRSA (-)	34	
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the	-,	
Transition Period		
The mention of total of weathers we side on the state of		
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the Bank owns 10% or less of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Tier I Capital, Additional		
Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)	**	
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the Bank owns more than 10% of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Additional Tier I Capital		
or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of not long position of the investment in a site is a site in the site of the		
The portion of net long position of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital, of the net		
deferred tax assets arising from temporary differences and of the mortgage servicing rights not		
deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and		
Temporary Article 2, Clause 1 of the Regulation (-)		
EQUITY		
Total Capital ( Total of Tier I Capital and Tier II Capital )	2,687,385	
Total Risk Weighted Assets	16,698,036	
CAPITAL ADEQUACY RATIOS	10,070,030	
Core Capital Ratio (%)	8.68	
Tier I Capital Ratio (%)	8.67	
Capital Adequacy Ratio (%)	16.09	
BUFFERS		
Bank-specific total Core Capital Ratio	4.50	
Capital Conservation Buffer Ratio (%	1.25	
Bank-specific Counter-Cyclical Capital Buffer Ratio (%)	0.02	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Amount as Current per the Period regulation (31/12/2017)before 1/1/2014 (\*) Amount The ratio of Additional Common Equity Tier I capital which will be calculated by the first paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital Buffers to risk weighted assets 0.03 Amounts lower than Excesses as per Deduction Rules Remaining total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital Remaining total of net long positions of the investments in Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% or less of the Tier I Capital Remaining mortgage servicing rights Net deferred tax assets arising from temporary differences --\_\_ Limits for Provisions Used in Tier II Capital Calculation General provisions for standard based receivables (before tenthousandtwentyfive limitation) 70,580 Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used 70,580 Total loan provision that exceeds total expected loss calculated according to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach Total loan provision that exceeds total expected loss calculated according to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, limited by 0.6% risk weighted Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022) Upper limit for Additional Tier I Capital items subject to Temporary Article 4 Amount of Additional Tier I Capital items subject to Temporary Article 4 that exceeds upper limit Upper limit for Additional Tier II Capital items subject to Temporary Article 4 Amount of Additional Tier II Capital items subject to Temporary Article 4 that exceeds upper

<sup>\*</sup> The amounts to be considered under the transitional provisions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
TIER I CAPITAL		
Paid-in capital to be entitled for compensation after all creditors	941,161	
Share premium	128,678	
Reserves	128,369	
Other comprehensive income according to TAS		
Profit	114,996	
Current period profit	114,996	
Prior period profit		
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit		
Minority shares	22	
Tier I Capital Before Deductions	1,313,226	
Deductions From Tier I Capital		
		no es
Valuation adjustments calculated as per the Article 9 (i) of the Regulation on Bank Capital		
Current and prior periods' losses not covered by reserves, and losses accounted under equity according to TAS (-)	23,497	•
Incompanies and for a maneting leading ( )	10.069	
Improvement costs for operating leasing (-)	10,968	
Goodwill and other intangible assets and related deferred taxes (-)		
Other intangibles other than mortgage-servicing rights (net of related tax liability)	2,388	
Excess amount arising from deferred tax assets from temporary differences		
Differences arise when assets and liabilities not held at fair value, are subjected to cash flow		
hedge accounting  Total credit losses that exceed total expected loss calculated according to the Regulation on		
Calculation of Credit Risk by Internal Ratings Based Approach		-
Securitization gains		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
Net amount of defined benefit plans		
Direct and indirect investments of the Bank on its own Tier I Capital (-)		
Change about a second Asticle 50 Paragraph 4 of the Daubing Land		
Shares obtained against Article 56, Paragraph 4 of the Banking Law (-)  Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		<b></b>
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		# P
10% uneshold of above their Capital (-)		
Mortgage servicing rights exceeding the 10% threshold of Tier I Capital (-)		
Net deferred tax assets arising from temporary differences exceeding the 10% threshold of Tier I		
Capital (-)		
Amount exceeding the 15% threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital not deducted from Tier I Capital (-)		
Excess amount arising from mortgage servicing rights		
Excess amount arising from deferred tax assets from temporary differences (-)		
Other items to be defined by the BRSA		
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals		
Total Deductions From Common Equity Tier I Capital	36,853	
Total Common Equity Tier I Capital	1,276,373	
ADDITIONAL TIER I CAPITAL	***	
Preferred stock not included in Tier I capital and the related share premiums		
Debt instruments and the related issuance premiums defined by the BRSA		
Debt instruments and the related issuance premiums defined by the BRSA (Covered by Temporary Article 4)		
Additional Core Capital before Deductions		
Deductions from Additional Core Capital		
Direct and indirect investments of the Bank on its own Additional Tier I Capital (-)		
Investments in equity instruments issued by Banks or financial institutions invested in Bank's Additional Tier I Capital and having conditions stated in the Article 7 of the Regulation		
The total of net long position of the direct or indirect investments in Additional Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital (-)		

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

		Amount as
		per the
	Prior Period	regulation
	(31/12/2016)	before
	Amount	1/1/2014 (*)
The total of net long position of the direct or indirect investments in Additional Tier I Capital of		
unconsolidated banks and financial institutions where the Bank owns more than 10% of the		
issued share capital (-)		
Other items to be defined by the BRSA (-)		
Items to be Deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted		
from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional		
Article 2 of the Regulation on Banks' Own Funds (-)		
Net deferred tax asset/liability not deducted from Tier I Capital as per the Temporary Article 2,	1,592	
Clause 1 of the Regulation on Magazzament and Accompany of Co. 14 14 1		
Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)		
Total Deductions from Additional Tier I Capital		
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	1,274,781	
TIER II CAPITAL	3,271,702	
Debt instruments and share issue premiums deemed suitable by the BRSA	387,112	
Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)		
Shares of third parties on Additional Tier II Capital		
Shares of third parties on Tier II Capital (Temporary Article 3)		
Provisions (Article 8 of the Regulation on the Equity of Banks)	121,287	
Tier II Capital before Deductions	508,399	
Deductions from Tier II Capital	300,377	
Direct and indirect investments of the Bank on its own Tier II Capital (-)		
Investments in equity instruments issued by banks and financial institutions invested in Bank's		
Tier II Capital and having conditions stated in the Article 8 of the Regulation		
Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the		
10% threshold of above Tier I Capital (-)		***
Total of net long position of the direct or indirect investments in Additional Tier I Capital and		*****
Tier II Capital of unconsolidated banks and financial institutions where the Bank owns 10% or		
more of the issued share capital exceeding the 10% threshold of Tier I Capital (-)		
Other items to be Defined by the BRSA (-)		
Total Deductions from Tier II Capital		
Total Tier II Capital		
Total Equity (Total Tier I and Tier II Capital)	508,399	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

Total Tier I Capital and Tier II Capital (Total Equity)  Loans granted against the Articles 50 and 51 of the Banking Law (-)  Net book values of movables and immovable exceeding the limit defined in the Article 57,  Clause 1 of the Banking Law and the assets acquired against overdue receivables and held for sale but retained more than five years (-)  Other items to be Defined by the BRSA (-)	Prior Period (31/12/2016) Amount  66	Amount as per the regulation before 1/1/2014 (*)
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the	123	
Transition Period		
The portion of total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I Capital not deducted from Tier I Capital, Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		***
The portion of total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital exceeding the 10% threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital, of the net deferred tax assets arising from temporary differences and of the mortgage servicing rights not deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation (-)		
EQUITY Total Capital ( Total of Tier I Capital and Tier II Capital )	1,782,988	
Total Risk Weighted Assets	13,230,505	
CAPITAL ADEQUACY RATIOS	15,250,505	
Core Capital Ratio (%)	9.65	
Tier I Capital Ratio (%)	9.65	
Capital Adequacy Ratio (%)	13.48	
BUFFERS		
Bank-specific total Core Capital Ratio	4.50	
Capital Conservation Buffer Ratio (%	0.63	
Bank-specific Counter-Cyclical Capital Buffer Ratio (%)		

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
The ratio of Additional Common Equity Tier I capital which will be calculated by the first paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital Buffers to risk weighted assets	0.05	
Amounts lower than Excesses as per Deduction Rules		**
Remaining total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital		
Remaining total of net long positions of the investments in Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% or less of the Tier I Capital		
Remaining mortgage servicing rights		
Net deferred tax assets arising from temporary differences		
Limits for Provisions Used in Tier II Capital Calculation	101.007	
General provisions for standard based receivables (before tenthousandtwentyfive limitation)  Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	121,287	
Total loan provision that exceeds total expected loss calculated according to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach		Pa va
Total loan provision that exceeds total expected loss calculated according to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, limited by 0.6% risk weighted assets		
Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)		
Upper limit for Additional Tier I Capital items subject to Temporary Article 4	-	
Amount of Additional Tier I Capital items subject to Temporary Article 4 that exceeds upper limit	-	-
Upper limit for Additional Tier II Capital items subject to Temporary Article 4	-	_
Amount of Additional Tier II Capital items subject to Temporary Article 4 that exceeds upper limit	-	-

<sup>\*</sup> The amounts to be considered under the transitional provisions.

#### Explanations on reconciliation of shareholder's equity items to balance sheet:

The difference between "Equity" in equity table and "Shareholder's Equity" in the unconsolidated balance sheet mainly arises from the subordinated loan, bonds and general provisions. In the calculation of Total Capital, general provision up to 1.25% credit risk is taken into consideration as Tier II Capital.

On the other hand, in the calculation of the "Equity", improvement costs for operating leases followed under tangible assets in the balance sheet, and related deferred tax liabilities, other items defined by the regulator are taken into consideration as amounts deducted from Total Capital.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Items included in shareholder's equity calculation:

Issuer	Fibabanka A.Ş.	Eco Trade And Development Bank*
Code of debt instrument (CUSIP, ISIN etc.)	XS1386178237	*
	BRSA's "Regulation on	BRSA's "Regulation on
	Equities of Banks" dated 1	Equities of Banks" dated 1
	November 2006" and	November 2006" and
Regulation of debt instrument	English Law	English Law
Consideration Status in Shareholders' Equity Calculation		
Situation of being subject to practice of being taken into consideration with 10% deduction after 1/1/2015	No	No
Validity situtation of consolidated or unconsolidated based or	Unconsolidated and	Unconsolidated and
consolidated and unconsolidated based	Consolidated	Consolidated
m	0.1 11 . 12 . 1	
Type of debt instrument	Subordinated Bond	Subordinated Loan
Considered amount in shareholders' equity calculation (By last report date of – Thousand TL)	1,131,570	37.719
01—Thousand TE)	1,131,370	57,717
Nominal value of debt instrument (Thousand TL)	1,131,570	37,719
	Subordinated Debt	
Related account of debt instrument	Instruments	Subordinated Loan
Issuing date of debt instrument	24/03/16-10/05/17	06/08/13
<del></del>		
Maturity structure of debt instrument (Demand/Time)	Time	Time
Initial term of of debt instrument	11 years	10 years
Whether there is right of reimbursment of issuer or not according to		<b></b>
BRSA rules	There is	There is
Optional reimbursment date, options of conditional reimbursment and		
reimbursment amount	24/11/2022; \$ 300 million	06/08/2018; \$ 10 million
Following reimbursment option dates	None	None

<sup>\*</sup>Subordinated loan from Eco Trade and Development Bank.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

		<b>,</b>
Interest/Dividend Payments		
Fixed or floating interest/dividend payments	Floating interest	Floating interest
1 Med of Housing interest dividend payments	7.75% (5-years mid-swap	1 loating interest
	rate + 5.758%) till	
	reimbursement date and	
	then; 5-years mid-swap	
Interest rate or index value of interest rate	rate+5.758%	Libor + 8.5%
		The Bank can not pay dividends if becomes
		overdue according to
		subordinated loan
Whether there is any restriction to stop dividend payments or not	None	agreement.
Feature of being fully optional, partially optional or obligatory	Obligatory	Obligatory
Whether there is any stimulant to repayment like interest rate hike or	Obligatory	Oungatory
not	None	None
Feature of being cumulative or noncumulative		
reature of being cumulative of noncumulative		
Feature of being convertible bonds		
If there is convertible bonds, trigger incidents cause this conversion		Regulation Article 8.2 (ğ)
If there is convertible bonds, feature of full or partially conversion	44 14	
If there is convertible bonds, rate of conversion		
If there is convertible bonds, feature of conversion -oligatory or		
optional-		
If there is convertible bonds, types of convertible instruments		
If there is convertible bonds, exporter of convertible debt instruments		
Feature of value reducement		
If there is a feature of value reducement, trigger incidents cause this		
reducement	***	
If there is a feature of value reducement, feature of full or partially reducement of value		
If there is a feature of value reducement, feature of being constant of		
temporary	***	
If there is a feature of value reducement, mechanism of value		
Claiming rough in cases of winding up (Instrument that is just above		
Claiming rank in case of winding up (Instrument that is just above debt instrument)		
		Meets the conditions
	Meets the conditions	defined by 8th article,
Whether meeting the conditions defined by 7th and the still of	defined by 8th article, does	does not meet the
Whether meeting the conditions defined by 7th or 8th articles of Shareholders' Equity of Banks Regulation	not meet the conditions defined by 7th article.	conditions defined by 7th article.
	defined by / in article.	articic.
The conditions not met which were defined by 7th or 8th of the 7th or 8th articles of Shareholders' Equity of Banks Regulation		
our actions of bilateriorides Equity of Baliks Regulation	·	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### II. Explanations on Consolidated credit risk

Credit risk is defined as risks and losses that may occur if the counterparty fails to comply with the agreement's requirements and cannot perform its obligations partially or completely on the terms set.

The debtors or group of debtors are subject to credit risk limits. The debtors' or group of debtors' and industrial risk limitations are monitored weekly. Industry concentration is followed monthly.

Credit risk limits and breakdowns for daily transactions are followed daily. Risk concentrations of off-balance sheet risks are followed by remote and on-site inspections.

Credit worthiness of both commercial loans' and other receivables' debtors are being regularly monitored in accordance with the regulations. By utilizing risk rating models which were developed for these purposes, in case the debtors' risk level increases, credit lines are readjusted and additional collaterals are received if needed. The necessary documentation for utilized loans is taken in compliance with the related legislation.

In accordance with the Parent Bank's lending policies, the debtor's creditworthiness is analysed and the adequate collateral is obtained based on the financial position of the company and the type of loan; such as cash collateral, bank guarantees, mortgages, pledges, bills and corporate guarantees.

There are control limits based on VaR over the positions of the Parent Bank which are held as futures, option contracts and other similar contracts. The credit risks carried for such instruments are managed together with the risks arising from market fluctuations.

Indemnified non-cash loans are subject to the same risk weight with overdue loans.

The Parent Bank performs foreign trade finance and other interbank credit transactions through widespread correspondent network. Accordingly, the Bank assigns lines periodically to domestic banks, foreign banks and other financial institutions based on review of their credit worthiness.

As being an active participant in the international banking market and considered together with the other financial institutions' financial operations, the Bank is not exposed to significant credit risk.

Within the Bank's risk appetite policy, the following concentrations are measured. They are presented to the Asset and Liability Committee weekly and to the Risk Committee monthly.

As per Customer Group Concentration, Top 20 corporate debtor's / risk group's credit risk sum shall not exceed 35% of the Bank's total credit risk.

Within the industry concentration, the Bank has set its risk appetite as "reasonable", not to exceed 10% of total loans per sector except the industries listed below.

Industry	<b>Proportional Limit</b>
Construction	20%
Tourism	10%
Factoring	15%
Wholesale and Retail Busines	ss 15%

Within the framework of risk appetite policy, the sum of long-term loans which have a maturity more than 1 year, shall not exceed 45% of the bank's total loans. This ratio is monitored on a weekly basis at the Asset and Liability Committee and on a monthly basis at the Risk Committee.

The Bank's largest 100 and 200 cash loan customers compose 49% and 57% of the total cash loan portfolio, respectively (31 December 2016: 51% and 60%, respectively).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## II. Explanations on Consolidated credit risk (continued)

The Parent Bank's largest 100 and 200 non-cash loan customers compose 75% and 85% of the total non-cash loan portfolio, respectively (31 December 2016: 66% and 80%, respectively).

The Parent Bank's largest 100 and 200 cash and non-cash loan customers represent 46% and 56% of the total "on and off balance sheet" assets, respectively (31 December 2016: 48% and 58%, respectively).

The general provision for total credit risk amounts to TL 70,580 (31 December 2016: TL 121,287).

	Current Period Risk Amount *	Average Risk Amount**
Exposure Categories		XXX X X X X X X X X X X X X X X X X X
Conditional and Unconditional Exposures to Central Governments or Central		
Banks	2,559,571	2,469,760
Conditional and Unconditional Exposures to Administrative Units and Non-Commercial	-,,-	=,.07,700
Enterprises		
Conditional and Unconditional Exposures to Banks and Brokerage Houses	2,445,146	2,802,123
Conditional and Unconditional Exposures to Corporates	10,592,691	8,548,960
Conditional and Unconditional Retail Exposures	4,146,170	3,568,310
Conditional and Unconditional Exposures Secured by Real Estate Property	1,962,827	2,260,820
Past Due Receivables	219,982	174,589
Receivables Defined in High Risk Category by BRSA	80,106	18,821
Exposures in the Form of Collective Investment Undertakings	24,631	33,054
Other Receivables	478,587	481,122
Total	22,509,711	20,357,559

<sup>(\*)</sup> Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup> Represents the arithmetical average of quarterly reports.

	Prior Period Risk Amount *	Average Risk Amount**
Exposure Categories		
Conditional and Unconditional Exposures to Central Governments or Central Banks	2,212,890	1,892,045
Conditional and Unconditional Exposures to Administrative Units and Non-Commercial	2,212,070	1,072,043
Enterprises	**	
Conditional and Unconditional Exposures to Banks and Brokerage Houses	1,734,622	1,466,398
Conditional and Unconditional Exposures to Corporates	6,435,193	6,088,537
Conditional and Unconditional Retail Exposures	2,797,473	1,851,967
Conditional and Unconditional Exposures Secured by Real Estate Property	-,.,,,,,	1,051,707
	2,572,066	2,593,991
Past Due Receivables	112,835	85,777
Receivables Defined in High Risk Category by BRSA	16,428	35.195
Exposures in the Form of Collective Investment Undertakings	44,943	24,613
Other Receivables	***	•
	430,613	428,199
Total	16,357,063	14,466,722

<sup>(\*)</sup> Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup> Represents the arithmetical average of quarterly reports.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## II. Explanations on Consolidated credit risk (continued)

# 1. Profile of significant exposures in major regions:

	unconditional exposures to central governments	Conditional and unconditional	and unconditional exposures to banks and	Conditional and unconditional exposures to		unconditional		Receivables defined in high risk category by BRSA	Collective	Other receivables	
Current Period *											
Domestic	4,183,915		1,200,733	9,737,093	3,115,960	1,824,008	219,982	79,213	24,631	478,587	20,864,122
EU Countries			1,199,546	111,276	24						1,310,846
OECD Countries **			8,436								8,436
Off-Shore Banking											-,
Region			_								
USA, Canada			33,632	22,310	5						55,947
Other Countries			2,799	265,517	819	332		893	***		270,360
Associates,				,							2.0,500
Subsidiaries and Joint -											
Ventures											
Unallocated Assets/											
Liabilities***											
Total	4,183,915	_	2,445,146	10,136,196	3,116,808	1,824,340	219,982	80,106	24,631	478,587	22,509,711

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>(\*\*\*)</sup> Includes assets and liability items that cannot be allocated on a consistent basis.

	Conditional and unconditiona l exposures to central governments or central banks	and unconditional exposures to administrative units and noncommercial	Conditional and unconditional exposures to banks and	Conditional and unconditiona l exposures to		Conditional and unconditional exposures secured by real estate property	Past due	Receivables defined in high risk category by BRSA	Collective	Other receivables	Total
Prior Period *											٠ا
Domestic	2,212,890		1,012,711	6,298,257	2,795,550	2,335,118	112,835	16,428	44,943	430,613	15,259,345
EU Countries			710,155	91,034	30				·		801,219
OECD Countries ** Off-Shore Banking		**	1,526						~~		1,526
Region	-			24,666				~~			24,666
USA, Canada			8,960								8,960
Other Countries Associates, Subsidiaries and Joint –			1,270	21,235	1,893	236,948					261,347
Ventures Unallocated Assets/ Liabilities***						-	**				
Total	2,212,890	-	1,734,622	6,435,193	2,797,473	2,572,066	112,835	16,428	44,943	430,613	16,357,063

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>(\*\*)</sup> Includes OECD countries other than EU countries, USA and Canada.

<sup>(\*\*)</sup> Includes OECD countries other than EU countries, USA and Canada.

<sup>(\*\*\*)</sup> Includes assets and liability items that cannot be allocated on a consistent basis.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### II. Explanations on Consolidated credit risk (continued)

### 2. Risk profile by sectors or counterparties

Current Period	1	2	3	4	5	6	7	8	9	10	TP	YP	Total
Agricultural	117,566		اا 	117,875	200,397	108,999	3,345	676		<del></del>	500,838	48,020	548,858
Farming and	,			,-	,	,.	- /				,	,	,
Stockbreeding	100,431		**	96,774	187,264	106,681	3,023	676			451,509	43,340	494,849
Forestry	13,025			20,871	11,639	2,145	297				45,909	2,068	47,977
Fishing	4,110		***	230	1,494	173	25				3,420	2,612	6,032
Manufacturing	570,171			3,196,938	716,650	201,770	67,433	66,980			3,055,580	1,764,362	4,819,942
Mining and Quarrying	26,493			151,397	28,571	898	11,929	666		***	129,444	90,510	219,954
Production	531,293			2,501,582	675,930	199,093	55,424	66,308			2,390,084	1,639,546	4,029,630
Electricity, Gas and				_,,,,,,,,	0.0,,,,	.,,,,,,		00,500			_,5,0,00.	1,057,510	.,027,030
Water	12,385			543,959	12,149	1,779	80	6			536,052	34,306	570,358
Construction	96,965		**	2,125,170	941,880	694,718	61,665	7,861			2,327,418	1,600,841	3,928,259
Services	3,055,395		2,403,086	3,591,601	879,540	675,203	61,713	3,179		478,587	4,099,824	7,048,480	11,148,304
Wholesale and Retail			, ,	, , ,		.,		.,		-,	-,,	.,,	
Trade	380,841			712,093	544,733	129,295	43,336	2,201			1,475,387	337,112	1,812,499
Accomodation and	100 206			007.150	20.44	404001	2 2 2 2				224.000		
Dining Transportation and	122,386			835,172	82,445	426,001	9,007	66			331,078	1,143,999	1,475,077
Telecom.	54,539	,		485,999	83,784	80,055	6,303	2		***	222,256	488,426	710,682
Financial Institutions	2,376,140			499,478	24,638	1,113	53	893		478,587	1,118,135	4,665,853	5,783,988
Real Estate and Rental	2,570,170		2,400,000	477,470	24,030	1,113	33	023		470,507	1,110,133	4,005,655	3,763,766
Services	12,287			350,472	29,786	16,250	1,348				99,554	310,589	410,143
Self-Employment												•	
Services	7,020			696	7,193	809	145	4			15,867		15,867
Educational Services	31,281			292,746	19,865	8,984	1	4			272,323	80,558	352,881
Health and Social	mo oc 1				07.001	10.665		_					
Services	70,901			414,945	87,096	12,696	1,520	9			565,224	21,943	587,167
Other*	343,818		42,060	1,104,612	378,341	143,650	25,826	1,410	24,631		1,305,779	758,569	2,064,348
Total*	4,183,915		2,445,146	10,136,196	3,116,808	1,824,340	219,982	80,106	24,631	478,587	11,289,439	11,220,272	22,509,711

- (\*) Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.
- 1: Conditional and unconditional exposures to central governments or central banks
- 2: Conditional and unconditional exposures to administrative units and non-commercial enterprises
- 3: Conditional and unconditional exposures to banks and brokerage houses
- 4: Conditional and unconditional exposures to corporates
- 5: Conditional and unconditional retail exposures
- 6: Conditional and unconditional exposures secured by real estate property
- 7: Past due receivables
- 8: Receivables defined in high risk category by BRSA
- 9: Exposures in the form of collective investment undertakings
- 10: Other receivables

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on Consolidated credit risk (continued)

### 2. Risk profile by sectors or counterparties (continued)

Prior Period	1	2	3	4	5	6	7	8	9	10	TP	YP	Total
Agricultural				101,254	150,945	02 222	4.016	307		0.145	204.060	12.020	
Farming and				101,234	150,945	82,233	4,016	297		8,145	304,060	42,830	346,890
Stockbreeding				51,150	140,536	78,761	2,516	266		8,145	269,994	11 200	201 274
Forestry		_		27,150	7,968	3,472	1,480	31			,	11,380	281,374
Fishing				•	•	· ·	,			***	31,340	8,761	40,101
Manufacturing	*			22,954	2,441	251.022	20				2,726	22,689	25,415
Mining and		~		2,195,057	779,074	374,822	45,512	1,646			2,401,503	994,608	3,396,111
Quarrying				256.045	20.200	2 201	2.502	10					
Production				256,045	30,209	2,281	2,582	12		***	259,774	31,355	291,129
Electricity, Gas and				1,447,936	741,542	358,182	42,609	1,634			1,689,622	902,281	2,591,903
Water				401.076	7 222	14.250	221	0			450 100	60 0 ma	
Construction				491,076	7,323	14,359	321	0		-	452,107	60,972	513,079
			***	1,014,754	615,911	934,681	22,687	6,309			1,916,152	678,190	2,594,342
Services	2,029,148		1,718,447	2,503,476	868,370	914,539	29,654	4,603		418,962	3,082,308	5,404,891	8,487,199
Wholesale and Retail Trade				(24.220	501.070	100.220	26,000	4 425					
Accomodation and				624,328	581,870	108,329	26,089	4,437			1,149,989	195,064	1,345,053
Dining				509,311	75,582	510,266	1,632	63			202,879	893,975	1,096,854
Transportation and				507,511	75,502	310,200	1,002	03			202,079	073,773	1,090,034
Telecom.				359,590	63,423	65,316	1,365	99			140,163	349,630	489,793
Financial Institutions	2,029,148		1,718,447	604,007	24,029	184,162	237	0		416,979	1,265,664	3,711,345	4,977,009
Real Estate and	, ,		-,,	,	- 1,0	101,102	20.	v		110,777	1,200,001	3,711,343	4,277,002
Rental Services				271,911	17,279	16,378	286				58,355	247,499	305,854
Self-Employment												•	ŕ
Services				5,520	19,564	3,988	10				27,919	1,163	29,082
Educational Services				12,055	10,093	8,062					30,210		30,210
Health and Social													
Services				116,754	76,530	18,038	35	4		1,983	207,129	6,215	213,344
Other*	183,742		16,175	620,652	383,173	265,791	10,966	3,573	44,943	3,506	1,011,106	521,415	1,532,521
Total*	2,212,890		1,734,622	6,435,193	2,797,473	2,572,066	112,835	16,428	44,943	430,613	8,715,129	7,641,934	16,357,063

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>1:</sup> Conditional and unconditional exposures to central governments or central banks

<sup>2:</sup> Conditional and unconditional exposures to administrative units and non-commercial enterprises

<sup>3:</sup> Conditional and unconditional exposures to banks and brokerage houses

<sup>4:</sup> Conditional and unconditional exposures to corporates

<sup>5:</sup> Conditional and unconditional retail exposures

<sup>6:</sup> Conditional and unconditional exposures secured by real estate property

<sup>7:</sup> Past due receivables

<sup>8:</sup> Receivables defined in high risk category by BRSA

<sup>9:</sup> Exposures in the form of collective investment undertakings

<sup>10:</sup> Other receivables

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### II. Explanations on Consolidated credit risk (Continued)

#### 3. Analysis of maturity-bearing exposures according to remaining maturities

		T	erm to Maturity		
	Up to 1		•	6-12	
Exposure Categories / Current Period*	Month	1 -3 Months	3 -6 Months	Months	Over 1 year
Conditional and Unconditional Exposures to Central					
Governments or Central Banks	1 063 057	217	17 650	62 724	1 772 402
Conditional and Unconditional Exposures to	1,862,857	217	17,658	63,734	1,722,483
Administrative Units and Non-Commercial Enterprises					
Conditional and Unconditional Exposures to Banks and					
Brokerage Houses	1,259,636	34,110	116.045	97,710	937,637
Conditional and Unconditional Exposures to Other Corporates				,	
Conditional and Unconditional Exposures to SME Corporates					
Conditional and Unconditional Exposures to Corporates	866,231	1,169,998	1,588,526	1,876,363	4,624,538
Conditional and Unconditional Retail Exposures	355,316	336,654	666,311	635,202	1,055,694
Conditional and Unconditional Exposures Secured by Real	,	200,00	000,011	000,202	,,000,00
Estate Property	79,927	63.318	101,055	147,239	1,431,291
Past Due Receivables			***		-,,
Receivables Defined in High Risk Category by BRSA	58,972	1,159	1,132	609	18,234
Exposures in the Form of Bonds Secured by Mortgages		**			
Short term Exposures to Banks, Brokerage Houses and					
Corporates					
Exposures in the Form of Collective Investment Undertakings					
Other Receivables	18,936				
Total**	4,501,875	1,605,456	2,490,727	2,820,857	9,789,877

<sup>\*</sup> Items with determined maturities are classified according to remaining maturities

<sup>\*\*</sup> Items without determined maturities are not included; TL 516,966 central bank receivables, TL 118,112 cash and equivalents, TL 24,677 credit card limits, TL 97,252 non-cash loan limits ve payment commitments, TL 299,299 other receivables, TL 219,982 overdue receivables, 24,631 investment funds.

		T	erm to Maturity		
	Up to 1		v	6-12	
Exposure Categories / Prior Period*	Month	1 -3 Months	3 -6 Months	Months	Over 1 year
Conditional and Unconditional Exposures to Central					
Governments or Central Banks	195,691	293	W 40		183,448
Conditional and Unconditional Exposures to					
Administrative Units and Non-Commercial Enterprises					
Conditional and Unconditional Exposures to Banks and					
Brokerage Houses	990,083	395	14,344	10,297	719,503
Conditional and Unconditional Exposures to Other Corporates				**	
Conditional and Unconditional Exposures to SME Corporates			~~		-
Conditional and Unconditional Exposures to Corporates	1,002,099	822,184	948,675	1,203,388	2,409,140
Conditional and Unconditional Retail Exposures	346,345	291,501	593,929	792,285	731,373
Conditional and Unconditional Exposures Secured by Real	•	Ť	Í	,	,
Estate Property	63,132	136,519	117,678	248,498	1,998,677
Past Due Receivables					
Receivables Defined in High Risk Category by BRSA	4,988	991	233	5,598	4,478
Exposures in the Form of Bonds Secured by Mortgages	.,				-,.,.
Short term Exposures to Banks, Brokerage Houses and					
Corporates					
Exposures in the Form of Collective Investment Undertakings					
Other Receivables	5,636	4,568		3,402	
Total**	2,607,974	1,256,451	1,674,859	2,263,468	6,046,619

<sup>\*</sup> Items with determined maturities are classified according to remaining maturities
\*\* Items without determined maturities are not included; TL 1,833,457 central bank receivables, TL 78,507 cash and equivalents, TL 20,295 credit card limits, TL 61,880 non-cash loan limits ve payment commitments, TL 278,107 other receivables, TL 112,835 overdue receivables, TL 77,668 non-cash loans, TL 44,943 investment funds.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### II. Explanations on Consolidated credit risk (continued)

### 3. Analysis of maturity-bearing exposures according to remaining maturities (continued)

The Parent Bank uses long-term credit ratings announced by an international rating firm, The Islamic International Ratings Agency (IIRA). Such ratings are used in compliance with regulation on "The Licencing and Operations of the Rating Firms". For the Bank's capital adequacy calculation, only the latest credit ratings are used that are currently accepted as valid by the issuing Credit Rating Agency.

Credit ratings are used only for the classification of receivables from banks and brokerage houses. The securities in the trading book have credit ratings. Therefore, no credit rating is used for issuer or issue.

Based on "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" Appendix 1, The Islamic International Ratings Agency (IIRA)'s credit ratings corresponds to credit grades below:

	BRSA Credit Quality Grades	IIRA Risk Rating
Long Term Credit Quality Grades	1	AAA and AA-
Quanty Grades	2	A+ and A-
	3	BBB+ and BBB-
	4	BB+ and BB-
	5	B+ and B-
	6	CCC+ and below

#### 4. Exposures by risk weights

Risk Weights Current Period	%0	%10	%20	%50	%75	%100	%150	%200	Deductio ns from Equity	Total
Exposures										
Before Credit										
Risk Mitigation	2,688,710	-	755,813		1,743,001	4,869,317	12,362,737	90,133		22,509,711
Exposures After										
Credit Risk										
Mitigation	4,585,051	-	279,435	450,827	2,915,947	3,115,787	11,072,531	90,133		22,509,711

Risk Weights Prior Period	<b>%</b> 0	%10	%20	%50	%75	%100	%150	%200	Deductions from Equity	Total
Exposures					V-0.00454/11.0011.00444454444444444444					
Before Credit										
Risk Mitigation	589,315		719,149	2,787,752	3,675,567	8,559,690	25,590	***		16,357,063
Exposures After										
Credit Risk										
Mitigation	1,178,899		214,565	4,854,900	2,797,473	7,285,636	25,590			16,357,063

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### II. Explanations on Consolidated credit risk (continued)

### 5. Information by major sectors and type of counterparties

As per the TAS and TFRS;

*Impaired Credits*; are the credits that either overdue more than 90 days as of the reporting date or are treated as impaired due to their creditworthiness. For such credits, "specific provisions" are allocated as per the Provisioning Regulation.

*Past Due Credits*; are the credits that overdue up to 90 days but not impaired. For such credits, "general provisions" are allocated as per the Provisioning Regulation.

Current Period		Lo	ans	
Major Sector / Counterparties	Impaired	Past Due	Value	
	Loans	Loans	Adjustments(*)	Provisions(**)
Agriculture	16,358	45,900	287	8,622
Farming and Stockbreeding	5,942	40,784	259	2,301
Forestry	9,358	5,108	30	5,290
Fishery	1,058	8	-	1,031
Manufacturing	103,548	48,598	297	43,377
Mining and Quarrying	46,310	16,225	92	13,105
Production	57,085	32,269	204	30,179
Electricity, Gas and Water	153	104	1	93
Construction	87,757	90,617	561	33,115
Services	138,152	304,356	2,031	48,453
Wholesale and Retail Trade	104,752	105,634	729	39,112
Accommodation and Dining	11,995	53,397	446	2,790
Transportation and Telecommunication	9,564	107,550	604	2,758
Financial Institutions	28	7,097	18	14
Real Estate and Rental Services	1,770	11,631	61	401
Self-Employment Services	794	3,607	34	472
Educational Services	5,116	1,780	17	1,311
Health and Social Services	4,133	13,660	113	1,595
Other	122,678	107,779	1,498	37,428
Total	468,493	597,250	4,676	170,995

<sup>(\*)</sup> Shows the general provision amount for past due credits.

<sup>(\*\*)</sup> Shows the specific provision amount for impaired loans.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on Consolidated credit risk (continued)

# 5. Information by major sectors and type of counterparties (continued)

Prior Period	***************************************	L	oans	
Major Sector / Counterparties	Impaired	Past Due	Value	
Wajor Sector / Counterparties	Loans	Loans	Adjustments(*)	Provisions(**)
Agriculture	8,563	11,640	232	2,371
Farming and Stockbreeding	3,349	4,237	84	648
Forestry	4,174	7,398	148	709
Fishery	1,040	5	-	1,014
Manufacturing	65,848	87,857	1,757	19,643
Mining and Quarrying	29,753	21,372	427	8,112
Production	29,977	66,200	1,324	10,307
Electricity, Gas and Water	6,118	285	6	1,224
Construction	44,121	46,890	938	26,625
Services	67,938	211,726	4,235	21,837
Wholesale and Retail Trade	54,813	70,188	1,403	18,436
Accommodation and Dining	2,445	112,310	2,246	665
Transportation and Telecommunication	3,058	9,195	184	1,482
Financial Institutions	314	958	19	79
Real Estate and Rental Services	444	8,695	174	146
Self-Employment Services	616	2,833	57	133
Educational Services	4,500	1,968	40	613
Health and Social Services	1,748	5,579	112	283
Other	26,169	58,332	1,166	13,694
Total	212,639	416,445	8,328	84,170

<sup>(\*)</sup> Shows the general provision amount for past due credits.

## 6. Information on movements in value adjustments and provisions

Current Period	Opening Balance	Provision for Period	Provision Reversals	Other Adjustments (*)	Closing Balance
Specific Provisions	84,170	184,444	(3,684)	(93,935)	170,995
General Provisions	121,287	ado valo	(50,707)		70,580

<sup>(\*)</sup>Write-off items and the sales from the NPL portfolio are disclosed.

Prior Period	Opening Balance	Provision for Period	Provision Reversals	Other Adjustments (*)	Closing Balance
Specific Provisions	78,465	127,003	(5,071)	(116,227)	84,170
General Provisions	91.103	30,184			121,287

<sup>(\*)</sup>Write-off items and the sales from the NPL portfolio are disclosed.

<sup>(\*\*)</sup> Shows the specific provision amount for impaired loans.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on Consolidated credit risk (continued)

## 7. Exposures subject to countercyclical capital buffer

#### **Current Period**

Country	RWAs of Banking Book for Private Sector Lending	RWAs of Trading Book	Total
Turkey	14,078,411	436,482	14.514,893
England	8,113	276,604	284,717
Russia	267,583	16	267,599
Malta	100,890	-	100,890
Holland	6,950	10,740	17,690
United States of America	13,737	-	13,737
Germany	826	9,070	9,896
Switzerland	879	1,196	2,075
Others	4,288	435	4,723
Total	14,481,677	734,543	15,216,220

#### **Prior Period**

Country	RWAs of Banking Book for Private Sector Lending	RWAs of Trading Book	Total
Turkey	11,447,161	272,141	11,719,302
Russia	174,328		174,328
Malta	90,037		90,037
Marshall Islands	24,666		24,666
Iraq	296		296
England	3,622	146,050	149,672
Germany	1,347	1,800	3,147
France	4	1,439	1,443
Switzerland	395	2,201	2,596
North Cyprus		377	377
Others	17,387		17,387
Total	11,759,243	424,008	12,183,251

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## II. Explanations on Consolidated credit risk (continued)

# 8. Information on collaterals, impairment, rating and maturity related to loans granted to individuals and corporates

Details of collaterals of standard and close monitoring loans granted to individuals and corporates are as follows:

	Standard	Loans	Loans Under Close Monitoring		
Cash loans granted to individuals and corporates	Current Period	Prior Period	Current Period	Prior Period	
Secured Loans:	13,748,310	9,977,477	941,037	918,186	
Secured by Cash Collateral	11,316	85,000			
Secured by Mortgages	3,216,496	3,100,686	518,603	508,187	
Secured by Treasury Guarantees or Securities Issued by Pub	lie				
Sector					
Guarantees Issued by Financial Institutions					
Other Collaterals (being on the pledges, corporate and					
personal guarantees, promissory notes)	10,520,498	6,791,791	422,434	409,999	
Non-Secured Loans	79,747	405,818	21,565	11,323	
Total	13,828,057	10,383,294	962,602	929,509	

Details of collaterals of non-cash loans granted to individuals and corporates are as follows:

	Standar	l Loans	Loans Und Close Monito	
Non-cash loans granted to individuals and corporates	Current Period	Prior Period	Current Period	Prior Period
Secured Loans:	1,984,510	841,698	18,602	24,797
Secured by Cash Collateral	3,771			
Secured by Mortgages	36,291	59,280	3,122	5,886
Secured by Treasury Guarantees or Securities Issued by Public				
Sector	w. w			
Guarantees Issued by Financial Institutions				
Other Collaterals (being on the pledges, corporate and				
personal guarantees, promissory notes)	1,944,448	782,418	15,480	18,911
Non-Secured Loans	27,882	30,531		
Total	2,012,392	872,229	18,602	24,797

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### III. Explanations on consolidated currency risk

Position limit on currency risk is determined in line with net general position standard ratio on foreign currency. The Bank does not take foreign exchange and parity risk; transactions are usually hedged. Measurable and manageable risks are taken within legal limits.

As of 31 December 2017, the Group's net short position is TL 92,480 (31 December 2016: TL 125,488 net short position) resulting from short position on the balance sheet amounting to TL 1,050,041 (31 December 2016: TL 376,413 long position) and long position on the off-balance amounting to TL 957,561 (31 December 2015: TL 501,901 short position). The Group uses "Standard Method" in legal reporting to measure the foreign exchange risk.

The announced foreign exchange buying rates of the Bank at 31 December 2017 and the previous five working days in full TL are as follows:

US Dollar purchase rate as at the balance sheet date	TL 3.7719
Euro purchase rate as at the balance sheet date	TL 4.5155

Date	USD	EUR
26 December 2017	3.8087	4.5205
27 December 2017	3.8029	4.5116
28 December 2017	3.8197	4.5385
29 December 2017	3.8104	4.5478
31 December 2017	3.7719	4.5155

The USD Dollar FX buying rate is TL3,8459 and EUR FX buying rate is TL 4,5535 according to simple arithmetic average on December 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# III. Explanations on consolidated currency risk (continued)

Current Period	EU	R USD	Other	Total
Assets		000	Other	10(3)
Cash and Balances with the Central Bank of Turkey	271,672	1,578,269	361,714	2,211,655
Banks	184,382	83,076	4,423	271,881
Financial Assets at Fair Value through Profit/Loss (*)	411	4,579		4,990
Interbank Money Market Placements	361,244	15,090		376,334
Financial Assets Available for Sale	88,939	492,468		581,407
Loans (**)	3,915,540	1,227,118	111,354	5,254,012
Subsidiaries, Associates and Entities Under			ŕ	
Common Control (Joint Vent.)				
Investments Held to Maturity				
Derivative Financial Assets Held for				
Hedging Purposes				
Tangible Assets		200 MA		
Intangible Assets				
Other Assets (***)	1,596	1,021		2,617
Total Assets	4,823,784	3,401,621	477,491	8,702,896
Liabilities	***************************************			
Banks Deposits	130,045	364,645	25,247	519,937
Foreign Currency Deposits	724,805	4,622,156	29,287	5,376,248
Interbank Money Market Received	73,396	402,981		476,377
Funds Borrowed from Other Financial				•
Institutions	1,028,911	1,068,608	4,841	2,102,360
Sundry Creditors	18,779	74,741	***	93,520
Marketable Securities Issued				~~
Derivative Financial Liabilities Held for Hedging				
Purposes	• •			
Other Liabilities(****)	25,250	1,159,245		1,184,495
Total Liabilities	2,001,186	7,692,376	59,375	9,752,937
4-4-4				
Net Balance Sheet Position	2,822,598	(4,290,755)	418,116	(1,050,041)
Net Off-Balance Sheet Position	(2,895,496)	4,249,171	(396,114)	957,561
Financial Derivative Assets(****)	4,356,736	8,723,477	172,731	13,252,944
Financial Derivative Liabilities(****)	7,252,232	4,474,306	568,845	12,295,383
Non-Cash Loans (*****)	409,758	861,425		1,271,183
Prior Period				
Total Assets	2,769,187	3,549,207	376,254	6,694,648
Total Liabilities	1,785,647	4,490,878	41,710	6,318,235
Net Balance Sheet Position	983,540	(941,671)	334,544	376,413
Net Off-Balance Sheet Position	(1,015,278)	810,480	(297,103)	(501,901)
Financial Derivative Assets(****)	2,245,247	3,495,902	86,823	5,827,972
Financial Derivative Liabilities(****)	3,260,525	2,685,422	383,926	6,329,873
Non-Cash Loans (*****)	139,807	316,902	145	456,854

<sup>(\*)</sup> The balance does not include accruals of trading derivative financial assets amounting to TL 6,477.

<sup>(\*\*)</sup> The balance includes foreign currency indexed loans and accruals amounting to TL 393,457.

<sup>(\*\*\*)</sup> The balance does not include TL 18,659 of prepaid expenses.

<sup>(\*\*\*\*)</sup> The balance does not include accruals of trading derivative financial liabilities amounting to TL 7,143.

<sup>(\*\*\*\*\*)</sup> In the current period, foreign currency purchase commitments within the financial derivative assets amounted to TL 488,310 (31 December 2016: TL 182,784), foreign currency sale commitments within the derivative financial liabilities amounted to TL 411,183 (31 December 2016: TL 143,268).

<sup>(\*\*\*\*\*)</sup> There is no effect on the net off-balance sheet position.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# III. Explanations on consolidated currency risk (continued)

The following table demonstrates prospective increase and decrease in equities and profit/loss as of 31 December 2017 and 2016 (excluding tax effect) on condition that 10% decrease of TL against the currencies below. This analysis has been prepared under the assumption that all other variables, especially interest rates, are constant.

	Current Period	Current Period		***************************************
	Profit/Loss	Equity	Profit/Loss	Equity
USD	(4,101)	(57)	(12,041)	(1,078)
EURO	(7,568)	278	(3,174)	68
Other FC	2,200		3,744	
Total (Net)	(9,469)	221	(11,471)	(1.010)

## IV. Explanations on consolidated interest rate risk

Interest sensitivity of assets, liabilities and off-balance sheet items are evaluated weekly by considering market developments in the Asset-Liability Committee.

Standard method and Asset-Liability risk measurement methods are used to measure the Bank's interest rate risk.

Measurements by employing the standard method are carried out monthly by using maturity ladder. Bank applies interest rate shock analysis to interest rate sensitive assets and liabilities considering historic economic crisis. Change in the net present value of the net assets of the Bank are monitored within the limits set by the Board of Directors.

"Interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates)":

Current Period	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Non- interest Bearing	
Assets							
Cash (Cash in TL, Cash in Foreign							
Currency, Cash in Transit, Cheques							
Purchased) and Balances with the Central							
Bank of Turkey	1,759,977					727,279	2,487,256
Banks						, , ,	2,107,200
Financial Assets at Fair Value Through	238,557	2				81,457	320,016
Profit or Loss	98,620	26,213	95,483	520,559	3,002	-	743,877
Interbank Money Market Placements	376,334		,5,105	520,557	3,002		376,334
Financial Assets Available-for-Sale		4,860	179,757	522,484	57,335	1,727	•
Loans	1,770,612	3,826,951	3,024,129	5,317,896	851,071	297,498	766,163
Investment Securities Held-to-Maturity	-,,		5,02 1,125	5,517,670	031,071	277,470	15,088,157
Other Assets (*)			10,373	7,529		311,963	329,865
Total Assets	4,244,100	3,858,026	3,309,742	6,368,468	911,408	1,419,924	20,111,668
Liabilities				0,000,100	777,100	1,412,524	20,111,000
Bank Deposits	464,105	3,219				134,145	601,469
Other Deposits	7,009,999	3,061,759	763,994	27,149		803,535	•
Interbank Money Market Received	169,882	309,998	703,774	27,149		803,333	11,666,436
Sundry Creditors		507,770				212 522	479,880
Marketable Securities Issued	346,570	122 170	405.010	~~		312,532	312,532
Funds Borrowed from Other Financial	340,370	423,478	485,018				1,255,066
Institutions	242,040	1 242 520	625 722	2.027			
Other Liabilities(**)	93,299	1,243,539	635,733	2,837			2,124,149
Total Liabilities		62,015	104,261	1,647,371	1,571	1,763,619	3,672,136
A VINI AIMPIELLO	8,325,895	5,104,008	1,989,006	1,677,357	1,571	3,013,831	20,111,668

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### IV. Explanations on consolidated interest rate risk (continued)

		`	,				
Balance Sheet Long Position			1,320,736	4,691,111	909,837		6,921,684
<b>Balance Sheet Short Position</b>	(4,081,795)	(1,245,982)				(1,593,907)	(6,921,684)
Off-Balance Sheet Long Position				25,000		19,573,772	19,598,772
Off-Balance Sheet Short Position		~-		(25,000)		(19,596,665)	(19,621,665)
Total Position	(4,081,795)	(1,245,982)	1,320,736	4,691,111	909,837	(1,616,800)	(22,893)

<sup>(\*)</sup> Non-interest bearing column includes TL 4,897 investments in associates, TL 191,962 tangible assets, TL 5,948 intangible assets, TL 9,831 tax assets, TL 23,795 non-current assets held for sale and TL 75,530 other assets.

<sup>&</sup>quot;Interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates)":

Prior Period	Up to 1		3-12		Over 5	Non- interest	
	month	1-3 Months	Months	1-5 Years	Years	Bearing	Total
Assets							
Cash (Cash in TL, Cash in Foreign							
Currency, Cash in Transit, Cheques							
Purchased) and Balances with the Central							
Bank of Turkey	1,352,802					585,132	1,937,934
Banks	33,815			-		24,565	58,380
Financial Assets at Fair Value Through							
Profit or Loss	21,971	1,174	1,014	1,194	2,905	469,427	497,685
Interbank Money Market Placements	274,702						274,702
Financial Assets Available-for-Sale		293	24,940	751,929	109,044	1,020	887,226
Loans	1,869,120	3,805,040	1,991,266	2,772,280	875,097	128,469	11,441,272
Investment Securities Held-to-Maturity							
Other Assets (*)						291,673	291,673
Total Assets	3,552,410	3,806,507	2,017,220	3,525,403	987,046	1,500,286	15,388,872
Liabilities							
Bank Deposits							
Other Deposits	347,019	20,072				114,714	481,805
Interbank Money Market Received	5,589,025	2,134,088	891,984	17,244		502,592	9,134,933
Sundry Creditors	517,259	166,569	-	·			683,828
Marketable Securities Issued							•
Funds Borrowed from Other Financial	**				***	145,780	145,780
Institutions	183,558	424,661	383,756	**		·	991,975
Bank Deposits	56,928	903,970	609,851	2,534			1,573,283
Other Liabilities(**)		8,737			351,920	2,016,611	2,377,268
Total Liabilities	6,693,789	3,658,097	1,888,591	19,778	351,920	2,779,697	15,388,872
Balance Sheet Long Position		148,410	131,629	3,505,625	635,126		4,420,790
Balance Sheet Short Position	(3,141,379)					(1,279,411)	(4,420,790)
Off-Balance Sheet Long Position				25,000		9,921,939	9,946,939
Off-Balance Sheet Short Position		<b>14-14</b>		(25,000)		(9,874,479)	(9,899,479)
Total Position	(3,141,379)	148,410	131,629	3,505,625	635,126	(1,231,951)	47,460

<sup>(\*)</sup> Non-interest bearing column includes TL 186,205 tangible assets, TL 3,979 intangible assets, TL 307 tax assets, TL 3,817 non-current assets held for sale and TL 97,365 other assets

<sup>(\*\*)</sup> Non-interest bearing column includes TL 1,464,612 shareholders' equity, TL 103,202 other liabilities, TL 469 finance lease liabilities, TL 153,080 provisions and TL 42,256 tax liabilities.

<sup>(\*\*)</sup> Non-interest bearing column includes TL 1,289,769 shareholders' equity, TL 126,155 other liabilities, TL 85 finance lease liabilities, TL 178,668 provisions and TL 38,474 tax liabilities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## IV. Explanations on consolidated interest rate risk (continued)

## Average interest rates applied to financial instruments

Current Period End	EUR	USD	JPY	TL	
Current renou Enu	%	%	%	%	
Assets					
Cash (Cash in TL, Cash in Foreign Currency, Cash					
in Transit, Cheques Purchased) and Balances with					
the Central Bank of Turkey		1.25		4.00	
Banks	0.02	1.50		12.75	
Financial Assets at Fair Value Through Profit/ Loss	2.00	5.29		14.70	
Interbank Money Market Placements	0.05	1.65			
Financial Assets Available-for-Sale	3.43	4.42	**	10.15	
Loans	5.97	6.65		16.96	
Investment Securities Held-to-Maturity					
Liabilities					
Bank Deposits		1.65		12.52	
Other Deposits	1.59	3.99		14.38	
Interbank Money Market Received	0.24	2.50		11.63	
Sundry Creditors					
Marketable Securities Issued		7.75		14.00	
Funds Borrowed from Other Financial Institutions	1.95	2.87		6.63	
	EUR	TICD	my	m.	
Prior Period End	EUR %	USD %	JPY %	TL %	
Assets	70	/0	/0	70	
Cash (Cash in TL, Cash in Foreign Currency, Cash					
in Transit, Cheques Purchased) and Balances with					
the Central Bank of Turkey		0.75		2.21	
Banks	0.03	0.75 0.55		3.31	
Financial Assets at Fair Value Through Profit/Loss	3.19	4.69		10.67	
Interbank Money Market Placements	0.01	4.09		10.67	
Financial Assets Available-for-Sale	3.43	4.51		10.40	
Loans	5.97	6.23		9.40	
Investment Securities Held-to-Maturity	3.91	0.23		15.23	
Liabilities	***	**			
Bank Deposits					
		0.84		9.06	
Other Deposits	1.60	3.46		11.40	
Interbank Money Market Received	0.53	2.27	~~	8.00	
Sundry Creditors	200 400				
		0.05		10 88	
Marketable Securities Issued Funds Borrowed from Other Financial Institutions	1.89	9.25 2.53		10.77	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### IV. Explanations on consolidated interest rate risk (continued)

#### Interest rate risk on banking book

As per the "Regulation on Measurement and Evaluation of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method" published by the BRSA in 23 August 2011, the Bank analyses and reports to the Bank's senior management the interest rate sensitivity of equity on a monthly basis by applying positive and negative shocks to the interest sensitive on balance sheet and off-balance sheet positions which are distributed into groups based on their cash flows.

Interest rate sensitivity of equity as of 31 December 2017:

Current Period	Shock Applied	Gains/	Gains/ Equity
Current r errou	(+/- x bps)	Losses	- Losses/Equity
TRY	500	(234,042)	%(8.69)
TRY	-400	215,506	%8.01
USD Dollar	200	59,703	%2.22
USD Dollar	-200	(66,610)	%(2.47)
EURO	200	(113,460)	%(4.21)
EURO	-200	125,825	%4.67
Total (For Positive Shocks)		(287,799)	%(10.69)
Total (For Negative Shocks)		274,721	%10.20

Prior Period	Shock Applied (+/- x bps)	Gains/ Losses	Gains/ Equity - Losses/Equity
TRY	500	(204,228)	%(11.45)
TRY	-400	195,267	%10.95
USD Dollar	200	(15,789)	%(0.89)
USD Dollar	-200	12.210	%0.68
EURO	200	(77,262)	%(4.33)
EURO	-200	48	%0.00
Total (For Positive Shocks)		(297,279)	%(16.67)
Total (For Negative Shocks)		207,525	%11.63

#### V. Explanations on consolidated position risk of equity securities resulted from banking book

The Bank has no position risk of equity shares as of 31 December 2017 (31 December 2016: None).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### VI. Explanations on consolidated liquidity risk

The Board of Directors reviews the liquidity and funding risk management policy weekly or in case of necessity. Liquidity risk is managed by Asset and Liability Committee (ALCO) in line with risk management policy as short and long term liquidity risk.

Liquidity Risk is managed by ALCO in order to take the necessary measures in a timely and correct manner against possible liquidity shortages by Group. Treasury department manages cash inflows and outflows in line with strategies determined by ALCO. As deemed necessary by the ALCO members, liquidity meetings are performed for the purposes of close monitoring. Treasury department manages short term liquidity by adhering to the ALCO strategy and ensuring compliance with legal liquidity limits and stress testing.

In the context of TL and foreign currencies liquidity management, the Parent Bank monitors the cash flows weekly and action plan is made based on ALCO decisions. The funding balance is directly monitored and compensated by making the risk-return-cost evaluation.

For long-term liquidity "Maturity Mismatch Report" is prepared and presented to ALCO on a weekly basis. The Bank, resulting from the general structure of Turkish banking sector, has a liquidity gap at the 2 year maturity period. The Bank intends to eliminate liquidity mismatch shifting focus to long-term funding alternatives. Such decisions of the risk of incompatibility are taken by ALCO. The Bank diversifies its funding sources among customer deposits, domestic and foreign borrowings, bills and bonds issued, taking into consideration the maturity match between its assets and liabilities and keeps liquid assets in order to fully meet the liquidity requirements that may emerge in case of market volatility.

#### Information on the use of stress testing

Department of Risk Management implements stress testing according to Liquidity and Funding Risk Policy approved by the Board of Directors on a weekly basis. These stress tests are based on the scenarios of the deposit outflow, funds obtained from bonds issued will outflow, banks limits will not be used during a 14-day period, the results are included in the presentation of ALCO on a weekly basis and in the Presentation of Risk Committee on a monthly basis. In this way, the Bank's funding structure is closely monitored and actions are taken on behalf of existing risk management.

Alternative funding sources are identified in case of need. ALCO members are responsible for short-term liquidity shocks to take actions. In the case of a crisis or if deemed necessary, ALCO summon a meeting and take possible action plans immediately. These action plans are approved by the Board of Directors under the İSEDES. The Bank reviews resources that are available in any emergency situation constantly and takes into consideration the results of the above-mentioned stress testing and scenario analysis by the early warning system.

According to BRSA's "Legislation on Measurement and Assessment of Liquidity Adequacy of the Banks"; published in the Official Gazette numbered 28948, dated 21 March 2014; liquidity ratio is required to be 60% for foreign currency assets/liabilities and 80% for total assets/liabilities in the calculation of the banks' weekly and monthly reporting effective from 1 January 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# VI. Explanations on consolidated liquidity risk (continued)

Cı	rrent Period	Total Unweighted	l Value (Average) *	Total Weighted Value (Average)*		
		TL+FC	FC	TL+FC	FC	
Hig	n-Quality Liquid Assets		<u> </u>			
1	Total high-quality liquid assets (HQLA)			2,623,588	2,262,538	
Ca	sh Outflows					
2	Retail deposits and deposits from small business customers, of which:	6,839,933	2,924,789	658,507	292,479	
3	Stable deposits	537,717		25,486	***	
4	Less stable deposits	6,302,217	2,924,789	633,021	292,479	
5	Unsecured wholesale funding, of which:	5,473,096	3,004,980	3,029,773	1,657,149	
6	Operational deposits					
7	Non-operational deposits	3,609,484	1,954,320	1,443,794	781,728	
8	Unsecured funding	1,863,612	1,050,660	1,585,980	875,421	
9	Secured wholesale funding	100		221,196	221,196	
10	Other cash outflows of which:	2,538,173	1,170,439	535,086	336,021	
11	Outflows related to derivative exposures and other collateral requirements	297,303	262,503	297,303	262,504	
12	Outflows related to restructured financial instruments					
13	Payment commitments and other off-balance sheet commitments granted for debts to financial markets	2,240,870	907,935	237,784	73,518	
14	Other revocable off-balance sheet commitments and contractual obligations					
15	Other irrevocable or conditionally revocable offbalance sheet obligations	20,539	6	20,539	6	
16	Total Cash Outflows			4,465,101	2,506,851	
Ca	sh Inflows					
17	Secured receivables	128,670	40,290	24,893	24,893	
18	Unsecured receivables	1,707,408	281,147	1,573,663	466,306	
19	Other cash inflows	94,176	69,111	85,094	57,758	
20	Total Cash Inflows	1,930,254	390,548	1,683,650	548,958	
				Upper Limit .	Applied Values	
21	Total HQLA			2,623,588	2,262,538	
22	Total Net Cash Outflows			2,782,618	1,957,893	
23	Liquidity Coverage Ratio (%)			94.28	115.56	

<sup>(\*)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## VI. Explanations on consolidated liquidity risk (continued)

Prior Period			ighted Value rage) *	Total Weighted Value (Average)*		
		TL+FC	FC	TL+FC	FC	
High	-Quality Liquid Assets				<u> </u>	
1	Total high-quality liquid assets (HQLA)			1,683,399	1,512,782	
Cas	sh Outflows					
	Retail deposits and deposits from small business					
2	customers, of which:	5,822,217	2,336,467	368,166	141,711	
3	Stable deposits	4,281,117	1,838,709	214,056	91,935	
4	Less stable deposits	1,541,100	497,758	154,110	49,776	
5	Unsecured wholesale funding, of which:	3,273,924	1,452,496	1,963,525	867,813	
6	Operational deposits	-		-	-	
7	Non-operational deposits	2,154,537	946,043	861,815	378,417	
8	Unsecured funding	1,119,387	506,453	1,101,710	489,395	
9	Secured wholesale funding			423,489	423,489	
10	Other cash outflows of which:	1,373,571	532,901	256,376	171,913	
	Outflows related to derivative exposures and other	***************************************				
11	collateral requirements	125,003	117,321	125,003	117,321	
12	Outflows related to restructured financial instruments	-	-	-	-	
	Payment commitments and other off-balance sheet					
13	commitments granted for debts to financial markets	1,248,568	415,581	131,373	54,592	
14	Other revocable off-balance sheet commitments and contractual obligations	•	-	•	-	
	Other irrevocable or conditionally revocable offbalance					
15	sheet obligations	25,897	8	25,897	8	
16	Total Cash Outflows			3,037,453	1,604,934	
Cas	h Inflows	-	-	-	-	
17	Secured receivables	-	-	54,535	54,535	
18	Unsecured receivables	1,638,947	272,869	1,075,831	224,293	
19	Other cash inflows	40,101	32,356	40,101	32,355	
20	Total Cash Inflows	21,566	13,789	1,170,467	311,183	
				Upper Lin	nit Applied Values	
21	Total HQLA		70.0	1,638,399	1,512,782	
22	Total Net Cash Outflows			1,866,986	1,293,751	
23	Liquidity Coverage Ratio (%)			87.76	116.93	

<sup>(\*)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### VI. Explanations on consolidated liquidity risk (continued)

Current Period	TL+FC	FC
31 October 2017	101.68%	128.97%
30 November 2017	92.67%	84.53%
31 December 2017	89.54%	160.33%

Current Period	TL+FC	FC
31 October 2016	79.55%	105.59%
30 November 2016	90.57%	103.27%
31 December 2016	94.29%	154.69%

The Bank implements the calculation in accordance with the Regulation of Liquidity Coverage Ratio Calculation of Banks dated 21 March 2014 and numbered 28948 published in the Official Gazette. As per the related regulation high quality liquid assets are mainly securities portfolio, cash assets and reserve requirements. The important factors affecting the results of the liquidity coverage ratio are the changes in the remaining maturities of the items and changes in the amunts of deposits and money market transactions, the remaining maturities of which are less than 30 days. Deposits form a significant portion of the Bank's sources of funds, on the other hand bonds issued, money market borrowings, funds provided from abroad are other important sources of funding.

The Bank calculates cash flow and margin likely to transactions arising from derivative transactions in accordance with the Regulation on Banks' Liquidity Coverage Ratio dated 21 March 2014 and numbered 28948 published in Official Gazette as taking 24-month average into account.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### VI. Explanations on liquidity risk (continued)

Presentation of assets and liabilities according to their remaining maturities:

Constant Production		Up to 1	<del>//</del>	3-12		5 Years	······································	
Current Period	Demand	Month	1-3 Months	Months	1-5 Years	and Over	Unallocated	Total
Assets								
Cash (Cash in TL, Cash in Foreign								
Currency, Cash in Transit, Cheques								
Purchased) and Balances with the	(00 (0)							
Central Bank of Turkey Banks	628,694	1,858,562		**	**	***		2,487,256
Financial Assets at Fair Value	81,457	238,557	2					320,016
Through Profit or Loss		80,614	26,183	95,282	538,796	3,002		742 077
Interbank Money Market		80,014	20,163	73,202	330,170	3,002		743,877
Placements		376,334	***					376,334
Financial Assets Available-for-Sale	1,727		4,860	177,940	522,484	59,152		766,163
Loans		1,660,339	2,015,567	5,746,428	4,963,581	404,744	297,498	15,088,157
Investment Securities Held-to-		1,000,557	2,013,307	3,740,420	4,705,501	707,777	271,470	15,000,157
Maturiy						**		***
Other Assets(*)				10,373	7,529		311,963	329,865
Total Assets	711,878	4,214,406	2,046,612	6,030,023	6,032,390	466,898	609,461	20,111,668
Liabilities								
Bank Deposits	134,145	464,105	3,219					601,469
Other Deposits Funds Borrowed from Other	803,535	7,009,999	3,061,759	763,994	27,149		***	11,666,436
Financial Institutions	**	59,927	210,266	1,310,123	479,892	63.941		2 124 140
Interbank Money Market	~~	•	,	1,310,123	419,892	03,941		2,124,149
Marketable Securities Issued		169,882	309,998	405.010		N-m		479,880
Sundry Creditors		346,570	423,478	485,018	***			1,255,066
Other Liabilities(**)		312,532						312,532
Total Liabilities		198,088	70,586	112,632	538,020	1,133,305	1,619,505	3,672,136
Net Liquidity Gap	937,680 (225,802)	8,561,103 (4,346,697)	4,079,306 (2,032,694)	2,671,767 3,358,256	1,045,061	1,197,246	1,619,505 (1,010,044)	20,111,668
Net Off-Balance Sheet Position					4,987,329	(730,348)		
Derivative Financial Assets		(48,287)	(5,426)	3,819	30,781	(1,531)		(20,644)
Derivative Financial Liabilities		6,049,366	3,193,912	4,726,102	4,774,285	37,720	***	18,781,385
Non-Cash Loans		6,097,653	3,199,338	4,722,283	4,743,504	39,251		18,802,029
		174,789	355,796	768,245	189,571	542,592	**	2,030,993
Prior Period								
Total Assets	373,897	3,690,006	1,575,068	4,420,080	4,322,835	586,844	420,142	15,388,872
Total Liabilities	617,306	6,955,317	2,927,080	2,134,568	852,775	432,119	1,469,707	15,388,872
Net Liquidity Gap	(243,409)	(3,265,311)	(1,352,012)	2,285,512	3,470,060	154,725	(1,049,565)	
Net Off-Balance Sheet Position		15,785	(3,025)	19,021	16,005			47,786
Derivative Financial Assets		2,622,167	1,018,933	2,321,449	3,776,784			9,739,333
Derivative Financial Liabilities	***	2,606,382	1,021,958	2,302,428	3,760,779			9,691,547
Non-Cash Loans		49,172	158,169	321,197	95,139	273,349		897,026
		.,,1,4	150,107		, , , , , , , , , , , , , , , , , , ,	-10,077		071,020

<sup>(\*)</sup> Certain assets on the balance sheet that are necessary for the banking operations but not convertible into cash in the short term such as tangible assets, investments in associates, joint ventures and subsidiaries, stationary supplies and prepaid expenses are included in this column.

<sup>(\*\*)</sup> Shareholders' equity and provisions are classified as other liabilities under unallocated column

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### VI. Explanations on liquidity risk (continued)

### Contractual maturity analysis of liabilities according to remaining maturities

31 December 2017	Carrying Values	Gross Nominal Outflows	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over
Bank Deposit	601,469	601,712	134,145	464,255	3,312			
Other Deposit	11,666,434	11,797,526	803,535	7,034,113	3,104,501	823,508	31,869	
Money Market Funds	479,880	480,893		169,989	310,904		,	
Securities Issued	1,255,066	1,287,720		348,760	432,100	506,860		
Funds Borrowed	2,084,851	2,146,784		56,125	208,881	1,352,416	502,626	26,736
Subordinated Loans	1,194,561	2,083,766			45,747	45,788	366,046	1,626,185
Total	17,282,261	18,398,401	937,680	8,073,242	4,105,445	2,728,572	900,541	1,652,921

31 December 2016	Carrying Values	Gross Nominal Outflows	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over
Bank Deposit	481,805	482.035	114,714	347,062	20.259			
Other Deposit	9,134,930	9,239,187	502,589	5,606,205	2,159,993	950,717	19,683	
Money Market Funds	683,828	684,961		517,655	167,306			
Securities Issued	991,975	1,015,580		184,700	432,430	398,450		
Funds Borrowed	1,536,663	1,604,138		13,782	148,990	857,847	538,987	44,532
Subordinated Loans	397,278	752,983	***		17,868	18,164	143,990	572,961
Total	13,226,479	13,778,884	617,303	6,669,404	2,946,846	2,225,178	702,660	617,493

According to the communiqué of Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks published in the Official Gazette numbered 29450 on 19 August 2015 and dated 19/08/2015, total amount of assets and risk in the consolidated financial statements prepared in accordance with Turkish Accounting Standards shown below;

		Current Period*	Prior Period**
1	Total assets in consolidated financial statements prepared in accordance with Turkish Accounting Standards (*)	46,647,375	27,193,355
2	The difference between total assets prepared in accordance with Turkish Accounting Standards (*) and total assets in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements"		
3	The difference between the amounts of derivative financial instruments and credit derivatives in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such instruments	(19,594,616)	(8,176,420)
4	The difference between the amounts of securities or commodity financing transactions in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such intruments		
5	The difference between the amounts of off-balance items in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such items		
6	Other differences between the amounts in consolidated financial statements prepared in accordance with the communiqué "Preparation of Consolidated Financial Statements" and risk amounts of such items		
7	Total risk amount	27,052,759	19,016,935

<sup>(\*)</sup>Consolidated financial statements prepared in compliance with the Article 6 of the communiqué 5 "Preparation of Consolidated Financial Statements.

<sup>(\*\*)</sup>Amounts in the table are three-month average amounts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## VII. Explanations on consolidated leverage level

The table of leverage level calculated in accordance with the Regulation on Assessment and Calculation of Banks' Leverage Level published in the Official Gazette numbered 28812 and dated 5/11/2013 shown below;

		Current	Prior
	Balance sheet assets	Period(*)	Period(*)
1	Balance sheet items (excluding derivative financial instruments and credit derivatives but including collaterals)	20,674,614	15,529,445
2	(Assets deducted in determining Tier 1 capital)	(33,211)	(34,434)
3	Total balance sheet risks (sum of lines 1 and 2)	20,641,403	15,495,011
	Derivative financial instruments and credit derivatives		
4	Replacement cost associated with all derivative financial instruments and credit derivatives	791,132	331,031
5	Potential credit risk associated with all derivative financial instruments and credit derivatives	331,754	185,286
6	Total risks of derivative financial instruments and credit derivatives (sum of lines 4 to 5)	1,122,886	516,317
	Securities or commodity financing transactions (SCFT)		
7	Risks from SCFT assets (except for on-balance sheet)	569,650	811,748
8	Risks from brokerage activities related exposures		
9	Total risks related with securities or commodity financing transactions (sum of lines 7 to 8)	569,650	811,748
	Off-balance sheet transactions		
10	Gross notional amounts of off-balance sheet transactions	4,718,820	2,193,861
11	(Adjustments for conversion to credit equivalent amounts)		
12	Total risks of off-balance sheet items (sum of lines 10 and 11)	4,718,820	2,193,861
	Capital and total risks		
13	Tier 1 capital	1,427,291	1,265,679
14	Total risks (sum of lines 3, 6, 9 and 12)	27,052,759	19,016,937
	Leverage ratio		
15	Leverage ratio	5.29	6.67

<sup>(\*)</sup> Represents three-month average amounts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### VIII. Explanations on presentation of financial assets and liabilities at their fair values

Valuation methods of the financial instruments valued with their fair value are shown below.

	Carryi	ng Value	Fair Value		
	Current Period	Prior Period	Current Period	Prior Period	
Financial Assets	16,550,670	12,661,580	16,636,606	12,725,984	
Interbank Money Market Placements	376,334	274,702	376,334	274,702	
Banks	320,016	58,380	320,016	58,380	
Financial Assets Available-for-Sale	766,163	887,226	766,163	887,226	
Investments Held-to-Maturity					
Loans	15,088,157	11,441,272	15,174,093	11,505,676	
Financial Liabilities	17,114,915	12,688,434	17,114,915	12,688,434	
Bank Deposits	601,469	481,805	601,469	481,805	
Other Deposits	11,666,436	9,134,933	11,666,436	9,134,933	
Funds Borrowed from Other Financial Institutions	3,279,412	1,933,941	3,279,412	1,933,941	
Marketable Securities Issued	1,255,066	991,975	1,255,066	991,975	
Sundry Creditors	312,532	145,780	312,532	145,780	

Fair values of financial assets available-for-sale are derived from market prices or in case of absence of such prices, market prices of other securities quoted in similar qualified markets and having substantially similar characteristics in terms of interest, maturity and other conditions.

Fair values of loans are calculated discounting future cash flows at current market interest rates for fixed-rate loans. The carrying values of floating-rate loans are deemed an approximation for their fair values.

Fair values of other financial assets and liabilities represent the total acquisition costs and accrued interest.

	Level	1 TL	Level 2 TL		Level 3 TL	
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Financial Assets						
Financial Assets at Fair Value through Profit and						
Loss	55,376	82,681	688,501	415,004		
Financial Assets Available for Sale	764,436	886,207	1,727	1,019		
Total	819,812	968,888	690,228	416,023		
Financial Liabilities						
Financial Liabilities at Fair Value through Profit and						
Loss			749,590	383,459		
Total		***	749,590	383,459		

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities

#### IX. Explanations on transactions carried out on behalf of customers and fiduciary activities

None.

#### X. Explanations on consolidated securitisation positions

The Bank does not have any securitization positions as of balance sheet date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# XI. Explanations on risk management objectives and policies Bank's risk management approach:

The Bank does not apply any netting on balance sheet and off-balance sheet. Guarantees and derivatives are not used as credit mitigation techniques; but only financial collaterals consisting of cash blockages are used.

Risk Management System refers to the Board of Directors, the Audit Committee, the Risk Management Committee, the Asset-Liability Committee and the Risk Management Department which have been composed in order to manage systemic risks that the Bank is exposed to. The Board of Directors is the owner of the Bank's Risk Management System and ensures the establishment of an effective, sufficient and appropriate risk management system as well as the continuity of the system. The main objective of the Bank's Risk Management System is to identify, measure, monitor and control the risks that the Bank is exposed to, by determining the policies, limits and procedures to control, to monitor, and if necessary to change the risk-return structure of the Bank's future cash flows, the level and the quality of related activities.

As part of the Risk Management System, the Asset and Liability Committee presentation is prepared on a weekly basis and the Risk Committee and the Board of Directors presentations are prepared on a monthly basis. The presentations mainly consist of the Bank's financial statements, profit and loss analysis, credit risk, market risk, liquidity risk, concentration risk, interest rate risk due to banking book, and operational risk as well as the risk that the Bank is currently exposed to or possible risks.

The Board of Directors of the Bank delegated the authorization related to the hedge accounting to The Asset and Liability Committee with the condition of providing regular information. At the same time the Bank has organized credit policies and risk mitigation policies due to credit risk. All processes of the Bank are controlled by the Bank's Internal Control Department's control matrices regularly and are subject to supervision by the Internal Audit Department at the same time.

The Bank uses credit rating models and/or decision trees and rating systems using financial and non-financial data for loan customers as a risk measurement system. Market risk measures are calculated within the scope of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks and using only internal model and market data for intra-bank use. In addition to these, risks are measured and reported with regular stress tests. Three stress tests (base, negative, extremely negative) are performed on a yearly basis, stress tests are performed on a monthly basis for market risk and counter party credit risk, stress tests are performed on a weekly basis for interest rate risk and liquidity risk by Risk Management Department of Bank and then they are shared with senior management in the ALCO and the Risk Committee meetings.

Periodic reports about liquidity risk, interest risk, securities portfolio, credit risk, customer concentration, sectoral concentration, collateral structure and capital adequacy are reported to the Board of Directors and senior management.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XI. Explanations on risk management objectives and policies (continued)

Notes and explanations in this section have been prepared in accordance with the "Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016. As the Bank uses the standard approach for the calculation of capital adequacy, the following tables those have to be disclosed in accordance with the Communiqué on an annual basis were not presented by the Bank as of 31 December 2017:

- RWA flow statements of credit risk exposures under IRB (Internal Ratings Based)
- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of market risk exposures under an Internal Model Approach (IMA)
- Qualitative disclosures related to IRB models
- IRB Credit risk exposures by portfolio and PD range
- IRB Effect on RWA of credit derivatives used as CRM techniques
- IRB Backtesting of probability of default (PD) per portfolio
- IRB (specialised lending and equities under the simple risk weight method)
- CCR exposures by portfolio and PD scale
- Quantitative disclosures related to IRB models
- Internal Models Approach values for trading portfolios

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# XI. Explanations on risk management objectives and policies (continued)

Overview of Risk Weighted Amounts

		Risk Weight	ed Amounts	Minimum Capital Requirements
		Current Period	Prior Period	Current Period
		(31 December	(31 December	(31 December
-	G. 15 11 ( 1 15 )	2017)	2016)	2017)
1	Credit risk (excluding counterparty credit risk) (CCR)	14,457,046	11,714,299	1,156,564
2	Of which standardised approach (SA)	14,457,046	11,714,299	1,156,564
3	Of which internal rating-based (IRB) approach	**		
4	Counterparty credit risk	1,003,732	662,570	80,299
5	Of which standardised approach for counterpary credit risk (SA-CCR)	1,003,732	662,570	80,299
6	Of which internal model method (IMM)			
7	Equity position in banking book under basic risk weighting or internal rating-based		•••	
8	Equity investments in funds – look-through approach	24,631	44,943	1,970
9	Equity investments in funds – mandate-based approach			
10	Equity investments in funds – 1250% risk weighting approach			
11	Settlement risk			
12	Securitisation exposures in banking book			
13	Of which IRB ratings-based approach (RBA)		•••	**
14	Of which IRB supervisory formula approach (SFA)			
15	Of which SA/simplified supervisory formula approach (SSFA)			
16	Market risk	323,000	153,788	25,840
17	Of which standardised approach (SA)	323,000	153,788	25,840
18	Of which internal model approaches (IMM)			
19	Operational risk	889,626	654,905	71,170
20	Of which basic indicator approach	889,626	654,905	71,170
21	Of which standardised approach			
22	Of which advanced measurement approach			**
23	Amounts below the thresholds for deduction from capital (subject to 250% risk weight)			
24	Floor adjustment			
25	Total (1+4+7+8+9+10+11+12+16+19+23+24)	16,698,035	13,230,505	1,335,843

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XI. Information on risk management objectives and policies (continued)

Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts in capital adequacy calculation

amounts in capital adequacy calculation								
	Carrying values in	Carrying values of items in accordance with Turkish Accounting Standards						
	financial					Not subject		
	statements					to		
	prepared as per					capital		
	TAS					requirements		
			Subject to			or		
			counterpart		0.11	subject to		
		Cubicat to	y 4:4	sation	Subject to	deduction		
Current Period (*)		Subject to credit risk	credit risk(**)	exposur es	market risk (***)	from		
Assets		CICUITIISK	IISK(**)	CS.	(,,,)	capital		
Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances								
With Central Bank of Turkey	2,487,256	2 407 256						
Financial Assets Held for Trading	743,877	2,487,256	605.007					
Timalicial Assets field for frading	743,077	34,511	685,927		743,877			
Financial Aggets at Fair Value Through Parks and	(00.150	600.156						
Financial Assets at Fair Value Through Profit or Loss Banks	600,156	600,156						
	320,016	320,016						
Interbank Money Markets Placements	376,334	376,334						
Financial Assets at Fair Value Through Profit or Loss (net)	766,163	766,163	579,403					
Loans	14,488,001	14,487,966	**		**	35		
Factoring Receivables								
Investment Held-to-Maturity (net)								
Investment in Associates (net)	4,897	4,897						
Investment in Subsidiaries (net)								
Investment in Joint-Ventures (net)						**		
Lease Receivables								
Derivative Financial Assets Held for Risk	17,902		17,902					
Tangible Assets (net)	191,962	181,705				10,257		
Intangible Assets (net)	5,948					5,948		
Investment Property (net)								
Tax Asset	9,831	9,831						
Assets Held for Sale and Assets of	- ,	- 7,5						
Discontinued Operations (net)	23,795	23,795						
Other Assets	75,530	75,530						
Total Assets	20,111,668	19,368,160	1,283,232		743,877	16,240		
Liabilities	=0,111,000	17,000,100	1,200,202		740,077	10,2,40		
Deposits	12,267,905	***				12,267,905		
Derivative Financial Liabilities Held for	749,590				749,590	749,590		
Trading	7-17,570				745,550	149,590		
Funds Borrowed	2,084,851					2,084,851		
Interbank Money Markets	479,880		476,378		3,502	479,880		
Securities Issued	1,255,066		470,370		J,J02	1,255,066		
Funds	1,223,000					1,233,000		
Miscellaneous Payables	312,532					312,532		
Other External Fundings Payable	103,202				**			
Factoring Payables	103,202					103,202		
Lease Payables	469					460		
	409					469		
Derivative Financial Liabilities Held for								
Risk Management	3,664							
Provisions	153,080					153,080		
Tax Liability	42,256					42,256		
Liabilities for Assets Held for Sale and								
Assets of Discontinued Operations (net)								
Subortinated Debts	1,194,561					1,194,561		
Shareholders' Equity	1,464,612		~-			1,464,612		
Total Liabilities	20,111,668		476,378		753,092	20,108,004		
			.,	- 1	,			

<sup>(\*)</sup>Refers to the Bank's unconsolidated financial statements.

<sup>(\*\*)</sup> Disclosed based on gross amounts of the securities.
(\*\*\*) Disclosed based on gross position amounts subject to general market risk and specific risk.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XI. Information on risk management objectives and policies (continued)

Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts in capital adequacy calculation

amounts in capital adequacy calculation			***************************************				
	Carrying values in	Carrying values of items in accordance with Turkish Accounting Standards					
	financial					Not subject	
	statements prepared as per			-		to	
	TAS			- Andrews		capital requirements	
					Subject to	or subject to	
			Subject to	Securitisati	market	deduction	
		Subject to	counterparty	on	risk	from	
Prior Period (*)		credit risk	credit risk(**)	exposures	(***)	capital	
Assets						1	
Cash (Cash on Hand, Money in Transit, Purchased Cheques) and							
Balances With Central Bank of Turkey	1,937,934	1,937,934					
Financial Assets Held for Trading	497,685	60,198	424,307		437,487		
Financial Assets at Fair Value Through Profit or Loss							
Banks	58,380	58,380					
Interbank Money Markets Placements	274,702	274,702					
Financial Assets at Fair Value Through Profit or Loss (net)	887,226	887,226	851,289				
Loans	11,441,272	11,441,080			**	192	
Factoring Receivables							
Investment Held-to-Maturity (net)							
Investment in Associates (net)							
Investment in Subsidiaries (net)	10.10						
Investment in Joint-Ventures (net)							
Lease Receivables							
Derivative Financial Assets Held for Risk		***					
Tangible Assets (net)	186,205	186,205					
Intangible Assets (net)	3,979					3,979	
Investment Property (net)							
Tax Asset	307	268				39	
Assets Held for Sale and Assets of	2017						
Discontinued Operations (net)	3,817	3,817			**		
Other Assets	97,365	86,397				10,968	
Total Assets	15,388,872	14,936,207	1,275,596		437,487	15,178	
Liabilities	0.616.530						
Deposits Pinner Film 11 11 11 11 11 11 11 11 11 11 11 11 11	9,616,738					9,616,738	
Derivative Financial Liabilities Held for	292.450				202 202	202.450	
Trading Funds Borrowed	383,459 1,536,663				382,392	383,459	
Interbank Money Markets	683,828		(74.126		0.515	1,536,663	
Securities Issued	991,975		674,136		9,515	683,828	
Funds	991,973		***			991,975	
Miscellaneous Payables	145,780		**			1/5 700	
Other External Fundings Payable	126,156					145,780 126,155	
Factoring Payables	120,130					120,133	
Lease Payables	85					85	
Derivative Financial Liabilities Held for	0.0	**				63	
Risk Management Provisions	170.660					150 660	
Tax Liability	178,668					178,668	
	38,481					38,474	
Liabilities for Assets Held for Sale and							
Assets of Discontinued Operations (net)							
Subortinated Debts	397,278					397,278	
Shareholders' Equity	1,289,761			**	**	1,289,769	
Total Liabilities  (*\Pafers to the Pank's unconsolidated financial statements	15,388,872		674,136		391,907	15,388,872	

<sup>(\*)</sup>Refers to the Bank's unconsolidated financial statements.

<sup>(\*\*)</sup> Disclosed based on gross amounts of the securities.
(\*\*\*)Disclosed based on gross position amounts subject to general market risk and specific risk.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### XI. Information on risk management objectives and policies (continued)

The main sources of the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements

	Current Period	Total	Credit risk	Subject to the securitization	Counterparty credit risk	Market risk(*)
	Carrying Value of Assets in Accordance with					
1	Communiqué "Preparation of Financial					
	Statements"	20,095,428	19,368,160		1,283,232	743,877
2	Carrying value of liabilities that are subjected to counterparty credit risk as per TAS			<b></b>	476,378	753,092
3	Total Net Amount	20,095,428	19,368,160		806,854	(9,215)
4	Off-balance sheet amounts(**)	23,013,143	4,335,157		18,677,986	18,677,986
5	Valuation differences					
6	Differences due to different netting rules				(18)	(18,345,771)
7	Differences due to consideration of provisions					
8	Differences resulted from the BRSA's					
L <sup>o</sup>	applications				(18,366,104)	
9	Differences due to risk mitigation				476,378	
10	Risk Amounts	43,108,571	23,703,317		1,595,096	323,000

<sup>(\*)</sup>Risk amounts include financial instruments in trading accounts as per to the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" and market risk due to calculated capital requirement for currency risk.

<sup>(\*\*)</sup>Off-balance sheet amounts subject to capital adequacy ratio calculation.

	Prior Period	Total	Credit risk	Subject to the securitization	Counterparty credit risk	Market risk(*)
1	Carrying Value of Assets in Accordance with Communiqué "Preparation of Financial Statements"	15,373,694	14,936,207		1,275,596	437,487
2	Carrying value of liabilities that are subjected to counterparty credit risk as per TAS				674,136	391,907
3	Total Net Amount	15,373,694	14,936,207		601,460	45,580
4	Off-balance sheet amounts(**)	11,447,133	1,764,414		9,682,719	9,682,719
5	Valuation differences					
6	Differences due to different netting rules			**	(9,386)	(9,574,511)
7	Differences due to consideration of provisions			**		
8	Differences resulted from the BRSA's applications				(9,477,788)	
9	Differences due to risk mitigation				674,136	
10	Risk Amounts	26,820,827	16,700,621	<b>***</b>	1,471,141	153,788

<sup>(\*)</sup>Risk amounts include financial instruments in trading accounts as per to the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" and market risk due to calculated capital requirement for currency risk.

<sup>(\*\*)</sup>Off-balance sheet amounts subject to capital adequacy ratio calculation.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Explanation on the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements:

#### Disclosures regarding differences between amounts valued according to TAS and risk exposures

The differences between the amounts assessed under TAS and the amounts after risk reduction in transactions subject to counterparty credit risk stem from the addition of potential risk amounts to the renewal costs of derivative transactions subject to the CPR and the volatility adjustments for repo / reverse repo transactions. Funds provided to differences arising from risk reduction are also included by opening separate line for them.

Valuations of securities subject to market risk in accordance with TAS represent the fair value of held for trading financial instruments. On the other hand, the values in the risk amount line represents the amount subject to market risk based on the capital requirements calculated for the losses arising due factors such as interest rate risk of the market risk, equity price risk, currency risk in accordance with the "Regulation for Measurement and Evaluation of Banks' Capital Adequacy Ratio".

If financial instruments that are accounted for at their fair values are traded in an active market, the valuation is based on that market price. The TL borrowing instruments in the held for trading securities portfolio comprise of government securities. These securities are evaluated at the weighted average trading price in the Istanbul Stock Exchange. For TL securities that are not traded, the market price is calculated based on the CBRT prices. For the FX securities in the same portfolio, the average of purchase and sale quotations in the market are considered as the market price. Derivative financial instruments are evaluated using the discounted cash flow model using market data. Input data used in evaluations using market value and/or valuation methods are periodically checked for validity and independence.

#### Information on Credit Risk

### General Qualitative Information on Credit Risk:

The Bank's credit risk management policies are established in line with the strategy approved by the Board of Directors in accordance with the related regulations and are based on prudence, sustainability and the customers' credit worthiness principles.

The limits are set in accordance with the Risk Policies by the Board of Directors based on the Bank's risk appetite. In accordance with the determined risk limits, the authorizations and sub-authorizations are done by the Credit Policies which is in line with the determined limits. Special attention is given to ensure that the limits are in line with market expectations and the Bank's strategies.

Credit rating models and decision trees are used in the credit underwriting processes in accordance with the risk appetite, credit policies set by the Bank and the targets of the Bank. The grading of all customers except for individual credit customers by the Bank is essential. The individual loan portfolio is managed via an automated decision trees.

Customer selection is carried out in accordance with policies and strategies of the Bank and is based on the ability to pay on time and the cash flows expected to be received from its operations independent from guarantees, sureties and pledged assets. When needed; it is mandatory for the Bank to obtain appropriate collateral in line with the source of the payment for the repayment of the credit from the customers to ensure that their obligations arising from the credit are met on time and in full. The main purpose of collateralization of any loan is to minimize the credit, foreign exchange and maturity risks. In this context, a minimum collateral margin is determined by taking into account the collateral quality and the collection expectations given default and it is ensured that the appropriate collateral is obtained based on the credit type. Before a credit relationship is established with a customer, an analysis and intelligence collection are carried out in order to measure the creditworthiness of the customers. Before the credit decisions; the customer is examined and evaluated with an analysis for factors that have affected its past, present and future performances and any other factors (financial and non-financial data) that may affect its past, present and future performances.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### General Qualitative Information on Credit Risk (continued):

Credit risk is encountered when the counterparty is unable to fulfill its obligations defined with the agreement. All credit risk bearing banking products are managed with prudent credit policies and procedures in the Bank. The credit quality of the counterparty is evaluated with an internal rating score in all corporate, commercial and SME credit transactions. In order to monitor the credit risk, internal limits are determined on the basis of sector, maturity, customer and internal rating to avoid the risk of concentration.

Credit risk management is a process in which credit risks are assessed and monitored in a consistent manner, besides all credit portfolios are included on a consolidated basis. Credit risk is managed on the basis of portfolios, risk / return balance and asset quality of the Bank, and the credit risk is governed by the principles contained in the policy documents. In addition, credit-based evaluation, underwriting and follow-up are carried out by the units in the Loans group within the framework of the relevant processes. Loans proposals are evaluated by the credit units of the Headquarters, if necessary, within the framework of the level of authority based on the determined amount and finalized the loan proposal by the Credit Committee and the Board of Directors.

The units carry out their risk management activities in accordance with the risk appetite and capacity of the Bank through the use of risk measurement and management tools within the policies established by the Board of Directors. In this context, the organizational structure for credit risk management and control functions is detailed as follows the units included in the scope of Credit Risk Management are Corporate and Commercial Loans, Individual and SME Loans Allocation, Credit Monitoring and Collection Department and Credit Analysis Department. Decisions on credit policies are taken by the Credit Committee. Allocated credit limits and usages, exceeded limits, assessments of large risks and overdue loans are regularly reported to the senior management.

In the course of credit risk management, the Risk Management Department conducts monitoring and reporting of internal concentration limits. It is ensured that the policies related to the concentration risk management are prepared and processed within the policies of allocation, monitoring, limit monitoring and management. Regular reporting on the cost of the loan and the development of the following loans is made. In addition, stress test and scenario analysis studies related to the loan portfolio are carried out within the scope of ICAAP.

The evaluation of the internal systems established to cover all branches and units and the maintenance of the continuity of functioning, competence and efficiency are among the highest priorities of the Bank's Board of Directors. Within the scope of internal systems, the duties and responsibilities of the Board of Directors are; Internal Audit, Internal Control and Risk Management activities are carried out by the Audit Committee.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## General Qualitative Information on Credit Risk (continued):

Credit Quality of Assets

Current Period		Gross carrying value with Turkish Acco (TAS) in financial		Allowances/ amortisation and impairments	Net value (a+b+c)
		Defaulted	Non-defaulted	•	
1	Loans	468,493	14,790,659	170,995	15,088,157
2	Debt securities		819,812		819,812
3	Off-balance sheet exposures	4,135	4,330,126	1,677	4,332,584
4	Total	472,628	19,940,597	172,672	20,240,553

Prior Period		Gross carrying value with Turkish Acco (TAS) in financial	1	Allowances/ amortisation and impairments	Net value (a+b+c)
		Defaulted	Non-defaulted	•	
1	Loans	212,639	11,312,803	84,170	11,441,272
2	Debt securities		968,888		968,888
3	Off-balance sheet exposures	2,900	1,762,554	1,311	1,764,143
4	Total	215,539	14,044,245	85,481	14,174,303

Changes in stock of default loans and debt securities

		Current Period	Prior Period
1	Defaulted loans and debt securities at end of the previous reporting period	212,639	147,230
2	Loans and debt securities defaulted since the last reporting period	426,021	219,140
3	Receivables back to non-defaulted status		
4	Amounts written off(*)	93,935	111,963
5	Other changes (**)	76,232	41,768
6	Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)	468,493	212,639

<sup>(\*)</sup> Sales of non-performing loan portfolios are disclosed.

<sup>(\*\*)</sup> Other changes include collections during the period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Breakdown of receivables by geographical area, sector and outstanding maturity:

### Breakdown by geographical area:

	Current	Prior
Loans and Other Receivables	Period	Period
Domestic	14,411,839	10,938,052
European Union (EU) Countries	100,840	90,015
OECD Countries	***	
Off-Shore Banking Regions		
USA, Canada	11,317	
Other Countries	266,663	284,736
Total	14,790,659	11,312,803

#### Sectoral Breakdown:

	Current	Prior
Loans and Other Receivables	Period	Period
Agriculture	553,037	345,743
Farming and Stockbreeding	414,750	233,513
Forestry	132,337	91,726
Fishery	5,950	20,504
Manufacturing	3,037,887	2,596,352
Mining and Quarrying	726,698	824,816
Production	1,763,479	1,271,125
Electricity, Gas and Water	547,710	500,411
Construction	2,619,255	1,913,735
Services	7,012,967	5,314,809
Wholesale and Retail Trade	2,442,467	1,762,636
Accomodation and Dining	1,409,774	1,095,717
Transportation and Telecommunication	719,631	536,239
Financial Institutions	357,013	617,167
Real Estate and Rental Services	404,058	306,542
Self-Employment Services	406,111	543,196
Educational Services	538,367	79,444
Health and Social Services	735,546	373,868
Others	1,567,513	1,142,164
Total	14,790,659	11,312,803

## Breakdown by outstanding maturity:

	Up to 1				5 years	
	month	1-3 Months	3-12 Months	1-5 Years	and over	Total
Current Period	1,660,339	2,015,567	5,746,428	4,963,581	404,744	14,790,659
Prior Period	1,703,514	1,562,411	4,358,997	3,214,614	473,267	11,312,803

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Exposures provisioned against by major regions and sectors and write-offs:

Current Period	Non-performing loans	Specific Provisions	Write-offs
Domestic	468,493	170,995	93,935
European Union (EU) Countries			
OECD Countries			
Off-Shore Banking Regions			
USA, Canada			
Other Countries			
Total	468,493	170,995	93,935

Prior Period	Non-performing loans	Specific Provisions	Write-offs
Domestic	212,639	84,170	111,963
European Union (EU) Countries			
OECD Countries			
Off-Shore Banking Regions			
USA, Canada			
Other Countries			
Total	212,639	84,170	111,963

Current Period	Non-performing loans	Specific Provisions	Write-offs(*)
Agriculture	16,358	8,622	2,072
Farming and Stockbreeding	5,942	2,301	1,155
Forestry	9,358	5,290	863
Fishery	1,058	1,031	54
Manufacturing	103,548	43,377	28,504
Mining and Quarrying	46,310	13,105	14,848
Production	57,085	30,179	5,579
Electricity, Gas and Water	153	93	8,077
Construction	87,757	33,115	11,672
Services	138,152	48,453	39,331
Wholesale and Retail Trade	104,752	39,112	33,399
Accomodation and Dining	11,995	2,790	1,988
Transportation and Telecommunication	9,564	2,758	106
Financial Institutions	28	14	2,489
Real Estate and Rental Services	1,770	401	243
Self-Employment Services	794	472	318
Educational Services	5,116	1,311	335
Health and Social Services	4,133	1,595	453
Others	122,678	37,428	12,356
Total	468,493	170,995	93,935

<sup>\*</sup> Amounts other than collections from asset management companies through loan sales are shown under the column "Write-offs".

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Exposures provisioned against by major regions and sectors and write-offs (continued):

Prior Period	Non-performing loans	Specific Provisions	Write-offs(*)
Agriculture	8,563	2,371	8,183
Farming and Stockbreeding	3,349	648	3,084
Forestry	4,174	709	3,816
Fishery	1,040	1,014	1,283
Manufacturing	65,848	19,643	35,332
Mining and Quarrying	29,753	8,112	14,891
Production	29,977	10,307	20,336
Electricity, Gas and Water	6,118	1,224	105
Construction	44,121	26,625	7,901
Services	67,938	21,837	42,473
Wholesale and Retail Trade	54,813	18,436	38,890
Accomodation and Dining	2,445	665	737
Transportation and Telecommunication	3,058	1,482	166
Financial Institutions	314	79	12
Real Estate and Rental Services	444	146	37
Self-Employment Services	616	133	310
Educational Services	4,500	613	526
Health and Social Services	1,748	283	1,795
Others	26,169	13,694	18,074
Total	212,639	84,170	111,963

<sup>\*</sup> Amounts other than collections from asset management companies through loan sales are shown under the column "Write-offs".

## Aging analysis:

	Current	Prior
Days past due	Period	Period
0-30	14,497,297	11,043,542
31-60	158,059	83,151
61-90	135,303	186,110
90+	468,493	212,639
Total	15,259,152	11,525,442

## Breakdown of restructured receivables based on whether or not provisions are allocated:

Current Period	Performing loans	Loans under follow-up	Non-performing loans
Provisioned	•		287
Not provisoned (*)	12,728	537,992	
Total	12,728	537,992	287

<sup>(\*)</sup> General provisions are allocated for those loans.

Prior Period	Performing	Loans under	Non-performing
	loans	follow-up	loans
Provisioned	•		88
Not provisoned (*)	11,555	491,960	
Total	11,555	491,960	88

<sup>(\*)</sup> General provisions are allocated for those loans.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Credit risk mitigation techniques-Overview

Current Period		Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	11,624,385	3,463,772	1,839,428	1,624,344	1,624,344		***
2	Debt securities	819,812				90 <b>10</b> 0		100 300
3	Total	12,444,197	3,463,772	1,839,428	1,624,344	1,624,344		
4	Of which defaulted	254,902	42,596	42,596				

	Prior Period	Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	8,801,565	2,639,707	2,639,707				
2	Debt securities	968,888		***			300.000	
3	Total	9,770,453	2,639,707	2,639,707				
4	Of which defaulted	102,781	25,688	25,688				

## Credit risk exposure and credit risk mitigation techniques

	Current Period	Exposures before CR		Exposures pos CRM		RWA and densi	
	Risk classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density
1	Exposures to sovereigns and their central banks	2,559,571		4,183,915	***	116,429	2.8%
2	Exposures to regional and local governments						0.0%
3	Exposures to administrative bodies and non-commercial entities						0.0%
4	Exposures to multilateral development banks			**			0.0%
5	Exposures to international organizations						0.0%
6	Exposures to banks and brokerage houses	2,422,476	39,652	2,422,476	22,670	901,705	36.9%
7	Exposures to corporates	9,441,066	1,629,510	8,984,571	1,151,625	10,121,108	99.9%
8	Retail exposures	3,864,150	717,758	2,834,788	282,020	2,336,840	75.0%
9	Exposures secured by residential property	551,336	10,405	531,845	5,041	243,848	45.4%
10	Exposures secured by commercial property	1,387,945	27,975	1,268,949	18,505	811,226	63.0%
11	Past-due items	219,982		219,982		238,353	108.4%
12	Exposures in high-risk categories	78,877	2,458	78,877	1,229	84,999	106.1%
13	Exposures in the form of bonds secured by mortgages						0.0%
14	Short term exposures to banks, brokerage houses and corporates						0.0%
15	Exposures in the form of collective investment undertakings	24,631		24,631		24,631*	100.0%
16	Other exposures	403,896	1,907,399	403,896	74,691	337,081	70.4%
17	Equity share investments		w	***			0.0%
18	Total	20,953,930	4,335,157	20,953,930	1,555,781	15,216,220	67.6%

<sup>\*</sup>Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Credit risk exposure and credit risk mitigation techniques

	Prior Period	Exposures bef		Exposures po CR			RWA and RWA density	
	Risk classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density	
1	Exposures to sovereigns and their central banks	2,043,169		2,043,169		880,701	43.1%	
2	Exposures to regional and local governments				-		0.0%	
3	Exposures to administrative bodies and non-commercial entities						0.0%	
4	Exposures to multilateral development banks						0.0%	
5	Exposures to international organizations				-		0.0%	
6	Exposures to banks and brokerage houses	1,033,437	39,194	1,033,437	19,618	521,775	49.5%	
7	Exposures to corporates	6,156,944	547,932	6,156,944	278,248	6,350,192	98.7%	
8	Retail exposures	2,590,572	504,918	2,590,572	206,902	2,098,106	75.0%	
9	Exposures secured by residential property	649,037	6,572	649,037	3,286	228,313	35.0%	
10	Exposures secured by commercial property	1,905,670	28,146	1,905,670	14,073	1,212,331	63.2%	
11	Past-due items	112,834		112,834		112,330	99.6%	
12	Exposures in high-risk categories	15,633	1,590	15,633	795	17,767	108.2%	
13	Exposures in the form of bonds secured by mortgages						0.0%	
14	Short term exposures to banks, brokerage houses and corporates						0.0%	
15	Exposures in the form of collective investment undertakings	59,922		59,922	****	44,943*	75.0%	
16	Other exposures	368,704	636,067	368,704	61,909	292,785	68%	
17	Equity share investments						0.0%	
18	Total	14,935,922	1,764,419	14,935,922	584,831	11,759,243	75.8%	

<sup>\*</sup>Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Exposures by asset classes and risk weights

	Risk Class/ Risk Weight (Current Period)	%0	%10	%20	%35(*)	%50	%50	%75	%100	%150	%200	Total risk amount(**)
1	Exposures to sovereigns and their central banks	3,951,058		***		232,857	**					4,183,915
2	Exposures to regional and local government											
3	Exposures to administrative bodies and non- commercial entities						-	<u></u>				
4	Exposures to multilateral development banks											
5	Exposures to international organizations											
6	Exposures to banks and brokerage houses	476,378		279,435		1,687,029		***	2,304			2,445,146
7	Exposures to corporates	15,088							10,121,108			10,136,196
8	Retail exposures	1,021						3,115,787				3,116,808
9	Exposures secured by residential property				450,827				86,059			536,886
10	Exposures secured by commercial property	W- 400					952,456		334,998			1,287,454
11	Past-due items		~~			42,447			98,346	79,189		219,982
12	Exposures in high-risk categories					1,158			68,004	10,944		80,106
13	Exposures in the form of bonds secured by mortgages					<u></u>						
14	Short term exposures to banks, brokerage houses and corporates								***		= 10	10 40
15	Exposures in the form of collective investment undertakings			**					24,631		~	24,631
16	Equity share investments					***						
17	Other exposures	141,506							337,081			478,587
18	Total	4,585.051		279,435	450,827	1,963,491	952,456	3,115,787	11,072,531	90,133		22,509,711

<sup>(\*)</sup> Collateralized by real estate mortgages

<sup>(\*\*)</sup> After CCF and CRM
(\*\*\*)Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Exposures by asset classes and risk weights

	Risk Class/ Risk Weight (Prior Period)	%0	%10	%20	%35(*)	%50	%50	%75	%100	%150	%200	Total risk amount(**)
1	Exposures to sovereigns and their central banks	281,766				1,761,403						2,043,169
2	Exposures to regional and local government										1	
3	Exposures to administrative bodies and non-commercial entities	••• · · · · · · · · · · · · · · · · · ·		~~~		-						<del></del>
4	Exposures to multilateral development banks							***			**	
5	Exposures to international organizations						-	n				
6	Exposures to banks and brokerage houses			37,582		1,002,429			13,044			1,053,055
7	Exposures to corporates	85,000							6,350,192			6,435,192
8	Retail exposures							2,797,474				2,797,474
9	Exposures secured by residential property				652,323							652,323
10	Exposures secured by commercial property	***			****		1,414,825		504,918			1,919,743
11	Past-due items					22,078			69,686	21,070		112,834
12	Exposures in high-risk categories					1,841			10,067	4,520	**	16,428
13	Exposures in the form of bonds secured by mortgages					<u></u>						
14	Short term exposures to banks, brokerage houses and corporates					<del></del>						
15	Exposures in the form of collective investment undertakings	14,979					-		44,943			59,922
16	Equity share investments										***	
17	Other exposures	137,828							292,785			430,613
18	Total	519,573		37,582	652,323	2,787,751	1,414,825	2,797,474	7,285,635	25,590		15,520,753

<sup>(\*)</sup> Collateralized by real estate mortgages

<sup>(\*\*)</sup> After CCF and CRM
(\*\*\*)Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Information on consolidated credit risk mitigation techniques

The Bank does not apply any netting on balance sheet and off-balance sheet. Guarantees and derivatives are not used as credit mitigation technique; only financial collaterals consisting of cash blockages are used.

Applications related to the valuation and management of collaterals are defined as follows: Appraisals for the mortgages that are received as collaterals are only performed by the firms that have been approved by the BRSA and licensed by the Capital Markets Board ("CMB"). Appraisal reports for the real estate that are received as collaterals for commercial loans, are renewed each year as long as the risk continues. As a rule, each year a different appraisal firm is preferred. Management of the appraisal process is carried out by the Credits Department. Vehicle pledges are followed through their insurance values. Regular investigations are performed for the cheques and bills that are received as collaterals and in case of any negative finding the Bank seeks to replace the collateral.

The Bank's collaterals are mainly composed of cheques, notes, mortgages, guarantees, vehicle pledges and deposit pledges. The Bank's credit risk concentration mainly consists of corporate receivables and are followed by receivables that are collateralized with mortgage, SME receivables and retail receivables, respectively.

Exposure Categories * Current Period	Amount	Financial Collaterals	Other/Physical Collaterals**	Guarantees and Credit Derivatives
Receivables from Central Governments	4,183,915			1,624,344
Receivables, Coins, Purchased Cheques from Regional or Local Governments and CBT Banks Receivables from Administrative Units and				
Non-Commercial Enterprises				
Receivables from Multilateral Development Banks				
Receivables from International Organisations				
Receivables from Banks and Brokerage Houses	2,445,146	476,378		
Corporate Receivables	10,136,196	15,088		
Retail Receivables	3,116,808	1,021		
Receivables that are Collateralized by Residential Property	1,824,340		1,403,283	
Past due Receivables	219,982		42,723	
Receivables Defined in High Risk Category				
by BRSA	80,106			
Securities Collateralised by Mortgages		•••		
Short-term Receivables from Banks, Brokerage				
Houses and Corporates				
Investments Similar to Collective				
Investment Funds	24,631	•••		
Other Receivables	478,587	***		
Total	22,509,711	492,487	1,446,006	1,624,344

<sup>(\*)</sup> Non-cash risks presented above are subject to credit conversion.

<sup>(\*\*)</sup> Other / Physical Collaterals are shown with full amounts which are possible to be used, in line with the Regulation on Measurement and Assessment of Capital Adequacy of Banks and Credit Risk Mitigation Techniques.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Information on consolidated credit risk mitigation techniques (continued)

Exposure Categories * Prior Period	Amount	Financial Collaterals	Other/Physical Collaterals**	Guarantees and Credit Derivatives
Receivables from Central Governments	2,212,890	169,924		
Receivables, Coins, Purchased Cheques from Regional or Local Governments and CBT Banks Receivables from Administrative Units and				
Non-Commercial Enterprises				
Receivables from Multilateral Development Banks				
Receivables from International Organisations				
Receivables from Banks and Brokerage Houses	1,734,622	504,584		
Corporate Receivables	6,435,193	85,000		
Retail Receivables	2,797,473			
Receivables that are Collateralized by Residential Property	2,572,066		4,153,674	
Past due Receivables	112,835		57,278	
Receivables Defined in High Risk Category				
by BRSA	16,428		8,455	
Securities Collateralised by Mortgages		~~		
Short-term Receivables from Banks, Brokerage				
Houses and Corporates			•	
Investments Similar to Collective				
Investment Funds	44,943			
Other Receivables	430,613			
Total	16,357,063	759,508	4,219,407	

<sup>(\*)</sup> Non-cash risks presented above are subject to credit conversion.

<sup>(\*\*)</sup> Other / Physical Collaterals are shown with full amounts which are possible to be used, in line with the Regulation on Measurement and Assessment of Capital Adequacy of Banks and Credit Risk Mitigation Techniques.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Counterparty credit risk (CCR) approach analysis

					Alpha used f		
				EEPE(Effective			
	Current Period	Replacement	Potential Credit	Expected Positiv			
		Cost	Exposure	Exposure)	EAD	CRM	RWA
1	Standardised Approach - CCR (for						
	derivatives)	703,811	311,882		1.4	1,015,693	713,938
2	Internal Model Method (for derivative						
	instruments, repo transactions, securities						
	or commodity lending or borrowing						
	transactions, long settlement						
	transactions and securities financing						
	transactions)						
3	Simple Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						00.50
	transactions)					579,403	20,605
4	Comprehensive Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
_	transactions)						
5	Value-at-Risk (VaR) for repo						
	transactions, securities or commodity						
	lending or borrowing transactions, long						
	settlement transactions and securities						
_	financing transactions						
6	Total	703,811	311,882			1,595,096	734,543

					1		
	Prior Period	Replacement Cost	Potential Credit Exposure	Expected Positi	Alpha used for computing regulatory EAD	EAD post- CRM	RWA
1	Standardised Approach - CCR (for derivatives)	414,720	204,931		1,4	619,651	424,008
2	Internal Model Method (for derivative instruments, repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)	<del></del>					<u></u>
3	Simple Approach for credit risk mitigation (for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					851,289	35.396
4	Comprehensive Approach for credit risk mitigation (for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)					203	
5	Value-at-Risk (VaR) for repo transactions, securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions						
6	Total	414,720	204,931			1,471,143	459,404

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Capital requirement for credit valuation adjustment (CVA)

	Current Period	EAD post-CRM	RWA
	Total portfolios subject to the Advanced CVA capital obligation	n	
l	(i) VaR component (including the 3×multiplier)		7.7
2	(ii) Stressed VaR component (including the 3×multiplier)		
3	All portfolios subject to the Standardised CVA capital obligation	1,015,693	269,189
4	Total subject to the CVA capital obligation	1,015,693	269,189

	Prior Period	EAD post-CRM	RWA
	Total portfolios subject to the Advanced CVA capital obligation		
1	(i) VaR component (including the 3×multiplier)		
2	(ii) Stressed VaR component (including the 3×multiplier)		
3	All portfolios subject to the Standardised CVA capital obligation	619,649	203,166
4	Total subject to the CVA capital obligation	619,649	203,166

## CCR exposures by risk class and risk weights - standardised approach

Current Period									
	0%	10%	20%	50%	75%	100%	150%	Other	Total credit risk
Exposures to sovereigns and their central banks			**						
Exposures to regional and local governments									
Exposures to administrative bodies and non-commercial entities									
Exposures to multilateral development banks	***								M 16
Exposures to international organizations									
Exposures to banks and brokerage houses	476,378		150,628	522,483		16			1,149,505
Exposures to corporates						438,928			438,928
Retail exposures	1,021				5,642				6,663
Exposures secured by residential property									
Past-due items									
Exposures in high-risk categories									
Exposures in the form of bonds secured by mortgages				AND NO.		**		100 NA	
Securitization positions									
Short term exposures to banks, brokerage houses and corporates									
Exposures in the form of collective investment undertakings						**			
Equity share investments									
Other Exposures				***					
Other Assets				**					
Total	477,399		150,628	522,483	5,642	438,944			1,595,096

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## CCR exposures by risk class and risk weights – standardised approach (continued)

Prior Period									
	0%	10%	20%	50%	75%	100%	150%	Other	Total credit risk
Exposures to sovereigns and their central banks	169,924		·						169,924
Exposures to regional and local governments									
Exposures to administrative bodies and non-commercial entities									
Exposures to multilateral development banks									
Exposures to international organizations					~-				
Exposures to banks and brokerage houses	504,583		246,580	273,925		378			1,025,466
Exposures to corporates						265,523			265,523
Retail exposures	595				9,633				10,228
Exposures secured by residential property	*								
Past-due items									
Exposures in high-risk categories									
Exposures in the form of bonds secured by mortgages									
Securitization positions	***								
Short term exposures to banks, brokerage houses and corporates									
Exposures in the form of collective investment undertakings			<b></b>				**	<b>48 70</b>	
Equity share investments					-				
Other Exposures									
Other Assets			**						**
Total	675,102		246,580	273,925	9,633	265,901			1,471,141

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## Collaterals for CCR

Current Period	C	Collateral for deriv	ative transaction	ons	Collateral for other transactions			
	Collater	Collateral Received Collateral given						
	Segregated	Unsegregated	Segregated	Unsegregated	Received	Given		
Cash-domestic currency			**					
Cash-foreign currency	1,021	149 000			476,378			
Domestic sovereign debts		**						
Other sovereign debts		W 40						
Government agency debts		**		**				
Corporate debts	**		***		**	579,403		
Equity securities		**			==			
Other collateral	**	**	**					
Total	1,021	**			476,378	579,403		

Prior Period	C	Collateral for deriv	ative transaction	ons	Collateral for other transactions		
	Collater	al Received	Collate	eral given	Collateral	Collateral	
	Segregated	Unsegregated	Segregated	Unsegregated	Received	Given	
Cash-domestic currency			***		179,244		
Cash-foreign currency	595				504,584		
Domestic sovereign debts						179,302	
Other sovereign debts							
Government agency debts			AND AND		***		
Corporate debts				and talls		681,567	
Equity securities	••						
Other collateral						**	
Total	595	**			683,828	860,869	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Explanations on consolidated market risk

Whether the Group within the financial risk management objectives hedges itself against market risk, the precautions taken by the Board of Directors for market risk, the methods used for measuring market risk and time intervals for measurement of market risk

In order to hedge against the market risk within the context of the risk management objectives, the Group sets its activities related with market risk management in accordance with "Regulations on Banks' Internal Control and Risk Management Systems" published in the Official Gazette no. 29057 dated 11 July 2014 and "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" published in the Official Gazette no. 29511 dated 23 October 2015.

Being exposed to market risk, Bank's Board of Directors have defined risk management strategies and policies about risk managements in line with application and recommendation of group and have led to follow-up strategies periodically. The limits of risks are identified and these limits are revised periodically. Board of Directors ensures that risk management group and executive managers should identify, measure, control and manage the Bank's risk.

Market risk arising from trading transactions is limited through the risk apetite policy approved by Board of Directors as "low"and measured by taking into consideration BRSA's standart methodology. Additionally Financial Control Department reports the market value and realized profit/loss of trading portfolio. The Risk Management and Asset Liability Committee continuously monitor compliance of trading transactions with the risk apetite policy. Measurements can be done with online connection with treasury front office in real time. Market risk occurred between mismatches of asset-liability maturity is also monitored through GAP report.

Stress tests and scenario analysis are also applied in order to reflect the effects of prospective severe market fluctuations in the VaR calculations. Risk measurement methods such as cash flow projection and GAP analysis are also applied.

Capital to be kept for general market risk and specific risk are calculated by using a standard method in accordance with "Measurement and Assessment of Bank Capital Adequacy Regulation" and are reported monthly.

In the calculation of the value at credit risk for the derivative financial instruments, the receivables from counterparties are multiplied by the rates stated in the Article 21 and Appendix-2 of "the Regulation on Measurement and Assessment of Capital Adequacy of Banks", reduced as per the "Regulation on Credit Risk Mitigation Techniques" following included in the relevant exposure category and weighted for a second time. The risk amount related to the Bank's derivative financial instruments are calculated using the "Fair Value Method".

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Market risk	under	standar	dised	approach
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	RWA	Current Period	Prior Period
	Outright products		
1	Interest rate risk (general and specific)	296,137	119,763
2	Equity risk (general and specific)	-	-
3	Foreign exchange risk	23,563	25,750
4	Commodity risk	-	-
	Options		
5	Simplified approach	-	_
6	Delta-plus method	3,300	8,275
7	Scenario approach	-	
8	Securitisation	-	-
9	Total	323,000	153,788

### 1. Quantitative information on counterparty risk

The counterparty risk amount is calculated in accordance with fair value measurement methodology stated in Appendix 2 and section 3 of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks".

The replacement costs of the contracts with positive value are obtained by evaluating the contracts according to their fair value. The potential credit risk amount is calculated by multiplying contract or transaction amounts with certain ratios determined in accordance with days to maturity and contract type. The total of replacement cost and potential credit risk make up counterparty risk amount. Counterparty credit risk mitigation considers only cash collaterals.

			Risk V	Veights			Total RWA
Current Period	Value	0%	20%	50%	75%	100%	
Interest-Rate Contracts (*)							
Foreign-Exchange-Rate Contracts (**)	311,882	656	32,510	143,673	3,169	131,874	212,589
Commodity Contracts							
Equity-Shares Related Contracts							
Other						An 100	
Gross Positive Fair Values	703,811	365	15,093	378,810	2,473	307,070	501,349
Netting Benefits							
Net Current Exposure Amount							
Collaterals Received	1,021						
Net Derivative Position (***)	1,015,693	1,021	47,603	522,483	5,642	438,944	713,938

<sup>(\*)</sup> Repo transactions

<sup>(\*\*\*)</sup> Consists of foreign exchange rate and interest rate contracts and gross values of positive fair value amounts.

			Risk W	eights			Total RWA
Prior Period	Value	0%	20%	50%	75%	100%	
Interest-Rate Contracts (*)	203	203					
Foreign-Exchange-Rate Contracts (**)	204,929	456	33,376	67,983	3,563	99,551	142,890
Commodity Contracts							
Equity-Shares Related Contracts							
Other							
Gross Positive Fair Values	414,720	137	36,220	205,943	6,070	166,350	281,118
Netting Benefits		***					
Net Current Exposure Amount							
Collaterals Received	595						
Net Derivative Position (***)	619,852	796	69,596	273,926	9,633	265,901	424,008

<sup>(\*)</sup> Repo transactions

### Explanations on consolidated operational risk

<sup>(\*\*)</sup> Includes option, swap and forward contracts.

<sup>(\*\*)</sup> Includes option, swap and forward contracts.

<sup>(\*\*\*)</sup> Consists of foreign exchange rate and interest rate contracts and gross values of positive fair value amounts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

The value at operational risk is calculated according to the "basic indicator approach". Value at operational risk amount is calculated by using the last 3 years' (2016, 2015, 2014 gross income, in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" issued on Official Gazette dated September 6, 2014 numbered 29111, "Calculation of Operational Risk". 15% of gross income which is TL 71,170 (31 December 2016:TL 52,392) represents also the minimum capital requirement to recover the risk amount.

Current Period	31.12.2014	31.12.2015	31.12.2016	Total/ No. of Years of Positive Gross Income	Rate (%)	Total
Gross Income	356,345	444,760	622,298	474,467	15	71,170
Value at Operational Risk (Total*12.5)						889,626

Prior Period	31.12.2013	31.12.2014	31.12.2015	Total/ No. of Years of Positive Gross Income	Rate (%)	Total
Gross Income	248,954	355,738	443,155	349,282	15	52,392
Value at Operational Risk (Total*12.5)						654,905

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION FIVE**

### EXPLANATIONS AND NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations and disclosures related to the consolidated assets

#### 1. Information on cash and balances with the Central Bank of Turkey

	Current Period		Prior Per	iod
	TL	FC	TL	FC
Cash in TL /Foreign Currency	28,792	89,320	28,535	49,972
Balances with the Central Bank of Turkey	246,809	2,122,335	109,442	1,749,985
Other		-		
Total	275,601	2,211,655	137,977	1,799,957

#### 1.1 Information related to the account of the Central Bank of Turkey

	Current Period		Prior Period	
	TL	FC	TL	FC
Unrestricted Demand Deposits	240,425	270,157	109,442	160,363
Unrestricted Time Deposits	6,384			25,969
Restricted Time Deposits		1,852,178		1,563,653
Total	246,809	2,122,335	109,442	1,749,985

According to the communiqué No: 2005/1 on "Reserve Deposits" of CBRT, the banks operating in Turkey are required to keep reserve deposit at the rates varying from 4% - 10.50% for TL liabilities depending on maturities of liabilities at the rates 4% - 24% and denominated mainly in EUR and USD for FC liabilities. According to the Central Bank of Turkey's press announcement No. 2014-72 dated 21 October 2014, the Reserve Deposits as from November of 2014 are paid interest on the portion held in Turkish Lira and according to the Central Bank of Turkey's press announcement No. 2015-35 dated 2 May 2015, the Reserve Deposits as from May of 2015 are paid interest on the portion held in USD.

### 2. Information on financial assets at fair value through profit or loss

### 2.1 Information on financial assets at fair value through profit and loss given as collateral or blocked

	Current Period		Prior Period	
	TL	FC	TL	FC
Share Certificates	m •			
Bonds, Treasury Bills and Similar				
Marketable Securities	18,295		7,055	***
Other				***
Total	18,295		7,055	

Trading securities given as collateral represent those collaterals given to the Central Bank of Turkey, and Istanbul Clearing and Custody Bank (Takasbank) for interbank money market, foreign exchange market and other transactions, as of balance sheets dates.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## 2.2 Financial assets at fair value through profit and loss subject to repurchase agreements

	Current Period		Prior Period	
	TL	FC	TL	FC
Share Certificates			=-	
Bonds, Treasury Bills and Similar Marketable Securities			9,581	
Total			9,581	

## 2.3 Positive differences relating to derivative financial assets held-for-trading

	Cu	Current Period		or Period
	TL	FC	TL	FC
Forward Transactions	53,648		15,877	
Swap Transactions	414,489		272,383	
Futures Transactions	<del></del>			
Options	213,887	6,477	126,479	265
Other				
Total	682,024	6,477	414,739	265

### 3. Information on Banks

### 3.1 Information on banks

	Current Period		Prior Period	
	TL	FC	TL	FC
Banks				
Domestic	46,264	193,540	830	33,815
Foreign	1,871	78,341	598	23,137
Foreign head-offices and branches				
Total	48,135	271,881	1,428	56,952

## 3.2 Due from foreign banks

	Unrestri	Unrestricted Balances		
	Current Period	Prior Period	Current Period	Prior Period
EU Countries	7,135	9,880	32,629	2,669
USA and Canada	33,632	8,960		
OECD Countries (*)	1,236	1,174	2,527	
Off-Shore Banking Regions	<b>***</b>		***	
Other	3,053	1,052	\$40 EM	**
Total	45,056	21,066	35,156	2,669

<sup>(\*)</sup> OECD countries other than the EU countries, USA and Canada.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 4. Information on financial assets available-for-sale

## 4.1 Financial assets subject to repurchase agreements and provided as collateral/blocked

	Current Period		Prior Period	
	TL	FC	TL	FC
Share Certificates Bonds, Treasury Bills and Similar				
Marketable Securities	167,674	579,405	169,880	681,568
Other	104 ear	an un	40 M	
Total	167,674	579,405	169,880	681,568

## 4.2 Details of financial assets available-for-sale

	Current Period	Prior Period
Debt instruments	774,052	902,795
Quoted on Stock Exchange	774,052	902,795
Unquoted on Stock Exchange		
Share certificates	1,727	1,019
Quoted on Stock Exchange	1,727	1,019
Unquoted on Stock Exchange		
Impairment provision (-)	9,616	16,588
Total	766,163	887,226

### 5. Information on loans

## 5.1 Information on all types of loans and advances given to shareholders and employees of the Bank

	Current P	Prior Period		
	Cash	Non-Cash	Cash	Non-Cash
Direct Loans to Shareholders	<b>₩</b> ••	***		
Corporate Shareholders	***			
Individual Shareholders	**			
Indirect Loans to Shareholders	***			
Loans to Employees	4,872		3,630	
Total	4,872		3,630	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# 5.2 Information on the first and second group loans and other receivables including restructured or rescheduled loans

	Sta	ndard Loans Receivab			ther Receivabl se Monitoring	es under
Cash Loans	Loans and Other Receivables	Terms	Contract	Loans and Other Receivables		ontract
	(Total)	Extension of Repayment Plan	Other	(Total)	Extension of Repayment Plan	Other
Loans	13,828,057	12,728		962,602	409,217	128,775
Working Capital Loans						
Export Loans	274,982	**		2,253		
Import Loans					. <u></u>	
Loans to Financial Sector	346,974		~~	1,421	751	
Consumer Loans	785,665	5		69,179	4,763	2,022
Credit Cards	105,261			10,382	:	
Others	12,315,175	12,723		879,367	403,703	126,753
Specialization Loans	· · ·	·				
Other Receivables	4-12		**	•		
Total	13,828,057	12,728		962,602	409,217	128,775

	Current Period		Prior Period	
	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring
Number of Extensions	12,728	409,217	9,356	474,112
1 or 2 times	12,728	406,481	9,356	470,413
3, 4 or 5 times		2,736		3,699
Over 5 times				

	Current	Current Period		Period
	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring
Extension Periods	12,728	409,217	9,356	474,112
0-6 months	359	31,093	2,012	32,121
6 -12 months		31,187	843	38,737
1-2 years		114,262	470	124,864
2-5 years	5,916	122,345	4,095	168,291
5 years and over	6,453	110,330	1,936	110,099

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# 5.2 Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued)

The overdue analysis of close monitoring loans

	Commercial		
Current Period	Loans	Consumer Loans	Total
1-30 days	144,593	9,031	153,624
31-60 days	133,293	24,766	158,059
61-90 days	117,932	17,371	135,303
Total	395,818	51,168	446,986

	Commercial		
Prior Period	Loans	Consumer Loans	Total
1-30 days	141,691	5,493	147,184
31-60 days	63,683	19,468	83,151
61-90 days	173,908	12,202	186,110
Total	379,282	37,163	416,445

Maturity analysis of cash loans

	Standard Loans and Other Receivables		Loans and Other Receivables under Close Monitoring	
Current Period	Loans and Other Receivables	Loans and Receivables with Revised Contract Terms	Loans and Other Receivables	Loans and Receivables with Revised Contract Terms
Short-term Loans and Other				
Receivables	5,336,129		147,095	40,755
Loans	5,336,129		147,095	40,755
Specialization Loans				
Other Loans				
Medium and Long-term Loans and				
Other Receivables	8,491,928	12,728	815,507	497,237
Loans	8,491,928	12,728	815,507	497,237
Specialization Loans				**
Other Loans				

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## 5.3 Information on consumer loans, individual credit cards and credit cards given to personnel:

	Short-Term	Medium or Long Term	Total
Consumer Loans-TL	194,252	597,412	791,664
Real Estate Loans	102	370,417	370,519
Vehicle Loans		4,667	4,667
General Purpose Loans	194,150	222,328	416,478
Other			
Consumer Loans-Indexed to FC		49,145	49,145
Real Estate Loans		47,859	47,859
Vehicle Loans		**	
General Purpose Loans	₩.	1,286	1,286
Other		equi que	
Consumer Loans-FC		1,099	1,099
Real Estate Loans		1,099	1,099
Vehicle Loans	~~	An out	
General Purpose Loans	**	***	
Other		w w	
Individual Credit Cards-TL	6,847	<del></del>	6,847
With Installment	1,025		1,025
Without Installment	5,822		5,822
Individual Credit Cards-FC	37	***	37
With Installment			
Without Installment	37	48.39	37
Loans Given to Employees-TL	263	3,540	3,803
Real Estate Loans		875	875
Vehicle Loans			## ##
General Purpose Loans	263	2,665	2,928
Other	<del>**</del>		
Loans Given to Employees - Indexed to FC	ww.		
Real Estate Loans		***	
Vehicle Loans	**	**	
General Purpose Loans	20 No.	***	
Other		M··	
Loans Given to Employees - FC			
Real Estate Loans		pri Mi	
Vehicle Loans			
		##	
General Purpose Loans	ab. 444	***	
Other T. C. I. C. I. T.	1,066		1,066
Personnel Credit Cards – TL	291		291
With Installment	775		775
Without Installment	3		3
Personnel Credit Cards – FC			
With Installment	3		3
Without Installment			
Overdraft Loans-TL (Real Persons)	9,132		9,132
Overdraft Loans-FC (Real Persons)	211,600	651,196	862,796
Total	#xx,000	,~~	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## 5.4 Information on commercial loans with instalments and corporate credit cards

		Medium or	
	Short Term	Long Term	Total
Installment Commercial Loans - TL	908,755	3,746,867	4,655,622
Real Estate Loans		6,445	6,445
Vehicle Loans	3,707	64,620	68,327
General Purpose Loans	905,048	3,675,802	4,580,850
Other			
Installment Commercial Loans - Indexed to FC	8,319	191,911	200,230
Real Estate Loans		407	407
Vehicle Loans		18,971	18,971
General Purpose Loans	8,319	172,533	180,852
Other	••		
Installment Commercial Loans - FC			***
Real Estate Loans			
Vehicle Loans	W 80		
General Purpose Loans		***	
Other		₩	
Corporate Credit Cards – TL	107,591	**	107,591
With Installment	22,515		22,515
Without Installment	85,076	*-	85,076
Corporate Credit Cards – FC	99		99
With Installment	•••		**
Without Installment	99		99
Overdraft Loans-TL (Legal Entities)	76,541		76,541
Overdraft Loans-FC (Legal Entities)			
Total	1,101,305	3,938,778	5,040,083

## 5.5 Allocation of loans by customers

	Current Period	Prior Period
Public Sector		
Private Sector	14,709,659	11,312,803
Total	14,709,659	11,312,803

## 5.6 Allocation of Domestic and Foreign Loans

	Current Period	Prior Period
Domestic Loans	14,411,839	10,938,052
Foreign Loans	378,820	374,751
Total	14,790,659	11,312,803

## 5.7 Loans granted to subsidiaries and associates

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### 5.8 Specific provisions provided against loans

Specific Provisions	Current Period	Prior Period
Loans and Receivables with Limited Collectability	26,022	9,430
Loans and Receivables with Doubtful Collectability	44,497	23,399
Uncollectible Loans and Receivables	100,476	51,341
Total	170,995	84,170

## 5.9 Information on non-performing loans (Net)

# 5.9.1 Information on loans and other receivables included in non-performing loans which are restructured or rescheduled

	Group III	Group IV	Group V
	Loans and	Loans and	
	receivables with	receivables with	Uncollectible
	limited	doubtful	loans and
	collectability	collectability	receivables
Current Period	187	80	20
(Gross Amounts before Specific Provisions)	**		
Restructured Loans and Other Receivables	187	80	20
Rescheduled Loans and Other Receivables			
Prior Period			88
(Gross Amounts before Specific Provisions)			
Restructured Loans and Other Receivables	**		88
Rescheduled Loans and Other Receivables	m or		

## 5.9.2 Movement on non-performing loans

	Group III	Group IV	Group V
	Loans and	Loans and	
	receivables	receivables with	Uncollectible
	with limited	doubtful	loans and
·	collectability	collectability	receivables
Balances at the end of the Prior Period	71,154	62,682	78,803
Additions (+)	417,736	5,186	3,099
Transfers from Other Categories of Non-Performing Loans (+)		271,834	168,010
Transfers to Other Categories of Non-Performing Loans (-)	271,841	168,004	
Collections (-)	39,847	16,806	19,578
Write-offs (*) (-)	1	29,484	64,450
Corporate and Commercial Loans		26,895	52,676
Retail Loans	***	420	7,709
Credit Cards	1	2,169	4,065
Other			
Balances at End of the Period	177,201	125,408	165,884
Specific Provisions (-)	26,022	44,497	100,476
Net Balance on Balance Sheet	151,179	80,911	65,408

<sup>(\*)</sup> Amounts of TL 27,407 and TL 66,528 loans have been writen off by being assigned and sold to the asset management companies in June 2017 and October 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## 5.9.3 Information on non-performing loans and other receivables in foreign currencies

	Group III	Group IV	Group V
	Loans and	Loans and	
	receivables with	receivables with	
	limited	doubtful	Uncollectible loans
	collectability	collectability	and receivables
Current Period			
Balance as of the Period End	16,634	8,047	34,217
Specific Provisions (-)	1,239	2,794	16,851
Net Balance on Balance Sheet	15,395	5,253	17,366
Prior Period			
Balance as of the Period End	348	4,057	24,401
Specific Provisions (-)	70	2,029	7,352
Net Balance on Balance Sheet	278	2,028	17,049

## 5.9.4 Information regarding gross and net amounts of non-performing loans with respect to debtor groups

	Group III  Loans and	Group IV  Loans and receivables with	Group V Uncollectible
	receivables with	doubtful	loans and
	limited collectability	collectability	receivables
Current Period (Net)	151,179	80,911	65,408
Loans Granted to Real Persons and Legal Entities (Gross)	177,201	125,408	165,884
Specific Provisions (-)	26,022	44,497	100,476
Loans Granted to Real Persons and Legal Entities (Net)	151,179	80,911	65,408
Banks (Gross)			
Specific Provisions (-)			
Banks (Net)			
Other Loan and Receivables (Gross)	**		
Specific Provisions (-)	<b>≠</b> ₩		
Other Loan and Receivables (Net)			
Prior Period (Net)	61,724	39,283	27,462
Loans Granted to Real Persons and Legal Entities (Gross)	71,154	62,682	78,803
Specific Provisions (-)	9,430	23,399	51,341
Loans Granted to Real Persons and Legal Entities (Net)	61,724	39,283	27,462
Banks (Gross)			<b>**</b>
Specific Provisions (-)	A=	40 mil	
Banks (Net)			
Other Loan and Receivables (Gross)			
Specific Provisions (-)			
Other Loan and Receivables (Net)			**

### 5.10 Liquidation policy for uncollectible loans and other receivables

The Bank allocates 100% provision for uncollectible loans. If the Bank has collateral, non-performing loans and other receivables are collected through liquidation of these collaterals. In the absence of collateral, the Bank performs periodical market intelligence and tries to determine the assets acquired subsequently by the debtor and applies to the legal follow-up process.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 5.11 Explanations related to write-off policy

Impaired loans are written-off by the Board of Directors' decision when the necessary conditions are met as to their impairment in accordance with the related regulations.

### 6. Information on held-to-maturity investments

None.

#### 7. Information on associates

The Bank has TL 4,897 investment in an associate as of 31 December 2017 (31 December 2016:None).

Company Name	Address (City / Country)	Bank's Share— If different voting rights (%)	Bank's Risk Group Share (%)
Kredi Garanti Fonu A.Ş.	Ankara	1.54%	1.54%

### 8. Information on subsidiaries

The Bank has TL 5,445 investment in a subsidiary as of 31 December 2017 (31 December 2016: TL 5,445)

Company Name	Address (City / Country)	Bank's Share— If different voting rights (%)	Bank's Risk Group Share (%)	Consolidation Method
Fiba Portföy Yönetimi A.Ş.	İstanbul	99.0%	99.0%	Full Consolidation
		Curre	ent	

					Current		
				Income on	Period	Prior	
	Shareholders'	Total Fixed	Interest	Securities	Profit/	Period	Company's Fair
Total Assets	Equity	Assets (*)	Income	Portfolio	Loss	Profit/Loss	Value
5,745	5,468	9	643	***	127	82	5,468

<sup>(\*)</sup>Total fixed assets consist tangible and intangible assets.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## Information on subsidiaries (continued)

Information on capital adequacy of significant subsidiaries

Current Period	Fiba Portföy Yönetimi A.Ş.
TIER I CAPITAL	5,468
Paid-In Capital	5,5
Inflation Adjustment Of Paid-In Capital	
Share Premium	
Reserves	
Net Profit and Retained Earnings	127
Net loss and Retained Earnings	-159
Improvement costs for operating leasing	
Intangible Assets	
Consolidation Goodwill (Net) (-)	
TIER II CAPITAL	
CAPITAL	5,468
DEDUCTIBLE FROM CAPITAL	***
NET USABLE EQUITY	5,468

The Parent Bank has no capital requirements arising from subsidiaries included in the Consolidated Capital Adequacy Standard Ratio.

## 8.1 Information on subsidiaries that are not included in consolidation

None.

### 8.2 Movement of consolidated investment in subsidiaries

	Current Period	Prior Period
Balance at Beginning of Period	5,445	5,445
Movements during the Period		
Additions and Capital Increases		An 44
Bonus Shares Received		
Dividends from the Current Year Profit		
Sales/Liquidations		
Reclassification of shares		
Increase / (Decrease) in Market Values		
Currency Differences on Foreign Subsidiaries	***	40 40°
Reversal of Impairment Loses/ Impairment Losses (-)		
Balance at the End of Period	5,445	5,445
Capital Commitments		
Share of Percentage at the end of Period (%)	99	99

<sup>(\*)</sup>Fiba Portföy Yönetimi A.S. was establised on 26 September 2013 with 99% participation of Fibabanka A.S.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 8.2 Movement of consolidated investment in subsidiaries (continued)

### Valuation of Investments in subsidiaries under consolidation

	Current Period	Prior Period
Valuation with Cost value	5,445	5,445
Valuation with Fair value		

Sectoral distrubition of consolidated investments in subsidiaries

	Current Period	Prior Period
Banks		
Insurance Companies		***
Factoring Companies		
Leasing Companies		
Finance Companies		
Other Subsidiaries	5,445	5,445

### Quoted consolidated investments in subsidiaries

None.

Information related to subsidiaries within the scope of consolidation disposed in the current period None.

Information related to subsidiaries within the scope of consolidation purchased in the current period None.

## 9. Information on entities under common control (Joint Ventures)

None.

### 10. Information on consolidated lease receivables

None.

## 11. Information on consolidated derivative financial assets held for hedging purposes

	Current Perio	od	Prior Period	
Derivative financial assets held for hedging	TL	FC	TL	FC
Fair Value Hedge	17,902			
Cash Flow Hedge	***			***
Foreign Net Investment Hedge				
Total	17,902			

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 12. Information on tangible assets

			Other Tangible	
Current Period	Buildings	Vehicles	Assets*	Total
Cost				
Beginning Balance, 1 January 2017	171,403	79	66,034	237,516
Additions	160	***	13,561	13,721
Disposals			3,837	3,837
Ending Balance, 31 December 2016	171,563	79	75,758	247,400
Accumulated Depreciation	•			
Beginning Balance, 1 January 2017	(6,078)	(22)	(45,211)	(51,311)
Depreciation	(1.693)	(16)	(9,335)	(11,052)
Disposals	3,088		3,837	6,295
Ending Balance, 31 December 2017	(4,683)	(38)	(50,685)	(55,438)
Net Book Value, 31 December 2017	166,880	41	25,073	191,962

<sup>\*</sup> Other tangible fixed assets consist of leasehold improvements, safe boxes, office machinery, furniture and other movables.

			Other Tangible	
Prior Period	Buildings	Vehicles	Assets*	Total
Cost				
Beginning Balance, 1 January 2016	171,365	59	60,461	231,885
Additions	38	38	6,667	6,743
Disposals			1,112	1,112
Ending Balance, 31 December 2015	171,403	97	66,016	237,516
Accumulated Depreciation				
Beginning Balance, 1 January 2016	(2,640)	(12)	(37,539)	(40,191)
Depreciation	(3,438)	(22)	(8,773)	(12,233)
Disposals			1,113	1,113
Ending Balance, 31 December 2016	(6,078)	(34)	(45,199)	(51,311)
Net Book Value, 31 December 2016	165,325	63	20,817	186,205

<sup>\*</sup> Other tangible fixed assets consist of leasehold improvements, safe boxes, office machinery, furniture and other movables.

### 12.1 Disclosure for impairment losses or releases individually material for financial statements

### 12.1.1 Conditions for allocating/releasing any impairment:

None.

# 12.1.2 Amount of impairment losses provided or released in financial statements during current period:

# 12.2 Other impairment losses provided or released in current period that are immaterial for the financial statement individually

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 13. Information on intangible assets

### 13.1 Useful lives and amortisation rates

The useful life of an asset is determined by taking the asset's expected economic life, technical, technological or other kinds of obsolescence, and maintenance costs into account. The amortization rates used are in accordance with the useful lives of the underlying assets. The useful lives are determined as defined by TAS 38 "Intangible Assets".

The Group's intangible assets consist of software programs and rights, and their useful lives range between 3 to 10 years.

#### 13.2 Amortisation methods

Depreciation is calculated by the straight line method over the estimated amount of depreciation over the period of the asset with respect to the assets that are less than the asset period as of the balance sheet date.

### 13.3 Balances at beginning and end of the current period

	Current Period		Prior Period	
		Accumulated value		Accumulated value
	Gross book	Amortisation	Gross book	Amortisation
Intangible Assets (*)	55,343	49,395	50,396	46,417

<sup>(\*)</sup>Includes the software and other intangible assets

#### 13.4 Movements of intangible assets for the current period

	Current Period	Prior Period
Cost		
Beginning Balance, 1 January	50,396	48,192
Additions	5,012	2,221
Disposal	(65)	(17)
Ending Balance, 31 December	55,343	50,396
Accumulated Depreciation Beginning		
Balance, 1 January	(46,417)	(42,828)
Amortisation Expense for Current Period (-)	(3,043)	(3,606)
Disposal	65	17
Ending Balance, 31 December	(49,395)	(46,417)
Net Book Value, 31 December	5,948	3,979

## 13.5 Details for any individually material intangible assets

None.

#### 13.6 Intangible assets capitalised under government incentives at fair values

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

13.7 Revaluation method of intangible assets capitalised under government incentives and valued at fair values at capitalisation dates

None.

13.8 Net book value of intangible asset that are restricted in usage or pledged

None.

13.9 Commitments to acquire intangible assets

None.

13.10 Disclosure on revalued intangible assets

None.

13.11 Research and development costs expensed during current period

None.

13.12. Goodwill

None.

14. Information on investment properties

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 15. Information on deferred tax asset

# 15.1 Amount of deferred tax asset recognized in the balance sheet in respect of deductible temporary differences, unused tax losses and unused tax credits

As of 31 December 2017, the deferred tax assets amounting to TL 9,504 is calculated by netting of deductible temporary differences and taxable temporary differences (31 December 2016: TL 1,335 deferred tax liablity).

Deferred tax asset consists of deferred tax asset and liability items recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit. The deferred tax assets and liabilities are presented as net in the accompanying financial statements.

	Current Period	
		Deferred Tax Asset/
	Deferred Tax Base	(Liability)
Financial Assets Valuation	18,621	3,830
Unearned Commission Income/Prepaid Commission Expenses	13,633	3,000
Retirement Pay and Unused Vacation Provision	21,392	4,332
Tangible Assets Base Differences	(9,885)	(1,977)
Other	1,321	319
Deferred Tax Asset/(Liability)	45,082	9,504

	Prior Period		
	Deferred Tax Base	Deferred Tax Asset/ (Liability)	
Financial Assets Valuation	(25,566)	(5,113)	
Unearned Commission Income/ Prepaid Commission Expenses	1,572	315	
Retirement Pay and Unused Vacation Provision	17,842	3,569	
Tangible Assets Base Differences	(3,367)	(673)	
Carry Forward Tax Losses	97	19	
Other	2,741	548	
Deferred Tax Asset/(Liability)	(6,681)	(1,335)	

The movement of the current year and prior year deferred tax assets is shown below:

	Current Period	Prior Period
Deferred Tax Asset, 1 January	(1,335)	1,713
Deferred Tax Income / (Expense)	12,770	(5,822)
Deferred Tax Recognized Directly Under Equity	(1,931)	2,773
Others	0	0
Deferred Tax Asset/(Liability), December 31	9,504	(1,335)

As of 31 December 2017, the bank has no carry forward tax losses.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

15.2 Amount and expiry date of deductible temporary differences, unused tax losses, unused tax credits for which no deferred tax asset is recognized in prior periods in the balance sheet
None. (As of 31 December 2016, the Group has TL 19 deferred tax assets calculated over TL 97 of carry forward tax losses. TL 27 and TL 70 of the carry forward tax losses can be deducted till 2019 and 2020 respectively.)

15.3 Deferred tax asset resulting from the cancellation of the provision for impairment losses related to the deferred taxes

None.

16. Information on assets held for sale and non-current assets related to discontinued operations

As of 31 December 2017, the Bank has TL 23,795 assets held for sale (31 December 2016: TL 3,817).

17. Information on other assets

Other assets do not exceed 10% of total assets excluding the off-balance sheet items.

17.1 Information on prepaid expenses, tax and similar items

As of 31 December 2017, total prepaid expenses are TL 30,026 (31 December 2016: TL 24,075).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# II. Explanations and disclosures on consolidated balance sheet related to liabilities

# 1. Information on deposits

# 1.1 Information on maturity structure of deposits

# Current Period

	Demand	7 Days Notice	Up to 1 Month	1-3 Months	3-6 Months	6 Months -1 Year	1 Year and Over	Cumulative Deposit	Total
Saving Deposits	74,866		409,940	2,067,120	617,183	184,848	150,372		3,504,329
Foreign Currency Deposits	339,684	-	682,479	3,935,109	205,144	67,655	141,318		5,371,389
Residents in Turkey	326,480		615,344	3,917,385	203,702	66,362	51,847		5,181,120
Residents Abroad	13,204		67,135	17,724	1,442	1,293	89,471		190,269
Public Sector Deposits	43,974								43,974
Commercial Deposits	338,631		84,534	1,443,834	202,249	207,845	349,379		2,626,472
Other Ins. Deposits	1,524		6,081	63,930	30,265	25	13,589		115,414
Precious Metal Deposits	4,858		**						4,858
Interbank Deposits	134,144		387,573	72,246	7,506	-			601,469
Central Bank of Turkey								***	
Domestic Banks	126		369,537		7,506				377,169
Foreign Banks	17,375		18,036	72,246		~~			107,657
Special Finan.Inst.	116,643								116,643
Other	·								
Total	937,681		1,570,607	7,582,239	1,062,347	460,373	654,658		12,267,905

### **Prior Period**

	Demand	7 Days Notice	Up to 1 Month	1-3 Months	3-6 Months	6 Months -1 Year	1 Year and Over	Cumulative Deposit	Total
Saving Deposits	56,397		482,578	2,032,327	325,157	354,068	95,077		3,345,604
Foreign Currency Deposits	265,625		90,370	2,599,456	252,024	126,933	95,198		3,429,606
Residents in Turkey	257,644		85,315	2,588,713	247,014	121,569	14,544		3,314,799
Residents Abroad	7,981		5,055	10,743	5,010	5,364	80,654		114,807
Public Sector Deposits	1			10				***	11
Commercial Deposits	172,149		311,657	1,217,012	169,403	173,250	220,118		2,263,589
Other Ins. Deposits	1,505		1,522	55,280	18,590	12,299	15		89,211
Precious Metal Deposits	6,912								6,912
Interbank Deposits	114,714		332,421	34,670					481,805
Central Bank of Turkey									
Domestic Banks	12		314,090	20,072					334,174
Foreign Banks	17,263		18,331	14,598					
Special Finan.Inst.	97,439								97,439
Other									
Total	617,303		1,218,548	5,938,755	765,174	666,550	410,408		9,616,738

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 1.2 Information on saving deposits under the guarantee of saving deposit insurance and exceeding the limit of saving deposit insurance

		Under the Guarantee of Deposit Insurance		Exceeding the limit of Deposit Insurance	
	Current Period	Prior Period	Current Period	Prior Period	
Saving Deposits	1,151,935	937,362	2,336,011	2,380,080	
Foreign Currency Saving Deposits	304,051	188,315	2,457,726	2,163,704	
Other Deposits in the Form of Saving Deposits					
Foreign Branches' Deposits Under Insurance of Foreign Authorities					
Off-shore Banking Regions' Deposits Under Foreign Authorities' Insurance			**		
Total	1,455,986	1,125,677	4,793,737	4,543,784	

# 1.3 Saving deposits in Turkey are not covered by any insurance in any other countries since the Bank's headquarter is not located abroad.

# 1.4 Saving deposits that are not under the guarantee of deposit insurance fund

	Current Period	Prior Period
Deposits and Accounts in Branches Abroad		
Deposits of Ultimate Shareholders and Their Close Families	33,853	47,498
Deposits of Chairman and Members of the Board of Directors and their Close Families	13,094	8,032
Deposits Obtained through Illegal Acts Defined in the 282nd Article of the 5237 Numbered Turkish Criminal Code dated 26 September 2004.		
Saving Deposits in Banks Established in Turkey Exclusively for Off Shore Banking Activities		

### 2. Information on derivative financial liabilities held for trading

# 2.1 Information on negative differences relating to derivative financial liabilities held for trading

	Cur	rent Period		Prior Period	
Trading Purpose Derivative Financial Liabilities	TL	FC	TL	FC	
Forward Transactions	43,928	**	16,986		
Swap Transactions	484,580		239,985		
Futures Transactions					
Options	213,939	7,143	126,226	262	
Other			**		
Total	742,447	7,143	383,197	262	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 3. Information on banks and other financial institutions

#### 3.1 Information on banks and other financial institutions

	Current Period		Prior Period	
	TL	FC	TL	FC
Loans from Central Bank of Turkey		**		
From Domestic Banks and Institutions	21,789	176,532	17,220	65,573
From Foreign Banks, Institutions and Funds		1,886,530		1,453,870
Total	21,789	2,063,062	17,220	1,519,443

#### 3.2 Maturity analysis of borrowings

	Cur	Current Period		Prior Period	
	TL	FC	TL	FC	
Short Term	20,868	177,567	17,220	45,031	
Medium and Long Term	921	1,885,495	AN 400	1,474,412	
Total	21,789	2,063,062	17,220	1,519,443	

#### 3.3 Additional explanation related to the concentrations of the Bank's major liabilities

In the scope of normal banking operations, the Bank funds itself through the funds provided in the form of deposits, bank borrowings and bond issuance.

#### 4. Informations related with issued instruments

Current Period	T	L	F	С
	Short Term	Medium and Long Term	Short Term	Medium and Long Term
Nominal	1,287,720		**	
Book Value	1,255,066			

Prior Period	T	TL		
	Short Term	Medium and Long Term	Short Term	Medium and Long Term
Nominal	1,015,580	<b>4-</b>		
Book Value	991,975	***		

#### 5. Sundry Creditors and Other Liabilities

Sundry creditors and other liabilities of balance sheet do not exceed 10% of the balance sheet total

- 6. Criteria used in the determination of lease instalments in the finance lease contracts, renewal and purchase options, restrictions, and significant burdens imposed on the bank on such contracts
- 6.1 Changes in agreements and further commitments arising

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 6.2 Obligations under financial lease

	Current Per	iod	Prior Period	
	Gross	Net	Gross	Net
Less than 1 Year	150	125	89	85
Between 1-4 Years	376	344		
Total	526	469	89	85

### 6.3 Information on operational leases and footnotes

The Bank has operational lease agreements for some of its branches. If the rental payments are made in advance, the paid amount is accounted under prepaid expenses in "Other Assets", in the following months, the rental expenses belonging to those months are recorded in profit/loss accounts.

The Bank does not incur any liability as a result of any changes in operational lease agreements. The Bank does not have any obligation from operational lease agreements.

### 6.4 Information on "Sale-and-lease back" agreements

None.

#### 7. Information on derivative financial liabilities for hedging purposes

	Current	Period	Prior P	eriod
Derivative financial liability held for hedging	TL	FC	TL	FC
Fair Value Hedge	3,664			
Cash Flow Hedge				
Foreign Net Investment Hedge				
Total	3,664			***

## 8. Information on provisions

### 8.1 Information on general provisions

	Current Period	<b>Prior Period</b>
Loans and Receivables in Group 1	55,112	95,988
- Additional Provision for Loan and Receivables with Extended Maturities		
Loans and Receivables in Group 2	8,593	18,047
- Additional Provision for Loan and Receivables with Extended Maturities		
Non-Cash Loans	6,875	7,252
Others		
Total	70,580	121,287

# 8.2 Foreign exchange losses on the foreign currency indexed loans and finance lease receivables

The foreign exchange losses on the foreign currency indexed loans as of 31 December 2017, amounting to TL 359 (31 December 2016: TL 1) are netted off from the loans on the balance sheet.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 8.3 The specific provisions provided for unindemnified non cash loans

As of 31 December 2017, the specific provision provided for unindemnified non cash loans is TL 1,677 (31 December 2016: TL 1,311).

#### 8.4 Explanation on other provisions

#### 8.4.1 Provisions for probable losses

	Current Period	Prior Period
Provisions for probable losses	55,500	36,000

8.4.2 The breakdown of the subsidiary accounts if other provisions exceed 10% of the grand total provisions

None.

#### 8.4.3 Explanations on reserves for employee benefits

As of 31 December 2017, reserves for employee benefits amounting to TL 21,393 (31 December 2016: TL 16,993) comprise of TL 11,497 reserve for employee termination benefits (31 December 2016: TL 8,292), TL 2,835 unused vacation pay liability (31 December 2016: TL 2,755) and TL 7,061 personnel premium accrual (31 December 2016: TL 5,946).

- 9. Explanations on Tax Liability
- 9.1 Explanations on current tax liability

#### 9.1.1 Explanations on tax provision

As of 31 December 2017, the Group's current tax liability is TL 42,256 (31 December 2016: TL 37,107). The Bank's corporate taxes payable is TL 5,897 after deducting the taxes paid during the period.(31 December 2016:TL 6,714).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 9.1.2 Information on taxes payable

	Current Period	Prior Period
Corporate taxes payable	5,897	6,714
Taxation on securities	16,662	11,912
Property tax	374	391
Banking and Insurance Transaction Tax (BITT)	11,501	9,236
Taxes on foreign exchange transactions		**
Value added taxes payable	324	186
Income tax ceased from wages	3,458	2,670
Other	369	349
Total	38,585	31,458

### 9.1.3 Information on premiums

	Current Period	Prior Period
Social Security Premiums- Employee	1,561	2,433
Social Security Premiums- Employer	1,784	2,711
Bank Social aid Pension Fund Premium- Employee		
Bank Social Aid Pension Fund Premium- Employer		
Pension Fund Membership Fees and Provisions- Employee		
Pension Fund Membership Fees and Provisions- Employer		
Unemployment Insurance- Employee	108	168
Unemployment Insurance- Employer	217	337
Other		
Total	3,670	5,649

# 9.2 Explanations on deferred tax liabilities

There are no deferred tax liabilities of Group as of December 31, 2017 (31 December 2016: 1,374).

# 10. Information on liabilities regarding assets held for sale and discontinued operations None

# 11. Explanations on subordinated loans

	Current Period		Prior Period	
	TL	FC	TL	FC
Domestic Banks				***
Domestic Other Institutions				360,657
Foreign Banks		39,298		36,621
Foreign Other Institutions		1,155,263		
Total		1,194,561		397,278

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 12. Information on shareholders' equity

12.1 Paid-in capital

	Current Period	Prior Period
Common Stock	941,161	941,161
Preferred Stock		

12.2 Paid-in capital amount, explanation as to whether the registered share capital system is applied at the bank; if so the amount of registered share capital ceiling:

Registered share capital system is not applied.

- 12.3 Information on share capital increases and their sources; other information on increased capital shares in current period

  None.
- 12.4 Information on share capital increases from revaluation funds

None.

12.5 Information on capital commitments the purpose and the sources until the end of the fiscal year and the subsequent interim period:

The capital is totally paid in and there are no capital commitments.

12.6 Indicators of the Bank's income, profitability and liquidity for the prior periods and possible effects of these future assumptions due to the uncertainty of these indicators on the Bank's equity:

None.

12.7 Information on privileges given to stocks representing the capital

The Bank does not have any preferred shares.

#### 12.8 Common stock issue premiums, shares and equity instruments

Number of shares issued with premiums and the related share premiums are presented below:

	Current Period	<b>Prior Period</b>
Number of Shares (Thousand)	26,230,098	26,230,098
Number of Priviliged Shares		
Share Premium	128,678	128,678
Share Cancellation Profits		***
Other Equity Instruments		

Explanations on capital increase are included in Note II.12.3.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 12.9 Information on marketable securities value increase fund

	Current Period		Prior Period	
	TL	FC	TL	FC
From Subsidiaries, Associates, and Entities Under Common Control		·		
(Joint Ventures)				
Security Valuation Difference	(13,113)	2,214	(10,151)	(10,103)
Exchange Difference				
Total	(13,113)	2,214	(10,151)	(10,103)

# 12.10 Information on revaluation reserve

None.

# 12.11 Bonus shares of Subsidiaries, Associates and Joint Ventures

None.

# 12.12 Information on legal reserves

	Current Period	Prior Period
1st Legal Reserves	13,535	7,790
2nd Legal Reserves		
Special Reserves		

### 12.13 Information on extraordinary reserves

	Current Period	Prior Period
Reserves allocated by the General Assembly	229,749	120,579
Retained Earnings		
Accumulated Losses		
Foreign Currency Capital Exchange Differences		

### 13. Information on minority shares

	Current Period	Prior Period
Balance at the begining of the period	53	52
Minority interest of subsidiaries' net profit	1	1
Prior period dividend payment		
Minority interest increase/(decrease) due to dales	***	
Other	and a	
Balance at the end of the period	54	53

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# III. Explanations and disclosures related to consolidated off-balance sheet contingencies and commitments

#### 1. Information on off-balance sheet commitments

1.1 Nature and amount of irrevocable loan commitments

	Current Period	Prior Period
Asset Sale and Purchase Commitments	1,637,022	415,538
Credit Card Limit Commitments	123,381	101,475
Credit Card and Bank Trans. Promo. Guarantee.	-	1
Commitments for Credit Allocation with the Guarantee of Usage	323,365	171,368
Export Commitments	5,070	4,230
Commitment for Cheques	211,200	172,800
Other Irrevocable Commitments	3,229	3,016
Total	2,303,267	868,428

### 1.2 Possible losses and commitments related to off-balance sheet items, including the ones listed below

### 1.2.1 Non-cash loans including guarantees, acceptances, financial guarantee and other letters of credits

	Current Period	Prior Period
Letters of Guarantee TL	759,390	439,122
Letters of Guarantee FC	294,942	166,786
Letters of Credit	555,123	224,067
Bills of Exchange and Acceptances	421,539	67,051
Total	2,030,994	897,026

### 1.2.2 Revocable, irrevocable guarantees and other similar commitments and contingencies

	Current Period	Prior Period
Revocable Letters of Guarantee	46,899	34,534
Irrevocable Letters of Guarantee	889,934	497,262
Letters of Guarantee Given in Advance	60,718	47,727
Letters of Guarantee Given to Customs	13,536	14,741
Other Letters of Guarantee	43,245	11,644
Total	1,054,332	605,908

### 2. Total amount of non-cash loans

	Current Period	Prior Period
Non-Cash Loans Given against Cash Loans	25,171	5,503
With Original Maturity of 1 Year or Less Than 1 Year	23,486	***
With Original Maturity of More Than 1 Year	1,685	5,503
Other Non-Cash Loans	2,005,823	891,523
Total	2,030,994	897,026

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 3. Information on sectoral risk concentrations of non-cash loans

***************************************	Current Period			Prior Pe	riod			
	TL	(%)	FC	(%)	TL	(%)	FC	(%)
Agricultural	4,020	0.53	49,380	3.88	2,946	0.67	28,855	6.32
Farming and Stockbreeding	1,419	0.19	13,809	1.09	1,182	0.27	746	0.16
Forestry	2,601	0.34	35,571	2.80	1,234	0.28	23,472	5.14
Fishing					530	0.12	4,637	1.01
Manufacturing	86,821	11.43	813,995	64.03	82,472	18.74	280,615	61.42
Mining and Quarrying	9,773	1.29	23,677	1.86	9,623	2.19	12,825	2.81
Production	48,479	6.38	786,348	61.86	48,537	11.03	267,234	58.49
Electricity, Gas and Water	28,569	3.76	3,970	0.31	24,312	5.52	556	0.12
Construction	313,081	41.21	68,818	5.41	156,980	35.66	30,847	6.75
Services	272,323	35.84	196,198	15.43	136,258	30.96	105,227	23.03
Wholesale and Retail Trade	95,352	12.55	106,297	8.36	56,426	12.82	55,700	12.19
Accommodation and Dining	16,382	2.16	9,903	0.78	4,972	1.13	3,206	0.70
Transportation and Telecommunication	17,997	2.37	33,059	2.60	21,946	4.99	7,924	1.73
Financial institutions	92,570	12.18	19,422	1.53	27,354	6.21	15,427	3.38
Real Estate and Rental Services	1,669	0.22	10,386	0.82	749	0.17	9,267	2.03
Self-Employment Services	10,921	1.44	52	0.00	2,111	0.48	42	0.01
Educational Services	5,304	0.70	9,879	0.78	5,386	1.22	193	0.04
Health and Social services	32,128	4.23	7,200	0.57	17,314	3.93	13,468	2.95
Other	83,565	11.00	142,793	11.23	61,516	13.98	11,310	2.48
Total	759,810	100.00	1,271,184	100.00	440,172	100.00	456,854	100.00

# 4. Information on the first and second group of non-cash loans

	Group	Group I		II
	TL	FC	TL	FC
Letters of Guarantee	745,526	287,157	13,864	7,785
Bills of Exchange and Bank Acceptances	420	421,119		~-
Letters of Credit		555,123		
Endorsements				
Underwriting Commitments				
Factoring Related Guarantees				
Other Guarantees and Sureties				
Non-Cash Loans	745,946	1,263,399	13,864	7,785

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 5. Information related to derivative financial instruments

	Current Period	Prior Period
Types of trading transactions		
Foreign Currency Related Derivative Transactions (I)	36,388,695	19,380,880
Forward Transactions	5,295,185	2,038,884
Swap Transactions	17,908,039	11,826,812
Futures Transactions		
Option Transactions	13,185,471	5,515,184
Interest Related Derivative Transactions (II)	50,000	50,000
Forward Rate Transactions	***	
Interest Rate Swap Transactions	50,000	50,000
Interest Option Transactions		***
Futures Interest Transactions		****
Other Trading Derivative Transactions (III)	153,464	
A. Total Derivative Transactions Held for Trading (I+II+III))	36,592,159	19,430,880
Types of hedging transactions Fair Value Hedges		
Cash Flow Hedges	991,256	
Net Investment Hedges	· ***	
B. Total Derivative Transactions Held for Hedging Purposes	991,256	
Total Derivative Transactions (A+B)	37,583,415	19,430,880

### 6. Credit derivatives and risk exposures on credit derivatives

None.

### 7. Explanations on contingent liabilities and assets

The Group provided provision of TL 1,114 for the legal cases pending against the Group where the cash out flows are highly probable (31 December 2016: TL 1,055).

# 8. Custodian and intermediary services

The Group provides trading and safe keeping services in the name and account of third parties, which are presented in the statement of contingencies and commitments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# IV. Explanations and disclosures related to the consolidated income statement

#### 1. Interest income

### 1.1 Information on interest on loans (\*)

	Current Pe	Prior Period		
	TL	FC	TL	FC
Interest on loans	1,432,537	261,750	1,040,208	194,526
Short Term Loans	788,538	22,640	655,265	23,464
Medium and Long Term Loans	643,999	239,110	384,943	171,062
Interest on Non-Performing Loans	2,844		3,022	
Premiums received from Resource Utilization				
Support Fund				
Total	1,435,381	261,750	1,043,230	194,526

<sup>(\*)</sup>Includes fees and commissions obtained from cash loans as well.

# 1.2 Information on interest income received from banks

	Current Period		Prior Period	
	TL	FC	TL	FC
The Central Bank of Turkey	27,707			5
Domestic Banks	47,492	636	7,561	269
Foreign Banks		306		124
Branches and Head Office Abroad				
Total	75,199	942	7,561	398

# 1.3 Interest received from marketable securities portfolio

	Current Period		Prior Per	iod
	TL	FC	TL	FC
Financial Assets Held for Trading	1,641	218	1,205	208
Financial Assets at Fair Value Through Profit or Loss				
Financial Assets Available-for-Sale	16,914	30,678	9,299	23,258
Investment Securities Held-to-Maturity	**			
Total	18,555	30,896	10,504	23,466

# 1.4 Information on interest income received from associates and subsidiaries

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 2. Interest expense

### 2.1 Information on interest on funds borrowed (\*)

	Curren	t Period	Prior Period		
	TL	FC	TL	FC	
Banks	1,148	32,952	1,049	25,287	
The Central Bank of Turkey					
Domestic Banks	1,140	5,348	1,049	3,606	
Foreign Banks	8	27,604		21,681	
Branches and Head Office Abroad					
Other Institutions		86,114		39,546	
Total	1,148	119,066	1,049	64,833	

<sup>(\*)</sup> Includes also the fee and commission expenses on borrowings.

### 2.2 Information on interest expenses to associates and subsidiaries

None.

#### 2.3 Information on interest expenses to securities issued

	Currei	Current Period		od
	TL	FC	TL	FC
Interest Paid to Securities Issued	142,885	40, Mg	87,706	

### 2.4 Distribution of interest expense on deposits based on maturity of deposits

	Time Deposits							
Account Description	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	1 Year and Over	Cumulative Deposit	Total
Turkish Lira								
Bank Deposits		9,944					pa	9,944
Saving Deposits		51,443	285,721	42,188	31,313	11,603		422,268
Public Sector Deposits			1					1
Commercial Deposits		17,876	206,709	28,136	37,129	41,690		331,540
Other		521	11,307	2,754	1,117	63		15,762
7 Days Notice								
Total		79,784	503,738	73,078	69,559	53,356		779,515
Foreign Currency								
Foreign Currency Deposits		14,073	113,044	5,445	2,529	4,316		139,407
Bank Deposits		7,958						7,958
7 Days Notice		No. 100						
Precious Metal Deposits					***			
Total		22,031	113,044	5,445	2,529	4,316		147,365
Grand Total		101,815	616,782	78,523	72,088	57,672		926,880

### 3. Information on dividend income

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 4. Information on net trading income / loss

	Current Period	Prior Period
Income	1,681,187	1,110,549
Gains on Capital Market Operations	7,148	8,073
Gains on Derivative Financial Instruments	965,152	523,158
Foreign Exchange Gains	708,887	579,318
Loss (-)	1,678,362	1,054,574
Losses on Capital Market Operations	2,606	1,339
Losses on Derivative Financial Instruments	945,814	464,094
Foreign Exchange Losses	729,942	589,141
Net Trading Income / ( Loss )	2,825	55,975

# 5. Information on other operating income

Other operating income mainly consists of reversal of provisions, profit from sale of assets, commissions on cheques and notes and costs recharged.

# 6. Impairment on loans and other receivables

	Current Period	Prior Period
Specific Provisions on Loans and Other Receivables:	184,444	127,003
III. Group Loans and Receivables	20,012	6,937
IV. Group Loans and Receivables	41,722	31,777
V. Group Loans and Receivables	122,710	88,289
General Loan Loss Provisions	**	30,184
Free Provision for Probable Risks	19,500	36,000
Impairment Losses on Securities:		
Financial Assets at Fair Value Through Profit or Loss	**	
Financial Assets Available-for-Sale		
Impairment Losses on Associates, Subsidiaries, Joint Ventures and		
Investment Securities Held to Maturity:		
Associates		
Subsidiaries	•••	
Joint Ventures		
Investments Held to Maturity		
Other	9,088	
Total	213,032	193,187

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 7. Information related to other operational expenses

	Current Period	Prior Period
Personnel Expenses	201,560	151,561
Provision for Employee Termination Benefits	1,165	1,545
Provision for Bank's Social Aid Fund Deficit	••	
Impairment Losses on Tangible Assets		
Depreciation Charges of Tangible Assets	11,049	12,228
Impairment Losses on Intangible Assets	de to	60 SH
Amortization Charges of Intangible Assets	3,043	3,606
Impairment Losses on Investment Accounted for under Equity Method		
Impairment of Assets to be Disposed	***	***
Depreciation of Assets to be Disposed	83	23
Impairment of Assets Held for Sale		
Other Operating Expenses	93,500	76,314
Operational Leases Expenses	35,355	29,697
Repair and Maintenance Expenses	2,323	1,633
Advertisement Expenses	10,830	6,506
Other Expenses(*)	44,992	38,478
Losses on Sale of Assets	299	14
Other	53,822	48,626
Total	364,521	293,917

### 8. Information on profit/loss before tax from continued and discontinued operations

The Group's profit/loss before tax is from its continued operations. The Group has no discontinued operations.

	Current Period	Prior Period
Interest Income	1,847,427	1,289,571
Interest Expenses (-)	1,205,070	779,047
Net Fee and Commission income	45,492	27,463
Trading Profit/Loss (Net)		55,997
Other Operating Income(*)	2,825	54,140
Provision for Impairment in Loans and Other Receivables	86,861	193,187
Other Operating Expenses (-)	213,032	293,917
Profit/(loss) Before Tax	200,545	161,020

(\*)While the Bank were making provisions over the rates, mentioned in "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation"), general provision, amounting to TL 50,507, has been cancelled in the current period when the Bank has decided to use the minimu provisioning rates as defined in the aforementioned Communique as of December 31, 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 9. Explanations on tax provision for resumed operations and discontinued operations

# 9.1 Current period taxation benefit or charge and deferred tax benefit or charge

For the period ended as of 31 December 2017, current tax charge of the Group is TL 46,186 (31 December 2016: TL 40,201 charge) and the deferred tax income of the Group is TL 12,770 (1 January -31 December 2016: TL 5,822 charge).

	Current Period	Prior Period
Deferred Tax Income/ (Expense)	12,770	(5,822)
Provision of Deferred Tax		
Net Deferred Tax Expense	12,770	(5,822)

# 9.2 Deferred tax benefit / (charge) arising from origination or reversal of temporary differences

Deferred Tax Benefit / (Charge) Arising from Origination or Reversal of Temporary Differences	Current Period	Prior Period
* *		
Arising from Origination of Deductible Temporary Differences (+)	17,679	1,781
Arising from Reversal of Deductible Temporary Differences (-)	(779)	(1,439)
Arising from Origination of Taxable Temporary Differences (-)	(6,074)	(6,857)
Arising from Reversal of Taxable Temporary Differences (+)	1,994	693
Arising from Origination of Financial Losses (+)		
Arising from Reversal of Financial Losses (-)		
Arising from Origination of Tax Deductions and Exemptions (+)		
Arising from Reversal of Tax Deductions and Exemptions (-)		***
Total	12,770	(5,822)
Provision		
Net Deferred Tax Benefit / (Charge)	12,770	(5,822)

# 9.3 Deferred tax benefit / (charge) arising from temporary differences, tax losses or unused tax credits

Sources of Deferred Tax Benefit/Charge	Current Period	<b>Prior Period</b>
Arising from Origination (+)/ Reversal (-) of Deductible Temporary Differences	16,900	342
Arising from Origination (-)/ Reversal (+) of Taxable Temporary Differences	(4,130)	(6,164)
Arising from Origination (+)/ Reversal (-) of Tax Losses		(-,,
Arising from Origination (+)/ Reversal (-) of Unused Tax Credits		**
Total	12,770	(5,822)
Allowance		
Net Deferred Tax Benefit / (Charge)	12,770	(5,822)

# 10. Information on profit/loss from continued and discontinued operations

	Current Period	Prior Period
Profit/(Loss) Before Tax from Continuing Operations	200,545	161,020
Tax Benefit/(Charge) on Continuing Operations	(33,416)	(46,023)
Net Profit/(Loss) from Continuing Operations	167,129	114,997

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 11. Information on net profit/loss for the period

11.1 The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Bank's performance for the period

In the current and prior periods, the Group's income from ordinary banking transactions is interest income from loans and marketable securities and other banking service income. Main expenses are interest expense on deposits and similar debt items which are funding resources of loans and marketable securities.

- 11.2 Changes in estimations made by the Bank with respect to the financial statement items do not have a material effect on profit/loss.
- 11.3 There is TL 1 (31 December 2016: TL 1 profit) profit attributable to the minority shares in shareholders'equity.
- 12. If "other" lines of the income statement exceeds 10% of the period profit/loss, information on components making up at least 20% of "other" items

In the current period, "other" items recognised in "fees and commissions received" majorly comprised of commissions such as limit allocation and revision commissions, valuation commissions, insurance commissions, contracted merchant commissions, credit card commissions and account maintenance fees.

In the current period, "other" items recognised in "fees and commissions paid" majorly comprised of commissions to correspondent banks, credit card commissions and commissions on issuance of securities.

- V. Explanations and disclosures related to statements of changes in consolidated shareholders' equity
- 1. Information on inflation adjustment difference of shareholders' equity

Per the circular issued by the BRSA on 28 April 2005 and the decision of BRSA No: 1623 on 21 April 2005, the inflation accounting applied in banking system has been decided to be ceased as at 1 January 2005.

In accordance with the circular, TL 17,416 inflation adjustments to paid-in-capital until 31 December 2005 have been transferred to "Other Capital Reserves" account which was formerly recognized in "Inflation Adjustment to Paid-in-Capital" account. Mentioned inflation adjustment was used in the capital increase from TL 426,650 to TL 550,000 together with TL 9,502 profit from the disposal of real estate and TL 96,432 cash contribution of Fiba Holding A.Ş. in accordance with the Board of Directors decision dated 25 February 2013. Legal procedures were completed on 29 May 2013 and capital increase was accounted for in the financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# V. Explanations and disclosures related to statements of changes in consolidated shareholders' equity (continued)

#### 2. Information on profit distribution

The decision relating to distribution of 2017 profit will be made at the General Assembly.

At the General Assembly meeting held on 27 March 2017, 2016 profit of the Bank was decided to be distributed as follows:

Profit or Loss	114,915
A-1st Legal Reserves	5,745
B-Extraordinary Reserves	109,170

## 3. Information on foreign exchange difference

None.

#### 4. Information on available for sale financial assets

Mark to market gains and losses on available for sale securities are not reflected to profit and loss but recognized in equity under "Securities Valuation Reserve" account until such securities are sold, redeemped, disposed of or impaired.

#### VI. Explanations and disclosures related to the consolidated statement of cash flows

### 1. Information on cash and cash equivalents

Cash and cash equivalents components and accounting policies defining these components:

Cash, foreign currency, money in transfer, purchased bank cheques and deposits in all banks including Central Bank of Turkey are defined as "Cash", interbank money market placements with original maturity less than 3 months and investments on smarketable securities are defined as "Cash equivalents".

#### a) Cash and cash equivalents at the beginning of the period:

	1 January 2017	1 January 2016
Cash	78,507	43,549
Banks and Other Financial Institutions	351,485	158,163
Money Market Placements	274,702	
Total Cash and Cash Equivalent Assets	704,694	201,712

#### b) Cash and cash equivalents at the end of the period:

	31 December 2017	31 December 2016
Cash	118,1	12 78,507
Banks and Other Financial Institutions	801,8	26 351,485
Money Market Placements	376,3	34 274,702
Total Cash and Cash Equivalents Assets	1,296.2	72 704,694

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# VI. Explanations and disclosures related to the consolidated statement of cash flows (continued)

# 2. Information on cash and cash equivalent assets of the Bank that is not available for free use due to legal restrictions or other reasons

In the current period, demand deposits of TL 35,156 which is blocked at foreign banks as the guarantee of derivative transactions and required reserves at the Central Bank of Turkish Republic are not included in cash and cash equivalents (31 December 2016: TL 2,669).

# 3. Information on other item in cash flow statement and the effect of the exchange rate change on cash and cash equivalents

"Other items" amounting to TL (48,114) in "operating profit before changes in operating assets and liabilities" consists of other operating expenses and realized derivative losses (31 December 2016: TL (27,307)).

"Net increase/decrease in other liabilities" amounting to TL 49,796 in "Changes in operating assets and liabilities" consists of changes in sundry creditors, taxes and due payables, other liabilities (31 December 2016: TL 235,528).

"Net increase/decrease in other assets" amounting to TL 6,319 in "Changes in operating assets and liabilities" consists of changes in sundry receivables, other receivables (31 December 2016: TL 216).

"Other" amounting to TL (5,013) in "Net cash flows from investment activities" consists of purchases of intangible asset (31 December 2016: TL (1,952)).

"The effect of exchange rate changes on cash and cash equivalents" is the amount arising from conversion of the cash and cash equivalents denominated in foreign currencies with the average of the exchange rates effective at the beginning and at the end of the related periods and is TL 5,432 for the current period (1 January- 31 December 2016: TL 45,352).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# VII. Explanations and disclosures on the risk group of the Parent Bank

# 1. Information on the volume of transactions with the Parent Bank's risk group, lending and deposits outstanding at period end and income and expenses in the current period

#### 1.1 Current Period

Bank's Risk Group (*)	Associates, S and Joint-Ve	d	Bank's D		Other Real I Legal Entit Gro	ies in Risk
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables (**)			***************************************			
Balance at the Beginning of the						
Period				22	126,939	30,871
Balance at the End of the Period				22	11,556	48,284
Interest and Commission Income						
Received					3,553	114

<sup>(\*)</sup> Described in article 49 of the Banking Act No: 5411.

#### **Prior Period**

Bank's Risk Group (*)	Associates, Subsidiaries and Bank's Direct and Joint-Ventures Indirect Shareholder		and Bank's Direct and Legal Entit		and Bank's Direct and Legal Entities in Risk		ies in Risk
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash	
Loans and Other Receivables (**)							
Balance at the Beginning of the							
Period	***			20	5,720	17,242	
Balance at the End of the Period			98-100	22	126,939	30,871	
Interest and Commission Income							
Received					1,134	407	

<sup>(\*)</sup> Described in article 49 of the Banking Act No: 5411.

# 1.2 Information on deposits of the Bank's risk group

Bank's Risk Group (*)	Associates, Subsidiaries and Joint-Ventures		Bank's Direct and Indirect Shareholder		Other Real Persons and Legal Entities in Risk Group	
	Current	Prior	Current	Prior	Current	Prior
	Period	Period	Period	Period	Period	Period
Deposits						
Balance at the Beginning of the						
Period		no 160	15,552	89,173	595,924	496,534
Balance at the End of the Period			300,055	15,552	409,341	595,924
Deposit Interest Expense			20,434	6,094	44,072	28,398

<sup>(\*)</sup> Described in article 49 of the Banking Act No: 5411.

# 1.3 Information on funds obtained from the Parent Bank's risk group

As of 31 December 2017, the amount of funds obtained from Bank's risk group is TL 171,583 and that fund amount has obtained from IFC and EBRD in the form of borrowings, (31 December 2016: TL 523,313; that fund amount includes TL 162,656 from IFC and EBRD in the form of borrowings and TL 360,657 funds provided from repurchase agreements).

<sup>(\*\*)</sup> Includes all transactions described as loans in article 48 of the Banking Act No: 5411.

<sup>(\*\*)</sup> Includes all transactions described as loans in article 48 of the Banking Act No: 5411.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

1.4 Information on forward and option agreements and similar agreements made with Parent Bank's risk group

	Associa	,		_	Other I	
	Subsidiaries and		Bank's Direct and		Persons and Legal	
Bank's Risk Group (*)	Joint-Ve	ntures	Indirect Shareholder		Entities in Risk Group	
	Current	Prior	Current	Prior	Current	Prior
	Period	Period	Period	Period	Period	Period
Financial Assets at Fair Value Through Profit						
and Loss:						
Balance at the Beginning of the Period					863,016	344,668
Balance at the End of the Period					899,553	863,016
Total Income/Loss					(23,856)	(1,367)
Transactions for Hedging Purposes:						
Balance at the Beginning of the Period						**
Balance at the End of the Period					***	
Total Income/Loss	**					

<sup>(\*)</sup> As described in the Article 49 of Banking Act no.5411.

# 2. Information on transactions with the Parent Bank's risk group

2.1 Relations with entities in the risk group of / or controlled by the Bank regardless of the nature of relationship among the parties

The terms of related party transactions are equivalent to those that prevail in arm's length transactions only if such terms can be substantiated regarding the limits exposed by the Banking Act. Adopted Bank policy is that assets and liabilities will not be dominated by the risk group and the balances with the risk group will have a reasonable share in the total balance sheet.

2.2 In addition to the structure of the relationship, type of transaction, amount, and share in total transaction volume, amount of significant items, and share in all items, pricing policy and other

As of 31 December 2017, the ratio of the loans and other receivables used by the entities of risk group to total loans and receivables is 0,07% (31 December 2016: 1,10%) and the ratio of the deposits of entities of risk group to total deposits is 5.78% (31 December 2016: 6,36%). Ratio of funds obtained from entities of risk group to total funds borrowed is 5.2% (31 December 2016:27.1%). 5,2% of which is due to Fiba Group, 4,6% to IFC and 0,6% EBRD.

In current period benefits; such as salaries and bonuses; provided to the key management is TL 14,126 (1 January - 31 December 2016: TL 9,328).

- 2.3 Total of similar type of transactions together, unless a separate disclosure is required to present the effect of the transactions on financial statements

  None.
- 2.4 Transactions accounted for under equity method None.
- 2.5 Explanations on purchase and sale of real estate and other assets, sales and purchases of services, agency contracts, finance lease agreements, transfer of data obtained from research and development, licensing agreements, financing (including loans and cash and in-kind capital support), guarantees and promissory notes, and management contracts

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# VIII. Explanations on the Parent Bank's domestic, foreign, off-shore branches or investments in associates and foreign representative offices

### 1. Information related to the Parent Bank's domestic and foreign branch and representatives

	Number	Number of Employees		-	
Domestic Branch	80	1,633			
			Country of Incorporations	]	
Foreign				1	
Representation Office			1-		
			2-	]	
			3-	-	
				Total Assets	Statutory Share Capital
Foreign Branch			1-		
			2-		***************************************
			3-		
Off-shore Banking Region Branches			1-		
			2-		
			3-		

#### **Domestic Consolidated Subsidiaries**

	Number of Employees	Assets	Legal Capital
Fiba Portföy Yönetimi A.Ş.	8	5,745	5,500

#### IX. Events after balance sheet date

The Bank has completed its Regulation S Only Eurobond issue abroad with US Dollar and having a maturity of 5 years on 24/01/2018. Securities, having a total nominal value of USD 300 million and a maturity of January 25, 2023 and 6% of fixed interest rate with a bi-annual interest payment, have been issued.

As of February 8, 2018, the Bank has obtained necessary permissions to establish an affiliated company in order to provide consultancy services on innovation, creation of new business fields and technologies, investing to financial technology companies, mobile payment, income-expense tracking and money transfer as a result of its application to BRSA.

# X. Other disclosures on activities of the Bank

# Summary information of Bank's risk ratings by international rating agencies

Fitch Ratings	
Long term FC and TL Rating	BB-
Short term FC and TL Rating	В
Viability Rating	BB-
Support Rating	5
Long term National Scale Rating	A+ (tur)
Senior Unsecured Debt Rating	BB-
Subordinated Debt Rating	B+
Outlook	Stable

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### **SECTION SIX**

### OTHER EXPLANATIONS ON THE OPERATIONS OF THE PARENT BANK

None.

### **SECTION SEVEN**

### **EXPLANATIONS ON AUDITORS' REPORT**

# I. Explanations on the auditors' report

The Bank's publicly available financial statements and footnotes have been audited by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (Member of Ernst&Young Global Limited) and the independent auditors' report is presented in front of the financial statements as of February 27, 2018.

### II. Other footnotes and explanations prepared by the independent auditors