INDEPENDENT AUDITOR'S REPORT, UNCONSOLIDATED FINANCIAL STATEMENTS AND RELATED DISCLOSURES FOR THE YEAR ENDED 31 DECEMBER 2017

(Convenience translation of publicly announced unconsolidated financial statements, related disclosures and auditor's report originally issued in Turkish)

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Fibabanka Anonim Şirketi:

#### A) Report on the Audit of Unconsolidated Financial Statements

#### 1) Qualified Opinion

We have audited the accompanying unconsolidated financial statements of Fibabanka Anonim Şirketi (the Bank), which comprise the statement of financial position as at December 31, 2017, and the unconsolidated statement of profit or loss accounted for under equity, unconsolidated statement of changes in equity and unconsolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, except for the effect of the matter described in the "Basis for Qualified Opinion" section of our report, the accompanying unconsolidated financial statements present fairly, in all material respects, the unconsolidated financial position of Fibabanka A.Ş. as at December 31, 2017 and unconsolidated financial performance and unconsolidated its cash flows for the year then ended in accordance with the prevailing accounting principles and standards set out as in accordance with "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006 and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency (BRSA), circulars, interpretations published by BRSA and "BRSA Accounting and Financial Reporting Legislation" which includes the provisions of Turkish Accounting Standards (TAS) for the matters which are not regulated by these regulations.

#### 2) Basis for Qualified Opinion

As explained in detail in Note II-8 of Section 5, the accompanying unconsolidated financial statements as at December 31, 2017 include a general reserve which does not meet the relevant criterias in TAS 37 "Provisions, Contingent Liabilities and Contingent Assets" for possible risks provided by the Bank Management for possible results of the circumstances which may arise from possible changes in the economy and market conditions during the year of 2016 and within current period amounting to TL 55,500 thousands out which TL 36,000 thousands and TL 19,500 thousands, respectively.

Our audit was conducted in accordance with "Regulation on independent audit of the Banks" published in the Official Gazette no.29314 dated 2 April 2015 by BRSA (BRSA Independent Audit Regulation) and Independent Auditing Standards ("ISA") which are the part of Turkish Auditing Standards issued by the Public Oversight Accounting and Auditing Standards Authority ("POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Bank in accordance with of Code of Ethics for Independent Auditors (Code of Ethics) published by POA and have fulfilled our other responsibilities in accordance with the code of ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the unconsolidated financial statements of the current period. Key audit matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. In addition to the matters described in the Basis for Qualified Opinion section we have determined the matter described below to be the key audit matters to be communicated in our report.

#### **Key Audit Matter** How the Key Audit Matter is addressed in our audit Impairment on Loans and Advances Impairment of loans and receivables is a key area of Our audit procedures included among others, selecting iudgement for the management. There is a potential risk samples of loans and receivables based on our of provision that has been provided or that will be judgement in order to identify whether there is provided may not meet the requirements of BRSA objective evidence that impairment exists on these Accounting and Financial Reporting Legislation. loans and receivables and the assess the adequacy of Aforementioned risk is a failure in identifying the loans provision for those loans and receivables in and receivables which are impaired and not providing accordance with the requirements of BRSA the adequate provision for these impaired loans. Accounting and Financial Reporting Legislation. Therefore, impairment of the loans and receivables is In addition our audit procedures include assessing the considered as a key audit matter. Related explanations relevant controls over granting, booking, monitoring regarding the financial statement relating to the derecognition and testing the design and and impairment of loans and advances have been disclosed operational effectiveness of the key controls in place in "Footnote Five Note I-5". for identifying impaired loans and the calculation of provisions which were provided for them. **Derivative Financial Instruments** Derivative financial instruments including foreign Our audit procedures included among others include exchange contracts, currency and interest rate swaps, reviewing fair valuation policies adopted by Bank currency options, currency futures and other derivative Management, re-calculation of samples basis fair financial instruments which are held for trading are values by our experts, assessing the estimations and initially recognized on the statement of financial iudgements used in valuation and testing the position at fair value and subsequently are re-measured assessment of operating effectiveness of the key at their fair value. Details of related amounts are controls in the process for fair value determination. explained in "Footnote Five Note I-2 and Footnote Five Note II-2". Fair value of the derivative financial instruments is determined by selecting the most convenient market data and applying valuation techniques to those particular derivative products. Derivative Financial Instruments are considered as a key audit matter due to the subjectivity in the estimates, assumptions and judgements used.

#### 4) Other Matter

The unconsolidated financial statements of the Fibabanka A.Ş. for the year ended December 31, 2016 were audited by another audit firm, which expressed a qualified opinion in their reports issued on February 17, 2017.

#### 5) Responsibilities of Management and Directors for the Unconsolidated Financial Statements

Bank management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the BRSA Accounting and Reporting Legislation and for such internal control as management determines is necessary to enable the preparation of the financial statement that is free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### 6) Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

In an independent audit, the responsibilities of us as independent auditors are:

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with BRSA Independent Audit Regulation and ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with BRSA Independent Audit Regulation and ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. (The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.)
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### B) Report on Other Legal and Regulatory Requirements

- 1) In accordance with Article 402 paragraph 4 of the Turkish Commercial Code ("TCC") no 6102; no significant matter has come to our attention that causes us to believe that the Bank's bookkeeping activities and financial statements for the period January 1 December 31, 2017 are not in compliance with the laws and provisions of the Bank's articles of association in relation to financial reporting.
- 2) In accordance with Article 402 paragraph 4 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

#### Additional paragraph for convenience translation to English

As explained in detail in Note I of Section 3, the effects of differences between accounting principles and standards set out by regulations in conformity with BRSA Accounting and Financial Reporting Legislation, accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying unconsolidated financial statements. Accordingly, the accompanying unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

The engagement partner who supervised and concluded this independent auditor's report is Damla Harman.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Damla Harman, SMMM Partner

27 February 2018 İstanbul, Türkiye

#### UNCONSOLIDATED FINANCIAL REPORT OF

#### FİBABANKA A.Ş.

#### AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2017

Address: : Esentepe Mah. Büyükdere Caddesi

No: 129 Sisli 34394 İstanbul

Telephone : (212) 381 82 82 Fax : (212) 257 37 78

Web Site : www.fibabanka.com.tr

Contact E-Mail : zeki.goksungur@fibabanka.com.tr

The unconsolidated year-end financial report prepared in accordance with the communiqué of Financial Statements and Related Disclosures and Footnotes to be Announced to Public by Banks as regulated by Banking Regulation and Supervision Agency, is comprised of the following sections:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON THE CORRESPONDING ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON FINANCIAL STRUCTURE OF THE BANK
- EXPLANATORY DISCLOSURES AND FOOTNOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS
- OTHER DISCLOSURES AND FOOTNOTES
- INDEPENDENT AUDITORS' REPORT

The unconsolidated financial statements and the explanatory footnotes and disclosures unless otherwise indicated, are prepared in thousands of Turkish Lira, in accordance with the Communiqué on Banks' Accounting Practice and Maintaining Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, related communiqués and the Banks' records, have been independently audited and presented as attached.

Hüsnü Mustafa Özyeğin

Chairman of the Board of Directors

Deputy Chairman of the Board of Directors and

Chairman of the Audit Committee

üt Hamdi Aydın

Member of the Audit Committee

omer Mert

mber of the Board of Directors and

General Manager

Elif Alsey Utku Özbey

Deputy General Manager Department Hend Financial Control

and Reporting

Information related to personnel to whom questions related to this financial report may be directed.

Name-Surname/Title : Ayşe Akdaş / Financial Control and Reporting Department Head

Telephone Number : (212) 381 84 88 Fax Number : (212) 257 37 78

	SECTION ONE	PAGE
	General Information	
I. II.	History of the Bank Including Its Incorporation Date, Initial Status and Amendments to the Initial Status  Shareholder Structure, Shareholders Having Direct or Indirect, Joint or Individual Control Over the Management and Internal Audit of the Bank.	1
11.	Changes in Shareholder Structure During the Current Period, if any and Information on the Bank's Risk Group	1
III.	Explanations Regarding the Shares of the Bank Owned by and Areas of Responsibility of the Chairman and the Members of Board of Directors,	•
	Audit Committee Members, Chief Executive Officer, Executive Vice Presidents	2
IV. V.	Individuals and Institutions That Have Qualified Shares in the Bank	3
VI.	Summary Information on the Bank's Services and Activity Areas Other Information	3 3
VII.	Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between parent bank and its subsidiaries	3
	SECTION TWO	
I.	Unconsolidated Financial Statements Statement of Financial Position (Balance Sheet)	
II.	Statement of Off-Balance Sheet Contingencies and Commitments	4 6
III.	Statement of Income	7
IV.	Statement of Income and Expense Accounted under Shareholders' Equity	8
V. VI.	Statement of Changes in Shareholders' Equity Statement of Cash Flows	9
VII.	Statement of Cash Froms Profit Distribution Table	10 11
	SECTION THREE	
•	Accounting Policies	
I. II.	Explanations on the Basis of Presentation Explanations on the Usage Strategy of Financial Instruments and on Foreign Currency Transactions	12
III.	Explanations on Subsidiaries and Affiliates	13 13
IV.	Explanations on Forward Transactions, Option and Derivative Instruments	13
V.	Explanations on Interest Income and Expenses	14
VI. VII.	Explanations on Fee and Commission Income and Expenses	14
VII. VIII.	Explanations on Financial Assets Explanations on Impairment of Financial Assets	14 16
IX.	Explanations on Offsetting Financial Instruments	16
X.	Explanations on Sale and Repurchase Agreements and Securities Lending Transactions	16
XI.	Explanations on Non-current Assets Held for Sale and Discontinued Operations and Related Liabilities	16
XII. XIII.	Explanations on Goodwill and Other Intangible Assets Explanations on Tangible Assets	17 17
XIV.	Explanations on Leasing Transactions	17
XV.	Explanations on Provisions and Contingent Liabilities	18
XVI.	Explanations on Contingent Assets	18
XVII. XVIII.	Explanations on Liabilities for Employee Benefits Explanations on Taxation	18 18
XIX.	Additional Explanations on Borrowings	20
XX.	Explanations on Share Certificates Issued	20
XXI.	Explanations on Bank Acceptances and Bills of Guarantee	20
XXII. XXIII.	Explanations on Government Incentives Explanations on Segmental Reporting	20 21
XXIV.	Other Matters	21
	SECTION FOUR	
7	Information on Financial Position and Risk Management	
I. II.	Information related to the components of shareholders' equity  Explanations on Credit Risk	22 34
III.	Explanations on Currency Risk	45
IV.	Explanations on Interest Risk	47
V.	Explanations on Position risk of equity securities resulted from banking book	50
VI. VII.	Explanations on Liquidity Risk Explanations on Leverage Level	51
VIII.	Explanations on Presentation of financial assets and liabilities at their fair values	57 58
IX.	Explanations on Transactions carried out on behalf of customers and fiduciary activities	58
X.	Explanations on Securitisation positions	58
XI.	Explanations on Risk Management Objectives and Policies SECTION FIVE	59
	Explanations and Notes on the Unconsolidated Financial Statements	
I.	Explanations and Disclosures Related to the Assets	84
II.	Explanations and Disclosures Related to the Liabilities	99
III. IV.	Explanations and Disclosures Related to the Off-Balance Sheet Contingencies and Commitments  Explanations and Disclosures Related to the Income Statement	107
V.	Explanations and Disclosures Related to the Statements of Changes in Shareholders' Equity	110 115
VI.	Explanations and Disclosures Related to the Statement of Cash Flows	116
VII.	Explanations on the Risk Group of the Bank	118
VIII. IX.	Explanations on the Bank's Domestic, Foreign, Off-shore Branches or Investments in Associates and Foreign Representative Offices  Events after Balance Sheet Date	120
X	Other Disclosures on Activities of the Bank	120 120
-	SECTION SIX	120
	Other Explanations	
I.	Other explanations on Operations of the Bank	121
	SECTION SEVEN Independent Auditor's Report	
I.	Explanations on the Independent Auditor's Report	121
II.	Other Footnotes and Explanations Prepared by the Independent Auditors	121

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION ONE**

#### **GENERAL INFORMATION**

# I. History of the Bank Including Its Incorporation Date, Initial Status and Amendments to the Initial Status

On 21 December 2001, Share Transfer Agreement was signed with Novabank S.A. for the sale of all shares of Sitebank A.Ş. under the control of SDIF and the sale transaction was approved by the decision of Banking Regulation and Supervision Agency ("BRSA") No: 596 on 16 January 2002.

In the General Assembly held on 4 March 2003, the name of Sitebank A.Ş. was amended as BankEuropa Bankası A.Ş.

In the extraordinary General Assembly held on 28 November 2006, the name of Bank Europa Bankası A.S. was amended as Millennium Bank A.S.

On 27 December 2010, acquisition of the Bank by Credit Europe Bank N.V., which is an affiliate of Fiba Holding A.Ş., was realized.

In the extraordinary General Assembly held on 25 April 2011 the name of Millennium Bank A.Ş. was amended as Fibabanka A.Ş. ("the Bank").

#### II. Shareholder Structure, Shareholders Having Direct or Indirect, Joint or Individual Control Over the Management and Internal Audit of the Bank, Changes in Shareholder Structure During the Current Period, if any and Information on the Bank's Risk Group

On 10 February 2010, Banco Comercial Portugues S.A. and Credit Europe Bank N.V., which is an affiliate of Fiba Group, signed a share purchase agreement to transfer 95% of the Bank's shares to Credit Europe Bank N.V. and the legal approval process was completed as of 27 December 2010.

Credit Europe Bank N.V.'s share of capital increased from 95% to 97.6% after the capital increases during 2011 and 2012. Fiba Holding A.Ş. became the ultimate parent of the Bank after acquiring 97.6% of the shares from Credit Europe Bank N.V. on 3 December 2012 and 2.4% of the shares from Banco Comercial Portugues S.A. on 7 December 2012. There were sales of equity shares to the management of the Bank in 2013. As of December 31, 2017 the total shares held by the Bank's Management represent 0.61% of the Bank's Capital.

The Bank applied to the BRSA on 14 January 2015 for permission of the subordinated loan provided from Fiba Holding A.Ş. in the amount of USD 50 million to be converted to share capital. Following the authorization of the BRSA on 4 March 2015, the Board of Directors decision was taken on 5 March 2015 regarding share capital increase from TL 550,000 to TL 678,860. TL 127,045 of the increase was provided by the subordinated loan granted by Fiba Holding A.Ş. which had been approved to be converted to capital and TL 1,815 of total capital was paid in cash by the other shareholders, capital increase was recognised in financial satements following the completion of the legal procedures on 7 May 2015.

The Bank's paid-in capital amounting to TL 678,860 was increased to TL 847,515 on 23 December 2015 with equal contributions from International Finance Corporation ("IFC") and European Bank for Reconstruction and Development ("EBRD") amounting TL 168,655 in total. In addition, share issuance premium of TL 73,379 was recognised in the shareholders' equity.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

II. Shareholder Structure, Shareholders Having Direct or Indirect, Joint or Individual Control Over the Management and Internal Audit of the Bank, Changes in Shareholder Structure During the Current Period, if any and Information on the Bank's Risk Group (Continued)

The Bank's paid-in capital amounting to TL 847,515 was increased to TL 941,161 on 7 September 2016 with the capital contribution of TurkFinance B.V. by TL 93,646. In addition, TL 55,299 was recorded to the equity as share premium. As of 31 December 2017, paid-in capital of the Bank is TL 941,161 and all paid in.

III. Explanations Regarding the Shares of the Bank Owned by and Areas of Responsibility of the Chairman and the Members of Board of Directors, Audit Committee Members, Chief Executive Officer, Executive Vice Presidents

Name Surname	<u>Title</u>	Assignment Date
Board of Directors		
Hüsnü Mustafa Özyeğin	Chairman	27-Dec-10
Fevzi Bozer	Deputy Chairman	27-Dec-10
Mehmet Güleşci	Member	27-Dec-10
Mevlüt Hamdi Aydın	Member	24-Jan-13
İsmet Kaya Erdem	Member	11-Feb-13
Memduh Aslan Akçay	Member	13-Apr-16
Selçuk Yorgancıoğlu	Member	22-Sep-16
Hülya Kefeli	Member	15-May-17
Ömer Mert	Member-General Manager	18-Jan-17
Audit Committee		
Fevzi Bozer	Member	27-Dec-10
Mevlüt Hamdi Aydın	Member	24-Jan-13
Assistant General Managers		
Elif Alsev Utku Özbey	Deputy GM - Financial Control & Reporting	07-Jan-11
Adem Aykın	AGM - Information Technologies	01-Jul-11
Esra Osmanağaoğlu	AGM - Banking Operations	29-Feb-12
Sezin Erken	AGM - Consumer Banking & Funding Resource Management	10-Aug-17
Kerim Lokman Kuriş	AGM - Corporate & Commercial Banking	01-Dec-15
Turgay Hasdiker	AGM - Credits	01-Dec-15
Ahu Dolu	AGM - Financial Institutions	01-Dec-15
Orhan Hatipoğlu	AGM – Direct Banking & Supporting Services	02-Jan-17
Ömer Rıfat Gencal	AGM – Treasury	01-May-17
Gerçek Önal	Chief Legal Officer	01-Feb-16

The Bank's equity shares owned by the individuals listed above are not material.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### IV. Individuals and Institutions That Have Qualified Shares in the Bank

#### Share

	Amount		Paid in Capital	Unpaid
Name Surname/ Commercial Title	(Nominal)	Share Ratios	(Nominal)	Shares
Fiba Holding A.Ş.	673,147	71.52%	673,147	No. 100
Hüsnü Mustafa Özyeğin	666,433	70.81%	666,433	

#### V. Summary Information on the Bank's Services and Activity Areas

The Bank was incorporated as a privately owned bank authorized for customer deposit acceptance and the Head Office of the Bank is located in Istanbul, Turkey. As of 31 December 2017, the Bank serves with 80 domestic branches and 1,633employees.

#### VI. Other Information

The Bank's Commercial Title: Fibabanka Anonim Sirketi

The Bank's General Directorate Address: Esentepe Mah. Büyükdere Caddesi

No:129 Şişli 34394 İstanbul

The Bank's Phone and Fax Numbers: Telephone : (0212) 381 82 82

Fax : (0212) 257 37 78

The Bank's Web Site Address: www.fibabanka.com.tr

The Bank's E-Mail Address: <a href="mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:mailto:m

The financial statements, related disclosures and notes in this report are presented, unless otherwise indicated, in thousands of Turkish Lira (TL).

# VII. Current or likely actual or legal barriers to immediate transfer of equity or repayment of debts between parent bank and its subsidiaries

None.

# SECTION TWO UNCONSOLIDATED FINANCIAL STATEMENTS

# NOTES TO THE UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS OF 31 DECEMBER 2017

Į.	ASSETS	Footnotes	CU	RRENT PER (31/12/2017		P	RIOR PERIO (31/12/2016	
		1	TL.	FC	Total	TL	FC	Total
I. (	CASH AND BALANCES WITH CENTRAL BANK	(5.I.1)	275.601	2.211.655	2,487,256	137.977	1.799,957	1,937,934
,	FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS (Net)	(5.1.2)	1.332.566	11.467	1.344.033	491.693	5.992	497,685
	Financial Assets Held for Trading	(5.1.2)	732.410	11.467	743.877	491.693	5.992	497.685
1	Public Sector Debt Securities		18.450	4.174	22.624	17.033	5.720	1
1	Share Certificates		18,430	4.174	Į.	17.033	3.720	22.753
3 "	Positive Value of Trading Purpose Derivatives		682.024	(477	400 501	414770	-	415004
,	- ·		682.024	6,477	688.501	414.739	265	415.004
	Other Securities		31,936	816	32.752	59.921	7	59.928
	Financial Assets Designated at Fair Value		600.156	- 1	600.156	-	-	-
	Public Sector Debt Securities	1	-	-	-	-	-	-
	Share Certificates	1	-	-	_	-	-	-
	oans		600.156	-	600.156	-	-	-
	Other Securities		-	-	-	-	-	
III. E	BANKS	(5.I.3)	47.814	271.881	319.695	1.112	56.952	58,064
rv. E	DUE FROM MONEY MARKETS		-	376,334	376.334	15.009	259.693	274,702
4.1 li	nterbank Money Market			_		_		_
	stanbul Stock Exchange		_	376.334	376,334	15.009	259.693	274.702
	Reverse Repurchase Agreements			370.334	370.334	13.003	239.093	274.702
		(514)	101756	501.407	766163		-	-
	FINANCIAL ASSETS AVAILABLE FOR SALE (Net)	(5.L4)	184.756	581.407	766.163	174.433	712,793	887.226
	hare Certificates		• ·	1,727	1.727	-	1.019	1.019
	tublic Sector Debt Securities		167.708	12.147	179.855	172.433	11.418	183,851
1	Other Securities		17.048	567.533	584.581	2,000	700.356	702,356
VI. L	OANS AND RECEIVABLES	(5.L5)	9.627.446	4.860.555	14.488,001	7.983.452	3.457.820	11.441.272
6.1 L	oans and Receivables		9.329.948	4.860,555	14.190.503	7.854.983	3.457.820	11.312,803
1	oans Utilized to the Bank's Risk Group	and the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of the same of th	4.714	72	4.786	122,792	48	122.840
	ublic Sector Debt Securities	-	4,714	′-	4.780	122.792	70	122.840
	Others		0.225.224	4.050.403	14 105 717	7 722 121		
			9.325,234	4.860.483	14.185.717	7.732.191	3.457.772	11.189,963
1	oans under Follow-Up		468.493	-	468.493	212.639	-	212.639
	pecific Provisions (-)		170.995	-	170.995	84.170	-	84.170
VII. F	ACTORING RECEIVABLES		-	-	-		-	-
VIII. II	NVESTMENT HELD TO MATURITY (Net)	(5.I.6)	-	-	-	_	-	_
8.1 P	ublic Sector Debt Securities		-	_	_	_	_	_
8.2	Other Securities		_	_	_	_	_	_
	NVESTMENTS IN ASSOCIATES (Net)	(5.1.7)	4.897	_	4.897	_	_	-
	ssociates accounted for Under Equity Method	[3.1.7]	4.077	_	4.097	-	-	-
1	· ·			-		-	-	-
	Inconsolidated Associates		4.897	-	4.897	-	-	-
1	inancial Associates		4.897	-	4.897	-	-	-
	Ion-Financial Associates		-	-	-	-	- 1	-
X. II	NVESTMENTS IN SUBSIDIARIES (Net)	(5.I.8)	5.445	-	5.445	5.445	-	5,445
10.1 U	Inconsolidated Financial Subsidiaries		5.445	-	5,445	5.445	_	5.445
10.2 U	Inconsolidated Non-Financial Subsidiaries	! I	_	_	_	_	_	_
	NTITIES UNDER COMMON CONTROL (JOINT VENT.) (Net)	(5.1.9)	_	_	_	_	_	_
	pint Ventures accounted for Under Equity Method	(5.1.5)	_	_	-	- 1	-	•
	Inconsolidated Joint Ventures	1	- 1	-	-	-	-	•
		1	-	-	-	-	-	_
	inancial Joint Ventures	1	-	-	-	-	-	-
	on-Financial Joint Ventures	1	-	-	-	-	- [	-
XII. L	EASE RECEIVABLES (Net)	(5.L10)	-	-	-	- :	-	-
12.1 Fi	inancial Lease Receivables	i 1	- 1	-	-	- 1	-	-
12.2 0	perational Lease Receivables		_	_	_	_	-	-
	thers	1	_ [	_	_	_	_	_
1	nearned Income ( - )			-	-	-	- 1	•
		(57	,,,,-	-		•	-	•
	EDGING PURPOSE DERIVATIVES	(5,I.11)	17.902	-	17,902	-	-	-
	air Value Hedge	I	17.902	-	17.902	-	- }	-
	ash Flow Hedge	ŀ	-	-	-	-	- ]	-
13.3 H	edging of a Net Investment in Foreign Subsidiaries		- 1	-	-	- 1	- !	-
	ANGIBLE ASSETS (Net)	(5.I.12)	191.953	_	191.953	186.199	-	186,199
1	NTANGIBLE ASSETS (Net)	(5.L13)	5,948	.	5.948	3.979	_ !	3,979
15.1 G					2.2.13	3.5.7	- 2	5.2.7
15.2 0		1	5.948	- 1	6040	2.070	- 1	2.070
1		(671.5	3.948	-	5.948	3.979	- }	3.979
	NVESTMENT PROPERTIES (Net)	(5.L14)		-	-	-	- 1	-
	AX ASSET		9.475	-	9.475	3	-	3
	urrent Tax Assets	[	3	-	3	3	-	3
17.2 D	eferred Tax Assets	(5.1.15)	9.472	-	9.472	-	-	_
XVIII A	SSETS HELD FOR SALE AND DISCONTINUED OPERATIONS (Net)	(5.1.16)	23.795	.	23,795	3.817	_	3.817
	eld for Sale	` '	23.795	ا ۽	23,795	3.817		3.817
1	iscontinued Operations		22.193	-	43,173	3.017	- 1	3.81/
	•	(5.1.7)		3, 45	<b>"</b>			
AIX. 10	THER ASSETS	(5.I.17)	54.033	21.276	75.309	81.614	15.569	97.183
- 1			j				Ì	
	OTAL ASSETS	1	11.781.631	8.334.575	20.116.206	9.084.733	C 200 776	1 7 202 500

# NOTES TO THE UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS OF 31 DECEMBER 2017

	LIABILITIES AND EQUITY	Footnotes	CU	RRENT PERIOD (31/12/2017)		P	RIOR PERIOD (31/12/2016)	
		l l	TL	FC	Total	TL	FC	Total
1.	DEPOSITS	(5.II.1)	6,376,558	5,896,185	12,272,743	5,819,410	3,802,093	9,621,50
1.1	Deposits of the Bank's Risk Group		465,699	248,535	714,234	404,210	212,031	616,24
1.2	Others		5,910,859	5,647,650	11,558,509	5,415,200	3,590,062	9,005,2
11.	DERIVATIVE FINANCIAL LIABILITIES HELD FOR TRADING	(5.II.2)	742,447	7,143	749,590	383,197	262	383,45
111.	FUNDS BORROWED	(5.П.3)	21,789	2,063,062	2,084,851	17,220	1,519,443	1,536,66
IV.	DUE TO MONEY MARKETS		3,503	476,377	479,880	179,244	504,584	683,82
4.1	Interbank Money Market	-	- [		-	-	-	-
4.2	Istanbul Stock Exchange		3,503	-	3,503	-	-	
4.3	Repurchase Agreements		-	476,377	476,377	179,244	504,584	683,82
v.	SECURITIES ISSUED (Net)	(5.II.4)	1,255,066		1,255,066	991,975		991,97
5.1	Bills	, ,	1,255,066	- 1	1,255,066	991,975	-	991,9
5.2	Asset Backed Securities	1	- 1	-	-		-	
5.3	Bonds		-		- }	_	- 4	
VI.	FUNDS		_ [	_ ]	_ [		a constant	
5.1	Borrowers Funds			-	_ 1	-	-	
5.2	Others	-	_ ]	_ }	_	-	- 1	
VII.	SUNDRY CREDITORS	(5.11.5)	218,999	93,520	312,519	59,558	86,191	145,74
VIII.	OTHER EXTERNAL RESOURCES	(5.11.5)	74,406	28,763	103,169	117,549	8,561	126,11
X.	FACTORING PAYABLES		,		.,,,,,		-	120,11
i.	LEASE PAYABLES (Net)	(5.11.6)	1	469	469	- 1	85	8
10,1	Financial Lease Payables		- 1	526	526	-	89	6
0.2	Operational Lease Payables		-	320	320	- 1	69	,
0.3	Others			- 1	-	- 1	- 1	
0.4	Deferred Financial Leasing Expenses ( - )	-	- 4	57	57	- {	-	
a.	HEDGING PURPOSE DERIVATIVES	(5.II.7)	2001	3/		-	4 [	
1.1		(5.11.7)	3,664	-	3,664	- }	- 1	
1.2	Fair Value Hedge Cash Flow Hedge	-	3,664	-	3,664	- )	-	
1.2		-	- į	-	- !	-	-	
	Hedging of a Net Investment in Foreign Subsidiaries	(E II 0)	150.010	- 1			- [	
III.	PROVISIONS	(5.II.8)	152,918	-	152,918	178,569	- [	178,50
2.1	General Provisions	-	70,580	- [	70,580	121,287	-1	121,2
2.2	Restructuring Provisions		1	-			-	
2.3	Reserve for Employee Benefits	4	21,231	- [	21,231	16,894	- ]	16,89
2.4	Insurance Technical Provisions (Net)	4	- 1	- {	-	- [	- [	
2.5	Other Provisions		61,107	- }	61,107	40,388	-	40,3
ш.	TAX LIABILITIES	(5.11.9)	42,186	- !	42,186	38,424	- [	38,42
3.1	Current Tax Liability		42,186	-	42,186	37,050	- [	37,0
3.2	Deferred Tax Liability	1	- [	-		1,374	- [	1,3
αv.	SALE AND DICSOUNTINUED OPERATIONS (Net)	(5.II.10)	- [	- }	- [	- [	-	
4.1	Held For Sale	and the second	- }	- [	- 1	-	-	
4.2	Discontinued Operations		-	-	- 1	- ]	- [	
īv.	SUBORDINATED LOANS	(5.II.11)	- [	1,194,561	1,194,561	-	397,278	397,27
VI.	SHAREHOLDERS' EQUITY	(5.II.12)	1,462,376	2,214	1,464,590	1,299,969	(10,103)	1,289,8
6.1	Paid-In Capital		941,161	- 1	941,161	941,161	-	941,10
6.2	Supplementary Capital		110,929	2,214	113,143	115,524	(10,103)	105,42
6.2.1	Share Premium		128,678	- 1	128,678	128,678	- ]	128,6
6.2.2	Share Cancellation Profits	1	-	- 1	- 1	-	-	
6.2.3	Securities Revaluation Reserve		(13,113)	2,214	(10,899)	(10,151)	(10,103)	(20,2
6.2.4	Revaluation Fund on Tangible Assets	Para de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição de la composição d	- 1	- 4	-	-1	-1	
5.2.5	Revaluation Fund on Intangible Assets	- Samuel	- 1	- ***	- 1	- 1	-	
5.2.6	Revaluation Fund on Investment Properties		- 1	-	-	-	- 45	
5.2.7	Bonus Shares Obtained from Associates, Subsidiaries and Joint Ventures	-	-	-	-	-	- 1	
5.2.8	Hedging Funds (Effective Portion)		- [	-		- [	- ]	
5.2.9	Revaluation Fund on Assets Held for Sale and Discontinued Operations		- [	- 1	- 1	_	-	
	Other Supplementary Capital		(4,636)	- 4	(4,636)	(3,003)	_ [	(3,0
5.3	Profit Reserves		243,284	- [	243,284	128,369	- 1	128,3
5.3.1	Legal Reserves		13,535	- !	13,535	7,790	-	7,7
	Status Reserves			_ {	.0,000	.,,,,,		,,,
	Extraordinary Reserves		229,749	- Control	229,749	120,579	_ [	120,5
	Other Profit Reserves		222,149	-		120,319	-	120,3
5.4	Profit or Loss		167,002	-	167.002	114 015		1140
5.4.1	Prior Periods' Profits / Losses		107,002	-	167,002	114,915	- (	114,9
	Current Period Profit / Loss		167.003	- }	167000	114015		1140
6.5		(5,II,13)	167,002	-	167,002	114,915	- 1	114,9
v	Minority Shares	(5.11.13)	-	-	- [			
	!	1 1	1	1	•	1	}	

# UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET ITEMS AS OF 31 DECEMBER 2017

		Footnotes		RRENT PERIO (31/12/2017)			RIOR PERIOD (31/12/2016)	
		ļ	TL.	FC	Total	TL .	FC	Total
A. OFF I. I.I.	BALANCE SHEET COMMITMENTS AND CONTINGENCIES (I+II+III) GUARANTEES Letters of Guarantee	(5.III,1)	15,098,165 759,810 759,390	26,819,511 1,271,184 294,942	41,917,676 2,030,994 1,054,332	8,581,635 440,172 439,122	12,614,699 456,854 166,786	21,196,334 897,026 605,908
1.1.1	Guarantees Subject to State Tender Law		-	-	-	-	-	
1.1.2 1.1.3	Guarantees Given for Foreign Trade Operations Other Letters of Guarantee	9	759,390	- 294,942	1,054,332	439,122	166,786	605,908
1.2.	Bank Acceptances	100	420	421,119	421,539	1,050	66,001	67,051
1.2.1	Import Letter of Acceptance		420	-	-	1,050	66,001	67,051
1.2.2 1.3.	Other Bank Acceptances Letters of Credit		420	421,119 555,123	421,539 555,123	1,030	224,067	224,067
1.3.1	Documentary Letters of Credit		-	-		-	-	-
1.3.2 1.4.	Other Letters of Credit Prefinancing Given As Guarantee		-1	555,123	555,123	]	224,067	224,067
1.5.	Endorsements	1	-{	-	-	-	-	-
1.5.1 1.5.2	Endorsements to the Central Bank of Turkey Other Endorsements		-	-	_	-		
1.6.	Purchase Guarantees for Securities Issued			-	-	-	-	-
1.7. 1.8.	Factoring Related Guarantees Other Colliterals			-	_	1		•
1.9.	Other Sureties			-	-	-	-	
II.	COMMITMENTS	(5.111.15)	1,403,774	899,493	2,303,267	542,376	326,052	868,428
2.1. 2.1.1	Irrevocable Commitments Asset Purchase and Sale Commitments	(5.111.1)	1,403,774 737,529	899,493 899,493	2,303,267 1,637,022	542,376 89,486	326,052 326,052	868,428 415,538
2.1.2	Deposit Purchase and Sales Commitments		-[	-	-	-	-	
2.1.3 2.1.4	Share Capital Commitments to Associates and Subsidiaries  Loan Granting Commitments		323,365	-	323,365	171,368	j	171,368
2.1.5	Securities Issuance Brokerage Commitments		المحاصر	-	الرابالياليون	. , 1,100		
2.1.6	Communents for Reserve Deposit Requirements		211,200	-	211,200	172.800	-	172,800
2.1.7 2.1.8	Communents for Cheque Payments Tax and Fund Obligations from Export Communents		5,070	-]	5,070	4.230	j	4,230
2,1.9	Commitments for Credit Card Limits		123,381	-	123,381	101,475	-	101,475
2.1.10 2.1.11	Commitments for Promotional Operations Re-Credit Cards and Banking Services Receivables from "Short" Sale Commitments On Securities			]	1	11		1
2.1.12	Payables for "Short" Sale Commitments On Securities		-[	-	-	-	-	-
2.1.13	Other Irrevocable Communents		3,229	-	3,229	3,016	-	3,016
2.2. 2.2.1	Revocable Commitments Revocable Loan Granting Commitments			_		-	1	
2.2.2	Other Revocable Commitments		-{	-	-	-	-	<del>.</del>
HI. 3.1	DERIVATIVE FINANCIAL INSTRUMENTS Hedging Purpose Derivatives	(5.111.5)	12,934,581 482,049	24,648,834 509,207	37,583,415 991,256	7,599,087	11,831,793	19,430,880
3.1.1	Fair Value Hedge		482,049	509,207	991,256	-	-	-
3.1.2 3.1.3	Cash Flow Hedge		-	-	-	-	-	-
3.1.3	Hedging of a Net Investment in Foreign Subsidiaries Trading Purpose Derivatives		12.452.532	24,139,627	36,592,159	7.599.087	11.831,793	19,430,880
3.2.1	Forward Foreign Currency Purchases/Sales		1,929,765	3,365,420	5,295,185	456,674	1,582,210	2,038,884
3.2.1.1 3.2.1.2	Forward Foreign Currency Purchases Forward Foreign Currency Sales		918,657 1,011,108	1,731,510	2,650,167 2,645,018	193,451 263,223	823,219 758,991	1,016,670
3.2.2	Currency and Interest Rate Swaps		5,133,914	12,824,125	17,958,039	4,400,155	7,476,657	11,876,812
3.2.2.1 3.2.2.2	Currency Swaps-Purchases Currency Swaps-Sales		2,340,868	6,587,892 6,236,233	8,928,760 8,979,279	2,410,286 1,939,869	3,533,213 3,943,444	5,943,499 5,883,313
3.2.2.3	Interest Rate Swaps-Purchases		25,000	-	25,000	25,000	-	25,000
3.2.2.4	Interest Rate Swaps-Sales		25,000	7071710	25,000	25,000	2 777 076	25,000
3.2.3 3.2.3.1	Currency, Interest Rate and Security Options Currency Options-Purchases		5,310,753 2,654,127	7,874,718 3,936.025	13,185,471 6,590,152	2,742.258 1,465.408	2,772,926 1,288,756	5,515,184 2,754,164
3,2,3,2	Currency Options-Sales		2,656,626	3,938,693	6,595,319	1,276.850	1,484,170	2,761,020
3.2.3.3 3.2.3.4	Interest Rate Options-Purchases Interest Rate Options-Sales			]	-		-	-
3.2.3.5	Securities Options-Purchases			-	-	-	-	-
3.2.3.6 3.2.4	Securities Options-Sales Currency Futures		-	-	-	-	-	-
3.2.4.1	Currency Futures-Purchases		-1	-]	-	]	-	-
3.2.4.2	Currency Futures-Sales	***************************************	+	-	-	-	-	-
3.2.5 3.2.5.1	Interest Rate Futures Interest Rate Futures-Purchases		-	]	]	-	1	-
3.2.5.2	Interest Rate Futures-Sales		-	-	-	-	-	-
3.2.6 B. CUST	Others ODY AND PLEDGED ITEMS (IV+V+VI)		78,100 99,748,531	75,364 41,498,940	153,464 141,247,471	70,890,212	32,888,095	103,778,307
IV.	ITEMS HELD IN CUSTODY	-	1,464,887	288,177	1,753,064	961,063	262,458	1,223,521
4.1	Customers' Securities and Portfolios Held		128,611	116.602	128,611	160,517	97110	160,517
4.2 4.3	Securities Held in Custody Checks Received for Collection		150,635 737,227	116.692 91,680	267,327 828,907	77,188 430,886	87,118 81,067	164,306 511,953
4.4	Commercial Notes Received for Collection		170,178	79,805	249,983	126,323	94.273	220,596
4.5 4.6	Other Assets Received for Collection Assets Received for Public Offering		1	-	-	-	]	
4.7	Other Items under Custody		278,236	-	278,236	166,149	-	166,149
4.8 V.	Custodians PLEDGED ITEMS		98,283,644	41,210,763	139,494,407	69,929,149	32,625,637	102,554,786
5.1	PLEDGED ITEMS Securities		98,283,644 86,637	150,865	237,502	55,143	88,839	102,554,786
5.2	Guarantee Notes		167,345	198,887	366,232	164,027	64,842	228,869
5.3 5.4	Commodities Warrants		-	-	-	2.500	-	2.500
5.5	Immovables		9,477,490	5,736,845	15,214,335	8,994,608	4,143,780	13,138,388
5.6	Other Pledged Items		88,552,172	35,124,166	123,676,338	60,712,871	28,328,176	89,041,047
5,7 VI.	Pkdged Items-Depository ACCEPTED GUARANTEES AND WARRANTIES		-	]	j	]	1	-
		-		-		1		
	TOTAL OFF BALANCE SHEET ITEMS (A+B)	<u>l i</u>	114,846,696	68,318,451	183,165,147	79,471,847	45,502,794	124,974,641

# UNCONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

CURRENT PERIOD PRIOR PERIOD INCOME AND EXPENSE ITEMS (01/01/2017-(01/01/2016-Footnotes 31/12/2017) 31/12/2016) INTEREST INCOME (5.IV.1) 1.847.392 1.289.546 1.1 Interest from Loans 1.697.131 1.237.756 Interest from Reserve Deposits 19.714 7.988 1.2 1.3 Interest from Banks 76.106 7.934 1.4 Interest from Money Market Transactions 4.682 1.558 Interest from Securities Portfolio 49.451 33.970 1.5 **Trading Securities** 1.5.1 1.859 1.413 Financial Assets at Fair Value Through Profit or Loss 1.5.2 1.5.3 Available for Sale Securitites 47.592 32.557 1.5.4 Held to Maturity Securities 1.6 Interest from Financial Leases 1.7 308 340 Other Interest Income INTEREST EXPENSE 1,205,070 779,598 II. (5.IV.2) 927.488 611,652 2.1 Interest on Deposits Interest on Funds Borrowed (5.IV.2) 65,882 2.2 120.214 2.3 Interest Expense on Money Market Transactions 486 556 142 885 24 Interest on Securities Issued (5.IV.2) 87 706 2.5 Other Interest Expenses 13 997 13.802 NET INTEREST INCOME (1-11) m. 642.322 509.948 IV. NET FEES AND COMMISSIONS INCOME 43,809 26,160 41 Fees and Commissions Received 76.699 47.932 4.1.1 Non-cash Loans 11.294 9.074 4.1.2 Other (5.IV.12) 65,405 38,858 4.2 Fees and Commissions Paid 32.890 21.772 4.2.1 Non-cash Loans 189 220 Other 4.2.2 (5.IV.12) 32.701 21.552 v. DIVIDEND INCOME (5.IV.3) VI. TRADING INCOME / LOSS (Net) (5.IV.4) 2.825 55.975 Profit / Loss on Securities Trading 4.542 6.734 6.1 Profit / Loss on Derivative Financial Transactions 19.338 59.614 Foreign Exchange Gains / Losses (21.055) (10.373) OTHER OPERATING INCOME (5.IV.5) 87.017 54.327 VII. TOTAL OPERATING INCOME (III+IV+V+VI+VII) 646.410 VIII. 775.973 IX. PROVISION FOR LOANS AND OTHER RECEIVABLES (-) (5.IV.6) 213.032 193.187 OTHER OPERATING EXPENSES (-) (5.IV.7) 362.555 292.306 X. XI. NET OPERATING PROFIT / LOSS (VIII-IX-X) 200.386 160.917 AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER XII. XIII. INVESTMENTS PROFIT / LOSS FROM ACCOUNTED FOR UNDER EQUITY METHOD GAIN / LOSS ON NET MONETARY POSITION XIV. P/L BEFORE TAXES FROM CONTINUING OPERATIONS (XI+...+XIV) (5.IV.8) 200.386 160.917 XV. TAX PROVISION FOR CONTINUING OPERATIONS (±) (33.384) XVI. (5.IV.9) (46,002) 16.1 Current Tax (46.161) (40.201) 16.2 Deferred Tax 12,777 (5.801)(5.IV.10) XVII. NET PROFIT / LOSS FROM CONTINUING OPERATIONS (XV±XVI) 167,002 114.915 XVIII. PROFIT FROM DISCONTINUED OPERATIONS 18.1 Assets Held for Sale Profit from Sales of Associates, Subsidiaries and Joint Ventures 18.2 18.3 XTX. LOSS FROM DISCONTINUED OPERATIONS (-) 19.1 Assets Held for Sale 19.2 Profit from Sales of Associates, Subsidiaries and Joint Ventures 19.3 XX. P/L BEFORE TAXES FROM DISCONTINUED OPERATIONS (XVIII-XIX) XXI. TAX PROVISION FOR DISCONTINUED OPERATIONS (±) 21.1 Current Tax 21.2 Deferred Tax XXII. NET PROFIT / LOSS FROM DISCONTINUED OPERATIONS (XX±XXI) XXIII. NET PROFIT / LOSS (XVII+XXII) (5.IV.11) 167,002 114,915 Group's Profit / Loss 114.915 23.1 167.002 23.2 Minority Shares Earnings / Losses per Share(Per thousand share) 0,00177 0,00131

# UNCONSOLIDATED STATEMENTS OF INCOME AND EXPENSES RECOGNIZED UNDER SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2017

		CURRENT PERIOD	PRIOR PERIOD
	INCOME AND EXPENSES RECOGNIZED UNDER SHAREHOLDERS' EQUITY	(01/01/2017-31/12/2017)	(01/01/2016-31/12/2016)
I.	ADDITIONS TO SECURITIES REVALUATION RESERVE FROM AVAILABLE FOR SALE INVESTMENTS	15,694	(12,648)
II.	TANGIBLE ASSETS REVALUATION DIFFERENCES	10,051	(1240-10)
ш.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	_	_
IV.	FOREIGN EXCHANGE DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS		
v.	PROFIT/LOSS RELATED TO DERIVATIVES USED IN		
	FLOW HEDGES (Effective portion of Fair Value Differences)	_	_
VI.	PROFIT/LOSS RELATED TO DERIVATIVES USED IN HEDGE OF A NET		
	INVESTMENT IN FOREIGN SUBSIDIARIES (Effective portion of Fair Value Differences)		
VII.	THE EFFECT OF CHANGES IN ACCOUNTING POLICIES OR CORRECTION OF ERRORS	_	-
VIII.	OTHER PROFIT/LOSS ITEMS ACCOUNTED FOR UNDER EQUITY DUE TO TAS	(2,041)	(709)
IX.	DEFERRED TAXES OF VALUATION DIFFERENCES	(1,931)	2,773
X.	NET PROFIT/LOSS ACCOUNTED UNDER EQUITY (I+II++IX)	11,722	(10,584)
XI.	CURRENT PERIOD PROFIT/LOSS	163,002	114,405
11.1	Net Change in Fair Value of Securities (Transfer to Profit & Loss)	(4,000)	(510)
11.2	Reclassification and Transfer of Derivatives Accounted for Cash Flow Hedge Purposes Recycled to Income Statement	-	
11.3	Transfer of Hedge of Net Investment in Foreign Operations Recycled to Income Statement	_	
11.4	Other	167,002	114,915
XII.	TOTAL PROFIT AND LOSS ACCOUNTED FOR THE PERIOD (X±XI)	174,724	103,821

# UNCONSOLIDATED STATEMENT SHAREHOLDERS EQUITY FOR THE PERIOD 1 JANUARY-31 DECEMBER 2017

	CHANGES IN SHAREHOLDERS' EQUITY	motes Paid-In Capita	Inflation Adjustments to Footsomes Paid-In Capital Paid-In Capital (*)	Share Fremium Cancellation	Share Cancellation Legs	al Reserves times fraction	Extraordinary:	Share Premium	Current Period Pri	Prior Period Net Profit / R	Securities Revaluation Fand of Revaluation Tang-Intang A.		Bonus Shares Oblained from Associates Ho	V. Hedging Reserves	Val Diff Related to Assets Held for A	Total Equity ME	Minorty Total	Total Shareholders' Equity
<u> </u>										ļ				-	<del> </del>	<u> </u>		
	Balances at the Begin	815'218		674,67	•	3,711	- 43,075	(2,436)	81,583	•	(727,0)	•	•	•	•	1,037,100	•	1,037,100
= ~	Convertions Accordance with TAS 8  The inneact of Corrections of Errors	. 1			<del></del>	. ,		• •	<del>, ,</del>			1 1	, ,	1 1		. ,		
;;					•••	, ,	,			•		<del></del> -	•	,	•	•		•
<u> </u>	New Halance (1+11)	GIC/18				11/5	c/n/2	(064,430)	08,18	•	(3,727)	,	•	1	•	1,037,180	•	1,037,100
	Changes in the Period	*****				-										•		
<u>'    </u>						7 (	, ,	-	l t		(10,527)	, ,	•	, ,	• •	(10,527)	<del></del>	(10,527)
1 5	L. Hedging Transactions (Effective Portion)		* 1	•	•			•	1	•	•	<del></del> -	,	•	•	•	•	•
2					•			•	•		-		, ,		• •	• •		• •
2.5	II. Revaluation Fund of Tangible Assets III. Revaluation Fund of Infancible Assets		, ,	. ,	<del></del>	1 (		•	7 1		1 1	•	. ,	•	• •	• •	•	•
님						*****					*****				1	•	······································	•
بز	Ventures Foreign Exchange Differences	•		. ,	<del>, ,</del>		, ,		. ,	•	1 1	, ,	1 1	. ,	, ,		<del></del>	•
ij.				,		,	,	•		•	•		1	ı	•	1	•	•
<u> </u>	<ol> <li>Charges tenated to Reclassification of Assets</li> <li>Effects of Charges in Equities of Associates</li> </ol>	. •	, ,		, ,				, ,			<del></del>	• •	•				. ,
<u> </u>	-	93,646			•	,	,	•	,		•	•	,	•	•	148,945		148,945
= =	Cash hternal Researces	493.64	9 1	55.299	1 1	• •	, ,		• •	•		, ,	•		•	148,945	*	148,945
1 13							. ,				1 1			• •		• •		•
1					•	•	-		•	•	,	•	•	•	•	•	•	•
2 5	AVII. Capital Reserves from intalion Adjustrucius to Pan-lis Capital VVIII. Other	. •	, ,	, ,	. ,			. (267)	, ,		, ,		, ,	• •	•	. 39	•	
K					•	•			316'111			-,	,	•		114,915	. ,	114,915
<u> </u>	C. Profit Distribution			1	•	4,079	17,504	•	(81,583)	•	1		,	•	•	t	•	,
1 2		. •		•		4,079	- 77,504			(81,583)	,	<del>. ,</del>	<del>. ,</del>			, ,	, ,	
20.3	-			•	,	•		•	(81,583)	81,583	•	,	,	•	•	,		'
	Balances at the End of Period ([+II+III++XVI+XVII+XVIII))	941.161	-	128,678	i	7,790	. 120.579	(3,003)	114,915	1.	(20,254)	*			-	1,289,866		1,289,866
1									+	+							-	
	CURRENT PERROD 01/01-3/11/2017 01.01.2017 Dalances at the Resistance of Person	191.178		#29 #C1		7 380	200 870	1,1981	98711		7003600	, , , ,	,	1		770 000		220 000 +
-	THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE P	-			)	2004				,	(Kropiny)	•	,	•	•	000'207'1	•	099'697"1
_=	Changes in the Period Increase / Decrease Related to Mercess		•				,		,	,			,	,	1			
É				,	•	,	,	•	•	•	9,355	,		•	•	9,355	•	9,385
<u> </u>	Cach Flow Batter (Effective Portion)					, ,		-		•	1 )			, ,	• 1			•
3				,	•	•	·	•	•	•	,		•	•				,
> 5	Revalention Fund of Targible Assets	•		,	•	•	-	•	•	•	•	,	•	•	,	•	,	•
: =					•				1	•	,		1	,	•	•	•	•
5	Vertires  Company Destance 1885 masses					y I	1	•	•	•		,	,	•		•	•	•
: 본						•		-	. ,					•		• •		, ,
22	Charges Related to Reclassification of Assets Private of Charmes in Equipment Associates		, ,		•				. ,	<del>, ,</del>			•			•	•	•
<b>7</b>		•	,		•	,	,	-	•	•	-			•				
2,2	2.1 Cash 2.2 Internal Resources				• •	• •	. ,	-	• •	, ,	, ,	7.		• ,	, ,			•
15					•		,		•	,	•	•		•				
<u>;</u> ;	IV. Share Cancellation Profits V. Capital Reserves from Inflation Adjustments to Paid-In Capital			1 (	• •	, ,		- 1	, ,	. ,			<del></del>		• •	•		, ,
ž				•	1	•	<del>-</del>	(1,633)	•	•		•	•	•		(1,633)	•	(1,633)
22	XXII. Current Perfod Net Profit / Loss XXIII. Profit Discretization	. •	, ,		, ,	\$778	. 109.170	, ,	167,002	•			, ,	•	, ,	167,002		167,002
<u>=</u>			•	•	•	•	,	-	•	•		•	•		•		. ,	
18.2	1.2 Transfer to Reserves 3.3 Other					5,745	071,001	• •	(114,915)	(114,915)		<del></del>			•	, ,	. ,	•
_					-				******		'					_	,	
_	Balances at the End of Period (I+I)+III++XVI+XVII+XVIII)	941,161	_	128,678	-	13,535	- 229,749	(4,636)	167,002	-	(10,899)	•	•	•	-	1,464,590		1,464,590

The accompanying notes form an integral part of these financial statements.

# UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD 1 JANUARY- 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

CURRENT PERIOD PRIOR PERIOD (01/01/2017-31/12/2017) (01/01/2016-31/12/2016) CASH FLOWS FROM BANKING OPERATIONS Operating Profit before Changes in Operating Assets and Liabilities (+) 391,322 199,402 1,749,162 1,229,699 1.1.1 Interest Received (+) Interest Paid (-) 1,147,614 756,611 1.1.3 Dividend Received (+) 76.684 46.877 1.1.4 Fees And Commissions Received (+) 142,142 19,107 1,1.5 Other Income (+) Collections from Previously Written-Off Loans and Other Receivables (+) 2,844 3,022 117 Payments to Personnel and Service Suppliers (-) 324,722 250 653 59,194 64,814 1.1.8 Taxes Paid (-) (5.VI.3) (27,195 1.1.9 Other (+/-) (47,980 1.2 Changes in Operating Assets and Liabilities (940.524)(260.303) Net (Increase) Decrease in Trading Securities (+/-) 47,924 (61,868 Net (Increase) Decrease in Financial Assets Designated at FV (+/-) (600,156) (316,874) (222.997 1.23 Net (Increase) Decrease in Banks (+/-) Net (Increase) Decrease in Loans (+/-) (3,169,601) (2,870,176 Net (Increase) Decrease in Other Assets (+/-) (5.VI.3) 6,417 1.2.6 Net Increase (Decrease) in Bank Deposits (+/-) 121 072 261 736 1.885.165 Net Increase (Decrease) in Other Deposits (+/-) 2,484,604 1.2.7 Net Increase (Decrease) in Funds Borrowed (+/-) 545,345 512,003 1,2,9 Net Increase (Decrease) in Due Payables (+/-) (5 VL3) (59.255 235.454 1.2.10 Net Increase (Decrease) in Other Liabilities (+/-) Net Cash (Used in)/Provided from Banking Operations (+/-) (549,202) (60,901) CASH FLOWS FROM INVESTING ACTIVITIES 11. Net Cash Provided from / (Used in) Investing Activities (+/-) 94,881 (295,372) Cash Paid for Purchase of Investments, Associates and Subsidiaries (-) 4,897 Cash Obtained From Sale of Investments, Associates And Subsidiaries (+) Fixed Assets Purchases (-) 13.714 6.740 1,526 Fixed Assets Sales (+) 4,914 Cash Paid for Purchase of Investments Available for Sale (-) 95,050 563,427 Cash Obtained From Sale of Investments Available for Sale (+) 208,641 275,221 2.7 2.8 Cash Paid for Purchase of Investment Securities (-) Cash Obtained from Sale of Investment Securities (+) (5.VI.3) (5,013 (1,952) c. CASH FLOWS FROM FINANCING ACTIVITIES ш. Net Cash Provided from / (Used in) Financing Activities (+/-) 1,051,326 813,889 2,384,034 871,173 Cash Obtained from Funds Borrowed and Securities Issued (+) Cash Used for Repayment of Funds Borrowed and Securities Issued (-) 617,130 1,719,090 Capital Increase (+) 797,283 148,945 Dividends Paid (-) Payments for Finance Leases (-) IV. Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents (+/-) (5,432) 45,352 Net Increase / (Decrease) in Cash and Cash Equivalents 591,573 502,968 (5.VI.1) 201,410 Cash and Cash Equivalents at the Beginning of Period (+) 704,378 Cash and Cash Equivalents at the End of Period ,295,951 704,378

# UNCONSOLIDATED PROFIT DISTRIBUTION TABLES FOR THE PERIOD ENDED 31 DECEMBER 2017

		CURRENT PERIOD(*) (01/01/2017-31/12/2017)	PRIOR PERIOD (01/01/2016-31/12/201
I. I	DISTRIBUTION OF CURRENT YEAR INCOME (1)		
1.1	CURRENT YEAR INCOME	200,386	160
1.2 T	TAXES AND DUTIES PAYABLE (-)	33,384	46
1.2.1	Corporate Tax (Income tax)	46,161	40
1.2.2 I	ncome witholding tax	-	
1.2.3	Other taxes and duties (2)	(12,777)	5
A. N	NET INCOME FOR THE YEAR (1.1-1.2)	167,002	114,
1.3 P	PRIOR YEARS LOSSES (-)	_	
1.4 F	FIRST LEGAL RESERVES (-)	_	
1.5 C	OTHER STATUTORY RESERVES (-)	•	
B. N	NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	167,002	109
1.6 F	FIRST DIVIDEND TO SHAREHOLDERS (-)	-	
1.6.1 T	To owners of ordinary shares	-	
1.6.2 T	To owners of preferred shares	_	
1.6.3 T	To owners of preferred shares (preemptive rights)	-	
1.6.4 T	o profit sharing bonds	-	
1.6.5 T	o holders of profit and loss sharing certificates	-	
	DIVIDENDS TO PERSONNEL (-)	-	
	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	
	SECOND DIVIDEND TO SHAREHOLDERS (-)	-	
	o owners of ordinary shares	-	
	Co owners of preferred shares	-	
	o owners of preferred shares (preemptive rights)	-	
	o profit sharing bonds	-	
	o holders of profit and loss sharing certificates	-	
	ECOND LEGAL RESERVES (-)	- 1	
	TATUTORY RESERVES (-)	-	
	GENERAL RESERVES OTHER RESERVES	-	109
	PECIAL FUNDS	-	
II. D	DISTRIBUTION OF RESERVES		
2.1 A	APPROPRIATED RESERVES		
2.2 S	ECOND LEGAL RESERVES (-)	_	
2.3 D	DIVIDENDS TO SHAREHOLDERS (-)	_	
2.3.1 T	o owners of ordinary shares	-	
2.3,2 T	o owners of preferred shares	-	
2.3.3 T	o owners of preferred shares (preemptive rights)	-	
2.3.4 T	o profit sharing bonds	-	
2.3.5 T	o holders of profit and loss sharing certificates	-	
	DIVIDENDS TO PERSONNEL (-)	-	
2.5 D	DIVIDENDS TO BOARD OF DIRECTORS (-)	-	
III. E	ARNINGS PER SHARE		
	O OWNERS OF ORDINARY SHARES	0.00177	0.00
	O OWNERS OF ORDINARY SHARES (%)	-	
	O OWNERS OF PRIVILAGED SHARES O OWNERS OF PRIVILAGED SHARES (%)	-	
	DIVIDEND PER SHARE		
41 T	O OWNERS OF ORDINARY SHARES		
	O OWNERS OF ORDINARY SHARES O OWNERS OF ORDINARY SHARES (%)	-	
	O OWNERS OF PRIVILAGED SHARES	-	
	O OWNERS OF PRIVILAGED SHARES O OWNERS OF PRIVILAGED SHARES (%)	-	

<sup>(\*)</sup> General Assembly is the responsible body of the Company related to the distribution of current period income.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION THREE**

#### **ACCOUNTING PRINCIPLES**

#### I. Explanations on the basis of presentation

# 1. Preparation of the financial statements and the accompanying footnotes in accordance with Turkish Accounting Standards and the Communiqué on Principles and Procedures on the Accounting Practice and Documentation of Banks

As per the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" (the "Regulation") published in the Official Gazette dated 1 November 2006 with No. 26333 related to the Turkish Banking Law No. 5411; the unconsolidated financial statements are prepared, in accordance with the regulations on accounting and financial reporting published by the Banking Regulation and Supervision Board ("BRSA") and circulars and pronouncements published by the BRSA and Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards ("TFRS") and the related statements and guidance announced by the Public Oversight, Accounting and Auditing Standards Authority ("POA") for the matters not legislated by the aforementioned regulations. The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communique on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements" and Communique on Disclosures About Risk Management to be Announced to Public by Banks" and amendments to this communique. The Bank maintains its books in Turkish Lira in accordance with the Banking Act, Turkish Commercial Code and Turkish Tax Legislation. The financial statements are prepared in thousands of TL based on the historical cost convention, except for the financial assets and liabilities carried at fair value.

#### Notes with respect to TFRS 9 Financial Instruments Standard:

TFRS 9 "Financial Instruments" standard has been published on Official Gazette dated January 19, 2017 and numbered 29953 in order to be implemented for accounting periods on and after January 1, 2018 by Public Oversight, Accounting and Auditing Standards Authority (POA) in place of "TAS 29 Financial Instruments: Accounting and Measurement".

The Bank shall implement the requirements of classification and measurement and impairment through reflecting to opening equity amounts without making any adjustments during the opening balance sheet comparison period on January 1, 2018. In addition, deferred tax asset based on general provisions shall begin to be calculated in accordance with provisions of TFRS 9 as of January 1, 2018.

Impacts of TFRS 9 to financial statements of previous periods are being reviewed and it is anticipated that the aforementioned change of standard to equity of the Bank shall be around (-) 15% provided that provision for contingencies, amounting to TL 55,500 thousand and included in balance sheet of the Bank, are cancelled.

# 1.1 Additional paragraph for convenience translation into English of financial statements originally issued in Turkish

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these unconsolidated financial statements. Accordingly, these unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 2. Accounting policies and valuation principles applied in preparation of financial statements

The accounting policies and valuation principles used in the preparation of the financial statements are selected and applied in accordance with the requirements set out in regulations, communiqués, statements and guidance published by the BRSA and if there is no special regulation by the BRSA, in accordance with the principles within TAS / TFRS. The accounting policies and valuation principles applied in the preparation of the accompanying financial statements are explained in Notes II and XXIV below.

#### II. Explanations on the usage strategy of financial instruments and on foreign currency transactions

#### 1. Usage strategy of the financial instruments

The major factor in managing interest rate and liquidity risk at the balance sheet is parallel movement of asset and liability side.

Exchange rate risk, interest rate risk and liquidity risk are controlled and measured by various risk management systems, and the balance sheet is managed under the limits set by these systems and the limits legally required. Value at risk models are used for this purpose.

Purchase-sale transactions of short and long-term financial instruments are realized within predetermined risk limits that are allowed for the purpose of increasing risk-free return on capital.

The foreign currency position is controlled by the equilibrium of a currency basket to eliminate the foreign exchange risk.

#### 2. Foreign currency transactions

# 2.1 Foreign currency exchange rates used in converting transactions denominated in foreign currencies and their presentation in the financial statements

The Bank recognizes the foreign currency transactions in accordance with TAS 21 "The Effects of Changes in Foreign Exchange Rates". Foreign exchange gains and losses arising from the foreign currency transactions are translated into Turkish Lira by using the exchange rates at the date of the transaction and recognized in accounting records. At the end of the periods, foreign currency assets and liabilities are converted into Turkish Lira by using the spot foreign currency exchange rates of the Bank at the end of the period and the related currency translation differences are recognized as foreign exchange gains and losses.

As at the end of the related periods, the Bank's foreign currency exchange rates are as follows:

	31 December 2017	31 December 2016
US Dollar	3.7719	3.5192
Euro	4.5155	3.7099

#### 2.2 Foreign exchange gains and losses included in the income statement

As of 31 December 2017, net foreign exchange loss included in the income statement is TL 21,055 (1 January - 31 December 2016: TL 10,373 loss).

#### III. Explanations on Subsidiaries and Affiliates

In the unconsolidated financial statements; subsidiaries and affiliates are accounted for in accordance with "Financial Instruments: Turkish Accounting Standard on Recognition and Measurement ("TAS 27")".

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### IV. Explanations on forward transactions, options and derivative instruments

The Bank's derivative transactions mainly consist of foreign currency swaps, interest rate swaps, foreign currency options and foreign currency forward purchase/sale contracts. The Bank does not have any embedded derivatives separated from the host contract.

In accordance with TAS 39 "Financial Instruments: Recognition and Measurement", foreign currency forward purchase/sale contracts, swaps and options are classified as "hedging purpose" and "trading purpose" transactions. Derivatives are initially recognized at cost including the transaction costs. Also, the assets and liabilities arising from the derivative transactions are recorded as off-balance sheet items at their contractual notional amounts.

#### 1. Explanations on derivative financial instruments held for trading

The derivative transactions held for trading are valued at fair-value using market prices or pricing models subsequent to initial recognition and are presented in "derivative financial assets held for trading" or "derivative financial liabilities held for trading" items of the balance sheet depending on the difference's being positive or negative.

#### 2. Explanations on derivative financial instruments held for hedging

The Bank entered into cross currency interest rate swap transactions in order to hedge the change in fair values of fixed-rate financial instruments. While applying fair value hedge accounting, the changes in fair values of hedging instrument and hedged item are recognised in income statement.

If the hedging is effective, the changes in fair value of the hedged item, which is fixed rate TL denominated loans, are presented in statement of financial position together with the hedged item. Subsequently, derivative transactions are valued at their fair values and the changes in their fair values are recorded on balance sheet under "derivative financial assets held for hedging" or "derivative financial liabilities held for hedging", respectively depending on the fair values being positive or negative. Fair value changes are recorded under income statement.

The Bank performs effectiveness test at the beginning of the hedge accounting period and at each reporting period. Hedge accounting is continued as long as the test results are between the range of 80%-125% of effectiveness. The hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. When discontinuing fair value hedge accounting, the cumulative fair value changes in carrying value of the hedged item arising from the hedged risk are amortised to income statement over the life of the hedged item from that date of the hedge accounting is discontinued.

#### V. Explanations on interest income and expenses

Interest income and expenses calculated using internal rate of return are recognized on accrual basis. In accordance with Banking Act No: 5411 Articles 53 and 93, based on the prevailing communique, interest accruals on loans becoming non-performing are reversed and also ceased to accrue interest on such loans until these loans are classified as performing or collected.

#### VI. Explanations on fee and commission income and expenses

Fee and commission income/expenses are recognized based on cash basis or accrual basis upon the nature of the transaction.

#### VII. Explanations on financial assets

Financial assets include cash on hand, contractual rights to receive cash or another financial asset from the counterparty or the right to exchange of financial instruments or equity instrument transactions of the counterparty. Financial assets are classified into four groups as financial assets at fair value through profit or loss, available-for-sale financial assets, held to maturity investments and loans and receivables.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 1. Financial assets at fair value through profit or loss

#### 1.1 Financial assets held for trading

Financial assets held for trading are recognized at their fair values and any gain or losses resulting from such valuation are recorded in the profit and loss accounts. Interests received during the holding period of such financial assets and the difference between the amortized cost (calculated using internal rate of return) and the acquisition cost are recognized as interest income in the income statement. Gains and losses on sale of held for trading financial assets before their maturity and the difference between market value and amortized cost (calculated using internal rate of return) of such financial as assets are recognized in gains and losses on securities trading under income statement.

#### 1.2 Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are subject to valuation in accordance with fair value principles and profit or losses, emerging as a result of valuation, are recognized under profit/loss accounts. The Bank has determined a portion of its extended credits as financial assets fair value through profit or loss, mentioned in TAS 39 standard. The aforementioned loans have been demonstrated on credits line under "Financial assets at Fair value through profit or loss (net)".

Fair value of loans, which are classified as financial assets at fair value through profit or loss, are determined through discounting of payment plan via using yield curve, established through adding Z-spread on the based of credit to swap yield curve.

#### 2. Financial assets Available for Sale

Financial assets available-for-sale, are financial assets other than assets held for trading purposes, investments held-to-maturity and originated loans and receivables. Financial assets available-for-sale are measured at their fair values subsequently.

Interest income of the investments securities available-for-sale; based on the internal rate of return; are included in the income statement. Unrecognized gain/losses derived from the difference between their fair value and the discounted values are recorded in "Marketable Securities Revaluation Reserve" under the shareholders' equity. In case of disposal, gains/losses recognized under equity are realized and recognized directly in the income statement.

Purchase and sale transactions of securities are accounted for on a settlement date basis.

#### 3. Held to maturity investments

The Bank does not have any held to maturity investments as of 31 December 2017.

#### 4. Loans and receivables

Loans and receivables are financial assets, which are generated by providing funds, goods or services to the debtor. Loans and receivables are financial assets with fixed or determinable repayment schedules and they are not traded in an active market.

Loans are initially measured at their acquisition cost and subsequently measured at amortized cost calculated using effective interest rate method in accordance with TAS 39 "Financial Instruments: Recognition and Measurement". Duty charges, transaction fees and other expenses paid for the collaterals of the loans are considered as part of the transaction costs and charged to the customers.

The Bank classifies its loans and receivables to related groups by considering the "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation") published in the Official Gazette No. 26333 dated November 1, 2006 and other regulations and makes special or general provisions according to group, in which the loans and receivables are tracked.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### VIII. Explanations on impairment of financial assets

Financial asset or groups of financial assets are reviewed by the Bank at each balance sheet date to determine whether there is objective evidence of impairment. If any such indicator exists, the Bank determines the amount of impairment.

Impairment loss incurs if, and only if, there is objective evidence that the reliably estimated future cash flows of financial asset or group of financial assets are adversely affected by an event(s) ("loss event(s)") incurred subsequent to initial recognition.

The Bank provides specific and general allowances for loan and other receivables classified in accordance with the related Communiqué published on the Official Gazette No.2633 dated November 1, 2006. The allowances are recorded in the income statement of the related period.

#### IX. Explanations on offsetting financial instruments

If the fair values of equity shares held for trading and quoted at the stock exchanges are lower than their carrying values, allowance for impairment is recognized and the recognized impairment is offset with the related assets on the face of the balance sheet.

Specific allowances for non-performing loans and other receivables are provided in accordance with "Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves". Such allowances are offset with loans under follow-up on the asset side. Other financial assets and liabilities are offset when the Bank has a legally enforceable right to offset.

#### X. Explanations on sale and repurchase agreements and securities lending transactions

Securities subject to repo (repurchase agreements) are classified as "Financial assets at fair value through profit and loss", "Financial assets available for sale" or "Investments held to maturity" according to their purposes to be held in the Bank's portfolio and evaluated within the principles of the relevant portfolio. Funds obtained from repurchase agreements are followed under the "Funds from repo transactions" account in liabilities, and interest expense accruals are calculated using the effective interest (internal rate of return) method on the difference between the sales and repurchase prices corresponding to the period designated by a repurchase agreement.

Reverse repo transactions are recorded under the "Receivables from reverse repurchase agreements" account.

#### XI. Explanations on noncurrent assets held for sale and discontinued operations and the related liabilities

A tangible asset (or a disposal group) classified as "asset held for sale" is measured at the lower of the carrying value or fair value less costs to sell. Assets held for sale are not depreciated and presented in the financial statements separately. An asset (or a disposal group) is regarded as "asset held for sale" only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. For a highly probable sale, there must be a valid plan prepared by the management for the sale of asset including identification of possible buyers and completion of sale process. Furthermore, the asset should be actively marketed at a price consistent with its fair value.

Events or circumstances may extend the period to complete the sale beyond one year. An extension of the period required to complete a sale does not preclude an asset (or disposal group) from being classified as held for sale if the delay is caused by events or circumstances beyond the entity's control and there is sufficient evidence that the entity remains committed to its plan to sell the asset (or disposal group).

A discontinued operation is a part of the Bank's business classified as disposed or held-for-sale. The operating results of the discontinued operations are disclosed separately in the income statement.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XII. Explanations on goodwill and other intangible assets

As at the balance sheet date, there is no goodwill in the accompanying financial statements. The intangible assets of the Bank consist of software, intangible rights and other intangible assets.

The costs of the intangible assets purchased before 1 January 2005 are recognized at their inflation adjusted costs as of 31 December 2004 and intangible assets purchased after 1 January 2005 are recognized at their acquisition cost less accumulated amortization and impairment, if any.

Estimated useful lives of the intangible assets are 3 to 10 years, and amortization rates are 10% to 33.3%.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, an allowance for impairment is recognized.

#### XIII. Explanations on tangible assets

Tangible assets are measured at cost in accordance with the Turkish Accounting Standard 16 (TAS 16) "Tangible Assets".

The costs of the tangible assets purchased before 1 January 2005 are recognized at their inflation adjusted costs as of 31 December 2004 and tangible assets purchased after 1 January 2005 are recognized at their acquisition cost less accumulated depreciation and impairment, if any.

If there is objective evidence of impairment, the asset's recoverable amount is estimated in accordance with the Turkish Accounting Standard 36 (TAS 36) "Impairment of Assets" and if the recoverable amount is less than the carrying value of the related asset, an allowance for impairment is recognized.

Gains/losses from the sale of the tangible assets are calculated as the difference between the net book value and the net sales price.

Maintenance and repair costs incurred for tangible assets are recorded as expense.

There are no restrictions such as pledges, mortgages or any other restriction on tangible assets.

There are no changes in the accounting estimates that are expected to have an impact in the current or subsequent periods.

Depreciation rates and estimated useful lives used for the tangible assets are as follows:

Tangible Assets	Estimated Useful Lifes (Years)	Depreciation Rates (%)
Safe boxes	2-50	2-50
Vehicles	5	20
Real estate	50	2
Other tangible assets	4-50	2-25

#### XIV. Explanations on leasing transactions

Duration of financial leasing contracts is maximum 4 years. Tangible assets obtained via financial leasing are classified as the Bank's assets or liabilities resulting from financial leasing according to its nature. Assets obtained via financial leasing are depreciated in accordance with the principals for tangible assets. Rent payments for operating leases are recorded at equal amounts as expense during the payment period.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XV. Explanations on provisions and contingent liabilities

Provisions and contingent liabilities are accounted in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets". In the financial statements, a provision is made if there is a present obligation that arises from past events as of the balance sheet date, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and if a reliable estimate can be made of the amount of the obligation. If the amount is not reliably estimated and there is no probability of cash outflow from the Bank to settle the liability, the related liability is considered as "contingent" and disclosed in the notes to the financial statements.

Provisions recognized during the period are recognized within "other operating expenses"; reversals of provisions recognized in the prior periods are recognized within "other operating income".

#### XVI. Explanations on contingent assets

The contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Bank. If an inflow of economic benefits has become probable, then the contingent asset is disclosed in the notes to the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements of the period in which the change occurs.

#### XVII. Explanations on liabilities for employee benefits

As per the existing labour laws and agreements in Turkey, entities are required to pay severance for the employees retired or fired. These payments are qualified as recognized retirement benefit plan according to revised TAS 19 Employee Benefits. Severance payment liability recognized in the balance sheet is calculated according to the net present value of expected amount in the future arising from all employees' retirements and represented in financial statements. The amendments to TAS 19 have changed the accounting of defined benefit plans and severance indemnity. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the balance sheet to reflect the full value of the plan deficit or surplus.

The major assumptions used in the actuarial calculation are as follows:

- Calculation is based on discount rate as 11.90%, inflation rate as 8.90% and real rate of rise in salary as 0.00%.
- Effective as of 31 December 2017, ceiling salary amount is considered as TL 4,732.48 (full TL).
- Individuals' earliest retirement age is considered as retirement age.
- CSO 1980 mortality table is used for the death probabilities of male and female employees.

There is no employee foundation, fund or similar institutions.

#### XVIII. Explanations on taxation

#### 1. Current Tax

Effective from 1 January 2006, statutory income is subject to corporate tax at 20%. This rate is applied to accounting income modified for certain exemptions (like dividend income) and deductions (like investment incentives), and additions for certain non-tax deductible expenses and allowances for tax purposes. If there is no dividend distribution planned, no further tax charges are made.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XVIII. Explanations on taxation (continued)

Dividends paid to the resident institutions and the institutions working through local offices or representatives are not subject to withholding tax. As per the decisions no.2009/14593 and no.2009/14594 of the Council of Ministers published in the Official Gazette no.27130 dated 3 February 2009, certain duty rates included in the articles no.15 and 30 of the new Corporate Tax Law no.5520 are revised. Accordingly, the withholding tax rate on the dividend payments other than the ones paid to the non-resident institutions generating income in Turkey through their operations or permanent representatives and the resident institutions is 15%. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related Double Tax Treaty Agreements are taken into account. Appropriation of the retained earnings to capital is not considered as profit distribution and therefore is not subject to withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the earnings of the related years. The prepayments can be deducted from the annual corporate tax calculated for the whole year earnings.

In accordance with the tax legislation, tax losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definite agreement on tax assessments. Companies file their tax returns with their tax offices by the end of 25th of the fourth month following the close of the accounting period to which they relate. Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

It is mentioned in provisional article 91 of Law numbered 7061, which is added to Corporate Tax Law numbered 5520 that tax rate for profit of the company regarding 2018, 2019 and 2020 fiscal periods (accounting periods starting within the related period for companies which are assigned special accounting period) shall be implemented as 22%.

#### 2. Deferred Tax

The Bank calculates and recognizes tax for taxable temporary differences arising between the carrying values of assets and liabilities in the financial statements and their corresponding balances considered in the calculation of the tax base according to the Turkish Accounting Standard 12 (TAS 12) "Income Taxes".

In accordance with the provisional article, added to Corporate Tax Law, corporate tax, which is 20% for the year 2017, shall be applied as 22% for the profit of company belonging to 2018, 2019 and 2020 fiscal periods. In accordance with this applicable law, 22% tax rate shall be calculated for periods, in which the deferred tax assets and liabilities emerges and liabilities are met, while it is calculated with 20% for 2021 and following periods.

As of 31 December 2017, the deferred tax asset is TL 9,472 (31 December 2016: TL 1,374 the deferred tax liability). The deferred tax liability is calculated as the net of taxable and deductible temporary differences.

Deferred tax benefit/ (charge) is recognized within "Deferred tax benefit/ (charge)" in the income statement; deferred tax income for the current period is TL 12,777 (1 January - 31 December 2016: TL 5,801 charge). Deferred tax effects of the transactions and events recognized directly in the shareholders' equity are also recognized directly in the shareholders' equity which is TL 1,931 expense (1 January - 31 December 2016: TL 2,773 benefit).

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XVIII. Explanations on taxation (continued)

#### 3. Transfer pricing

The article 13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic.

According to this Communiqué, if the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes.

As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices. Related forms are submitted to tax offices on time.

#### XIX. Additional explanations on borrowings

The Bank provides resources from domestic and foreign individuals and institutions both by borrowing funds and issuing bills and bonds.

Borrowing instruments are initially measured at acquisition cost and subsequently measured at amortized cost. In the accompanying financial statements, foreign currency denominated borrowing funds are translated to Turkish Lira with the Bank's spot foreign exchange buying rates and interest expenses incurred during the period relating to the borrowing funds are recognized in income statement.

The Bank applies general hedging techniques for mitigating the liquidity risk, interest rate risk and currency risk of the borrowing instruments. Those techniques do not meet the definition of hedge accounting according to TAS 39.

#### XX. Explanations on share certificates issued

None.

#### XXI. Explanations on bank acceptances and bills of guarantee

Bank acceptances and bills of guarantee are presented within off-balance sheet liabilities as being possible liabilities and commitments. Cash transactions relating to bank acceptances and bills of guarantee are realized concurrently with the customer payments.

As of the balance sheet date, there are no bank acceptances and bills of guarantee recognized as liability against an asset.

#### XXII. Explanation on government incentives

As of the balance sheet date, the Bank does not have any government incentives.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XXIII. Explanations on segmental reporting

The Bank operates in retail and commercial banking services, customer current accounts, deposit accounts, long term investment products, clearing and custody services, credit and atm services, retail and commercial loans, long term mortgage loans, and all other kinds of consumer and commercial banking services.

		Commercial &	75	Total
	Retail Banking	Corporate Banking	Treasury & Headquarters	Operations of the Bank
Current Period - 1 January - 31				
December 2017				
Operating Income	282,051	467,774	26,148	775,973
Operating Profit	(49,010)	290,755	(41,359)	200,386
Taxation				(33,384)
Net Profit/(Loss) for				167,002
Current Period				
31 December 2017				
Segment Assets	4,202,600	10,588,059	5,325,547	20,116,206
Unallocated Assets				
Total Assets				20,116,206
Segment Liabilities	7,354,825	4,316,449	6,980,342	18,651,616
Unallocated Liabilities				
Shareholders' Equity				1,464,590
Total Liabilities				20,116,206

		Commercial &		Total
		Corporate	Treasury &	Operations of the
	Retail Banking	Banking	Headquarters	Bank
Prior Period - 1 January - 31				
December 2016				
Operating Income	250,518	308,806	87,086	646,410
Operating Profit	9,778	185,574	(34,435)	160,917
Taxation				(46,002)
Net Profit/(Loss) for				114,915
Prior Period				
31 December 2016				
Segment Assets	3,338,361	7,974,405	4,080,743	15,393,509
Unallocated Assets				
Total Assets				15,393,509
Segment Liabilities	6,543,963	2,595,736	4,963,944	14,103,643
Unallocated Liabilities				
Shareholders' Equity				1,289,866
Total Liabilities				15,393,509

#### XXIV. Other matters

None.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION FOUR**

#### INFORMATION ON FINANCIAL POSITION AND RISK MANAGEMENT

Total capital and capital adequacy ratio have been calculated in accordance with the "Regulation on Equity of Banks" and "Regulation on Measurement and Assessment of Capital Adequacy of Banks".

As of 31 December 2017, the Bank's total capital has been calculated as TL 2,687,405 and the capital adequacy standard ratio is 16.09% (As of 31 December 2016, the Bank's total capital amounted to TL 1,783,126 and the capital adequacy standard ratio was 13.48%).

#### I. Information related to the components of shareholders' equity:

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
TIER I CAPITAL		
Paid-in capital to be entitled for compensation after all creditors	941,161	
Share Premium	128,678	
Reserves	243,284	
Other comprehensive income according to TAS	2,214	
Profit	167,002	
Current period profit Prior period profit	167,002	
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit		
Tier I Capital Before Deductions	1,482,339	
Deductions From Tier I Capital	3,33,33	
Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital		
Current and prior periods' losses not covered by reserves, and losses accounted under equity according to TAS (-)	17,750	
Improvement costs for operating leasing (-)	10,257	100 MI
Goodwill and other intangible assets and related deferred taxes (-)		
Other intangibles other than mortgage-servicing rights (net of related tax liability)	4,758	
Excess amount arising from deferred tax assets from temporary differences  Differences arise when assets and liabilities not held at fair value, are subjected to cash flow		**
hedge accounting		***
Total credit losses that exceed total expected loss calculated according to the Regulation on Calculation of Credit Risk by Internal Ratings Based Approach		**
Securitization gains		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
Net amount of defined benefit plans		-
Direct and indirect investments of the Bank on its own Tier I Capital (-)		22.22
Charge abtained against Artisla 56 Daysayank A of the Dayling I and ()		
Shares obtained against Article 56, Paragraph 4 of the Banking Law (-)  Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		***
Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		
		+-
Mortgage servicing rights exceeding the 10% threshold of Tier I Capital (-)		
Net deferred tax assets arising from temporary differences exceeding the 10% threshold of Tier I		
Capital (-)		
Amount exceeding the 15% threshold of Tier I Capital as per the Article 2, Clause 2 of the		
Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital not deducted		
from Tier I Capital (-)		
Excess amount arising from mortgage servicing rights  Excess amount arising from deferred tax assets from temporary differences (-)		
Other items to be defined by the BRSA  Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II		
Capitals		
Total Deductions From Common Equity Tier I Capital	22.765	
Total Common Equity Tier I Capital	32,765 1,449,574	
ADDITIONAL TIER I CAPITAL	1,449,574	
Preferred stock not included in Tier I capital and the related share premiums		
Debt instruments and the related issuance premiums defined by the BRSA		
Debt instruments and the related issuance premiums defined by the BRSA (Covered by		
Temporary Article 4)		
Additional Core Capital before Deductions		
Deductions from Additional Core Capital		
Deductions from Additional Core Capital		
Direct and indirect investments of the Bank on its own Additional Tier I Capital (-)		
Investments in equity instruments issued by Banks or financial institutions invested in Bank's Additional Tier I Capital and having conditions stated in the Article 7 of the Regulation		
The total of net long position of the direct or indirect investments in Additional Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital (-)		

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
The total of net long position of the direct or indirect investments in Additional Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital (-)		
Other items to be defined by the BRSA (-)		
Items to be Deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	1,190	and and
Net deferred tax asset/liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)		
Total Deductions from Additional Tier I Capital  Total Deductions from Additional Tier I Capital		
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	1,448,384	
TIER II CAPITAL		
Debt instruments and share issue premiums deemed suitable by the BRSA	1,169,289	
Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)		
Provisions (Article 8 of the Regulation on the Equity of Banks)	70,580	
Tier II Capital before Deductions	1,239,869	
Deductions from Tier II Capital		
Direct and indirect investments of the Bank on its own Tier II Capital (-)		
Investments in equity instruments issued by banks and financial institutions invested in Bank's Tier II Capital and having conditions stated in the Article 8 of the Regulation	814	
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		***
Total of net long position of the direct or indirect investments in Additional Tier I Capital and Tier II Capital of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital exceeding the 10% threshold of Tier I Capital (-)		
Other items to be defined by the BRSA (-)		T
Total Deductions from Tier II Capital	814	
Total Tier II Capital	1,239,055	
Total Equity (Total Tier I and Tier II Capital)	2,687,439	

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Current Period (31/12/2017) Amount	Amount as per the regulation before 1/1/2014 (*)
Total Tier I Capital and Tier II Capital ( Total Equity)		
Loans granted against the Articles 50 and 51 of the Banking Law (-)		
Net book values of movables and immovable exceeding the limit defined in the Article 57,		
Clause 1 of the Banking Law and the assets acquired against overdue receivables and held for		
sale but retained more than five years (-)		
Other items to be defined by the BRSA (-)	34	
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the		
Transition Period		
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the Bank owns 10% or less of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Tier I Capital, Additional		
Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the Bank owns more than 10% of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Additional Tier I Capital		
or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital, of the net		
deferred tax assets arising from temporary differences and of the mortgage servicing rights not		
deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and		
Temporary Article 2, Clause 1 of the Regulation (-)		
EQUITY		
Total Capital ( Total of Tier I Capital and Tier II Capital )	2,687,405	
Total Risk Weighted Assets	16,700,579	
CAPITAL ADEQUACY RATIOS		
Core Capital Ratio (%)	8.68	
Tier I Capital Ratio (%)	8.67	
Capital Adequacy Ratio (%)	16.09	
BUFFERS		
Bank-specific total Core Capital Ratio	4.50	
Capital Conservation Buffer Ratio (%	1.25	
Bank-specific Counter-Cyclical Capital Buffer Ratio (%)	0.02	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	Current	Amount as per the
	Period (31/12/2017)	regulation before
	Amount	1/1/2014 (*)
The ratio of Additional Common Equity Tier I capital which will be calculated by the first		
paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital		
Buffers to risk weighted assets	0.03	
A		
Amounts lower than Excesses as per Deduction Rules Remaining total of net long positions of the investments in equity items of unconsolidated banks		
and financial institutions where the Bank owns 10% or less of the issued share capital		
and imancial institutions where the dank owns 10% of less of the issued share capital		
Remaining total of net long positions of the investments in Tier I Capital of unconsolidated		
banks and financial institutions where the Bank owns more than 10% or less of the Tier I Capital		
		**
Remaining mortgage servicing rights		
Net deferred tax assets arising from temporary differences		**
Limits for Provisions Used in Tier II Capital Calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	70,580	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard		
approach used	70,580	
Total loan provision that exceeds total expected loss calculated according to Communiqué on		
Calculation of Credit Risk by Internal Ratings Based Approach		
Total loan provision that exceeds total expected loss calculated according to Communiqué on		
Calculation of Credit Risk by Internal Ratings Based Approach, limited by 0.6% risk weighted		
assets		
Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)		
Upper limit for Additional Tier I Capital items subject to Temporary Article 4	-	
Amount of Additional Tier I Capital items subject to Temporary Article 4 that exceeds upper	-	-
limit		
Upper limit for Additional Tier II Capital items subject to Temporary Article 4	-	
Amount of Additional Tier II Capital items subject to Temporary Article 4 that exceeds upper	-	-
limit	L	

<sup>\*</sup> The amounts to be considered under the transitional provisions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
TIER I CAPITAL		
Paid-in capital to be entitled for compensation after all creditors	941,161	
Share premium	128,678	-
Reserves	128,369	a control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the cont
Other comprehensive income according to TAS	***	
Profit	114,915	
Current period profit Prior period profit	114,915	ar ar ar ar ar ar ar ar ar ar ar ar ar a
Bonus shares from associates, subsidiaries and joint-ventures not accounted in current period's profit		-
Tier I Capital Before Deductions	1,313,123	-
Deductions From Tier I Capital		
Valuation adjustments calculated as per the Article 9 (i) of the Regulation on Bank Capital		
Current and prior periods' losses not covered by reserves, and losses accounted under equity according to TAS (-)	23,257	
Improvement costs for operating leasing (-)	10,968	
Goodwill and other intangible assets and related deferred taxes (-)		
Other intangibles other than mortgage-servicing rights (net of related tax liability)	2,387	
Excess amount arising from deferred tax assets from temporary differences  Differences arise when assets and liabilities not held at fair value, are subjected to cash flow		
hedge accounting  Total credit losses that exceed total expected loss calculated according to the Regulation on Calculation of Credit Risk by Internal Ratings Based Approach		
Securitization gains		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
Net amount of defined benefit plans		
Direct and indirect investments of the Bank on its own Tier I Capital (-)		
Shares obtained against Article 56, Paragraph 4 of the Banking Law (-)  Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		## M*
Total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital exceeding the 10% threshold of above Tier I Capital (-)		
		na na
Mortgage servicing rights exceeding the 10% threshold of Tier I Capital (-)  Net deferred tax assets arising from temporary differences exceeding the 10% threshold of Tier I		
Capital (-) Amount exceeding the 15% threshold of Tier I Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or more of the issued share capital not deducted from Tier I Capital (-)		
Excess amount arising from mortgage servicing rights		
Excess amount arising from deferred tax assets from temporary differences (-)		
Other items to be defined by the BRSA  Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II  Capitals		
Total Deductions From Common Equity Tier I Capital	36,612	
Total Common Equity Tier I Capital	1,276,511	
ADDITIONAL TIER I CAPITAL		
Preferred stock not included in Tier I capital and the related share premiums		
Debt instruments and the related issuance premiums defined by the BRSA		
Debt instruments and the related issuance premiums defined by the BRSA (Covered by Temporary Article 4)		
Additional Core Capital before Deductions		
Deductions from Additional Core Capital		
Direct and indirect investments of the Bank on its own Additional Tier I Capital (-)		
Investments in equity instruments issued by Banks or financial institutions invested in Bank's Additional Tier I Capital and having conditions stated in the Article 7 of the Regulation		
The total of net long position of the direct or indirect investments in Additional Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% of the issued share capital (-)		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Prior Period (31/12/2016)	Amount as per the regulation before
	Amount	1/1/2014 (*)
The total of net long position of the direct or indirect investments in Additional Tier I Capital of		
unconsolidated banks and financial institutions where the Bank owns more than 10% of the		
issued share capital (-)		
Other items to be defined by the BRSA (-)		
Items to be Deducted from Tier I Capital during the Transition Period		
Goodwill and other intangible assets and related deferred tax liabilities which will not deducted		
from Common Equity Tier I capital for the purposes of the first sub-paragraph of the Provisional		
Article 2 of the Regulation on Banks' Own Funds (-)		
	1,592	
Net deferred tax asset/liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)		
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)		
Total Deductions from Additional Tier I Capital		
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)	1,274,919	
TIER II CAPITAL	1,567 74,010	
Debt instruments and share issue premiums deemed suitable by the BRSA	387,112	
Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)	507,112	
Provisions (Article 8 of the Regulation on the Equity of Banks)	121,287	
Tier II Capital before Deductions	508,399	
Deductions from Tier II Capital	300,377	
Direct and indirect investments of the Bank on its own Tier II Capital (-)		
Investments in equity instruments issued by banks and financial institutions invested in Bank's		
Tier II Capital and having conditions stated in the Article 8 of the Regulation		
Total of net long positions of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or less of the issued share capital exceeding the		
10% threshold of above Tier I Capital (-)		
Total of net long position of the direct or indirect investments in Additional Tier I Capital and		
Tier II Capital of unconsolidated banks and financial institutions where the Bank owns 10% or		
more of the issued share capital exceeding the 10% threshold of Tier I Capital (-)		
Other items to be defined by the BRSA (-)		
Total Deductions from Tier II Capital		
Total Tier II Capital	508,399	
Total Equity (Total Tier I and Tier II Capital)	1,783,318	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

F	γ,	
		Amount as
		per the
	Prior Period	regulation
	(31/12/2016)	before
	Amount	1/1/2014 (*)
Total Tier I Capital and Tier II Capital ( Total Equity)		
Loans granted against the Articles 50 and 51 of the Banking Law (-)	66	
Net book values of movables and immovable exceeding the limit defined in the Article 57,		
Clause 1 of the Banking Law and the assets acquired against overdue receivables and held for		
sale but retained more than five years (-)		
Other items to be defined by the BRSA (-)	126	
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the		
Transition Period		
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the Bank Owns 10% or less of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Tier I Capital, Additional		
Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of total of net long positions of the investments in equity items of unconsolidated		
banks and financial institutions where the bank owns more than 10% of the issued share capital		
exceeding the 10% threshold of above Tier I Capital not deducted from Additional Tier I Capital		
or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation (-)		
The portion of net long position of the investments in equity items of unconsolidated banks and		
financial institutions where the Bank owns 10% or more of the issued share capital, of the net		
deferred tax assets arising from temporary differences and of the mortgage servicing rights not		
deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and		
Temporary Article 2, Clause 1 of the Regulation (-)		
EQUITY		
Total Capital (Total of Tier I Capital and Tier II Capital)	1,783,126	
Total Risk Weighted Assets	13,228,391	
CAPITAL ADEQUACY RATIOS		
Core Capital Ratio (%)	9.65	
Tier I Capital Ratio (%)	9.64	
Capital Adequacy Ratio (%)	13.48	
BUFFERS		
Bank-specific total Core Capital Ratio	4.50	***
Capital Conservation Buffer Ratio (%	0.63	
Bank-specific Counter-Cyclical Capital Buffer Ratio (%)		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

	Prior Period (31/12/2016) Amount	Amount as per the regulation before 1/1/2014 (*)
The ratio of Additional Common Equity Tier I capital which will be calculated by the first paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital buffers to risk weighted assets	0.05	
Amounts lower than Excesses as per Deduction Rules		
Remaining total of net long positions of the investments in equity items of unconsolidated banks and financial institutions where the Bank owns 10% or less of the issued share capital		**
Remaining total of net long positions of the investments in Tier I Capital of unconsolidated banks and financial institutions where the Bank owns more than 10% or less of the Tier I Capital		
Remaining mortgage servicing rights		
Net deferred tax assets arising from temporary differences		
Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)		
	121,287	
Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard approach used	121,287	
Total loan provision that exceeds total expected loss calculated according to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach		
Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets		
Debt Instruments Covered by Temporary Article 4 (effective between 1.1.2018-1.1.2022)		
Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4	-	-
Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit	-	-
Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4	-	-
Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit	-	

<sup>\*</sup> The amounts to be considered under the transitional provisions.

# Explanations on reconciliation of shareholder's equity items to balance sheet:

The difference between "Equity" in equity table and "Shareholder's Equity" in the unconsolidated balance sheet mainly arises from the subordinated loan, bonds and general provisions. In the calculation of Total Capital, general provision up to 1.25% credit risk is taken into consideration as Tier II Capital.

On the other hand, in the calculation of the "Equity", improvement costs for operating leases followed under tangible assets in the balance sheet, and related deferred tax liabilities, other items defined by the regulator are taken into consideration as amounts deducted from Total Capital.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# Items included in shareholder's equity calculation:

Issuer	Fibabanka A.Ş.	Eco Trade And Development Bank*
Code of debt instrument (CUSIP, ISIN etc.)	XS1386178237	*
	BRSA's "Regulation on	BRSA's "Regulation on
	Equities of Banks" dated 1	Equities of Banks" dated 1
	November 2006" and	November 2006" and
Regulation of debt instrument	English Law	English Law
Consideration Status in Shareholders' Equity Calculation		
Situation of being subject to practice of being taken into consideration		
with 10% deduction after1/1/2015	No	No
Validity situtation of consolidated or unconsolidated based or	Unconsolidated and	Unconsolidated and
consolidated and unconsolidated based	Consolidated	Consolidated
Type of debt instrument	Subordinated Bond	Subordinated Loan
Considered amount in shareholders' equity calculation (By last report date		
of – Thousand TL)	1,131,570	37,719
Nominal value of debt instrument (Thousand TL)	1,131,570	37,719
	Subordinated Debt	
Related account of debt instrument	Instruments	Subordinated Loan
		***************************************
Issuing date of debt instrument	24/03/16-10/05/17	06/08/13
Maturity structure of debt instrument (Demand/Time)	Time	Time
Initial term of of debt instrument	11 years	10 years
Whether there is right of reimbursment of issuer or not according to		
BRSA rules	There is	There is
Optional reimbursment date, options of conditional reimbursment and		
reimbursment amount	24/11/2022; \$ 300 million	06/08/2018; \$ 10 million
Pallantin to the state		
Following reimbursment option dates	None	None

<sup>\*</sup> Subordinated loan from Eco Trade and Development Bank.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Interest/Dividend Payments		
Fixed or floating interest/dividend payments	Floating interest	Floating interest
2 mod of flowing interest afficient paymonts	7.75% (5-years mid-swap	1 Toating interest
	rate + 5.758%) till	
	reimbursement date and	
Interest rate or index value of interest rate	then; 5-years mid-swap	7.77
interest rate of index value of interest rate	rate+5.758%	Libor + 8.5% The Bank can not pay
		dividends if becomes
		overdue according to
		subordinated loan
Whether there is any restriction to stop dividend payments or not	None	agreement.
Feature of being fully optional, partially optional or obligatory	Obligatory	Obligatory
Whether there is any stimulant to repayment like interest rate hike or	3	- Jongaron
not	None	None
Feature of being cumulative or noncumulative		
Feature of being convertible bonds		
If there is convertible bonds, trigger incidents cause this conversion		Regulation Article 8.2 (ğ)
If there is convertible bonds, feature of full or partially conversion		
If there is convertible bonds, rate of conversion		
If there is convertible bonds, feature of conversion -oligatory or		
optional-	***	
If there is convertible bonds, types of convertible instruments		
If there is convertible bonds, exporter of convertible debt instruments		
Feature of value reducement		
If there is a feature of value reducement, trigger incidents cause this		
reducement	<b>*</b>	# M
If there is a feature of value reducement, feature of full or partially reducement of value		
If there is a feature of value reducement, feature of being constant of		
temporary	***	at to
If there is a feature of value reducement, mechanism of value incrementation		
Claiming rank in case of winding up (Instrument that is just above		**
debt instrument)		
		Meets the conditions
	Meets the conditions	defined by 8th article,
Whether meeting the conditions defined by 7th or 8th articles of	defined by 8th article, does not meet the conditions	does not meet the conditions defined by 7th
Shareholders' Equity of Banks Regulation	defined by 7th article.	article.
The conditions not met which were defined by 7th or 8th of the 7th or		
8th articles of Shareholders' Equity of Banks Regulation		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### II. Explanations on credit risk

Credit risk is defined as risks and losses that may occur if the counterparty fails to comply with the agreement's requirements and cannot perform its obligations partially or completely on the terms set.

The debtors or group of debtors are subject to credit risk limits. The debtors' or group of debtors' and industrial risk limitations are monitored weekly. Industry concentration is followed monthly.

Credit risk limits and breakdowns for daily transactions are followed daily. Risk concentrations of off-balance sheet risks are followed by remote and on-site inspections.

Credit worthiness of both commercial loans' and other receivables' debtors are being regularly monitored in accordance with the regulations. By utilizing risk rating models which were developed for these purposes, in case the debtors' risk level increases, credit lines are readjusted and additional collaterals are received if needed. The necessary documentation for utilized loans is taken in compliance with the related legislation.

In accordance with the Bank's lending policies, the debtor's creditworthiness is analysed and the adequate collateral is obtained based on the financial position of the company and the type of loan; such as cash collateral, bank guarantees, mortgages, pledges, bills and corporate guarantees.

There are control limits based on VaR over the positions of the Bank which are held as futures, option contracts and other similar contracts. The credit risks carried for such instruments are managed together with the risks arising from market fluctuations.

Indemnified non-cash loans are subject to the same risk weight with overdue loans.

The Bank performs foreign trade finance and other interbank credit transactions through widespread correspondent network. Accordingly, the Bank assigns lines periodically to domestic banks, foreign banks and other financial institutions based on review of their credit worthiness.

As being an active participant in the international banking market and considered together with the other financial institutions' financial operations, the Bank is not exposed to significant credit risk.

Within the Bank's risk appetite policy, the following concentrations are measured. They are presented to the Asset and Liability Committee weekly and to the Risk Committee monthly.

As per Customer Group Concentration, Top 20 corporate debtor's / risk group's credit risk sum shall not exceed 35% of the Bank's total credit risk.

Within the industry concentration, the Bank has set its risk appetite as "reasonable", not to exceed 10% of total loans per sector except the industries listed below.

Industry	Proportional Limit
Construction	20%
Tourism	10%
Factoring	15%
Wholesale and Retail Busines	ss 15%

Within the framework of risk appetite policy, the sum of long-term loans which have a maturity more than 1 year, shall not exceed 45% of the bank's total loans. This ratio is monitored on a weekly basis at the Asset and Liability Committee and on a monthly basis at the Risk Committee.

The Bank's largest 100 and 200 cash loan customers compose 49% and 57% of the total cash loan portfolio, respectively (31 December 2016: 51% and 60%, respectively).

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

The Bank's largest 100 and 200 non-cash loan customers compose 75% and 85% of the total non-cash loan portfolio, respectively (31 December 2016: 66% and 80%, respectively).

The Bank's largest 100 and 200 cash and non-cash loan customers represent 46% and 56% of the total "on and off balance sheet" assets, respectively (31 December 2016: 48% and 58%, respectively).

The general provision for total credit risk amounts to TL 70,580 (31 December 2016: TL 121,287).

	Current Period Risk Amount *	Average Risk Amount**
Exposure Categories		<del></del>
Conditional and Unconditional Exposures to Central Governments or Central		
Banks	2,559,215	2,410,655
Conditional and Unconditional Exposures to Administrative Units and Non-Commercial		
Enterprises		•••
Conditional and Unconditional Exposures to Banks and Brokerage Houses	2,444,825	2,755,327
Conditional and Unconditional Exposures to Corporates	10,592,691	8,246,025
Conditional and Unconditional Retail Exposures	4,146,170	3,501,028
Conditional and Unconditional Exposures Secured by Real Estate Property	1,962,827	2,261,444
Past Due Receivables	219,982	170,633
Receivables Defined in High Risk Category by BRSA	80,106	18,198
Exposures in the Form of Collective Investment Undertakings	24,631	33,759
Other Receivables	483,803	472,430
Total	22,514,250	19,869,499

<sup>(\*)</sup> Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup> Represents the arithmetical average of quarterly reports.

	Prior Period Risk Amount *	Average Risk Amount**
Exposure Categories		
Conditional and Unconditional Exposures to Central Governments or Central Banks	2,212,890	1,892,045
Conditional and Unconditional Exposures to Administrative Units and Non-Commercial	-,,	3,05 =,0 12
Enterprises		
Conditional and Unconditional Exposures to Banks and Brokerage Houses	1,734,306	1,466,091
Conditional and Unconditional Exposures to Corporates	6,435,193	6,088,537
Conditional and Unconditional Retail Exposures	2,797,473	1,851,967
Conditional and Unconditional Exposures Secured by Real Estate Property		, ,
	2,572,066	2,593,991
Past Due Receivables	112,835	85,777
Receivables Defined in High Risk Category by BRSA	16,428	35,195
Exposures in the Form of Collective Investment Undertakings	44,943	24,415
Other Receivables	435,607	433,234
Total	16,361,741	14,471,252

<sup>(\*)</sup> Includes total risk amounts before the effect of credit risk mitigation but after credit conversions.

<sup>(\*\*)</sup> Represents the arithmetical average of quarterly reports.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

# 1. Profile of significant exposures in major regions:

	unconditional exposures to central governments	Conditional and unconditional exposures to administrative units and noncommercial	banks and brokerage	Conditional and unconditional		unconditional	Past due receivables	Receivables defined in high risk category by BRSA	Collective	Other	Total
Current Period *										102.002	20.000.00
Domestic	4,183,559		1,200,412	9,737,093	3,115,960	1,824,008	219,982	79,213	24,631		20,868,661
EU Countries			1,199,546	111,276	24						-,,
OECD Countries **			8,436		~~		***	***			8,436
Off-Shore Banking											
Region							-				
USA, Canada			33,632	22,310	5						55,947
Other Countries			2,799	265,517	819	332		893			270,360
Associates,											
Subsidiaries and Joint -											
Ventures		***									
Unallocated Assets/											
Liabilities***											
Total	4,183,559		2,444,825	10,136,196	3,116,808	1,824,340	219,982	80,106	24,631	483,803	22,514,250

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>(\*\*\*)</sup> Includes assets and liability items that cannot be allocated on a consistent basis.

	Conditional and unconditiona l exposures to central governments or central banks	and unconditional exposures to administrative units and noncommercial	l l	Conditional and unconditiona exposures to corporates	and unconditi onal retail	unconditional	Past due receivab	category by		Other	Total
Prior Period *											
Domestic	2,212,890		1,012,395	6,298,257	2,795,550	2,335,118	112,835	16,428	44,943	435,607	
EU Countries			710,155	91,034	30						801,219
OECD Countries **			1,526								1,526
Off-Shore Banking											
Region				24,666					***		24,666
USA, Canada	-		8,960								8,960
Other Countries			1,270	21,236	1,893	236,948					261,347
Associates, Subsidiaries and Joint –											
Ventures											
Unallocated Assets/											
Liabilities***											
Total	2,212,890		1,734,306	6,435,193	2,797,473	2,572,066	112,835	16,428	44,943	435,607	16,361,741

<sup>(\*)</sup> Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.

<sup>(\*\*)</sup> Includes OECD countries other than EU countries, USA and Canada.

<sup>(\*\*)</sup> Includes OECD countries other than EU countries, USA and Canada.

<sup>(\*\*\*)</sup> Includes assets and liability items that cannot be allocated on a consistent basis.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

2. Risk profile by sectors or counterparties

Current Period	1	2	3	4	5	6	7	8	9	10	TP	YP	Total
Agricultural			L	I									
Farming and	117,566			117,875	200,397	108,999	3,345	676			500,838	48,020	548,858
Stockbreeding	100,431			96,774	187,264	106,681	3,023	676		***	451,509	43,340	494,849
Forestry	13,025		**	20,871	11,639	2,145	297				45,909	2,068	47,977
Fishing	4,110			230	1,494	173	25			***	3,420	2,612	6,032
Manufacturing	570,171			3,196,938	716,650	201,770	67,433	66,980			3,055,580	1,764,362	4,819,942
Mining and					,	·							
Quarrying	26,493			151,397	28,571	898	11,929	666			129,444	90,510	219,954
Production	531,293			2,501,582	675,930	199,093	55,424	66,308			2,390,084	1,639,546	4,029,630
Electricity, Gas and	•												
Water	12,385			543,959	12,149	1,779	80	6			536,052	34,306	570,358
Construction	96,965			2,125,170	941,880	694,718	61,665	7,861			2,327,418	1,600,841	3,928,259
Services	3,055,395		2,402,765	3,591,601	879,540	675,203	61,713	3,179		483,803	4,104,719	7,048,480	11,153,199
Wholesale and Retail	, ,												
Trade	380,841			712,093	544,733	129,295	43,336	2,201			1,475,387	337,112	1,812,499
Accomodation and					00.115	124.001	0.007				221.070	1 142 000	1 475 077
Dining	122,386			835,172	82,445	426,001	9,007	66	***		331,078	1,143,999	1,475,077
Transportation and Telecom.	54,539			485,999	83,784	80,055	6,303	2			222,256	488,426	710,682
Financial Institutions	2,376,140			499,478	24,638	1,113	53	893		483,803	1,123,030	4,665,853	5,788,883
Real Estate and	2,370,140		2,402,703	477,470	24,036	1,113	33	075		405,005	1,123,030	4,005,055	3,700,003
Rental Services	12,287			350,472	29,786	16,250	1,348				99,554	310,589	410,143
Self-Employment	· - <b>,</b> · ·			,	,	,	•						
Services	7,020			696	7,193	809	145	4			15,867		15,867
Educational Services	31,281			292,746	19,865	8,984	1	4			272,323	80,558	352,881
Health and Social	•												
Services	70,901			414,945	87,096	12,696	1,520	9			565,224	21,943	587,167
Other*	343,462		42,060	1,104,612	378,341	143,650	25,826	1,410	24,631		1,305,423	758,569	2,063,992
Total*	4.183,559		2,444,825	10,136,196	3,116,808	1.824.340	219,982	80,106	24,631	483,803	11,293,978	11,220,272	22,514,250

- (\*) Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.
- 1: Conditional and unconditional exposures to central governments or central banks
- 2: Conditional and unconditional exposures to administrative units and non-commercial enterprises
- 3: Conditional and unconditional exposures to banks and brokerage houses
- 4: Conditional and unconditional exposures to corporates
- 5: Conditional and unconditional retail exposures
- 6: Conditional and unconditional exposures secured by real estate property
- 7: Past due receivables
- 8: Receivables defined in high risk category by BRSA
- 9: Exposures in the form of collective investment undertakings
- 10: Other receivables

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## II. Explanations on credit risk (continued)

# 2. Risk profile by sectors or counterparties (continued)

			_		<u>.</u>	, 1	<u> </u>			10	mp.	1/20	27 / 1
Prior Period	1	2	3	4	5	6	7	8	9	10	TP	YP	Total
Agricultural													
Farming and				101,254	150,945	82,233	4,016	297		8,145	304,060	42,830	346,890
Stockbreeding				51,150	140,536	78,761	2,516	266		8,145	269,994	11,379	281,374
Forestry				27,150	7,968	3,473	1,480	31			31,340	8,762	40,101
Fishing				22,953	2,441		20				2,726	22,689	25,415
Manufacturing				2,195,057	779,074	374,822	45,512	1,646			2,401,503	994,608	3,396,111
Mining and				-,,	, ,	,	-,					•	
Quarrying				256,045	30,209	2,281	2,582	12		***	259,775	31,355	291,129
Production				1,447,936	741,542	358,183	42,609	1,633			1,689,622	902,281	2,591,903
Electricity, Gas and													
Water				491,076	7,324	14,359	321	0			452,107	60,973	513,080
Construction				1,014,754	615,911	934,681	22,687	6,309			1,916,153	678,189	2,594,342
Services	2,029,148		1,718,131	2,503,476	868,370	914,539	29,654	4,603		423,956	3,086,986	5,404,891	8,491,877
Wholesale and Retail													
Trade				624,328	581,870	108,330	26,089	4,437			1,149,989	195,064	1,345,053
Accomodation and				500 211	77. 500	510.066	1 (22	(2			202.070	002.075	1.006.054
Dining Transportation and				509,311	75,582	510,266	1,632	63			202,879	893,975	1,096,854
Telecom.				359,590	63,423	65,316	1,365	99			140,163	349,630	489,793
Financial Institutions	2,029,148		1,718,131	604,007	24,029	184,162	237	0	***	421,973	1,270,342	3,711,345	4,981,687
Real Estate and	2,027,140		1,710,131	004,007	24,027	104,102	257	•		121,713	1,270,342	3,711,313	1,701,007
Rental Services				271,911	17,279	16,378	286				58,355	247,499	305,854
Self-Employment					•								
Services				5,520	19,564	3,988	10				27,919	1,163	29,082
Educational Services				12,055	10,093	8,062					30,210		30,210
Health and Social										1.005	005.100		012 244
Services				116,754	76,530	18,038	36	4		1,983	207,129	6,215	213,344
Other*	183,742		16,175	620,652	383,173	265,790	10,967	3,574	44,943	3,505	1,011,105	521,416	1,532,521
Total*	2,212,890		1,734,306	6,435,193	2,797,473	2,572,066	112,835	16,428	44,943	435,607	8,719,807	7,641,934	16,361,741

- (\*) Includes risk amounts before the effect of credit risk mitigation but after the credit conversions.
- 1: Conditional and unconditional exposures to central governments or central banks
- 2: Conditional and unconditional exposures to administrative units and non-commercial enterprises
- 3: Conditional and unconditional exposures to banks and brokerage houses
- 4: Conditional and unconditional exposures to corporates
- 5: Conditional and unconditional retail exposures
- 6: Conditional and unconditional exposures secured by real estate property
- 7: Past due receivables
- 8: Receivables defined in high risk category by BRSA
- 9: Exposures in the form of collective investment undertakings
- 10: Other Receivables

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### II. Explanations on credit risk (continued)

#### 3. Analysis of maturity-bearing exposures according to remaining maturities

		T	erm to Maturity		
	Up to 1		-	6-12	
Exposure Categories / Current Period*	Month	1 -3 Months	3 -6 Months	Months	Over 1 year
Conditional and Unconditional Exposures to Central					
Governments or Central Banks	1 963 501	217	177 (50	(2.724	1 772 402
Conditional and Unconditional Exposures to	1,862,501	217	17,658	63,734	1,722,483
Administrative Units and Non-Commercial Enterprises					
Conditional and Unconditional Exposures to Banks and					
Brokerage Houses	1,259,315	34,110	116,045	97,710	027 627
Conditional and Unconditional Exposures to Other Corporates	1,239,313	34,110	110,043	97,710	937,637
Conditional and Unconditional Exposures to SME Corporates	0.66.004				
Conditional and Unconditional Exposures to Corporates	866,231	1,169,998	1,588,526	1,876,363	4,624,538
Conditional and Unconditional Retail Exposures	355,316	336,654	666,311	635,202	1,055,694
Conditional and Unconditional Exposures Secured by Real					
Estate Property	79,927	63,318	101,055	147,239	1,431,291
Past Due Receivables					
Receivables Defined in High Risk Category by BRSA	58,972	1,159	1,132	609	18,234
Exposures in the Form of Bonds Secured by Mortgages					
Short term Exposures to Banks, Brokerage Houses and					
Corporates					
Exposures in the Form of Collective Investment Undertakings					
Other Receivables	24,152				
Total**	4,506,414	1,605,456	2,490,727	2,820,857	9,789,877

<sup>\*</sup> Items with determined maturities are classified according to remaining maturities
\*\* Items without determined maturities are not included: TL 516,966 central bank receivables, TL 118,112 cash and equivalents, TL 24,677 credit card limits, TL 97,252 non-cash loan limits ve payment commitments, TL 299,299 other receivables, TL 219,982 overdue receivables, 24,631 investment funds.

	Term to Maturity						
	Up to 1		<b>,</b>	6-12			
Exposure Categories / Prior Period*	Month	1 -3 Months	3 -6 Months	Months	Over 1 year		
Conditional and Unconditional Exposures to Central							
Governments or Central Banks	195,691	293			183,448		
Conditional and Unconditional Exposures to	193,091	293			103,440		
Administrative Units and Non-Commercial Enterprises		**					
Conditional and Unconditional Exposures to Banks and							
Brokerage Houses	990,083	395	14,344	10,297	719,187		
Conditional and Unconditional Exposures to Other Corporates	-				·		
Conditional and Unconditional Exposures to SME Corporates					-		
Conditional and Unconditional Exposures to Corporates	1,002,099	822,184	948,675	1,203,388	2,409,140		
Conditional and Unconditional Retail Exposures	346,345	291,501	593,929	792,285	731,373		
Conditional and Unconditional Exposures Secured by Real	•	•	•	ĺ			
Estate Property	63,132	136,519	117,678	248,498	1,998,677		
Past Due Receivables	·		·				
Receivables Defined in High Risk Category by BRSA	4,988	991	233	5,598	4,478		
Exposures in the Form of Bonds Secured by Mortgages	·						
Short term Exposures to Banks, Brokerage Houses and							
Corporates			**		<del></del>		
Exposures in the Form of Collective Investment Undertakings							
Other Receivables	5,636	4,568		3,402			
Total**	2,607,974	1,256,451	1,674,859	2,263,468	6,046,303		

<sup>\*</sup> Items with determined maturities are classified according to remaining maturities

\*\* Items without determined maturities are not included: TL 1,833,457 central bank receivables, TL 78,507 cash and equivalents, TL 20,295 credit card limits, TL 61,880 non-cash loan limits ve payment commitments, TL 283,101 other receivables, TL 112,835 overdue receivables, TL 77,668 non-cash loans, TL 44,943 investment funds.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## II. Explanations on credit risk (continued)

## 3. Analysis of maturity-bearing exposures according to remaining maturities (Continued)

The Bank uses long-term credit ratings announced by an international rating firm, The Islamic International Ratings Agency (IIRA). Such ratings are used in compliance with regulation on "The Licencing and Operations of the Rating Firms". For the Bank's capital adequacy calculation, only the latest credit ratings are used that are currently accepted as valid by the issuing Credit Rating Agency.

Credit ratings are used only for the classification of receivables from banks and brokerage houses. The securities in the trading book have credit ratings. Therefore, no credit rating is used for issuer or issue.

Based on "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" Appendix 1, The Islamic International Ratings Agency (IIRA)'s credit ratings corresponds to credit grades below:

	BRSA Credit Quality Grades	IIRA Risk Rating
Long Term Credit Quality Grades	1	AAA and AA-
Quanty Grades	2	A+ and A-
	3	BBB+ and BBB-
	4	BB+ and BB-
	5	B+ and B-
	6	CCC+ and below

### 4. Exposures by risk weights

Risk Weights					·					
Current									Deductions	
Period	0%	10%	20%	35%	50%	75%	100%	150%	from Equity	Total
Exposures Before Credit										
Risk Mitigation	2,688,354	-	755,492		1,743,001	4,869,317	12,367,953	90,133		22,514,250
Exposures After			,		, ,			•		
Credit Risk										
Mitigation	4,584,695	-	279,114	450,827	2,915,947	3,115,787	11,077,747	90,133		22,514,250
Risk				····			· · · · · · · · · · · · · · · · · · ·			
Weights									Deductions	
Prior									from	
Period	%0	%10	%20	%50	%75	%100	%150	%200	Equity	Total
Exposures						***************************************				
Before Credit										
Risk Mitigation	594,760		718,833	2,787,752	3,675,567	8,559,239	25,590			16,361,741
Exposures After										
Credit Risk										
Mitigation	1,184,344		214,249	4,854,900	2,797,473	7,285,185	25,590			16,361,741

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

# 5. Information by major sectors and type of counterparties

As per the TAS and TFRS;

*Impaired Credits*; are the credits that either overdue more than 90 days as of the reporting date or are treated as impaired due to their creditworthiness. For such credits, "specific provisions" are allocated as per the Provisioning Regulation.

*Past Due Credits*; are the credits that overdue up to 90 days but not impaired. For such credits, "general provisions" are allocated as per the Provisioning Regulation.

Current Period		Lo	ans		
Major Sector / Counterparties	Impaired Loans	Past Due Loans	Value Adjustments(*)	Provisions(**)	
Agriculture	16,358	45,900	289	8,622	
Farming and Stockbreeding	5,942	40,784	259	2,301	
Forestry	9,358	5,108	30	5,290	
Fishery	1,058	8	-	1,031	
Manufacturing	103,548	48,598	297	43,377	
Mining and Quarrying	46,310	16,225	92	13,105	
Production	57,085	32,269	204	30,179	
Electricity, Gas and Water	153	104	1	93	
Construction	87,757	90,617	561	33,115	
Services	138,152	304,356	2,031	48,453	
Wholesale and Retail Trade	104,752	105,634	729	39,112	
Accommodation and Dining	11,995	53,397	455	2,790	
Transportation and Telecommunication	9,564	107,550	604	2,758	
Financial Institutions	28	7,097	18	14	
Real Estate and Rental Services	1,770	11,631	61	401	
Self-Employment Services	794	3,607	34	472	
Educational Services	5,116	1,780	17	1,311	
Health and Social Services	4,133	13,660	113	1,595	
Other	122,678	107,779	1,498	37,428	
Total	468,493	597,250	4,676	170,995	

<sup>(\*)</sup> Shows the general provision amount for past due credits.

<sup>(\*\*)</sup> Shows the specific provision amount for impaired loans.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

# 5. Information by major sectors and type of counterparties (Continued)

Prior Period		Lo	ans	
Major Sector / Counterparties	Impaired Loans	Past Due Loans	Value Adjustments(*)	Provisions(**)
Agriculture	8,563	11,640	232	2,371
Farming and Stockbreeding	3,349	4,237	84	648
Forestry	4,174	7,398	148	709
Fishery	1,040	5	-	1,014
Manufacturing	65,848	87,857	1,757	19,643
Mining and Quarrying	29,753	21,372	427	8,112
Production	29,977	66,200	1,324	10,307
Electricity, Gas and Water	6,118	285	6	1,224
Construction	44,121	46,890	938	26,625
Services	67,938	211,726	4,235	21,837
Wholesale and Retail Trade	54,813	70,188	1,403	18,436
Accommodation and Dining	2,445	112,310	2,246	665
Transportation and Telecommunication	3,058	9,195	184	1,482
Financial Institutions	314	958	19	79
Real Estate and Rental Services	444	8,695	174	146
Self-Employment Services	616	2,833	57	133
Educational Services	4,500	1,968	40	613
Health and Social Services	1,748	5,579	112	283
Other	26,169	58,332	1,166	13,694
Total	212,639	416,445	8,328	84,170

<sup>(\*)</sup> Shows the general provision amount for past due credits.

## 6. Information on movements in value adjustments and provisions

	Opening Balance	Provision for Period	Provision Reversals	Other Adjustments (*)	Closing Balance
Current Period					
Specific Provisions	84,170	184,444	(3,684)	(93,935)	170,995
General Provisions	121,287		(50,707)		70,580

<sup>(\*)</sup>Write-off items and the sales from the NPL portfolio are disclosed.

	Opening		Provision	Other	Closing
	Balance	<b>Provision for Period</b>	Reversals	Adjustments (*)	Balance
Prior Period					
Specific Provisions	78,465	127,003	(5,071)	(116,227)	84,170
General Provisions	91,103	30,184			121,287

<sup>(\*)</sup>Write-off items and the sales from the NPL portfolio are disclosed.

<sup>(\*\*)</sup> Shows the specific provision amount for impaired loans.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

# 7. Exposures subject to countercyclical capital buffer

## **Current Period**

Country	RWAs of Banking Book for Private Sector Lending	RWAs of Trading Book	Total
Turkey	14,083,563	436,482	14.520,045
England	8,113	276,604	284,717
Russia	267,583	16	267,599
Malta	100,890	-	100,890
Holland	6,950	10,740	17,690
United States of America	13,737	-	13,737
Germany	826	9,070	9,896
Switzerland	879	1,196	2,075
Others	4,288	435	4,723
Total	14,486,829	734,543	15,221,372

# **Prior Period**

Country	RWAs of Banking Book for Private Sector Lending	RWAs of Trading Book	Total
Turkey	11,446,647	272,141	11,718,786
Russia	174,328		174,328
Malta	90,037		90,037
Marshall Islands	24,666		24,666
Iraq	296		296
England	3,622	146,050	149,672
Germany	1,347	1,800	3,147
France	4	1,439	1,443
Switzerland	395	2,201	2,596
North Cyprus		377	377
Others	17,387		17,387
Total	11,758,729	424,008	12,182,737

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# II. Explanations on credit risk (continued)

# 8. Information on collaterals, impairment, rating and maturity related to loans granted to individuals and corporates

Details of collaterals of standard and close monitoring loans granted to individuals and corporates are as follows:

			Loans and O	ther	
			Receivables Und	er Close	
	Standard Loa	ns	Monitoring		
		Prior	Current	Prior	
Cash loans granted to individuals and corporates	Current Period	Period	Period	Period	
Secured Loans:	13,748,310	9,977,477	941.037	918,186	
		, ,		910,100	
Secured by Cash Collateral	11,316	85,000			
Secured by Mortgages	3,216,496	3,100,686	518,603	508,187	
Secured by Treasury Guarantees or Securities Issued by Public	;				
Sector					
Guarantees Issued by Financial Institutions					
Other Collaterals (being on the pledges, corporate and					
personal guarantees, promissory notes)	10,520,498	6,791,791	422,434	409,999	
Non-Secured Loans	79,747	405,817	21,565	11,323	
Total	13,828,057	10,383,294	962,602	929,509	

Details of collaterals of non-cash loans granted to individuals and corporates are as follows:

			Loans and O	ther
			Receivables Und	er Close
	Standard :	Loans	Monitorin	g
	Current	Prior	Current Period	Prior
Non-cash loans granted to individuals and corporates	Period	Period		Period
Secured Loans:	1,984,510	841,698	18,602	24,797
Secured by Cash Collateral	3,771			
Secured by Mortgages	36,291	59,280	3,122	5,886
Secured by Treasury Guarantees or Securities Issued by Public				
Sector				
Guarantees Issued by Financial Institutions				
Other Collaterals (being on the pledges, corporate and				
personal guarantees, promissory notes)	1,944,448	782,418	15,480	18,911
Non-Secured Loans	27,882	30,531		
Total	2,012,392	872,229	18,602	24,797

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# III. Explanations on currency risk

Position limit on currency risk is determined in line with net general position standard ratio on foreign currency. The Bank does not take foreign exchange and parity risk; transactions are usually hedged. Measurable and manageable risks are taken within legal limits.

As of 31 December 2017, the Bank's net short position is TL 92,480 (31 December 2016: TL 125,488 net short position) resulting from short position on the balance sheet amounting to TL 1,050,041 (31 December 2016: TL 376,413 long position) and long position on the off-balance amounting to TL 957,561 (31 December 2015: TL 501,901 short position). The Bank uses "Standard Method" in legal reporting to measure the foreign exchange risk.

The announced foreign exchange buying rates of the Bank at 31 December 2017 and the previous five working days in full TL are as follows:

US Dollar purchase rate as at the balance sheet date	TL 3.7719
Euro purchase rate as at the balance sheet date	TL 4.5155

Date	USD	EUR
26 December 2017	3.8087	4.5205
27 December 2017	3.8029	4.5116
28 December 2017	3.8197	4.5385
29 December 2017	3.8104	4.5478
31 December 2017	3.7719	4.5155

The USD Dollar FX buying rate is TL 3,8459 and EUR FX buying rate is TL 4,5535 according to simple arithmetic average on December 2017.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# III. Explanations on currency risk (Continued)

Current Period	EUR	USD	Other	Total
Assets				
Cash and Balances with the Central Bank of Turkey	271,672	1,578,269	361,714	2,211,655
Banks	184,382	83,076	4,423	271,881
Financial Assets at Fair Value through Profit/Loss (*)	411	4,579		4,990
Interbank Money Market Placements	361,244	15,090		376,334
Financial Assets Available for Sale	88,939	492,468		581,407
Loans (**)	3,915,540	1,227,118	111,354	5,254,012
Subsidiaries, Associates and Entities Under	•		Ť	
Common Control (Joint Vent.)		***		
Investments Held to Maturity				
Derivative Financial Assets Held for				
Hedging Purposes	**			
Tangible Assets		*-		
Intangible Assets				
Other Assets (***)	1,596	1,021		2,617
Total Assets	4,823,784	3,401,621	477,491	8,702,896
Liabilities				
Banks Deposits	130,045	364,645	25,247	519,937
Foreign Currency Deposits	724,805	4,622,156	29,287	5,376,248
Interbank Money Market Received	73,396	402,981		476,377
Funds Borrowed from Other Financial	,			,
Institutions	1,028,911	1,068,608	4,841	2,102,360
Sundry Creditors	18,779	74,741		93,520
Marketable Securities Issued				
Derivative Financial Liabilities Held for Hedging Purposes				
Other Liabilities(****)	25,250	1,159,245		1,184,495
Total Liabilities	2,001,186	7,692,376	59,375	9,752,937
Net Balance Sheet Position	2,822,598	(4,290,755)	418,116	(1,050,041)
Net Off-Balance Sheet Position	(2,895,496)	4,249,171	(396,114)	957,561
Financial Derivative Assets(****)	4,356,736	8,723,477	172,731	13,252,944
Financial Derivative Liabilities(*****)	7,252,232	4,474,306	568,845	12,295,383
Non-Cash Loans (*****)	409,758	861,425		1,271,183
Prior Period				
Total Assets	2,769,187	3,549,207	376,254	6,694,648
Total Liabilities	1,785,647	4,490,878	41,710	6,318,235
Net Balance Sheet Position	983,540	(941,671)	334,544	376,413
Net Off-Balance Sheet Position	(1,015,278)	810,480	(297,103)	(501,901)
Financial Derivative Assets(*****)	2,245,247	3,495,902	86,823	5,827,972
Financial Derivative Liabilities(*****)	3,260,525	2,685,422	383,926	6,329,873
Non-Cash Loans (*****)	139,807	316,902	145	456,854

<sup>(\*)</sup> The balance does not include accruals of trading derivative financial assets amounting to TL 6,477.

<sup>(\*\*)</sup> The balance includes foreign currency indexed loans and accruals amounting to TL 393,457.

<sup>(\*\*\*)</sup> The balance does not include TL 18,659 of prepaid expenses.

<sup>(\*\*\*\*)</sup> The balance does not include accruals of trading derivative financial liabilities amounting to TL 7,143.

<sup>(\*\*\*\*\*)</sup> In the current period, foreign currency purchase commitments within the financial derivative assets amounted to TL 488,310 (31 December 2016: TL 182,784), foreign currency sale commitments within the derivative financial liabilities amounted to TL 411,183 (31 December 2016: TL 143,268)

<sup>(\*\*\*\*\*\*)</sup> There is no effect on the net off-balance sheet position.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# III. Explanations on currency risk (Continued)

The following table demonstrates prospective increase and decrease in equities and profit/loss as of 31 December 2017 and 2016 (excluding tax effect) on condition that 10% decrease of TL against the currencies below. This analysis has been prepared under the assumption that all other variables, especially interest rates, are constant.

	Current Period	Current Period	
	Profit/Loss	Equity	Profit/Loss Equity
USD	(4,101)	(57)	(12,041) (1,078)
EURO	(7,568)	278	(3,174) 68
Other FC	2,200	An 08	3,744
Total (Net)	(9,469)	221	(11,471) (1,010

## IV. Explanations on interest rate risk

Interest sensitivity of assets, liabilities and off-balance sheet items are evaluated weekly by considering market developments in the Asset-Liability Committee.

Standard method and Asset-Liability risk measurement methods are used to measure the Bank's interest rate risk.

Measurements by employing the standard method are carried out monthly by using maturity ladder. Bank applies interest rate shock analysis to interest rate sensitive assets and liabilities considering historic economic crisis. Change in the net present value of the net assets of the Bank are monitored within the limits set by the Board of Directors.

"Interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates)":

Current Period	Up to 1	1-3 Months	3-12 Months	1-5 Years	Over 5 Years	Non- interest Bearing	Total
Assets						······································	
Cash (Cash in TL, Cash in Foreign							
Currency, Cash in Transit, Cheques							
Purchased) and Balances with the Central							
Bank of Turkey	1,759,977					727,279	2,487,256
Banks	238,557				***	81,138	319,695
Financial Assets at Fair Value Through							
Profit or Loss	98,620	26,213	95,483	520,559	3,002		743,877
Interbank Money Market Placements	376,334		**				376,334
Financial Assets Available-for-Sale		4,860	179,757	522,484	57,335	1,727	766,163
Loans	1,770,612	3,826,951	3,024,129	5,317,896	851,071	297,498	15,088,157
Investment Securities Held-to-Maturity					·	,	
Other Assets (*)			10,373	7,529		316,822	334,724
Total Assets	4,244,100	3,858,024	3,309,742	6,368,468	911,408	1,424,464	20,116,206
Bank Deposits							
Other Deposits	464,105	3,219	**	**		134,145	601,469
Interbank Money Market Received	7,009,999	3,066,528	763,994	27,149		803,604	11,671,274
Sundry Creditors	169,882	309,998		,		***	479,880
Marketable Securities Issued	100,002	505,550				312,519	312,519
Funds Borrowed from Other Financial						312,313	012,019
Institutions	346,570	423,478	485,018	***			1,255,066
Bank Deposits	242,040	1,243,539	635,733	2,837			2,124,149
Other Liabilities(**)	93,299	62,015	104,261	1,647,371	1,571	1,763,332	3,671,849
Total Liabilities	8,325,895	5,108,777	1,989,006	1,677,357	1,571	3,013,600	20,116,206

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### IV. Explanations on interest rate risk (Continued)

Balance Sheet Long Position			1,320,736	4,691,111	909,837		6,921,684
Balance Sheet Short Position	(4,081,795)	(1,250,753)				(1,589,136)	(6,921,684)
Off-Balance Sheet Long Position				25,000		19,573,772	19,598,772
Off-Balance Sheet Short Position				(25,000)		(19,596,665)	(19,621,665)
Total Position	(4,081,795)	(1,250,753)	1,320,736	4,691,111	909,837	(1,612,029)	(22,893)

<sup>(\*)</sup> Non-interest bearing column includes TL 4,897 investments in associates, TL 5,445 subsidiaries, TL 191,953 tangible assets, TL 5,948 intangible assets, TL 9,475 tax assets, TL 23,795 non-current assets held for sale and TL  $\,$ 75,309 other assets.

"Interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates)":

Prior Period	Up to 1		3-12		Over 5	Non-interest	
11101 1 61100	month	1-3 Months	Months	1-5 Years	Years	Bearing	Total
Assets							
Cash (Cash in TL, Cash in Foreign							
Currency, Cash in Transit, Cheques							
Purchased) and Balances with the							
Central							
Bank of Turkey	1,352,802					585,132	1,937,934
Banks							
Financial Assets at Fair Value							
Through	33,815	***	**			24,249	58,064
Profit or Loss	21,971	1,174	1,014	1,194	2,905	469,427	497,685
Interbank Money Market Placements	274,702			·			274,702
Financial Assets Available-for-Sale		293	24,940	751,929	109,044	1,020	887,226
Loans	1,869,120	3,805,040	1,991,266	2,772,280	875,097	128,469	11,441,272
Investment Securities Held-to-							
Maturity							
Other Assets (*)						296,626	296,626
Total Assets	3,552,410	3,806,507	2,017,220	3,525,403	987,046	1,504,923	15,393,509
Bank Deposits							
Other Deposits	347,019	20,072				114,714	481,805
Interbank Money Market Received	5,589,025	2,136,045	894,494	17,244		502,890	9,139,698
Sundry Creditors	517,259	166,569					683,828
Marketable Securities Issued							
Funds Borrowed from Other							
Financial	**					145,749	145,749
Institutions	183,558	424,661	383,756				991,975
Bank Deposits	56,928	903,970	609,851	2,534		**	1,573,283
Other Liabilities(**)	, 	8,737			351,920	2,016,514	2,377,171
Total Liabilities	6,693,789	3,660,054	1,888,101	19,778	351,920	2,779,867	15,393,509
Balance Sheet Long Position		146,453	129,119	3,505,625	635,126		4,416,323
Balance Sheet Short Position	(3,141,379)	,		-,,		(1,274,944)	(4,416,323)
Off-Balance Sheet Long Position	(-3/		**	25,000		9,921,939	9,946,939
Off-Balance Sheet Short Position				(25,000)		(9,874,479)	(9,899,479)
Total Position	(3,141,379)	146,453	129,119	3,505,625	635,126	(1,227,484)	47,460

<sup>(\*)</sup> Non-interest bearing column includes TL 5,445 subsidiaries, TL 186,199 tangible assets, TL 3,979 intangible assets, TL 3 tax assets, TL 3,817 non-current assets held for sale and TL 97,183 other assets

<sup>(\*\*)</sup> Non-interest bearing column includes TL 1,464,590 shareholders' equity, TL 103,169 other liabilities, TL 469 finance lease liabilities, TL 152,918 provisions and TL 42,186 tax liabilities.

<sup>(\*\*)</sup> Non-interest bearing column includes TL 1,289,866 shareholders' equity, TL 126,110 other liabilities, TL 85 finance lease liabilities, TL 178,569 provisions and TL 38,424 tax liabilities.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### IV. Explanations on interest rate risk (continued)

# Average interest rates applied to financial instruments

Current Period End	EUR	USD	JPY	TL
Current reriod End	%	%	%	%
Assets				
Cash (Cash in TL, Cash in Foreign Currency, Cash in				
Transit, Cheques Purchased) and Balances with the				
Central Bank of Turkey		1.25		4.00
Banks	0.02	1.50		12.75
Financial Assets at Fair Value Through Profit/ Loss	2.00	5.29		14.70
Interbank Money Market Placements	0.05	1.65		
Financial Assets Available-for-Sale	3.43	4.42		10.15
Loans	5.97	6.65		16.96
Investment Securities Held-to-Maturity	**			
Liabilities				
Bank Deposits	**	1.65		12.52
Other Deposits	1.59	3.99		14.38
Interbank Money Market Received	0.24	2.50		11.63
Sundry Creditors				
Marketable Securities Issued		7.75		14.00
Funds Borrowed from Other Financial Institutions	1.95	2.87		6.63
Prior Period End	EUR %	USD %	JPY %	TL %
	70	/0	70	70
Accate				
Assets Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the				
Cash (Cash in TL, Cash in Foreign Currency, Cash in		0.75	<del></del>	3.31
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the	 0.03	0.75 0.55	<del></del>	3.31
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey	 0.03 3.19		  	3.31  10.67
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks		0.55		
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss	3.19	0.55 4.69		10.67
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements	3.19 0.01	0.55 4.69		10.67 10.40
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale	3.19 0.01 3.43	0.55 4.69  4.51		10.67 10.40 9.40
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale Loans	3.19 0.01 3.43	0.55 4.69  4.51 6.23		10.67 10.40 9.40
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale Loans Investment Securities Held-to-Maturity	3.19 0.01 3.43 5.97	0.55 4.69  4.51 6.23		10.67 10.40 9.40 15.23
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey  Banks  Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements  Financial Assets Available-for-Sale Loans Investment Securities Held-to-Maturity  Liabilities  Bank Deposits	3.19 0.01 3.43 5.97	0.55 4.69  4.51 6.23 		10.67 10.40 9.40 15.23
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale Loans Investment Securities Held-to-Maturity Liabilities Bank Deposits Other Deposits	3.19 0.01 3.43 5.97 	0.55 4.69  4.51 6.23  0.84 3.46		10.67 10.40 9.40 15.23  9.06 11.40
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale Loans Investment Securities Held-to-Maturity Liabilities Bank Deposits Other Deposits Interbank Money Market Received	3.19 0.01 3.43 5.97	0.55 4.69  4.51 6.23  0.84 3.46 2.27		10.67 10.40 9.40 15.23  9.06 11.40 8.00
Cash (Cash in TL, Cash in Foreign Currency, Cash in Transit, Cheques Purchased) and Balances with the Central Bank of Turkey Banks Financial Assets at Fair Value Through Profit/Loss Interbank Money Market Placements Financial Assets Available-for-Sale Loans Investment Securities Held-to-Maturity Liabilities Bank Deposits Other Deposits	3.19 0.01 3.43 5.97  1.60 0.53	0.55 4.69  4.51 6.23  0.84 3.46		10.67 10.40 9.40 15.23  9.06 11.40

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# IV. Explanations on interest rate risk (continued)

## Interest rate risk on banking book

As per the "Regulation on Measurement and Evaluation of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method" published by the BRSA in 23 August 2011, the Bank analyses and reports to the Bank's senior management the interest rate sensitivity of equity on a monthly basis by applying positive and negative shocks to the interest sensitive on balance sheet and off-balance sheet positions which are distributed into groups based on their cash flows.

Interest rate sensitivity of equity as of 31 December 2017:

Current Period	Shock Applied	Gains/	Gains/ Equity
	(+/- x bps)	Losses	- Losses/Equity
TRY	500	(234,042)	(8.69) %
TRY	-400	215,506	8.01%
USD Dollar	200	59,703	2.22%
USD Dollar	-200	(66,610)	(2.47) %
EURO	200	(113,460)	(4.21) %
EURO	-200	125,825	4.67%
Total (For Positive Shocks)		(287,799)	(10.69) %
Total (For Negative Shocks)		274,721	10.20%

Prior Period	Shock Applied (+/- x bps)	Gains/ Losses	Gains/ Equity - Losses/Equity
TRY	500	(204,228)	(11.45) %
TRY	-400	195,267	10.95%
USD Dollar	200	(15,789)	(0.89) %
USD Dollar	-200	12,210	0.68%
EURO	200	(77,262)	(4.33) %
EURO	-200	48	0.00%
Total (For Positive Shocks)		(297,279)	(16.67) %
Total (For Negative Shocks)		207,525	11.64%

# V. Explanations on position risk of equity securities resulted from banking book

The Bank has no position risk of equity shares as of 31 December 2017 (31 December 2016: None).

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### VI. Explanations on liquidity risk

The Board of Directors reviews the liquidity and funding risk management policy weekly or in case of necessity. Liquidity risk is managed by Asset and Liability Committee (ALCO) in line with risk management policy as short and long term liquidity risk.

Liquidity Risk is managed by ALCO in order to take the necessary measures in a timely and correct manner against possible liquidity shortages. Treasury department manages cash inflows and outflows in line with strategies determined by ALCO. As deemed necessary by the ALCO members, liquidity meetings are performed for the purposes of close monitoring. Treasury department manages short term liquidity by adhering to the ALCO strategy and ensuring compliance with legal liquidity limits and stress testing.

In the context of TL and foreign currencies liquidity management, the Bank monitors the cash flows weekly and action plan is made based on ALCO decisions. The funding balance is directly monitored and compensated by making the risk-return-cost evaluation.

For long-term liquidity "Maturity Mismatch Report" is prepared and presented to ALCO on a weekly basis. The Bank, resulting from the general structure of Turkish banking sector, has a liquidity gap at the 2 year maturity period. The Bank intends to eliminate liquidity mismatch shifting focus to long-term funding alternatives. Such decisions of the risk of incompatibility are taken by ALCO. The Bank diversifies its funding sources among customer deposits, domestic and foreign borrowings, bills and bonds issued, taking into consideration the maturity match between its assets and liabilities and keeps liquid assets in order to fully meet the liquidity requirements that may emerge in case of market volatility.

### Information on the use of stress testing

Department of Risk Management implements stress testing according to Liquidity and Funding Risk Policy approved by the Board of Directors on a weekly basis. These stress tests are based on the scenarios of the deposit outflow, funds obtained from bonds issued will outflow, banks limits will not be used during a 14-day period, the results are included in the presentation of ALCO on a weekly basis and in the Presentation of Risk Committee on a monthly basis. In this way, the Bank's funding structure is closely monitored and actions are taken on behalf of existing risk management.

Alternative funding sources are identified in case of need. ALCO members are responsible for short-term liquidity shocks to take actions. In the case of a crisis or if deemed necessary, ALCO summon a meeting and take possible action plans immediately. These action plans are approved by the Board of Directors under the İSEDES. The Bank reviews resources that are available in any emergency situation constantly and takes into consideration the results of the above-mentioned stress testing and scenario analysis by the early warning system.

According to BRSA's "Legislation on Measurement and Assessment of Liquidity Adequacy of the Banks"; published in the Official Gazette numbered 28948, dated 21 March 2014; liquidity ratio is required to be 60% for foreign currency assets/liabilities and 80% for total assets/liabilities in the calculation of the banks' weekly and monthly reporting effective from 1 January 2017.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Explanations on liquidity risk (continued) VI.

Cu	rrent Period	Total Unweighted V	Value (Average) *	Total Weigh (Avera	
		TL+FC	FC	TL+FC	FC
High	-Quality Liquid Assets				
1	Total high-quality liquid assets (HQLA)			2,577,040	2,258,253
Cas	sh Outflows				
2	Retail deposits and deposits from small business customers, of which:	6,752,452	2,820,942	650,213	285,282
3	Stable deposits	516,695		25,105	
4	Less stable deposits	6,235,757	2,820,942	625,108	285,282
5	Unsecured wholesale funding, of which:	5,088,006	2,894,298	2,781,247	1,619,726
6	Operational deposits				
7	Non-operational deposits	3,532,975	1,840,665	1,407,518	734,429
8	Unsecured funding	1,555,031	1,053,633	1,373,729	885,297
9	Secured wholesale funding			274,839	274,839
10	Other cash outflows of which:	2,528,841	1,112,865	543,159	318,972
11	Outflows related to derivative exposures and other collateral requirements	305,733	248,347	305,812	248,511
12	Outflows related to restructured financial instruments				
13	Payment commitments and other off-balance sheet commitments granted for debts to financial markets	2,223,109	864,519	237,348	70,461
14	Other revocable off-balance sheet commitments and contractual obligations	And year			
15	Other irrevocable or conditionally revocable offbalance sheet obligations	20,015	187	20,031	187
16	Total Cash Outflows			4,269,489	2,499,006
Ca	sh Inflows			-	
17	Secured receivables	31,646	31,646	31,187	31,187
18	Unsecured receivables	2,210,772	517,447	1,591,954	490,371
19	Other cash inflows	104,983	54,494	104,925	54,596
20	Total Cash Inflows	2,347,401	603,587	1,728,066	576,154
				Upper Limit	Applied Values
21	Total HQLA			2,577,040	2,258,253
22	Total Net Cash Outflows			2,541,423	1,922,852
23	Liquidity Coverage Ratio (%)			101.40	117.44

<sup>(\*)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# VI. Explanations on liquidity risk (continued)

Prio	or Period	Total Unwei (Aver		Total Weighted Value (Average)*		
		TL+FC	FC	TL+FC	FC	
-ligh	Quality Liquid Assets					
1	Total high-quality liquid assets (HQLA)		1	1,612,419	1,500,173	
Cas	h Outflows					
	Retail deposits and deposits from small business					
2	customers, of which:	5,695,464	2,273,281	358,551	137,961	
3	Stable deposits	4,219,902	1,787,343	210,995	89,367	
4	Less stable deposits	1,475,563	485,938	147,556	48,594	
5	Unsecured wholesale funding, of which:	3,101,718	1,610,573	1,781,409	982,506	
6	Operational deposits	-	_		-	
7	Non-operational deposits	2,154,050	1,001,207	861,620	400,483	
8	Unsecured funding	947,668	609,366	919,788	582,023	
9	Secured wholesale funding			389,631	389,631	
10	Other cash outflows of which:	1,364,540	818,505	261,554	180,209	
	Outflows related to derivative exposures and other					
11	collateral requirements	128,841	402,536	128,840	123,387	
12	Outflows related to restructured financial instruments	-	-		-	
	Payment commitments and other off-balance sheet					
13	commitments granted for debts to financial markets	1,235,699	415,969	132,714	56,822	
	Other revocable off-balance sheet commitments and					
14	contractual obligations	**	-		-	
	Other irrevocable or conditionally revocable offbalance			20.746	27	
15	sheet obligations	20,807	27	20,546	27	
16	Total Cash Outflows			2,811,690	1,690,334	
Cas	h Inflows	-	-	-		
17	Secured receivables	41,014	40,870	40,080	40,080	
18	Unsecured receivables	1,547,281	283,953	963,460	236,017	
19	Other cash inflows	34,203	28,492	34,202	28,491	
20	Total Cash Inflows	1,622,497	353,315	1,037,742	304,589	
				Upper Limi	t Applied Values	
21	Total HQLA			1,612,419	1,500,173	
22	Total Net Cash Outflows			1,773,948	1,385,745	
23	Liquidity Coverage Ratio (%)			90.89	108.26	

<sup>(\*)</sup>The average of last three months' liquidity coverage ratio calculated by weekly simple averages.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## VI. Explanations on liquidity risk (continued)

The table below shows the lowest, highest and average Liquidity Cover Ratio in the last 3 months of the 1 January - 31 December 2017 period.

Current Period	Highest	Date	Lowest	Date	Average
TL+FC	132.81%	06.10.2017	84.58%	28.12.2017	102.28%
FC	163.46%	22.12.2017	84.13%	14.11.2017	120.56%

Prior Period	Highest	Date	Lowest	Date	Average
TL+FC	129.68%	25.10.2016	72.00%	23.11.2016	92.16%
FC	170.08%	07.12.2016	74.04%	15.11.2016	113.52%

The Bank implements the calculation in accordance with the Regulation of Liquidity Coverage Ratio Calculation of Banks dated 21 March 2014 and numbered 28948 published in the Official Gazette. As per the related regulation high quality liquid assets are mainly securities portfolio, cash assets and reserve requirements. The important factors affecting the results of the liquidity coverage ratio are the changes in the remaining maturities of the items and changes in the amounts of deposits and money market transactions, the remaining maturities of which are less than 30 days. Deposits form a significant portion of the Bank's sources of funds, on the other hand bonds issued, money market borrowings, funds provided from abroad are other important sources of funding.

The Bank calculates cash flow and margin likely to transactions arising from derivative transactions in accordance with the Regulation on Banks' Liquidity Coverage Ratio dated 21 March 2014 and numbered 28948 published in Official Gazette as taking 24-month average into account.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# VI. Explanations on liquidity risk (continued)

Presentation of assets and liabilities according to their remaining maturities:

		Up to 1		3-12		5 Years		
Current Period	Demand	Month	1-3 Months	Months	1-5 Years	and Over	Unallocated	Total
Assets								
Cash (Cash in TL, Cash in Foreign								
Currency, Cash in Transit, Cheques								
Purchased) and Balances with the								
Central Bank of Turkey	628,694	1,858,562		**				2,487,25
Banks	81,138	238,557						319,69
Financial Assets at Fair Value								# 42 OF
Through Profit or Loss		80,614	26,183	95,282	538,796	3,002		743,87
Interbank Money Market								256.22
Placements		376,334				***		376,33
Financial Assets Available-for-Sale	1,727		4,860	177,940	522,484	59,152		766,16
Loans		1,660,339	2,015,567	5,746,428	4,963,581	404,744	297,498	15,088,15
Investment Securities Held-to-								
Maturiy							<b>**</b>	
Other Assets(*)		•••		10,373	7,529		316,822	334,72
Total Assets	711,559	4,214,406	2,046,610	6,030,023	6,032,390	466,898	614,320	20,116,20
Liabilities								CO1 4
Bank Deposits	134,145	464,105	3,219	***				601,40
Other Deposits	803,604	7,009,999	3,066,528	763,994	27,149			11,671,2
Funds Borrowed from Other					470.000	(2.041		2 124 1
Financial Institutions	***	59,927	210,266	1,310,123	479,892	63,941		2,124,14
Interbank Money Market		169,882	309,998					479,8
Marketable Securities Issued		346,570	423,478	485,018				1,255,00
Sundry Creditors		312,519						312,5
Other Liabilities(**)		198,088	70,586	112,632	538,020	1,133,305	1,619,218	3,671,8
Total Liabilities	937,749	8,561,090	4,084,075	2,671,767	1,045,061	1,197,246	1,619,218	20,116,20
Net Liquidity Gap	(226,190)	(4,346,684)	(2,037,465)	3,358,256	4,987,329	(730,348)	(1,004,898)	
Net Off-Balance Sheet Position		(48,287)	(5,426)	3,819	30,781	(1,531)		(20,64
Derivative Financial Assets		6,049,366		4,726,102	4,774,285	37,720		18,781,3
Derivative Financial Liabilities		6,097,653		4,722,283				18,802,0
Non-Cash Loans		174,789		768,245		542,592		2,030,9
Prior Period	<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>							
Total Assets	373,581	3,690,006	1,575,068	4,420,080	4,322,835	586,844	425,095	15,393,5
Total Liabilities	617,604	6,955,286		2,137,078		432,119	1,469,610	15,393,5
Net Liquidity Gap	(244,023)	(3,265,280)		2,283,002				
Net Off-Balance Sheet Position	(244,020)	15,785		19,021				47,7
Derivative Financial Assets		2,622,167		2,321,449				9,739,3
Derivative Financial Liabilities		2,606,382		2,302,428				9,691,5
Non-Cash Loans		49,172		321,197				897,0

<sup>(\*)</sup> Certain assets on the balance sheet that are necessary for the banking operations but not convertible into cash in the short term such as tangible assets, investments in associates, joint ventures and subsidiaries, stationary supplies and prepaid expenses are included in this column.

<sup>(\*\*)</sup> Shareholders' equity and provisions are classified as other liabilities under unallocated column

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Explanations on liquidity risk (continued) VI.

# Contractual maturity analysis of liabilities according to remaining maturities

31 December 2017	Carrying Values	Gross Nominal Outflows	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over
Bank Deposit	601,469	601,712	134,145	464,255	3,312			
Other Deposit	11,671,274	11,802,366	803,604	7,034,113	3,109,272	823,508	31,869	
Money Market Funds	479,880	480,893		169,989	310,904			
Securities Issued	1,255,066	1,287,720		348,760	432,100	506,860		
Funds Borrowed	2,084,851	2,146,784		56,125	208,881	1,352,416	502,626	26,736
Subordinated Loans	1,194,561	2,083,766			45,747	45,788	366,046	1,626,185
Total	17,287,101	18,403,241	937,749	8,073,242	4,110,216	2,728,572	900,541	1,652,921

31 December 2016	Carrying Values	Gross Nominal Outflows	Demand	Up to 1 month	1-3 Months	3-12 Months	1-5 Years	5 Years and Over
Bank Deposit	481,805	482,035	114,714	347,062	20,259			
Other Deposit	9,139,698	9,243,955	502,890	5,606,205	2,161,950	953,227	19,683	
Money Market Funds	683,828	684,961		517,655	167,306			
Securities Issued	991,975	1,015,580		184,700	432,430	398,450		
Funds Borrowed	1,536,663	1,604,138		13,782	148,990	857,847	538,987	44,532
Subordinated Loans	397,278	752,983			17,868	18,164	143,990	572,961
Total	13,231,247	13,783,652	617,604	6,669,404	2,948,803	2,227,688	702,660	617,493

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# VII. Explanations on leverage level

The table of leverage level calculated in accordance with the Regulation on Assessment and Calculation of Banks' Leverage Level published in the Official Gazette numbered 29450 and dated 5/11/2013 shown below;

		Current	Prior
	Balance sheet assets	Period(*)	Period(*)
	Balance sheet items (excluding derivative financial instruments and credit derivatives		
1	but including collaterals)	20,679,192	15,533,937
2	(Assets deducted in determining Tier 1 capital)	(33,187)	(34,286)
3	Total balance sheet risks (sum of lines 1 and 2)	20,646,005	15,499,651
	Derivative financial instruments and credit derivatives		
4	Replacement cost associated with all derivative financial instruments and credit derivatives	791,132	331,031
5	Potential credit risk associated with all derivative financial instruments and credit derivatives	331,754	185,286
6	Total risks of derivative financial instruments and credit derivatives (sum of lines 4 to 5)	1,122,886	516,317
	Securities or commodity financing transactions (SCFT)		
7	Risks from SCFT assets (except for on-balance sheet)	569,650	811,748
8	Risks from brokerage activities related exposures		
9	Total risks related with securities or commodity financing transactions (sum of lines 7 to 8)	569,650	811,748
	Off-balance sheet transactions		
10	Gross notional amounts of off-balance sheet transactions	4,718,820	2,193,861
11	(Adjustments for conversion to credit equivalent amounts)		-
12	Total risks of off-balance sheet items (sum of lines 10 and 11)	4,718,820	2,193,861
	Capital and total risks		
13	Tier 1 capital	1,428,870	1,265,803
14	Total risks (sum of lines 3, 6, 9 and 12)	27,057,361	19,021,576
	Leverage ratio		
15	Leverage ratio	5.29	6.67

<sup>(\*)</sup>Represents three-month average amounts.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## VIII. Explanations on presentation of financial assets and liabilities at their fair values

Valuation methods of the financial instruments valued with their fair value are shown below.

	Carryi	ng Value	Fair Value		
	Current Period	Prior Period	Current Period	Prior Period	
Financial Assets	16,550,349	12,661,264	16,636,285	12,725,668	
Interbank Money Market Placements	376,334	274,702	376,334	274,702	
Banks	319,695	58,064	319,695	58,064	
Financial Assets Available-for-Sale	766,163	887,226	766,163	887,226	
Investments Held-to-Maturity					
Loans	15,088,157	11,441,272	15,174,093	11,505,676	
Financial Liabilities	17,119,740	12,693,168	17,119,740	12,693,168	
Bank Deposits	601,469	481,805	601,469	481,805	
Other Deposits	11,671,274	9,139,698	11,671,274	9,139,698	
Funds Borrowed from Other Financial					
Institutions	3,279,412	1,933,941	3,279,412	1,933,941	
Marketable Securities Issued	1,255,066	991,975	1,255,066	991,975	
Sundry Creditors	312,519	145,749	312,519	145,749	

Fair values of financial assets available-for-sale are derived from market prices or in case of absence of such prices, market prices of other securities quoted in similar qualified markets and having substantially similar characteristics in terms of interest, maturity and other conditions.

Fair values of loans are calculated discounting future cash flows at current market interest rates for fixed-rate loans. The carrying values of floating-rate loans are deemed an approximation for their fair values.

Fair values of other financial assets and liabilities represent the total acquisition costs and accrued interest.

	Level	1 TL	Level 2	TL	Level 3 TL	
	Current	Prior	Current	Prior	Current	Prior
	Period	Period	Period	Period	Period	Period
Financial Assets						
Financial Assets at Fair Value through Profit and						
Loss	55,376	82,681	688,501	415,004		~~
Financial Assets Available for Sale	764,436	886,207	1,727	1,019		
Total	819,812	968,888	690,228	416,023	es es	•=
Financial Liabilities						
Financial Liabilities at Fair Value through Profit and						
Loss			749,590	383,459		
Total			749,590	383,459		

Level 1 : Quoted prices (unadjusted) in active markets for identical assets or liabilities

### IX. Explanations on transactions carried out on behalf of customers and fiduciary activities

None.

### X. Explanations on securitisation positions

The Bank does not have any securitization positions as of balance sheet date.

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs)

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## XI. Explanations on risk management objectives and policies

The Bank does not apply any netting on balance sheet and off-balance sheet. Guarantees and derivatives are not used as credit mitigation techniques; but only financial collaterals consisting of cash blockages are used.

Risk Management System refers to the Board of Directors, the Audit Committee, the Risk Management Committee, the Asset-Liability Committee and the Risk Management Department which have been composed in order to manage systemic risks that the Bank is exposed to. The Board of Directors is the owner of the Bank's Risk Management System and ensures the establishment of an effective, sufficient and appropriate risk management system as well as the continuity of the system. The main objective of the Bank's Risk Management System is to identify, measure, monitor and control the risks that the Bank is exposed to, by determining the policies, limits and procedures to control, to monitor, and if necessary to change the risk-return structure of the Bank's future cash flows, the level and the quality of related activities.

As part of the Risk Management System, the Asset and Liability Committee presentation is prepared on a weekly basis and the Risk Committee and the Board of Directors presentations are prepared on a monthly basis. The presentations mainly consist of the Bank's financial statements, profit and loss analysis, credit risk, market risk, liquidity risk, concentration risk, interest rate risk due to banking book, and operational risk as well as the risk that the Bank is currently exposed to or possible risks.

The Board of Directors of the Bank delegated the authorization related to the hedge accounting to The Asset and Liability Committee with the condition of providing regular information. At the same time the Bank has organized credit policies and risk mitigation policies due to credit risk. All processes of the Bank are controlled by the Bank's Internal Control Department's control matrices regularly and are subject to supervision by the Internal Audit Department at the same time.

The Bank uses credit rating models and/or decision trees and rating systems using financial and non-financial data for loan customers as a risk measurement system. Market risk measures are calculated within the scope of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks and using only internal model and market data for intra-bank use. In addition to these, risks are measured and reported with regular stress tests. Three stress tests (base, negative, extremely negative) are performed on a yearly basis, stress tests are performed on a monthly basis for market risk and counter party credit risk, stress tests are performed on a weekly basis for interest rate risk and liquidity risk by Risk Management Department of Bank and then they are shared with senior management in the ALCO and the Risk Committee meetings.

Periodic reports about liquidity risk, interest risk, securities portfolio, credit risk, customer concentration, sectoral concentration, collateral structure and capital adequacy are reported to the Board of Directors and senior management.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## XI. Explanations on risk management objectives and policies (continued)

Notes and explanations in this section have been prepared in accordance with the "Communiqué on Disclosures about Risk Management to Be Announced to Public by Banks" that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016. As the Bank uses the standard approach for the calculation of capital adequacy, the following tables those have to be disclosed in accordance with the Communiqué on an annual basis were not presented by the Bank as of 31 December 2017:

- RWA flow statements of credit risk exposures under IRB (Internal Ratings Based)
- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of market risk exposures under an Internal Model Approach (IMA)
- Qualitative disclosures related to IRB models
- IRB Credit risk exposures by portfolio and PD range
- IRB Effect on RWA of credit derivatives used as CRM techniques
- IRB Backtesting of probability of default (PD) per portfolio
- IRB (specialised lending and equities under the simple risk weight method)
- CCR exposures by portfolio and PD scale
- Ouantitative disclosures related to IRB models
- Internal Models Approach values for trading portfolios

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

(Amounts expressed in mousands of Turkish Lita (TL) unless only wise indicated)

# XI. Explanations on risk management objectives and policies (continued)

Overview of Risk Weighted Amounts

		Risk Weight		Minimum Capital Requirements
		Current Period	Prior Period	Current Period
		(31 December 2017)	(31 December 2016)	(31 December 2017)
1	Credit risk (excluding counterparty credit risk) (CCR)	14,462,198	11,713,786	1,156,976
2	Of which standardised approach (SA)	14,462,198	11,713,786	1,156,976
3	Of which internal rating-based (IRB) approach			
4	Counterparty credit risk	1,003,732	662,570	80,299
5	Of which standardised approach for counterpary credit risk (SA-CCR)	1,003,732	662,570	80,299
6	Of which internal model method (IMM)			
7	Equity position in banking book under basic risk weighting or internal rating-based	•••		
8	Equity investments in funds – look-through approach	24,631	44,943	1,970
9	Equity investments in funds – mandate-based approach			
10	Equity investments in funds – 1250% risk weighting approach	***		
11	Settlement risk			
12	Securitisation exposures in banking book			
13	Of which IRB ratings-based approach (RBA)			***
14	Of which IRB supervisory formula approach (SFA)			
15	Of which SA/simplified supervisory formula approach (SSFA)			
16	Market risk	323,000	153,788	25,840
17	Of which standardised approach (SA)	323,000	153,788	25,840
18	Of which internal model approaches (IMM)			
19	Operational risk	887,018	653,305	70,961
20	Of which basic indicator approach	887,018	653,305	70,961
21	Of which standardised approach			
22	Of which advanced measurement approach			
23	Amounts below the thresholds for deduction from capital (subject to 250% risk weight)			a a
24	Floor adjustment			
25	Total (1+4+7+8+9+10+11+12+16+19+23+24)	16,700,579	13,228,392	1,336,046

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### XI. Information on risk management objectives and policies (continued)

Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts in capital adequacy calculation

amounts in capital adequacy calculation	T		of items in accor	dance with	Turkish Acco	unting
		Standards	<u></u>		·	
	Carrying					Not subject to
	values in					capital
	financial					requirements
	statements			Securiti		or subject to
	prepared as		Subject to	sation	Subject to	deduction
	per	Subject to	counterparty	exposur	market risk	from
Current Period (*)	TAS	credit risk	credit risk(**)	es	(***)	capital
Assets						
Cash (Cash on Hand, Money in Transit, Purchased Cheques) and						
Balances With Central Bank of Turkey	2,487,256					
Financial Assets Held for Trading	743,877	34,511	685,927		743,877	
Financial Assets at Fair Value Through Profit or Loss	600,156					
Banks	319,695	319,695				
Interbank Money Markets Placements	376,334	376,334				
Financial Assets at Fair Value Through Profit or Loss (net)	766,163	766,163	579,403			
Loans	14,488,001	14,487,966				35
Factoring Receivables						
Investment Held-to-Maturity (net)						
Investment in Associates (net)	4,897	4,897				
Investment in Subsidiaries (net)	5,445	5,445				
Investment in Joint-Ventures (net)						
Lease Receivables						
Derivative Financial Assets Held for Risk	17,902		17,902			
Tangible Assets (net)	191,953	181,696				10,257
Intangible Assets (net)	5,948					5,948
Investment Property (net)						
Tax Asset	9,475	9,475				
Assets Held for Sale and Assets of						
Discontinued Operations (net)	23,795	23,795				
Other Assets	75,309	75,309	***			
Total Assets	20,116,206	19,372,698	1,283,232		743,877	16,240
Liabilities			2,000,000		,	20,20
Deposits	12,272,743					12,272,743
Derivative Financial Liabilities Held for Trading	749.590				749.590	749.590
Funds Borrowed	2,084,851					2,084,851
Interbank Money Markets	479,880		476,378		3,502	479,880
Securities Issued	1,255,066					1,255,066
Funds						
Miscellaneous Payables	312,519					312,519
Other External Fundings Payable	103,169		***			103,169
Factoring Payables						
Lease Payables	469					469
Derivative Financial Liabilities Held for						
Risk Management	3,664					
Provisions	152,918					152,918
Tax Liability	42,186					42,186
Liabilities for Assets Held for Sale and	1 .2,100					,
Assets of Discontinued Operations (net)						
Subortinated Debts	1,194,561					1,194,561
Shareholders' Equity	1,194,501					1,464,590
Total Liabilities	20,116,206		176 270		753,092	20,112,542
(*) Refers to the Bank's unconsolidated financial statements	20,110,200		476,378		/33,092	40,112,542

<sup>(\*)</sup>Refers to the Bank's unconsolidated financial statements.

<sup>(\*\*)</sup> Disclosed based on gross amounts of the securities.
(\*\*\*)Disclosed based on gross position amounts subject to general market risk and specific risk.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Information on risk management objectives and policies (continued) XI.

Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts in capital adequacy calculation

Carrying values   Carrying values   Carrying values   Infinite   Subject to financial statements   Subject to financial statements   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to	amounts in capital adequacy calculation		Carrying values of items in accordance with Turkish Accounting Standards					
Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Carying values   Cary							Not subject	
Carrying values in financial statements   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Su							to	
Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterpart   Subject to counterp							capital	
Securitical statements   Statement   Statements   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   Statement   St		Carrying values					requirements	
Statements   Prior Period (*)   Statements   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Prior Period (*)   Subject to   Pr		1					or	
Prior Period (*)   Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   Last (Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   Last (Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   Last (Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   Last (Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets Placements   Last (Cash on Hand, Money Markets   Last (Cash on Hand, Money Markets   Last (Cash on Hand, Money Markets   Last (Cash on Hand, Money Markets   Last (Cash on Hand, Money Markets   Last (Last (Cash on Hand, Money Markets   Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Last (Las		1		counterpart		0.11		
Prior Period (**)			Cultivate	у ј				
Assets   Asset   Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   1,937,934   1,937,934   1,937,934	n to no to total							
Cash (Cash on Hand, Money in Transit, Purchased Cheques) and Balances With Central Bank of Turkey   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934   1,937,934		IAS	Cicuit 113K	1138( )			capitai	
Balances With Central Bank of Turkey								
Financial Assets Held for Trading		1 937 934	1 937 934					
Financial Assets at Fair Value Through Profit or Loss				424 207		137 197		
Financial Assets at Fair Value Through Profit or Loss	Financial Assets Held for Trading	497,003	00,198	424,307		437,407		
Banks	Financial Assets at Fair Value Through Profit or Loss							
Interbank Money Markets Placements		58,064	58,064					
Financial Assets at Fair Value Through Profit or Loss (net)   887,226   887,226   851,289       192								
Loans	Financial Assets at Fair Value Through Profit or Loss (net)			851,289		***		
Factoring Receivables							192	
Investment Held-to-Maturity (net)								
Investment in Associates (net)						***		
Investment in Subsidiaries (net)								
Investment in Joint-Ventures (net)		5,445	5,445					
Lease Receivables								
Derivative Financial Assets Held for Risk								
Tangible Assets (net)   186,199   186,199				**				
Intangible Assets (net)   3,979       3,975     Investment Property (net)               Tax Asset   3   3   3           Assets Held for Sale and Assets of Discontinued Operations (net)   3,817   3,817         Other Assets   97,183   86,215         Other Assets   15,393,509   14,940,883   1,275,595       A37,487   15,144     Liabilities           Deposits   9,621,503           Derivative Financial Liabilities Held for Trading   383,459           Prunds   9,621,503           Derivative Financial Liabilities Held for Trading   383,459           Derivative Financial Liabilities Held for Trading   383,459           Prunds   9,521,503           Funds   9,521,503           Funds   9,521,503           Prunds   9,521,503           Funds   9,521,503           Funds   9,521,503           Funds   9,521,503           Funds   9,521,503           Funds   9,521,503           Funds   9,521,503           Miscellaneous Payables   9,521,503           Miscellaneous Payables   145,749           Other External Fundings Payable   126,110           Factoring Payables   85           Derivative Financial Liabilities Held for           Risk Management           Provisions   178,569		186,199	186,199					
Tax Asset   3   3   3							3,979	
Tax Asset   3   3   3								
Discontinued Operations (net)   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,817   3,81		3	3					
Discontinued Operations (net)   3,817			2 917					
Total Assets   15,393,509   14,940,883   1,275,595     437,487   15,144	Discontinued Operations (net)	3,817						
Liabilities         9,621,503           9,621,503           Derivative Financial Liabilities Held for Trading         383,459           9,621,503           Funds Borrowed         1,536,663            1,536,663           Interbank Money Markets         683,828          674,136          9,515         683,828           Securities Issued         991,975            991,975           Funds            991,975            991,975           Funds         145,749             991,975           Miscellaneous Payables         126,110            126,110           Factoring Payables         85                Lease Payables         85            85           Derivative Financial Liabilities Held for            85           Derivative Financial Liabilities All for Sale and         38,424	Other Assets	97,183					10,968	
Deposits   9,621,503         9,621,503	Total Assets	15,393,509	14,940,883	1,275,595		437,487	15,144	
Derivative Financial Liabilities Held for Trading   383,459       382,392   383,459	Liabilities							
Funds Borrowed 1,536,663 1,536,663   Interbank Money Markets 683,828   Gestrities Issued 991,975   Gesta,828   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Gesta,928   Ge	Deposits	9,621,503						
Funds Borrowed	Derivative Financial Liabilities Held for Trading	383,459				382,392	383,459	
Interbank Money Markets							1,536,663	
Securities Issued   991,975   991,975   Funds				674,136		9,515	683,828	
Funds                        145,749		991,975					991,975	
Miscellaneous Payables       145,749          145,749         Other External Fundings Payable       126,110          126,110         Factoring Payables								
Other External Fundings Payable       126,110           126,110         Factoring Payables                                                                                                           <		145,749					145,749	
Factoring Payables				**			126,110	
Lease Payables       85          85         Derivative Financial Liabilities Held for Risk Management                                                                                                          <								
Derivative Financial Liabilities Held for   Risk Management		85					85	
Risk Management            178,569            178,569								
Provisions         178,569             178,569           Tax Liability         38,424             38,424           Liabilities for Assets Held for Sale and Assets of Discontinued Operations (net)                           397,278             397,278         Shareholders' Equity         1,289,866                1,289,866              1,289,866                                             -								
Tax Liability       38,424          38,424         Liabilities for Assets Held for Sale and Assets of Discontinued Operations (net)                       397,278           397,278            1,289,866          1,289,866           1,289,866           1,289,866	2	178.569					178,569	
Liabilities for Assets Held for Sale and Assets of Discontinued Operations (net)              397,278         Subortinated Debts       397,278            397,278         Shareholders' Equity       1,289,866           1,289,866						60 to	38,424	
Assets of Discontinued Operations (net)              397,278         Subortinated Debts       397,278            397,278         Shareholders' Equity       1,289,866           1,289,866								
Subortinated Debts         397,278            397,278           Shareholders' Equity         1,289,866             1,289,866								
Shareholders' Equity 1,289,866 1,289,866		397,278	<b></b>				397,278	
							1,289,866	
				674,136		391,907	15,393,509	

Total Liabilities 15,393,509

(\*)Refers to the Bank's unconsolidated financial statements.

(\*\*) Disclosed based on gross amounts of the securities.

(\*\*\*)Disclosed based on gross position amounts subject to general market risk and specific risk.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

# XI. Information on risk management objectives and policies (continued)

The main sources of the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements

	Current Period	Total	Credit risk	Subject to the securitization	Counterparty credit risk	Market risk(*)
	Carrying Value of Assets in Accordance with					
1	Communiqué "Preparation of Financial					
	Statements"	20,099,966	19,372,698		1,283,232	743,877
2	Carrying value of liabilities that are subjected				476,378	753,092
~	to counterparty credit risk as per TAS				470,570	755,072
3	Total Net Amount	20,099,966	19,372,698		806,854	(9,215)
4	Off-balance sheet amounts(**)	23,013,143	4,335,157	44	18,677,986	18,677,986
5	Valuation differences					
6	Differences due to different netting rules			**	(18)	(18,345,771)
7	Differences due to consideration of provisions					
8	Differences resulted from the BRSA's					
8	applications				(18,366,104)	
9	Differences due to risk mitigation		w		476,378	
10	Risk Amounts	43,113,109	23,707,855		1,595,096	323,000

<sup>(\*)</sup>Risk amounts include financial instruments in trading accounts as per to the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" and market risk due to calculated capital requirement for currency risk.

<sup>(\*\*)</sup>Off-balance sheet amounts subject to capital adequacy ratio calculation.

	Prior Period	Total	Credit risk	Subject to the securitization	Counterparty credit risk	Market risk(*)
Ι,	Carrying Value of Assets in Accordance with					
1	Communiqué "Preparation of Financial Statements"	15,378,370	14,940,883	**	1,275,596	437,487
2	Carrying value of liabilities that are subjected to counterparty credit risk as per TAS			**	674,136	391,907
3	Total Net Amount	15,378,370	14,940,883		601,460	45,580
4	Off-balance sheet amounts(**)	11,447,133	1,764,414		9,682,719	9,682,719
5	Valuation differences		***			
6	Differences due to different netting rules				(9,386)	(9,574,512)
7	Differences due to consideration of provisions					
8	Differences resulted from the BRSA's applications				(9,477,788)	
9	Differences due to risk mitigation				674,136	
10	Risk Amounts	26,825,503	16,705,297		1,471,141	153,788

<sup>(\*)</sup>Risk amounts include financial instruments in trading accounts as per to the "Regulation on Measurement and Assessment of Capital Adequacy of Banks" and market risk due to calculated capital requirement for currency risk.

<sup>(\*\*)</sup>Off-balance sheet amounts subject to capital adequacy ratio calculation.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Explanation on the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements:

#### Disclosures regarding differences between amounts valued according to TAS and risk exposures

The differences between the amounts assessed under TAS and the amounts after risk reduction in transactions subject to counterparty credit risk stem from the addition of potential risk amounts to the renewal costs of derivative transactions subject to the CPR and the volatility adjustments for repo / reverse repo transactions. Funds provided to differences arising from risk reduction are also included by opening separate line for them.

Valuations of securities subject to market risk in accordance with TAS represent the fair value of held for trading financial instruments. On the other hand, the values in the risk amount line represents the amount subject to market risk based on the capital requirements calculated for the losses arising due factors such as interest rate risk of the market risk, equity price risk, currency risk in accordance with the "Regulation for Measurement and Evaluation of Banks' Capital Adequacy Ratio".

If financial instruments that are accounted for at their fair value are traded in an active market, the valuation is based on that market price. The TL borrowing instruments in the held for trading securities portfolio comprise of government securities. These securities are evaluated at the weighted average trading price in the Istanbul Stock Exchange. For TL securities that are not traded, the market price is calculated based on the CBRT prices. For the FX securities in the same portfolio, the average of purchase and sale quotations in the market are considered as the market price. Derivative financial instruments are evaluated using the discounted cash flow model using market data. Input data used in evaluations using market value and/or valuation methods are periodically checked for validity and independence.

#### **Information on Credit Risk**

#### General Qualitative Information on Credit Risk:

The Bank's credit risk management policies are established in line with the strategy approved by the Board of Directors in accordance with the related regulations and are based on prudence, sustainability and the customers' credit worthiness principles.

The limits are set in accordance with the Risk Policies by the Board of Directors based on the Bank's risk appetite. In accordance with the determined risk limits, the authorizations and sub-authorizations are done by the Credit Policies which is in line with the determined limits. Special attention is given to ensure that the limits are in line with market expectations and the Bank's strategies.

Credit rating models and decision trees are used in the credit underwriting processes in accordance with the risk appetite, credit policies set by the Bank and the targets of the Bank. The grading of all customers except for individual credit customers by the Bank is essential. The individual loan portfolio is managed via an automated decision trees.

Customer selection is carried out in accordance with policies and strategies of the Bank and is based on the ability to pay on time and the cash flows expected to be received from its operations independent from guarantees, sureties and pledged assets. When needed; it is mandatory for the Bank to obtain appropriate collateral in line with the source of the payment for the repayment of the credit from the customers to ensure that their obligations arising from the credit are met on time and in full. The main purpose of collateralization of any loan is to minimize the credit, foreign exchange and maturity risks. In this context, a minimum collateral margin is determined by taking into account the collateral quality and the collection expectations given default and it is ensured that the appropriate collateral is obtained based on the credit type. Before a credit relationship is established with a customer, an analysis and intelligence collection are carried out in order to measure the creditworthiness of the customers. Before the credit decisions; the customer is examined and evaluated with an analysis for factors that have affected its past, present and future performances and any other factors (financial and non-financial data) that may affect its past, present and future performances.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### General Qualitative Information on Credit Risk (continued):

Credit risk is encountered when the counterparty is unable to fulfill its obligations defined with the agreement. All credit risk bearing banking products are managed with prudent credit policies and procedures in the Bank. The credit quality of the counterparty is evaluated with an internal rating score in all corporate, commercial and SME credit transactions. In order to monitor the credit risk, internal limits are determined on the basis of sector, maturity, customer and internal rating to avoid the risk of concentration.

Credit risk management is a process in which credit risks are assessed and monitored in a consistent manner, besides all credit portfolios are included on a consolidated basis. Credit risk is managed on the basis of portfolios, risk / return balance and asset quality of the Bank, and the credit risk is governed by the principles contained in the policy documents. In addition, credit-based evaluation, underwriting and follow-up are carried out by the units in the Loans group within the framework of the relevant processes. Loans proposals are evaluated by the credit units of the Headquarters, if necessary, within the framework of the level of authority based on the determined amount and finalized the loan proposal by the Credit Committee and the Board of Directors.

The units carry out their risk management activities in accordance with the risk appetite and capacity of the Bank through the use of risk measurement and management tools within the policies established by the Board of Directors. In this context, the organizational structure for credit risk management and control functions is detailed as follows the units included in the scope of Credit Risk Management are Corporate and Commercial Loans, Individual and SME Loans Allocation, Credit Monitoring and Collection Department and Credit Analysis Department. Decisions on credit policies are taken by the Credit Committee.

Allocated credit limits and usages, exceeded limits, assessments of large risks and overdue loans are regularly reported to the senior management.

In the course of credit risk management, the Risk Management Department conducts monitoring and reporting of internal concentration limits. It is ensured that the policies related to the concentration risk management are prepared and processed within the policies of allocation, monitoring, limit monitoring and management. Regular reporting on the cost of the loan and the development of the following loans is made. In addition, stress test and scenario analysis studies related to the loan portfolio are carried out within the scope of ICAAP.

The evaluation of the internal systems established to cover all branches and units and the maintenance of the continuity of functioning, competence and efficiency are among the highest priorities of the Bank's Board of Directors. Within the scope of internal systems, the duties and responsibilities of the Board of Directors are; Internal Audit, Internal Control and Risk Management activities are carried out by the Audit Committee.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### General Qualitative Information on Credit Risk (continued):

Credit Quality of Assets

Current Period		with Turkish Accou	Gross carrying values in accordance vith Turkish Accounting Standards TAS) in financial statements prepared		Net value
		Defaulted	Non-defaulted		
1	Loans	468,493	14,790,659	170,995	15,088,157
2	Debt securities		819,812		819,812
3	Off-balance sheet exposures	4,135	4,330,126	1,677	4,332,584
4	Total	472,628	19,940,597	172,672	20,240,553

Prior Period		Gross carrying val- with Turkish Acco (TAS) in financial		Allowances/ amortisation and impairments	Net value
		Defaulted	Non-defaulted		
1	Loans	212,639	11,312,803	84,170	11,441,272
2	Debt securities		968,888		968,888
3	Off-balance sheet exposures	2,900	1,762,554	1,311	1,764,143
4	Total	215,539	14,044,245	85,481	14,174,303

### Changes in stock of default loans and debt securities

		Current Period	Prior Period
1	Defaulted loans and debt securities at end of the previous reporting period	212,639	147,230
2	Loans and debt securities defaulted since the last reporting period	426,021	219,140
3	Receivables back to non-defaulted status		
4	Amounts written off(*)	93,935	111,963
5	Other changes (**)	76,232	41,768
6	Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)	468,493	212,639

<sup>(\*)</sup> Sales of non-performing loan portfolios are disclosed.

<sup>(\*\*)</sup> Other changes include collections during the period.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Breakdown of receivables by geographical area, sector and outstanding maturity:

### Breakdown by geographical area:

	Current	Prior	
ropean Union (EU) Countries ECD Countries	Period	Period	
Domestic	14,411,839	10,938,052	
European Union (EU) Countries	100,840	90,015	
OECD Countries			
Off-Shore Banking Regions			
USA, Canada	11,317	***	
Other Countries	266,663	284,736	
Total	14,790,659	11,312,803	

#### Sectoral Breakdown:

	Current	Prior
Loans and Other Receivables	Period	Period
Agriculture	553,037	345,743
Farming and Stockbreeding	414,750	233,513
Forestry	132,337	91,726
Fishery	5,950	20,504
Manufacturing	3,037,887	2,596,352
Mining and Quarrying	726,698	824,816
Production	1,763,479	1,271,125
Electricity, Gas and Water	547,710	500,411
Construction	2,619,255	1,913,735
Services	7,012,967	5,314,809
Wholesale and Retail Trade	2,442,467	1,762,636
Accomodation and Dining	1,409,774	1,095,717
Transportation and Telecommunication	719,631	536,239
Financial Institutions	357,013	617,167
Real Estate and Rental Services	404,058	306,542
Self-Employment Services	406,111	543,196
Educational Services	538,367	79,444
Health and Social Services	735,546	373,868
Others	1,567,513	1,142,164
Total	14,790,659	11,312,803

### Breakdown by outstanding maturity:

	Up to 1			5 years		_
	month	1-3 Months	3-12 Months	1-5 Years	and over	Total
Current Period	1,660,339	2,015,567	5,746,428	4,963,581	404,744	14,790,659
Prior Period	1,703,514	1,562,411	4,358,997	3,214,614	473,267	11,312,803

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Exposures provisioned against by major regions and sectors and write-offs:

Current Period	Non-performing loans	Specific Provisions	Write-offs
Domestic	468,493	170,995	93,935
European Union (EU) Countries	<b></b>		
OECD Countries			
Off-Shore Banking Regions			
USA, Canada			
Other Countries		<del></del>	
Total	468,493	170,995	93,935

Prior Period	Non-performing loans	Specific Provisions	Write-offs
Domestic	212,639	84,170	111,963
European Union (EU) Countries			
OECD Countries			
Off-Shore Banking Regions			
USA, Canada			
Other Countries			
Total	212,639	84,170	111,963

Current Period	Non-performing loans	Specific Provisions	Write-offs(*)
Agriculture	16,358	8,622	2,072
Farming and Stockbreeding	5,942	2,301	1,155
Forestry	9,358	5,290	863
Fishery	1,058	1,031	54
Manufacturing	103,548	43,377	28,504
Mining and Quarrying	46,310	13,105	14,848
Production	57,085	30,179	5,579
Electricity, Gas and Water	153	93	8,077
Construction	87,757	33,115	11,672
Services	138,152	48,453	39,331
Wholesale and Retail Trade	104,752	39,112	33,399
Accomodation and Dining	11,995	2,790	1,988
Transportation and Telecommunication	9,564	2,758	106
Financial Institutions	28	14	2,489
Real Estate and Rental Services	1,770	401	243
Self-Employment Services	794	472	318
Educational Services	5,116	1,311	335
Health and Social Services	4,133	1,595	453
Others	122,678	37,428	12,356
Total	468,493	170,995	93,935

<sup>\*</sup> Amounts other than collections from asset management companies through loan sales are shown under the column "Writeoffs".

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Exposures provisioned against by major regions and sectors and write-offs (continued):

Prior Period	Non-performing loans	Specific Provisions	Write-offs(*)
Agriculture	8,563	2,371	8,183
Farming and Stockbreeding	3,349	648	3,084
Forestry	4,174	709	3,816
Fishery	1,040	1,014	1,283
Manufacturing	65,848	19,643	35,332
Mining and Quarrying	29,753	8,112	14,891
Production	29,977	10,307	20,336
Electricity, Gas and Water	6,118	1,224	105
Construction	44,121	26,625	7,901
Services	67,938	21,837	42,473
Wholesale and Retail Trade	54,813	18,436	38,890
Accomodation and Dining	2,445	665	737
Transportation and Telecommunication	3,058	1,482	166
Financial Institutions	314	79	12
Real Estate and Rental Services	444	146	37
Self-Employment Services	616	133	310
Educational Services	4,500	613	526
Health and Social Services	1,748	283	1,795
Others	26,169	13,694	18,074
Total	212,639	84,170	111,963

<sup>\*</sup> Amounts other than collections from asset management companies through loan sales are shown under the column "Write-offs".

#### Aging analysis:

	Current	Prior
Days past due	Period	Period
0-30	14,497,297	11,043,542
31-60	158,059	83,151
61-90	135,303	186,110
90+	468,493	212,639
Total	15,259,152	11,525,442

### Breakdown of restructured receivables based on whether or not provisions are allocated:

C(PiI	Performing	Loans under	Non-performing
Current Period	loans	follow-up	loans
Provisioned	<b>4</b>		287
Not provisoned (*)	12,728	537,992	
Total	12,728	537,992	287

<sup>(\*)</sup> General provisions are allocated for those loans.

### Breakdown of restructured receivables based on whether or not provisions are allocated:

Prior Period	Performing	Loans under	Non-performing
r nor r en ou	loans	follow-up	loans
Provisioned	**		88
Not provisoned (*)	11,555	491,960	
Total	11,555	491,960	88

<sup>(\*)</sup> General provisions are allocated for those loans.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Credit risk mitigation techniques-Overview

	Current Period	Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	11,624,385	3,463,772	1,839,428	1,624,344	1,624,344		
2	Debt securities	819,812			mi .m.		dar da	
3	Total	12,444,197	3,463,772	1,839,428	1,624,344	1,624,344		
4	Of which defaulted	254,902	42,596	42,596	<b></b>		*** ***	

	Prior Period	Exposures unsecured: carrying amount as per TAS	Exposures secured by collateral	Collateralized amount of exposures secured by collateral	Exposures secured by financial guarantees	Collateralized amount of exposures secured by financial guarantees	Exposures secured by credit derivatives	Collateralized amount of exposures secured by credit derivatives
1	Loans	8,801,565	2,639,707	2,639,707				
2	Debt securities	968,888						
3	Total	9,770,453	2,639,707	2,639,707				
4	Of which defaulted	102,781	25,688	25,688			eer wa	

### Credit risk exposure and credit risk mitigation techniques

	Current Period	Exposures bef CR		Exposures pos CRM		RWA and densi	
	Risk classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density
1	Exposures to sovereigns and their central banks	2,559,215		4,183,559		116,429	2.8%
2	Exposures to regional and local governments						0.0%
3	Exposures to administrative bodies and non-commercial entities		***				0.0%
4	Exposures to multilateral development banks						0.0%
5	Exposures to international organizations						0.0%
6	Exposures to banks and brokerage houses	2,422,155	39,652	2,422,155	22,670	901,641	36.9%
7	Exposures to corporates	9,441,066	1,629,510	8,984,571	1,151,625	10,121,108	99.9%
8	Retail exposures	3,864,150	717,758	2,834,788	282,020	2,336,840	75.0%
9	Exposures secured by residential property	551,336	10,405	531,845	5,041	243,848	45.4%
10	Exposures secured by commercial property	1,387,945	27,975	1,268,949	18,505	811,226	63.0%
11	Past-due items	219,982		219,982		238,353	108.4%
12	Exposures in high-risk categories	78,877	2,458	78,877	1,229	84,999	106.1%
13	Exposures in the form of bonds secured by mortgages						0.0%
14	Short term exposures to banks, brokerage houses and corporates						0.0%
15	Exposures in the form of collective investment undertakings	24,631		24,631		24,631*	100.0%
16	Other exposures	409,112	1,907,399	409,112	74,691	342,297	70.8%
17	Equity share investments						0.0%
18	Total	20,958,469	4,335,157	20,958,469	1,555,781	15,221,372	67.6%

<sup>\*</sup>Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Credit risk exposure and credit risk mitigation techniques

	Prior Period	Exposures bet		Exposures po CR		RWA and densi	
	Risk classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	RWA	RWA density
1	Exposures to sovereigns and their central banks	2,043,169		2,043,169		880,701	43,1%
2	Exposures to regional and local governments		**	**			0,0%
3	Exposures to administrative bodies and non-commercial entities				~~		0,0%
4	Exposures to multilateral development banks						0,0%
5	Exposures to international organizations						0,0%
6	Exposures to banks and brokerage houses	1,033,121	39,194	1,033,121	19,618	521,712	49,6%
7	Exposures to corporates	6,156,944	547,932	6,156,944	278,248	6,350,192	98,7%
8	Retail exposures	2,590,572	504,918	2,590,572	206,902	2,098,106	75,0%
9	Exposures secured by residential property	649,037	6,572	649,037	3,286	228,313	35,0%
10	Exposures secured by commercial property	1,905,670	28,146	1,905,670	14,073	1,212,331	63,2%
11	Past-due items	112,834		112,834		112,330	99,6%
12	Exposures in high-risk categories	15,633	1,590	15,633	795	17,767	108,2%
13	Exposures in the form of bonds secured by mortgages						0,0%
14	Short term exposures to banks, brokerage houses and corporates						0,0%
15	Exposures in the form of collective investment undertakings	59,922	~	59,922		44,943*	75,0%
16	Other exposures	373,698	636,067	373,698	61,909	292,334	67,1%
17	Equity share investments						0,0%
18	Total	14,940,600	1,764,419	14,940,600	584,831	11,758,729	75,7%

<sup>\*</sup>Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Exposures by asset classes and risk weights

·												
	Risk Class/ Risk Weight (Current Period)	%0	%10	%20	%35(*)	%50	%50	%75	%100	%150	%200	Total risk amount(**)
1	Exposures to sovereigns and their central banks	3,950,702				232,857						4,183,559
2	Exposures to regional and local government											
3	Exposures to administrative bodies and non-commercial entities		***									
4	Exposures to multilateral development banks							AC 40				
5	Exposures to international organizations				**							
6	Exposures to banks and brokerage houses	476,378		279,114		1,687,029	******		2,304	***		2,444,825
7	Exposures to corporates	15,088							10,121,108			10,136,196
8	Retail exposures	1,021						3,115,787		***		3,116,808
9	Exposures secured by residential property	** 44			450,827				86,059		***	536,886
10	Exposures secured by commercial property						952,456		334,998			1,287,454
11	Past-due items					42,447			98,346	79,189		219,982
12	Exposures in high-risk categories					1,158	***		68,004	10,944		80,106
13	Exposures in the form of bonds secured by mortgages											
14	Short term exposures to banks, brokerage houses and corporates											
15	Exposures in the form of collective investment undertakings		**		***	***			24,631			24,631
16	Equity share investments											
17	Other exposures	141,506							342,297			483,803
18	Total	4,584,695		279,114	450,827	1,963,491	952,456	3,115,787	11,077,747	90,133		22,514,250

<sup>18</sup> Total 4,584,695 - 279,114 450,827 1,963,491 952,456 3,115,787 11,077,747 90,133 - 22,514 (\*) Collateralized by real estate mortgages (\*\*) After CCF and CRM (\*\*\*) Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Exposures by asset classes and risk weights

	Risk Class/ Risk Weight (Prior Period)	%0	%10	%20	%35(*)	%50	%50	%75	%100	%150	%200	Total risk amount(**)
1	Exposures to sovereigns and their central banks	281,766				1,761,403						2,043,169
2	Exposures to regional and local government											
3	Exposures to administrative bodies and non-commercial entities											
4	Exposures to multilateral development banks											
5	Exposures to international organizations			~-								
6	Exposures to banks and brokerage houses			37,266		1,002,429			13,044			1,052,739
7	Exposures to corporates	85,000							6,350,192			6,435,192
8	Retail exposures							2,797,474				2,797,474
9	Exposures secured by residential property				652,323				444			652,323
10	Exposures secured by commercial property						1,414,825		504,918			1,919,743
11	Past-due items					22,078			69,686	21,070		112,834
12	Exposures in high-risk categories					1,841			10,067	4,520		16,428
13	Exposures in the form of bonds secured by mortgages					<b>21 A</b>						
14	Short term exposures to banks, brokerage houses and corporates						<b></b>	<b></b>				
15	Exposures in the form of collective investment undertakings	14,979				***			44,943		<u></u> -	59,922
16	Equity share investments											
17	Other exposures	143,273							292,334			435,607
18	Total	525,018		37,266	652,323	2,787,751	1,414,825	2,797,474	7,285,184	25,590		15,525,431

 <sup>[ 18 |</sup> Total
 525,018 |

 (\*) Collateralized by real estate mortgages

<sup>(\*\*)</sup> After CCF and CRM

(\*\*\*) Content management methodology is used to calculate the risk-weighted amount of investments in the form of collective investment undertakings, final value obtained by using the content methodology.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Information on credit risk mitigation techniques

The Bank does not apply any netting on balance sheet and off-balance sheet. Guarantees and derivatives are not used as credit mitigation technique; only financial collaterals consisting of cash blockages are used.

Applications related to the valuation and management of collaterals are defined as follows: Appraisals for the mortgages that are received as collaterals are only performed by the firms that have been approved by the BRSA and licensed by the Capital Markets Board ("CMB"). Appraisal reports for the real estate that are received as collaterals for commercial loans, are renewed each year as long as the risk continues. As a rule, each year a different appraisal firm is preferred. Management of the appraisal process is carried out by the Credits Department. Vehicle pledges are followed through their insurance values. Regular investigations are performed for the cheques and bills that are received as collaterals and in case of any negative finding the Bank seeks to replace the collateral.

The Bank's collaterals are mainly composed of cheques, notes, mortgages, guarantees, vehicle pledges and deposit pledges. The Bank's credit risk concentration mainly consists of corporate receivables and are followed by receivables that are collateralized with mortgage, SME receivables and retail receivables, respectively.

Exposure Categories * Current Period	Amount	Financial Collaterals	Other/Physical Collaterals**	Guarantees and Credit Derivatives
Receivables from Central Governments	4,183,559	**		1,624,344
Receivables, Coins, Purchased Cheques from Regional or Local Governments and CBT Banks Receivables from Administrative Units and				
Non-Commercial Enterprises				
Receivables from Multilateral Development Banks				
Receivables from International Organisations				
Receivables from Banks and Brokerage Houses	2,444,825	476,378		
Corporate Receivables	10,136,196	15,088		
Retail Receivables	3,116,808	1,021		***
Receivables that are Collateralized by Residential Property	1,824,340	-	1,403,283	
Past due Receivables	219,982	***	42,723	
Receivables Defined in High Risk Category				
by BRSA	80,106		•	
Securities Collateralised by Mortgages			w	
Short-term Receivables from Banks, Brokerage				
Houses and Corporates				
Investments Similar to Collective				
Investment Funds	24,631			
Other Receivables	483,803			
Total	22,514,250	492,487	1,446,006	1,624,344

<sup>(\*)</sup> Non-cash risks presented above are subject to credit conversion.

<sup>(\*\*)</sup>Other / Physical Collaterals are shown with full amounts which are possible to be used, in line with the Regulation on Measurement and Assessment of Capital Adequacy of Banks and Credit Risk Mitigation Techniques.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Information on consolidated credit risk mitigation techniques (continued)

Exposure Categories * Prior Period	Amount	Financial Collaterals	Other/Physical Collaterals**	Guarantees and Credit Derivatives
Receivables from Central Governments	2,212,890	169,924	m.e	**
Receivables, Coins, Purchased Cheques from Regional or Local Governments and CBT Banks Receivables from Administrative Units and				
Non-Commercial Enterprises				
Receivables from Multilateral Development Banks				••
Receivables from International Organisations				
Receivables from Banks and Brokerage Houses	1,734,306	504,584		
Corporate Receivables	6,435,193	85,000		
Retail Receivables	2,797,473			
Receivables that are Collateralized by Residential Property	2,572,066	***	4,153,674	
Past due Receivables	112,835		57,278	
Receivables Defined in High Risk Category				
by BRSA	16,428		8,455	
Securities Collateralised by Mortgages			***	
Short-term Receivables from Banks, Brokerage				
Houses and Corporates				
Investments Similar to Collective				
Investment Funds	44,943			
Other Receivables	435,607			
Total	16,361,741	759,508	4,219,407	

<sup>(\*)</sup> Non-cash risks presented above are subject to credit conversion.

<sup>(\*\*)</sup>Other / Physical Collaterals are shown with full amounts which are possible to be used, in line with the Regulation on Measurement and Assessment of Capital Adequacy of Banks and Credit Risk Mitigation Techniques.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

(Amounts expressed in indusands of Tarkish Bha (TE) alliess otherwise indicated)

### Counterparty credit risk (CCR) approach analysis

				EEPE(Effecti			
			:	ve Expected	Alpha used for		
	Current Period	Replacement	Potential Credit	Positive	computing	EAD post-	
		Cost	Exposure	Exposure)	regulatory EAD	CRM	RWA
1	Standardised Approach - CCR (for						
	derivatives)	703,811	311,882		1.4	1,015,693	713,938
2	Internal Model Method (for derivative						
	instruments, repo transactions, securities						
	or commodity lending or borrowing						
	transactions, long settlement						
	transactions and securities financing						
	transactions)						
3	Simple Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
	transactions)					579,403	20,605
4	Comprehensive Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
	transactions)						
5	Value-at-Risk (VaR) for repo						
	transactions, securities or commodity						
	lending or borrowing transactions, long						
	settlement transactions and securities						
	financing transactions						
6	Total	703,811	311,882			1,595,096	734,543

				EEPE(Effective			,
				Expected	Alpha used for		
	Prior Period	Replacement	Potential Credit		computing	EAD post-	
	riioi renod	Cost					RWA
-	Carata III A A A A COD (C	Cost	Exposure	Exposure)	regulatory EAD	CRIVI	KWA
1	Standardised Approach - CCR (for	414 7700	204.020			610 640	404000
<u> </u>	derivatives)	414,720	204,929		1,4	619,649	424,008
2	Internal Model Method (for derivative				-		
	instruments, repo transactions, securities						
	or commodity lending or borrowing						
	transactions, long settlement						
	transactions and securities financing						
$\perp$	transactions)						
3	Simple Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
	transactions)					851,289	35,396
4	Comprehensive Approach for credit risk						
	mitigation (for repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
	transactions)					203	
5	Value-at-Risk (VaR) for repo						
	transactions, securities or commodity						
	lending or borrowing transactions, long						
	settlement transactions and securities						
	financing transactions						
6	Total	414,720	204,929			1,471,141	459,404

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Capital requirement for credit valuation adjustment (CVA)

	Current Period	EAD post-CRM	RWA
	Total portfolios subject to the Advanced CVA capital obligation		
1	(i) VaR component (including the 3×multiplier)	**	
2	(ii) Stressed VaR component (including the 3×multiplier)		
3	All portfolios subject to the Standardised CVA capital obligation	1,015,693	269,189
4	Total subject to the CVA capital obligation	1,015,693	269,189

	Prior Period	EAD post-CRM	RWA
	Total portfolios subject to the Advanced CVA capital obligation	***	
1	(i) VaR component (including the 3×multiplier)		**
2	(ii) Stressed VaR component (including the 3×multiplier)		
3	All portfolios subject to the Standardised CVA capital obligation	619,649	203,166
4	Total subject to the CVA capital obligation	619,649	203,166

### CCR exposures by risk class and risk weights - standardised approach

Current Period									
	0%	10%	20%	50%	75%	100%	150%	Other	Total credit risk
Exposures to sovereigns and their central banks					800 MA	***			
Exposures to regional and local governments									
Exposures to administrative bodies and non-commercial entities			194. mph						
Exposures to multilateral development banks									
Exposures to international organizations									***
Exposures to banks and brokerage houses	476,378		150,628	522,483		16			1,149,505
Exposures to corporates						438,928			438,928
Retail exposures	1,021				5,642				6,663
Exposures secured by residential property									
Past-due items									
Exposures in high-risk categories									
Exposures in the form of bonds secured by mortgages									w- w-
Securitization positions									
Short term exposures to banks, brokerage houses and corporates									
Exposures in the form of collective investment undertakings									
Equity share investments									
Other Exposures									
Other Assets									
Total	477,399		150,628	522,483	5,642	438,944			1,595,096

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### CCR exposures by risk class and risk weights – standardised approach (continued)

Prior Period									
	0%	10%	20%	50%	75%	100%	150%	Other	Total credit risk
Exposures to sovereigns and their central banks	169,924								169,924
Exposures to regional and local governments									
Exposures to administrative bodies and non-commercial entities									
Exposures to multilateral development banks									
Exposures to international organizations				**					
Exposures to banks and brokerage houses	504,583		246,580	273,925		378			1,025,466
Exposures to corporates						265,523			265,523
Retail exposures	595				9,633	**			10,228
Exposures secured by residential property									
Past-due items									
Exposures in high-risk categories									
Exposures in the form of bonds secured by mortgages									
Securitization positions									
Short term exposures to banks, brokerage houses and corporates									
Exposures in the form of collective investment undertakings									
Equity share investments									
Other Exposures									
Other Assets									
Total	675,102		246,580	273,925	9,633	265,901			1,471,141

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### Collaterals for CCR

Current Period	C	Collateral for deriv	Collateral for other transactions				
	Collater	al Received	Collate	eral given	Collateral	Collateral	
	Segregated	Unsegregated	Segregated	Unsegregated	Received	Given	
Cash-domestic currency							
Cash-foreign currency	1,021				476,378		
Domestic sovereign debts							
Other sovereign debts							
Government agency debts							
Corporate debts				**		579,403	
Equity securities							
Other collateral							
Total	1,021				476,378	579,403	

Prior Period	C	Collateral for deriv	Collateral for other transactions			
	Collater	al Received	Collate	eral given	Collateral	Collateral
	Segregated	Unsegregated	Segregated	Unsegregated	Received	Given
Cash-domestic currency					179,244	
Cash-foreign currency	595			**	504,584	
Domestic sovereign debts						179,302
Other sovereign debts				20-40		B) 48
Government agency debts				***		**
Corporate debts						681,567
Equity securities						
Other collateral						
Total	595				683,828	860,869

#### Explanations on market risk

Whether the bank within the financial risk management objectives hedges itself against market risk, the precautions taken by the Board of Directors for market risk, the methods used for measuring market risk and time intervals for measurement of market risk

In order to hedge against the market risk within the context of the risk management objectives, the Bank sets its activities related with market risk management in accordance with "Regulations on Banks' Internal Control and Risk Management Systems" published in the Official Gazette no. 29057 dated 11 July 2014 and "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks" published in the Official Gazette no. 29511 dated 23 October 2015.

Being exposed to market risk, Bank's Board of Directors have defined risk management strategies and policies about risk managements in line with application and recommendation of group and have led to follow-up strategies periodically. The limits of risks are identified and these limits are revised periodically. Board of Directors ensures that risk management group and executive managers should identify, measure, control and manage the Bank's risk.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

Whether the bank within the financial risk management objectives hedges itself against market risk, the precautions taken by the Board of Directors for market risk, the methods used for measuring market risk and time intervals for measurement of market risk (continued)

Market risk arising from trading transactions is limited through the risk apetite policy approved by Board of Directors as "low"and measured by taking into consideration BRSA's standart methodology. Additionally Financial Control Department reports the market value and realized profit/loss of trading portfolio. The Risk Management and Asset Liability Committee continously monitor compliance of trading transactions with the risk apetite policy. Measurements can be done with online connection with treasury front office in real time. Market risk occurred between mismatches of asset-liability maturity is also monitored through GAP report.

Stress tests and scenario analysis are also applied in order to reflect the effects of prospective severe market fluctuations in the VaR calculations. Risk measurement methods such as cash flow projection and GAP analysis are also applied.

Capital to be kept for general market risk and specific risk are calculated by using a standard method in accordance with "Measurement and Assessment of Bank Capital Adequacy Regulation" and are reported monthly.

In the calculation of the value at credit risk for the derivative financial instruments, the receivables from counterparties are multiplied by the rates stated in the Article 21 and Appendix-2 of "the Regulation on Measurement and Assessment of Capital Adequacy of Banks", reduced as per the "Regulation on Credit Risk Mitigation Techniques" following included in the relevant exposure category and weighted for a second time. The risk amount related to the Bank's derivative financial instruments are calculated using the "Fair Value Method".

### Market risk under standardised approach

	RWA	Current Period	Prior Period
	Outright products		
1	Interest rate risk (general and specific)	296,137	119,763
2	Equity risk (general and specific)	-	-
3	Foreign exchange risk	23,563	25,750
4	Commodity risk	-	-
L	Options		
5	Simplified approach	-	**
6	Delta-plus method	3,300	8,275
7	Scenario approach		_
8	Securitisation	-	-
9	Total	323,000	153,788

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 1. Quantitative information on counterparty risk

The counterparty risk amount is calculated in accordance with fair value measurement methodology stated in Appendix 2 and section 3 of "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks".

The replacement costs of the contracts with positive value are obtained by evaluating the contracts according to their fair value. The potential credit risk amount is calculated by multiplying contract or transaction amounts with certain ratios determined in accordance with days to maturity and contract type. The total of replacement cost and potential credit risk make up counterparty risk amount. Counterparty credit risk mitigation considers only cash collaterals.

C			Risk V	Veights			Total RWA
Current Period	Value	0%	20%	50%	75%	100%	
Interest-Rate Contracts (*)		***	**				
Foreign-Exchange-Rate Contracts (**)	311,882	656	32,510	143,673	3,169	131,874	212,589
Commodity Contracts							
Equity-Shares Related Contracts							
Other							
Gross Positive Fair Values	703,811	365	15,093	378,810	2,473	307,070	501,349
Netting Benefits							
Net Current Exposure Amount							
Collaterals Received	1,021						
Net Derivative Position (***)	1,015,693	1,021	47,603	522,483	5,642	438,944	713,938

<sup>(\*)</sup> Repo transactions

<sup>(\*\*\*)</sup> Consists of foreign exchange rate and interest rate contracts and gross values of positive fair value amounts.

n · n · ı			Risk W	eights			Total RWA	
Prior Period	Value	0%	0% 20%	50%	75%	100%		
Interest-Rate Contracts (*)	203	203						
Foreign-Exchange-Rate Contracts (**)	204,929	456	33,376	67,983	3,563	99,551	142,890	
Commodity Contracts				***				
Equity-Shares Related Contracts								
Other				**				
Gross Positive Fair Values	414,720	137	36,220	205,943	6,070	166,350	281,118	
Netting Benefits								
Net Current Exposure Amount								
Collaterals Received	595							
Net Derivative Position (***)	619,852	796	69,596	273,926	9,633	265,901	424,008	

<sup>(\*)</sup> Repo transactions

<sup>(\*\*)</sup> Includes option, swap and forward contracts.

<sup>(\*\*)</sup> Includes option, swap and forward contracts.

<sup>(\*\*\*)</sup> Consists of foreign exchange rate and interest rate contracts and gross values of positive fair value amounts.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### Explanations on operational risk

The value at operational risk is calculated according to the "basic indicator approach". Value at operational risk amount is calculated by using the last 3 years' (2016, 2015, 2014 gross income, in accordance with the Communiqué on "Measurement and Assessment of Capital Adequacy of Banks" issued on Official Gazette dated September 6, 2014 numbered 29111, "Calculation of Operational Risk". 15% of gross income which is TL 70,961 (31 December 2016:TL 52,264) represents also the minimum capital requirement to recover the risk amount.

Current Period	31.12.2014	31.12.2015	31.12.2016	Total/ No. of Years of Positive Gross Income	Rate (%)	Total
Gross Income	355,245	443,400	620,584	473,076	15	70,961
Value at Operational Risk (Total*12.5)						887,018

Prior Period	31.12.2013	31.12.2014	31.12.2015	Total/ No. of Years of Positive Gross Income	Rate (%)	Total
Gross Income	248,854	354,638	441,795	348,429	15	52,264
Value at Operational Risk (Total*12.5)						653,305

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### **SECTION FIVE**

## EXPLANATIONS AND NOTES ON THE UNCONSOLIDATED FINANCIAL STATEMENTS

#### I. Explanations and disclosures related to the assets

#### 1. Information on cash and balances with the Central Bank of Turkey

	Curren	it Period	Prior Perio	d
	TL	FC	TL	FC
Cash in TL /Foreign Currency	28,792	89,320	28,535	49,972
Balances with the Central	246,809	2,122,335		,
Bank of Turkey			109,442	1,749,985
Other				
Total	275,601	2,211,655	137,977	1,799,957

### 1.1 Information related to the account of the Central Bank of Turkey

	Current P	eriod	Prior Perio	d
	TL	FC	TL	FC
Unrestricted Demand Deposits	240,425	270,157	109,442	160,363
Unrestricted Time Deposits	6,384			25,969
Restricted Time Deposits		1,852,178		1,563,653
Total	246,809	2,122,335	109,442	1,749,985

According to the communiqué No: 2005/1 on "Reserve Deposits" of CBRT, the banks operating in Turkey are required to keep reserve deposit at the rates varying from 4% - 10.50% for TL liabilities depending on maturities of liabilities at the rates 4% - 24% and denominated mainly in EUR and USD for FC liabilities. According to the Central Bank of Turkey's press announcement No. 2014-72 dated 21 October 2014, the Reserve Deposits as from November of 2014 are paid interest on the portion held in Turkish Lira and according to the Central Bank of Turkey's press announcement No. 2015-35 dated 2 May 2015, the Reserve Deposits as from May of 2015 are paid interest on the portion held in USD.

### 2. Information on financial assets at fair value through profit or loss

### 2.1 Information on financial assets at fair value through profit and loss given as collateral or blocked

	Current Period		Prior Period	
	TL	FC	TL	FC
Share Certificates			**	
Bonds, Treasury Bills and Similar Marketable				
Securities	18,295		7,055	
Other				
Total	18,295		7,055	

Trading securities given as collateral represent those collaterals given to the Central Bank of Turkey, and Istanbul Clearing and Custody Bank (Takasbank) for interbank money market, foreign exchange market and other transactions, as of balance sheets dates.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### 2.2 Financial assets at fair value through profit and loss subject to repurchase agreements

	Current Period		Prior Period	
	TL	FC	TL	FC
Share Certificates	-			
Bonds, Treasury Bills and Similar Marketable Securities			9,581	
Total			9,581	

### 2.3 Positive differences relating to derivative financial assets held-for-trading

	Current Period		Prior l	Period
	TL	FC	TL	FC
Forward Transactions	53,648		15,877	
Swap Transactions	414,489		272,383	
Futures Transactions				
Options	213,887	6,477	126,479	265
Other				
Total	682,024	6,477	414,739	265

### 3. Information on Banks

### 3.1 Information on banks

	Current Period		Prio	r Period
	TL	FC	TL	FC
Banks			**************************************	
Domestic	45,943	193,540	514	33,815
Foreign	1,871	78,341	598	23,137
Foreign head-offices and branches	·			, <u></u>
Total	47,814	271,881	1,112	56,952

### 3.2 Due from foreign banks

	Unrestricted Balances		Restricted Balances		
	Current Period	Prior Period	Current Period	Prior Period	
EU Countries	7,135	9,880	32,629	2,669	
USA and Canada	33,632	8,960		**	
OECD Countries (*)	1,236	1,174	2,527		
Off-Shore Banking Regions					
Other	3,053	1,052			
Total	45,056	21,066	35,156	2,669	

<sup>(\*)</sup> OECD countries other than the EU countries, USA and Canada.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### 4. Information on financial assets available-for-sale

### 4.1 Financial assets subject to repurchase agreements and provided as collateral/blocked

	Current Period	l	Prior Per	iod
	TL	FC	TL	FC
Share Certificates  Ponds Traccura Pills and Similar				
Bonds, Treasury Bills and Similar Marketable Securities	167,674	579,405	169,880	681,568
Other				
Total	167,674	579,405	169,880	681,568

### 4.2 Details of financial assets available-for-sale

	Current Period Pri	or Period
Debt instruments	774,052	902,795
Quoted on Stock Exchange	774,052	902,795
Unquoted on Stock Exchange	<u></u>	
Share certificates	1,727	1,019
Quoted on Stock Exchange	1,727	1,019
Unquoted on Stock Exchange	·	
Impairment provision (-)	9,616	16,588
Total	766,163	887,226

### 5. Information on loans

### 5.1 Information on all types of loans and advances given to shareholders and employees of the Bank

	Current Period		Prior Perio	d
	Cash	Non-Cash	Cash	Non-Cash
Direct Loans to Shareholders	**		**	
Corporate Shareholders	***			
Individual Shareholders	MT 64		<del></del>	
Indirect Loans to Shareholders		•••		
Loans to Employees	4,872		3,630	
Total	4,872		3,630	

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 5.2 Information on the first and second group loans and other receivables including restructured or rescheduled loans

	Sta	ndard Loans			ther Receivabl	es under
		Receivab	les	Clos	se Monitoring	
			ceivables with		Loan and Rece	
Cash Loans		Revised Con	tract	Loans and	Revised Contri	act Terms
	Loans and	Terms		Other		
	Other			Receivables		
		Extension of	Other	(Total)	Extension of	Other
	(Total)	Repayment			Repayment	
		Plan			Plan	
Loans	13,828,057	12,728		962,602	409,217	128,775
Working Capital Loans			**			
Export Loans	274,982			2,253		
Import Loans						
Loans to Financial Sector	346,974			1,421	751	
Consumer Loans	785,665	5		69,179	4,763	2,022
Credit Cards	105,261			10,382		
Others	12,315,175	12,723		879,367	403,703	126,753
Specialization Loans			B07 7898			
Other Receivables	***					
Total	13,828,057	12,728		962,602	409,217	128,775

	Curren	t Period	Prior Period		
	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring	
Number of Extensions	12,728	409,217	9,356	474,112	
1 or 2 times	12,728	406,481	9,356	470,413	
3, 4 or 5 times		2,736		3,699	
Over 5 times					

	Curren	t Period	Prior 1	Period
	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring	Standard Loans and Other Receivables	Loans and Other Receivables under Close Monitoring
Extension Periods	12,728	409,217	9,356	474,112
0-6 months	359	31,093	2,012	32,121
6 -12 months		31,187	843	38,737
1 – 2 years		114,262	470	124,864
2-5 years	5,916	122,345	4,095	168,291
5 years and over	6,453	110,330	1,936	110,099

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

## 5.2 Information on the first and second group loans and other receivables including restructured or rescheduled loans (continued)

The overdue analysis of close monitoring loans

	Commercial		
Current Period	Loans	Consumer Loans	Total
1-30 days	144,593	9,031	153,624
31-60 days	133,293	24,766	158,059
61-90 days	117,932	17,371	135,303
Total	395,818	51,168	446,986

	Commercial		
Prior Period	Loans	Consumer Loans	Total
1-30 days	141,691	5,493	147,184
31-60 days	63,683	19,468	83,151
61-90 days	173,908	12,202	186,110
Total	379,282	37,163	416,445

### Maturity analysis of cash loans

		Loans and Other ceivables	Loans and Other Receivables under Close Monitoring	
Current Period	Loans and Other Receivables	Loans and Receivables with Revised Contract Terms	Loans and Other Receivables	Loans and Receivables with Revised Contract Terms
Short-term Loans and Other	<u> </u>			
Receivables	5,336,129		147,095	40,755
Loans	5,336,129		147,095	40,755
Specialization Loans				
Other Loans				•
Medium and Long-term Loans and				
Other Receivables	8,491,928	12,728	815,507	497,237
Loans	8,491,928	12,728	815,507	497,237
Specialization Loans				
Other Loans				

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### *5.3* Information on consumer loans, individual credit cards and credit cards given to personnel:

		edium or Long	
	Short-Term	Term	Total
Consumer Loans-TL	194,252	597,412	791,664
Real Estate Loans	102	370,417	370,519
Vehicle Loans		4,667	4,667
General Purpose Loans	194,150	222,328	416,478
Other			
Consumer Loans-Indexed to FC	~~	49,145	49,145
Real Estate Loans		47,859	47,859
Vehicle Loans			
General Purpose Loans	***	1,286	1,286
Other		**	
Consumer Loans-FC		1,099	1,099
Real Estate Loans		1,099	1,099
Vehicle Loans			,
General Purpose Loans	**		eo an
Other		***	
Individual Credit Cards-TL	6,847		6,847
With Installment	1,025		1,025
Without Installment	5,822		5,822
Individual Credit Cards-FC	37	<del></del>	3,622
With Installment	<i>31</i>		31
	37		
Without Installment		2.540	37
Loans Given to Employees-TL	263	3,540	3,803
Real Estate Loans	₩.	875	875
Vehicle Loans	262	2.65	
General Purpose Loans	263	2,665	2,928
Other			
Loans Given to Employees - Indexed to FC			
Real Estate Loans	•••		
Vehicle Loans	**		
General Purpose Loans	***		
Other	***		
Loans Given to Employees - FC			
Real Estate Loans			
Vehicle Loans		**	
General Purpose Loans		44 VA	
Other			
Personnel Credit Cards – TL	1,066		1,066
With Installment	291		291
Without Installment	775		775
Personnel Credit Cards – FC	3	***	3
With Installment			
Without Installment	3	<del></del>	3
Overdraft Loans-TL (Real Persons)	9,132		9,132
Overdraft Loans-FC (Real Persons)			-,
C. T. G. DATA A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMAN A COMMA	211,600	651,196	862,796

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### 5.4 Information on commercial loans with instalments and corporate credit cards

	Medium or Long		
	Short Term	Term	Total
Installment Commercial Loans – TL	908,755	3,746,867	4,655,622
Real Estate Loans		6,445	6,445
Vehicle Loans	3,707	64,620	68,327
General Purpose Loans	905,048	3,675,802	4,580,850
Other			
Installment Commercial Loans - Indexed to FC	8,319	191,911	200,230
Real Estate Loans	***	407	407
Vehicle Loans		18,971	18,971
General Purpose Loans	8,319	172,533	180,852
Other	***		
Installment Commercial Loans - FC	***		
Real Estate Loans	***		
Vehicle Loans	***	**	
General Purpose Loans			**
Other		**	
Corporate Credit Cards – TL	107,591	Wheel	107,591
With Installment	22,515		22,515
Without Installment	85,076	**	85,076
Corporate Credit Cards – FC	99		99
With Installment	••		
Without Installment	99		99
Overdraft Loans-TL (Legal Entities)	76,541		76,541
Overdraft Loans-FC (Legal Entities)			
Total	1,101,305	3,938,778	5,040,083

### 5.5 Allocation of loans by customers

	Current Period	Prior Period	
Public Sector			
Private Sector	14,709,659	11,312,803	
Total	14,709,659	11,312,803	

### 5.6 Allocation of Domestic and Foreign Loans

	Current Period	Prior Period	
Domestic Loans	14,411,839	10,938,052	
Foreign Loans	378,820	374,751	
Total	14,790,659	11,312,803	

### 5.7 Loans granted to subsidiaries and associates

The Bank does not have any loans granted to subsidiaries and associates as of 31 December 2017 (31 December 2016: None).

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

### 5.8 Specific provisions provided against loans

Specific Provisions	Current Period	Prior Period	
Loans and Receivables with Limited Collectability	26,022	9,430	
Loans and Receivables with Doubtful Collectability	44,497	23,399	
Uncollectible Loans and Receivables	100,476	51,341	
Total	170,995	84,170	

### 5.9 Information on non-performing loans (Net)

## 5.9.1 Information on loans and other receivables included in non-performing loans which are restructured or rescheduled

	Group III	Group IV	Group V
	Loans and		
	receivables with	Loans and receivables	
	limited	with doubtful	Uncollectible loans
	collectability	collectability	and receivables
Current Period	187	80	20
(Gross Amounts before Specific Provisions)		M.	
Restructured Loans and Other Receivables	187	80	20
Rescheduled Loans and Other Receivables			44.74
Prior Period		***	88
(Gross Amounts before Specific Provisions)			
Restructured Loans and Other Receivables			288
Rescheduled Loans and Other Receivables			

### 5.9.2 Movement on non-performing loans

	Group III Group IV		Group V	
	Loans and	Loans and		
	receivables	receivables with	Uncollectible	
	with limited	doubtful	loans and	
	collectability	collectability	receivables	
Balances at the End of Prior Period	71,154	62,682	78,803	
Additions (+)	417,736	5,186	3,099	
Transfers from Other Categories of Non-Performing Loans (+)	~~	271,834	168,010	
Transfers to Other Categories of Non-Performing Loans (-)	271,841	168,004		
Collections (-)	39,847	16,806	19,578	
Write-offs (*) (-)	1	29,484	64,450	
Corporate and Commercial Loans		26,895	52,676	
Retail Loans		420	7,709	
Credit Cards	1	2,169	4,065	
Other	No. 100			
Balances at End of the Period	177,201	125,408	165,884	
Specific Provisions (-)	26,022	44,497	100,476	
Net Balance on Balance Sheet	151,179	80,911	65,408	

<sup>(\*)</sup> Amounts of TL 27,407 and TL 66,528 loans have been written off by being assigned and sold to the asset management companies in June 2017 and October 2017.

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated)

#### 5.9.3 Information on non-performing loans and other receivables in foreign currencies

	Group III	Group IV	Group V
	Loans and	Loans and	······································
	receivables with	receivables with	
	limited	doubtful	Uncollectible loans
	collectability	collectability	and receivables
Current Period			
Balance as of the Period End	16,634	8,047	34,217
Specific Provisions (-)	1,239	2,794	16,851
Net Balance on Balance Sheet	15,395	5,253	17,366
Prior Period			
Balance as of the Period End	348	4,057	24,401
Specific Provisions (-)	70	2,029	7,352
Net Balance on Balance Sheet	278	2,028	17,049

#### 5.9.4 Information regarding gross and net amounts of non-performing loans with respect to debtor groups

	Group III  Loans and receivables with limited collectability	Group IV  Loans and receivables with doubtful collectability	Group V Uncollectible loans and receivables
Current Period (Net)	151,179	80,911	65,408
Loans Granted to Real Persons and Legal Entities (Gross)	177,201	125,408	165,884
Specific Provisions (-)	26,022	44,497	100,476
Loans Granted to Real Persons and Legal Entities (Net)	151,179	80,911	65,408
Banks (Gross)			
Specific Provisions (-)			
Banks (Net)	***		
Other Loan and Receivables (Gross)	***		
Specific Provisions (-)	**		
Other Loan and Receivables (Net)			
Prior Period (Net)	61,724	39,283	27,462
Loans Granted to Real Persons and Legal Entities (Gross)	71,154	62,682	78,803
Specific Provisions (-)	9,430	23,399	51,341
Loans Granted to Real Persons and Legal Entities (Net)	61,724	39,283	27,462
Banks (Gross)		**	
Specific Provisions (-)		***	
Banks (Net)	w va		<b></b>
Other Loan and Receivables (Gross)	***		
Specific Provisions (-)			
Other Loan and Receivables (Net)			

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 5.10 Liquidation policy for uncollectible loans and other receivables

The Bank allocates 100% provision for uncollectible loans. If the Bank has collateral, non-performing loans and other receivables are collected through liquidation of these collaterals. In the absence of collateral, the Bank performs periodical market intelligence and tries to determine the assets acquired subsequently by the debtor and applies to the legal follow-up process.

#### 5.11 Explanations related to write-off policy

Impaired loans are written-off by the Board of Directors' decision when the necessary conditions are met as to their impairment in accordance with the related regulations.

### 6. Information on held-to-maturity investments

The Bank does not have held to maturity investments as of 31 December 2017 and 31 December 2016.

#### 7. Information on associates

The Bank has TL 4,897 investment in an associate as of 31 December 2017 (31 December 2016:None).

Company Name	Address (City / Country)	Bank's Share– If different voting rights (%)	Bank's Risk Group Share (%)
Kredi Garanti Fonu A.Ş.	Ankara	1.54%	1.54%

#### 8. Information on subsidiaries

The Bank has TL 5,445 investment in a subsidiary as of 31 December 2017 (31 December 2016: TL 5,445).

Company Name	Address (City / Country)	Bank's Share— If different voting rights (%)	Bank's Risk Group Share (%)	Consolidation Method
Fiba Portföy Yönetimi A.Ş.	İstanbul	99.0%	99.0%	Full
				Consolidation

Total Assets	Shareholders'	Total Fixed Assets (*)	Interest Income	Income on Securities Portfolio	Current Period Profit/ Loss	Prior Period Profit/Loss	Company's Fair
Z OTHER TROSPEED	Equity	1100000	Aircoine	1 Of thomo	12033	1 10116/12033	Talue
5,745	5,468	9	643		127	82	5,468

<sup>(\*)</sup>Total fixed assets consist tangible and intangible assets.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### Information on subsidiaries (continued)

### Movement of consolidated investment in subsidiaries

	Current Period	Prior Period
Balance at Beginning of Period	5,445	5,445
Movements during the Period		
Additions and Capital Increases	**	
Bonus Shares Received		
Dividends from the Current Year Profit		
Sales/Liquidations		
Reclassification of shares	**	
Increase / (Decrease) in Market Values		
Currency Differences on Foreign Subsidiaries		
Reversal of Impairment Loses/ Impairment Losses (-)	**	
Balance at the End of Period	5,445	5,445
Capital Commitments		
Share of Percentage at the end of Period (%)	99	99

<sup>(\*)</sup>Fiba Portföy Yönetimi A.Ş. was establised on 26 September 2013 with 99% participation of Fibabanka A.Ş.

### Sectoral distrubition of consolidated investments in subsidiaries

	Current Period	Prior Period
Banks		***
Insurance Companies		
Factoring Companies		
Leasing Companies		
Finance Companies		
Other Subsidiaries	5,445	5,445

### Quoted consolidated investments in subsidiaries

None.

### 9. Information on entities under common control (Joint Ventures)

The Bank does not have investments in entities under common control as of 31 December 2017.

### 10. Information on lease receivables

The Bank does not have lease receivables as of 31 December 2017.

### 11. Information on derivative financial assets held for hedging purposes

	Current Per	iod	Prior Period	
Derivative financial assets held for hedging	TL	FC	TL	FC
Fair Value Hedge	17,902			
Cash Flow Hedge				
Foreign Net Investment Hedge			way May	***
Total	17,902			

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 12. Information on tangible assets

			Other Tangible	
Current Period	Buildings	Vehicles	Assets*	Total
Cost				
Beginning Balance, 1 January 2017	171,403	79	66,016	237,498
Additions	160		13,554	13,714
Disposals	**		3,837	3,837
Ending Balance, 31 December 2017	171,563	79	75,733	247,375
Accumulated Depreciation				
Beginning Balance, 1 January 2017	(6,078)	(22)	(45,199)	(51,299)
Depreciation	(1,693)	(16)	(9,339)	(11,048)
Disposals	3,088		3,837	6,925
Ending Balance, 31 December 2017	(4,683)	(38)	(50,701)	(55,422)
Net Book Value, 31 December 2017	166,880	41	25,032	191,953

<sup>\*</sup> Other tangible fixed assets consist of leasehold improvements, safe boxes, office machinery, furniture and other movables.

			Other Tangible	
Prior Period	Buildings	Vehicles	Assets*	Total
Cost		4.4	60,461	221 970
Beginning Balance, 1 January 2016	171,365	44	00,401	231,870
Additions	38	35	6,667	6,740
Disposals			1,112	1,112
Ending Balance, 31 December 2016	171,403	79	66,016	237,498
Accumulated Depreciation			(27.520)	(40.199)
Beginning Balance, 1 January 2016	(2,640)	(9)	(37,539)	(40,188)
Depreciation	(3,438)	(13)	(8,773)	(12,224)
Disposals	pt lab		1,113	1,113
Ending Balance, 31 December 2016	(6,078)	(22)	(45,199)	(51,299)
Net Book Value, 31 December 2016	165,325	57	20,817	186,199

<sup>\*</sup> Other tangible fixed assets consist of leasehold improvements, safe boxes, office machinery, furniture and other movables.

### 12.1 Disclosure for impairment losses or releases individually material for financial statements

#### 12.1.1 Conditions for allocating/releasing any impairment:

None

### 12.1.2 Amount of impairment losses provided or released in financial statements during current period:

None.

## 12.2 Other impairment losses provided or released in current period that are immaterial for the financial statement individually

None.

### 13. Information on intangible assets

#### 13.1 Useful lives and amortisation rates

The useful life of an asset is determined by taking the asset's expected economic life, technical, technological or other kinds of obsolescence, and maintenance costs into account. The amortization rates used are in accordance with the useful lives of the underlying assets. The useful lives are determined as defined by TAS 38 "Intangible Assets".

The Bank's intangible assets consist of software programs and rights, and their useful lives range between 3 to 10 years.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 13.2 Amortisation methods

Depreciation is calculated by the straight line method over the estimated amount of depreciation over the period of the asset with respect to the assets that are less than the asset period as of the balance sheet date.

### 13.3 Balances at beginning and end of the current period

	Current Pe	Current Period		eriod
***************************************		Accumulated value		Accumulated value
	Gross book	Amortisation	Gross book	Amortisation
Intangible Assets (*)	55,343	49,395	50,396	46,417

(\*)Includes the software and other intangible assets

### 13.4 Movements of intangible assets for the current period

	Current Period	Prior Period
Cost		
Beginning Balance, 1 January	50,396	48,192
Additions	5,012	2,221
Disposal	(65)	(17)
Ending Balance, 31 December	55,343	50,396
Accumulated Depreciation Beginning		
Balance, 1 January	(46,417)	(42,828)
Amortisation Expense for Current Period (-)	(3,043)	(3,606)
Disposal	65	17
Ending Balance, 31 December	(49,395)	(46,417)
Net Book Value, 31 December	5,948	3,979

### 13.5 Details for any individually material intangible assets

None.

### 13.6 Intangible assets capitalised under government incentives at fair values

None.

# 13.7 Revaluation method of intangible assets capitalised under government incentives and valued at fair values at capitalisation dates

None.

### 13.8 Net book value of intangible asset that are restricted in usage or pledged

None

### 13.9 Commitments to acquire intangible assets

None

### 13.10 Disclosure on revalued intangible assets

None.

### 13.11 Research and development costs expensed during current period

None.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 13.12 Goodwill

None.

### 14. Information on investment properties

None.

#### 15. Information on deferred tax asset

# 15.1 Amount of deferred tax asset recognized in the balance sheet in respect of deductible temporary differences, unused tax losses and unused tax credits

As of 31 December 2017, the deferred tax assets amounting to TL 9,472 is calculated by netting of deductible temporary differences and taxable temporary differences (31 December 2016: TL 1,374 deferred tax liability).

Deferred tax asset consists of deferred tax asset and liability items recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit. The deferred tax assets and liabilities are presented as net in the accompanying financial statements.

	Current Period		
		Deferred Tax Asset/	
	Deferred Tax Base	(Liability)	
Financial Assets Valuation	18,621	3,830	
Unearned Commission Income/Prepaid Commission Expenses	13,633	2,999	
Retirement Pay and Unused Vacation Provision	21,230	4,300	
Tangible Assets Base Differences	(9,885)	(1,977)	
Other	1,324	320	
Deferred Tax Asset/(Liability)	44,923	9,472	

	Prior Period		
	Deferred Tax Base	Deferred Tax Asset/ (Liability)	
Financial Assets Valuation	(25,566)	(5,113)	
Unearned Commission Income/ Prepaid Commission Expenses	1,559	312	
Retirement Pay and Unused Vacation Provision	17,743	3,549	
Tangible Assets Base Differences	(3,357)	(671)	
Other	2,744	549	
Deferred Tax Asset/(Liability)	(6,877)	(1,374)	

The movement of the current year and prior year deferred tax assets is shown below:

	Current Period	Prior Period
Deferred Tax Asset, 1 January	(1,374)	1,653
Deferred Tax Income / (Expense) Deferred Tax Recognized Directly Under Equity	12,777 (1,931)	(5,801) 2,773
Deferred Tax Asset/(Liability), December 31	9,472	(1,374)

As of 31 December 2017, the bank has no carry forward tax losses.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

15.2 Amount and expiry date of deductible temporary differences, unused tax losses, unused tax credits for which no deferred tax asset is recognized in prior periods in the balance sheet

None.

15.3 Deferred tax asset resulting from the cancellation of the provision for impairment losses related to the deferred taxes

None.

16. Information on assets held for sale and non-current assets related to discontinued operations

As of 31 December 2017, the Bank has TL 23,795 assets held for sale (31 December 2016: TL 3,817).

17. Information on other assets

Other assets do not exceed 10% of total assets excluding the off-balance sheet items.

17.1 Information on prepaid expenses, tax and similar items

As of 31 December 2017, total prepaid expenses are TL 30,014 (31 December 2016: TL 24,074).

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017 (Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### Explanations and disclosures related to liabilities II.

#### 1. Information on deposits

#### Information on maturity structure of deposits 1.1

**Current Period** 

		7 Days	Up to 1	1-3	3-6	6 Months	1 Year	Cumulative	
	Demand	Notice	Month	Months	Months	-1 Year	and Over	Deposit	Total
Saving Deposits	74,866		409,940	2,067,120	617,183	184,848	150,372		3,504,329
Foreign Currency Deposits	339,684		682,479	3,935,109	205,144	67,655	141,318		5,371,389
Residents in Turkey	326,480		615,344	3,917,385	203,702	66,362	51,847		5,181,120
Residents Abroad	13,204		67,135	17,724	1,442	1,293	89,471		190,269
Public Sector Deposits	43,974								43,974
Commercial Deposits	338,698		84,534	1,448,605	202,249	207,845	349,379		2,631,310
Other Ins. Deposits	1,524		6,081	63,930	30,265	25	13,589		115,414
•	4,858								4,858
Precious Metal Deposits Interbank Deposits	134,144		387,573	72,246	7,506			**	601,469
Central Bank of Turkey							**		
Domestic Banks	126		369,537		7,506				377,169
Foreign Banks	17,375		18,036	72,246					107,657
Special Finan.Inst.	116,643								116,643
Other									
Total	937,748		1,570,607	7,587,010	1,062,347	460,373	654,658		12,272,743

### **Prior Period**

		7 Days	Up to 1	1-3	3-6	6 Months	1 Year	Cumulative	
	Demand	Notice	Month	Months	Months	-1 Year	and Over	Deposit	Total
Saving Deposits	56,397		482,578	2,032,327	325,157	354,068	95,077		3,345,604
Foreign Currency Deposits	265,625		90,370	2,599,456	252,024	126,933	95,198		3,429,606
Residents in Turkey	257,644		85,315	2,588,713	247,014	121,569	14,544		3,314,799
Residents Abroad	7,981		5,055	10,743	5,010	5,364	80,654		114,807
Public Sector Deposits	1		·	10		AGE 800			11
Commercial Deposits	172,450		311,657	1,218,969	169,403	175,757	220,118		2,268,354
Other Ins. Deposits	1,505		1,522	55,280	18,590	12,299	15		89,211
Precious Metal Deposits	6,912		·		-	***			6,912
Interbank Deposits	114,714		332,421	34,670					481,805
Central Bank of Turkey	114,711								
Domestic Banks	12		314,090	20,072					334,174
Foreign Banks	17,263		18,331	14,598					50,192
Special Finan.Inst.	97,439								97,439
Other									
Total	617,604		1,218,548	5,940,712	765,174	669,057	410,408		9,621,503

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

# 1.2 Information on saving deposits under the guarantee of saving deposit insurance and exceeding the limit of saving deposit insurance:

	Under the Guaranto Deposit Insuranc	Exceeding the limit of Deposit Insurance		
_	Current Period	Prior Period	Current Period	Prior Period
Saving Deposits	1,151,935	937,362	2,336,011	2,380,080
Foreign Currency Saving Deposits	304,051	188,315	2,457,726	2,163,704
Other Deposits in the Form of Saving Deposits				
Foreign Branches' Deposits Under Insurance of		**		**
Foreign Authorities				
Off-shore Banking Regions' Deposits Under Foreign				
Authorities' Insurance				
Total	1,455,986	1,125,677	4,793,737	4,543,784

# 1.3 Saving deposits in Turkey are not covered by any insurance in any other countries since the Bank's headquarter is not located abroad.

### 1.4 Saving deposits that are not under the guarantee of deposit insurance fund

	Current Period	Prior Period
Deposits and Accounts in Branches Abroad		
Deposits of Ultimate Shareholders and Their Close Families	33,853	47,498
Deposits of Chairman and Members of the Board of Directors and their Close Families	13,094	8,032
Deposits Obtained through Illegal Acts Defined in the 282nd Article of the 5237 Numbered Turkish Criminal Code dated 26 September 2004.		**
Saving Deposits in Banks Established in Turkey Exclusively for Off Shore Banking Activities		

### 2. Information on derivative financial liabilities held for trading

### 2.1 Information on negative differences relating to derivative financial liabilities held for trading

	Current Pe	Prior Period		
Trading Purpose Derivative Financial Liabilities	TL	FC	TL	FC
Forward Transactions	43,928		16,986	
Swap Transactions	484,580		239,985	
Futures Transactions				
Options	213,939	7,143	126,226	262
Other		**		
Total	742,447	7,143	383,197	262

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 3. Information on banks and other financial institutions

## 3.1 Information on banks and other financial institutions

	Current Period		I	Prior Period
	TL	FC	TL	FC
Loans from Central Bank of Turkey	***			
From Domestic Banks and Institutions	21,789	176,532	17,220	65,573
From Foreign Banks, Institutions and Funds		1,886,530		1,453,870
Total	21,789	2,063,062	17,220	1,519,443

## 3.2 Maturity analysis of borrowings

	Current Period		Prior Period	
	TL	FC	TL	FC
Short Term	20,868	177,567	17,220	45,031
Medium and Long Term	921	1,885,495		1,474,412
Total	21,789	2,063,062	17,220	1,519,443

## 3.3 Additional explanation related to the concentrations of the Bank's major liabilities

In the scope of normal banking operations, the Bank funds itself through the funds provided in the form of deposits, bank borrowings and bond issuance.

## 4. Informations related with issued instruments

Current Period	TI	TL		FC	
	Short Term	Medium and Long Term	Short Term	Medium and Long Term	
Nominal	1,287,720	-			
Book Value	1,255,066				

Prior Period	T	TL		С
	Short Term	Medium and Long Term	Short Term	Medium and Long Term
Nominal	1,015,580			
Book Value	991,975			

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 5. Sundry Creditors and Other Liabilities

Sundry creditors and other liabilities of balance sheet do not exceed 10% of the balance sheet total.

6. Criteria used in the determination of lease instalments in the finance lease contracts, renewal and purchase options, restrictions, and significant burdens imposed on the bank on such contracts

## 6.1 Changes in agreements and further commitments arising

None.

## 6.2 Obligations under financial lease

	Current Period		Prior Period	
	Gross	Net	Gross	Net
Less than 1 Year	150	125	89	85
Between 1-4 Years	376	344		
Total	526	469	89	85

#### 6.3 Information on operational leases and footnotes

The Bank has operational lease agreements for some of its branches. If the rental payments are made in advance, the paid amount is accounted under prepaid expenses in "Other Assets", in the following months, the rental expenses belonging to those months are recorded in profit/loss accounts.

The Bank does not incur any liability as a result of any changes in operational lease agreements. The Bank does not have any obligation from operational lease agreements.

## 6.4 Information on "Sale-and-lease back" agreements

In the current period, there is no sale and lease back transactions.

#### 7. Information on derivative financial liabilities for hedging purposes

Derivative financial liability held for hedging	Current Period		Prior Period	
	TL	FC	TL	FC
Fair Value Hedge	3,664			
Cash Flow Hedge			With ANY	
Foreign Net Investment Hedge	ea. ea		Vin der	
Total	3,664			

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### 8. Information on provisions

#### 8.1 Information on general provisions

	Current Period	Prior Period
Loans and Receivables in Group 1	55,112	95,988
- Additional Provision for Loan and Receivables with Extended Maturities		
Loans and Receivables in Group 2	8,593	18,047
- Additional Provision for Loan and Receivables with Extended Maturities		
Non-Cash Loans	6,875	7,252
Others		
Total	70,580	121,287

### 8.2 Foreign exchange losses on the foreign currency indexed loans and finance lease receivables

The foreign exchange losses on the foreign currency indexed loans as of 31 December 2017, amounting to TL 359 (31 December 2016: TL 1) are netted off from the loans on the balance sheet.

## 8.3 The specific provisions provided for unindemnified non cash loans

As of 31 December 2017, the specific provision provided for unindemnified non cash loans is TL 1,677 (31 December 2016: TL 1,311).

#### 8.4 Explanation on other provisions

#### 8.4.1 Provisions for probable losses

	Current Period	Prior Period
Provisions for probable losses	55,500	36,000

## 8.4.2 The breakdown of the subsidiary accounts if other provisions exceed 10% of the grand total provisions

None.(31 December 2016: None).

#### 8.4.3 Explanations on reserves for employee benefits

As of 31 December 2017, reserves for employee benefits amounting to TL 21,231 (31 December 2016: TL 16,894) comprise of TL 11,439 reserve for employee termination benefits (31 December 2016: TL 8,265), TL 2,731 unused vacation pay liability (31 December 2016: TL 2,683) and TL 7,061 personnel premium accrual (31 December 2016: TL 5,946).

#### 9. Explanations on Tax Liability

#### 9.1 Explanations on current tax liability

#### 9.1.1 Explanations on tax provision

As of 31 December 2017, the Bank's current tax liability is TL 42,186 (31 December 2016: TL 37,050). The Bank's corporate taxes payable is TL 5,897 after deducting the taxes paid during the period.(31 December 2016:TL 6,714).

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 9.1.2 Information on taxes payable

	Current Period	Prior Period
Corporate taxes payable	5,897	6,714
Taxation on securities	16,662	11,912
Property tax	374	391
Banking and Insurance Transaction Tax (BITT)	11,491	9,228
Taxes on foreign exchange transactions	==	
Value added taxes payable	324	186
Income tax ceased from wages	3,426	2,640
Other	369	349
Total	38,543	31,420

## 9.1.3 Information on premium

	Current Period	Prior Period
Social Security Premiums- Employee	1,550	2,426
Social Security Premiums- Employer	1,770	2,701
Bank Social aid Pension Fund Premium- Employee		
Bank Social Aid Pension Fund Premium- Employer		
Pension Fund Membership Fees and Provisions- Employee	**	
Pension Fund Membership Fees and Provisions- Employer		**
Unemployment Insurance- Employee	107	167
Unemployment Insurance- Employer	216	336
Other	w-w	
Total	3,643	5,630

## 9.2 Explanations on deferred tax liabilities

There are no deferred tax liabilities as of December 31, 2017 (31 December 2016: 1,374).

# 10. Information on liabilities regarding assets held for sale and discontinued operations None.

## 11. Explanations on subordinated loans

	Current Period	]	Prior Period
	TL	FC	TL FC
Domestic Banks			No. 441 Sep. 444
Domestic Other Institutions			360,657
Foreign Banks		39,298	36,621
Foreign Other Institutions	pane.	1,155,263	
Total		1,194,561	397,278

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

#### 12. Information on shareholders' equity

### 12.1 Paid-in capital

	Current Period	Prior Period
Common Stock	941,161	941,161
Preferred Stock		

12.2 Paid-in capital amount, explanation as to whether the registered share capital system is applied at the bank; if so the amount of registered share capital ceiling:

Registered share capital system is not applied.

12.3 Information on share capital increases and their sources; other information on increased capital shares in current period

None.

12.4 Information on share capital increases from revaluation funds

None.

12.5 Information on capital commitments the purpose and the sources until the end of the fiscal year and the subsequent interim period:

The capital is totally paid in and there are no capital commitments.

12.6 Indicators of the Bank's income, profitability and liquidity for the prior periods and possible effects of these future assumptions due to the uncertainty of these indicators on the Bank's equity:

None.

12.7 Information on privileges given to stocks representing the capital

The Bank does not have any preferred shares.

12.8 Common stock issue premiums, shares and equity instruments

Number of shares issued with premiums and the related share premiums are presented below:

	Current Period	<b>Prior Period</b>
Number of Shares (Thousand)	26,230,098	26,230,098
Number of Priviliged Shares		
Share Premium	128,678	128,678
Share Cancellation Profits	**	
Other Equity Instruments		

#### 12.9 Information on marketable securities value increase fund

	Current Period		<b>Prior Period</b>	
	TL	FC	TL	FC
From Subsidiaries, Associates, and Entities Under Common Control		······································		
(Joint Ventures)				
Security Valuation Difference	(13,113)	2,214	(10,151)	(10,103)
Exchange Difference				
Total	(13,113)	2,214	(10,151)	(10,103)

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 12.10 Information on revaluation reserve

None

## 12.11 Bonus shares of Subsidiaries, Associates and Joint Ventures

None.

## 12.12 Information on legal reserves

	Current Period	Prior Period
1st Legal Reserves	13,535	7,790
2nd Legal Reserves		
Special Reserves		

## 12.13 Information on extraordinary reserves

	Current Period	Prior Period
Reserves allocated by the General Assembly	229,749	120,579
Retained Earnings		***
Accumulated Losses	~~	
Foreign Currency Capital Exchange Differences	~~	

## 13. Information on minority shares

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## III. Explanations and disclosures related to off-balance sheet contingencies and commitments

## 1. Information on off-balance sheet commitments

1.1 Nature and amount of irrevocable loan commitments

	Current Period	Prior Period
Asset Sale and Purchase Commitments	1,637,022	415,538
Credit Card Limit Commitments	123,381	101,475
Credit Card and Bank Trans. Promo. Guarantee.	-	1
Commitments for Credit Allocation with the Guarantee of Usage	323,365	171,368
Export Commitments	5,070	4,230
Commitment for Cheques	211,200	172,800
Other Irrevocable Commitments	3,229	3,016
Total	2,303,267	868,428

## 1.2 Possible losses and commitments related to off-balance sheet items, including the ones listed below

## 1.2.1 Non-cash loans including guarantees, acceptances, financial guarantee and other letters of credits

	Current Period	<b>Prior Period</b>
Letters of Guarantee TL	759,390	439,122
Letters of Guarantee FC	294,942	166,786
Letters of Credit	555,123	224,067
Bills of Exchange and Acceptances	421,539	67,051
Total	2,030,994	897,026

## 1.2.2 Revocable, irrevocable guarantees and other similar commitments and contingencies

Current Period	Prior Period
46,899	34,534
889,934	497,262
60,718	47,727
13,536	14,741
43,245	11,644
1,054,332	605,908
	46,899 889,934 60,718 13,536 43,245

## 2. Total amount of non-cash loans

	Current Period	Prior Period
Non-Cash Loans Given against Cash Loans	25,171	5,503
With Original Maturity of 1 Year or Less Than 1 Year	23,486	
With Original Maturity of More Than 1 Year	1,685	5,503
Other Non-Cash Loans	2,005,823	891,523
Total	2,030,994	897,026

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 3. Information on sectoral risk concentrations of non-cash loans

	Current Period			Prior Period		Period	1	
	TL	(%)	FC	(%)	TL	(%)	FC	(%)
	4,020	0.53	49,380	3.88	2,946	0.67	28,855	6.32
Agricultural	1 410	0.10	12.000	1.00	1 100	0.37	746	0.16
Farming and Stockbreeding	1,419	0.19	13,809	1.09	1,182	0.27	746	0.16
Forestry	2,601	0.34	35,571	2.80	1,234	0.28	23,472	5.15
Fishing					530	0.12	4,637	1.01
Manufacturing	86,821	11.43	813,995	64.03	82,472	18.74	280,615	61.42
Mining and Quarrying	9,773	1.29	23,677	1.86	9,623	2.19	12,825	2.81
Production	48,479	6.38	786,348	61.86	48,537	11.03	267,234	58.49
Electricity, Gas and Water	28,569	3.76	3,970	0.31	24,312	5.52	556	0.12
Construction	313,081	41.21	68,818	5.41	156,980	35.66	30,847	6.75
Services	272,323	35.84	196,198	15.43	136,258	30.96	105,227	23.03
Wholesale and Retail Trade	95,352	12.55	106,297	8.36	56,426	12.82	55,700	12.19
Accommodation and Dining	16,382	2.16	9,903	0.78	4,972	1.13	3,206	0.70
Transportation and Telecommunication	17,997	2.37	33,059	2.60	21,946	4.99	7,924	1.73
Financial institutions	92,570	12.18	19,422	1.53	27,354	6.21	15,427	3.38
Real Estate and Rental Services	1,669	0.22	10,386	0.82	749	0.17	9,267	2.03
Self-Employment Services	10,921	1.44	52	0.00	2,111	0.48	42	0.01
Educational Services	5,304	0.70	9,879	0.78	5,386	1.22	193	0.04
Health and Social services	32,128	4.23	7,200	0.57	17,314	3.93	13,468	2.95
Other	83,565	11.00	142,793	11.23	61,516	13.98	11,310	2.48
Total	759,810	100.00	1,271,184	100.00	440,172	100.00	456,854	00.00

## 4. Information on the first and second group of non-cash loans

	Group I		Group II	
	TL	FC	TL	FC
Letters of Guarantee	745,526	287,157	13,864	7,785
Bills of Exchange and Bank Acceptances	420	421,119		
Letters of Credit		555,123		
Endorsements				
Underwriting Commitments				
Factoring Related Guarantees				
Other Guarantees and Sureties	₩ ₩			
Non-Cash Loans	745,946	1,263,399	13,864	7,785

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 5. Information related to derivative financial instruments

	Current Period	Prior Period
Types of trading transactions		
Foreign Currency Related Derivative Transactions (I)	36,388,695	19,380,880
Forward Transactions	5,295,185	2,038,884
Swap Transactions	17,908,039	11,826,812
Futures Transactions		
Option Transactions	13,185,471	5,515,184
Interest Related Derivative Transactions (II)	50,000	50,000
Forward Rate Transactions		
Interest Rate Swap Transactions	50,000	50,000
Interest Option Transactions		
Futures Interest Transactions		
Other Trading Derivative Transactions (III)	153,464	
A. Total Derivative Transactions Held for Trading (I+II+III))	36,592,159	19,430,880
Types of hedging		
transactions		
Fair Value Hedges	224.244	
Cash Flow Hedges	991,256	
Net Investment Hedges	***	
B. Total Derivative Transactions Held for Hedging Purposes	991,256	
Total Derivative Transactions (A+B)	37,583,415	19,430,880

## 6. Credit derivatives and risk exposures on credit derivatives

None.

## 7. Explanations on contingent liabilities and assets

The Bank provided provision of TL 1,114 for the legal cases pending against the Bank where the cash out flows are highly probable (31 December 2016: TL 1,055).

## 8. Custodian and intermediary services

The Bank provides trading and safe keeping services in the name and account of third parties, which are presented in the statement of contingencies and commitments.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## IV. Explanations and disclosures related to the income statement

#### 1. Interest income

## 1.1 Information on interest on loans (\*)

	Current Period		Prior Pe	riod
	TL	FC	TL	FC
Interest on loans	1,432,537	261,750	1,040,208	194,526
Short Term Loans	788,538	22,640	655,265	23,464
Medium and Long Term Loans	643,999	239,110	384,943	171,062
Interest on Non-Performing Loans	2,844	w=	3,022	
Premiums received from Resource Utilization				
Support Fund			**	
Total	1,435,381	261,750	1,043,230	194,526

<sup>(\*)</sup> Includes fees and commissions obtained from cash loans as well.

## 1.2 Information on interest income received from banks

	Current Period		Prior Period	
	TL	FC	TL	FC
The Central Bank of Turkey	27,707	**		5
Domestic Banks	47,457	636	7,536	269
Foreign Banks		306		124
Branches and Head Office Abroad				
Total	75,164	942	7,536	398

## 1.3 Interest received from marketable securities portfolio

	Current Period		Prior Period	
	TL	FC	TL	FC
Financial Assets Held for Trading	1,641	218	1,205	208
Financial Assets at Fair Value Through Profit or Loss				
Financial Assets Available-for-Sale	16,914	30,678	9,299	23,258
Investment Securities Held-to-Maturity			**	
Total	18,555	30,896	10,504	23,466

## 1.4 Information on interest income received from associates and subsidiaries

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 2. Interest expense

## 2.1 Information on interest on funds borrowed (\*)

	Current Period		Prio	r Period
	TL	FC	TL	FC
Banks	1,148	32,952	1,049	25,287
The Central Bank of Turkey		an an		
Domestic Banks	1,140	5,348	1,049	3,606
Foreign Banks	8	27,604		21,681
Branches and Head Office Abroad				
Other Institutions		86,114		39,546
Total	1,148	119,066	1,049	64,833

<sup>(\*)</sup> Includes also the fee and commission expenses on borrowings.

## 2.2 Information on interest expenses to associates and subsidiaries

Total interest expense given to subsidiaries is TL 610 (1 January – 31 December 2016: TL 549).

## 2.3 Information on interest expenses to securities issued

	Current Period		Prior Period	
	TL	FC	TL	FC
Interest Paid to Securities Issued	142,885		87,706	

## 2.4 Distribution of interest expense on deposits based on maturity of deposits

			Ti	ime Deposi	its			
Account Description	Demand Deposits	Up to 1 Month	Up to 3 Months	Up to 6 Months	Up to 1 Year	1 Year and Over	Cumulative Deposit	Total
Turkish Lira								
Bank Deposits		9,944						9,944
Saving Deposits		51,443	285,721	42,188	31,313	11,603		422,268
Public Sector Deposits			1					1
Commercial Deposits		18,098	206,770	28,136	37,454	41,690		332,148
Other		521	11,307	2,754	1,117	63		15,762
7 Days Notice								
Total		80,006	503,799	73,078	69,884	53,356		780,123
Foreign Currency								
Foreign Currency Deposits		14,073	113,044	5,445	2,529	4,316		139,407
Bank Deposits		7,958						7,958
7 Days Notice								
Precious Metal Deposits								
Total		22,031	113,044	5,445	2,529	4,316	***	147,365
Grand Total		102,037	616,843	78,523	72,413	57,672	•••	927,488

## 3. Information on dividend income

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 4. Information on net trading income / loss

	Current Period	Prior Period
Income	1,681,187	1,109,902
Gains on Capital Market Operations	7,148	8,073
Gains on Derivative Financial Instruments	965,152	522,454
Foreign Exchange Gains	708,887	579,375
Loss (-)	1,678,362	1,053,927
Losses on Capital Market Operations	2,606	1,339
Losses on Derivative Financial Instruments	945,814	462,840
Foreign Exchange Losses	729,942	589,748
Net Trading Income / ( Loss )	2,825	55,975

## 5. Information on other operating income

Other operating income mainly consists of reversal of provisions, profit from sale of assets, commissions on cheques and notes and costs recharged.

## 6. Impairment on loans and other receivables

	Current Period	Prior Period
Specific Provisions on Loans and Other Receivables:	184,444	127,003
III. Group Loans and Receivables	20,012	6,937
IV. Group Loans and Receivables	41,722	31,777
V. Group Loans and Receivables	122,710	88,289
General Loan Loss Provisions		30,184
Free Provision for Probable Risks	19,500	36,000
Impairment Losses on Securities:		
Financial Assets at Fair Value Through Profit or Loss		
Financial Assets Available-for-Sale		
Impairment Losses on Associates, Subsidiaries, Joint Ventures and		
Investment Securities Held to Maturity:	***	
Associates	**	
Subsidiaries	**	•••
Joint Ventures		
Investments Held to Maturity		
Other	9,088	
Total	213,032	193,187

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 7. Information related to other operational expenses

	Current Period	Prior Period
Personnel Expenses	200,243	150,477
Provision for Employee Termination Benefits	1,133	1,539
Provision for Bank's Social Aid Fund Deficit		
Impairment Losses on Tangible Assets		
Depreciation Charges of Tangible Assets	11,044	12,224
Impairment Losses on Intangible Assets		
Amortization Charges of Intangible Assets	3,043	3,606
Impairment Losses on Investment Accounted for under Equity Method	**	
Impairment of Assets to be Disposed	••	
Depreciation of Assets to be Disposed	83	23
Impairment of Assets Held for Sale	**	***
Other Operating Expenses	93,137	76,063
Operational Leases Expenses	35,329	29,688
Repair and Maintenance Expenses	2,323	1,633
Advertisement Expenses	10,830	6,506
Other Expenses)	44,655	38,236
Losses on Sale of Assets	299	14
Other	53,573	48,360
Total	362,555	292,306

## 8. Information on profit/loss before tax from continued and discontinued operations

The Bank's profit/loss before tax is from its continued operations. The Bank has no discontinued operations.

	Current Period	Prior Period
Interest Income	1,847,392	1,289,546
Interest Expenses (-)	1,205,070	779,598
Net Fee and Commission income	43,809	26,160
	2,825	55,975
Trading Profit/Loss (Net)	87,017	54,327
Other Operating Income(*)	213,032	193,187
Provision for Impairment in Loans and Other Receivables	362,555	292,306
Other Operating Expenses (-) Profit/(loss) Before Tax	200,386	160,917

(\*)While the Bank were making provisions over the rates, mentioned in "Communiqué Related to Principles and Procedures on Determining the Qualifications of Banks' Loans and Other Receivables and the Provision for These Loans and Other Receivables" ("Provisioning Regulation"), general provision amounting to TL 50,507, has been cancelled in the current period when the Bank has decided to use the minimum provisioning rates as defined in the aforementioned Communique as of December 31, 2017.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 9. Explanations on tax provision for resumed operations and discontinued operations

## 9.1 Current period taxation benefit or charge and deferred tax benefit or charge

For the period ended as of 31 December 2017, current tax charge of the bank is TL 46,161 (31 December 2016: TL 40,201) and the deferred tax income of the Bank is TL 12,777 (1 January -31 December 2016: TL 5,801 charge).

	Current Period	<b>Prior Period</b>
Deferred Tax Income/ (Expense)	12,777	(5,801)
Provision of Deferred Tax		
Net Deferred Tax Expense	12,777	(5,801)

### 9.2 Deferred tax benefit / (charge) arising from origination or reversal of temporary differences

Deferred Tax Benefit / (Charge) Arising from Origination or Reversal of		
Temporary Differences	Current Period	Prior Period
Arising from Origination of Deductible Temporary Differences (+)	17,679	1,781
Arising from Reversal of Deductible Temporary Differences (-)	(779)	(1,439)
Arising from Origination of Taxable Temporary Differences (-)	(6,067)	(6,836)
Arising from Reversal of Taxable Temporary Differences (+)	1,944	693
Arising from Origination of Financial Losses (+)		
Arising from Reversal of Financial Losses (-)		
Arising from Origination of Tax Deductions and Exemptions (+)		
Arising from Reversal of Tax Deductions and Exemptions (-)		***
Total	12,777	(5,801)
Provision		
Net Deferred Tax Benefit / (Charge)	12,777	(5,801)

## 9.3 Deferred tax benefit / (charge) arising from temporary differences, tax losses or unused tax credits

Sources of Deferred Tax Benefit/Charge	<b>Current Period</b>	<b>Prior Period</b>
Arising from Origination (+)/ Reversal (-) of Deductible Temporary Differences	16,900	342
Arising from Origination (-)/ Reversal (+) of Taxable Temporary Differences	(4,123)	(6,143)
Arising from Origination (+)/ Reversal (-) of Tax Losses		
Arising from Origination (+)/ Reversal (-) of Unused Tax Credits		
Total	12,777	(5,801)
Allowance		
Net Deferred Tax Benefit / (Charge)	12,777	(5,801)

#### 10. Information on profit/loss from continued and discontinued operations

	Current	Prior
	Period	Period
Profit/(Loss) Before Tax from Continuing Operations	200,386	160,917
Tax Benefit/(Charge) on Continuing Operations	(33,384)	(46,002)
Net Profit/(Loss) from Continuing Operations	167,002	114,915

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## 11. Information on net profit/loss for the period

11.1 The nature and amount of certain income and expense items from ordinary operations is disclosed if the disclosure for nature, amount and repetition rate of such items is required for the complete understanding of the Bank's performance for the period

In the current and prior periods, the Bank's income from ordinary banking transactions is interest income from loans and marketable securities and other banking service income. Main expenses are interest expense on deposits and similar debt items which are funding resources of loans and marketable securities.

- 11.2 Changes in estimations made by the Bank with respect to the financial statement items do not have a material effect on profit/loss.
- 11.3 As there is no minority share in shareholders' equity, there is no profit or loss attributable to the minority shares.
- 12. If "other" lines of the income statement exceeds 10% of the period profit/loss, information on components making up at least 20% of "other" items

In the current period, "other" items recognised in "fees and commissions received" majorly comprised of commissions such as limit allocation and revision commissions, valuation commissions, insurance commissions, contracted merchant commissions, credit card commissions and account maintenance fees.

In the current period, "other" items recognised in "fees and commissions paid" majorly comprised of commissions to correspondent banks, credit card commissions and commissions on issuance of securities.

- V. Explanations and disclosures related to statements of changes in shareholders' equity
- 1. Information on inflation adjustment difference of shareholders' equity

Per the circular issued by the BRSA on 28 April 2005 and the decision of BRSA No: 1623 on 21 April 2005, the inflation accounting applied in banking system has been decided to be ceased as at 1 January 2005.

In accordance with the circular, TL 17,416 inflation adjustments to paid-in-capital until 31 December 2005 have been transferred to "Other Capital Reserves" account which was formerly recognized in "Inflation Adjustment to Paid-in-Capital" account. Mentioned inflation adjustment was used in the capital increase from TL 426,650 to TL 550,000 together with TL 9,502 profit from the disposal of real estate and TL 96,432 cash contribution of Fiba Holding A.Ş. in accordance with the Board of Directors decision dated 25 February 2013. Legal procedures were completed on 29 May 2013 and capital increase was accounted for in the financial statements.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## V. Explanations and disclosures related to statements of changes in shareholders' equity (continued)

### 2. Information on profit distribution

The decision relating to distribution of 2017 profit will be made at the General Assembly.

At the General Assembly meeting held on 27 March 2017, 2016 profit of the Bank was decided to be distributed as follows:

Profit or Loss	114,915
A-1st Legal Reserves	5,745
B-Extraordinary Reserves	109,170

### 3. Information on foreign exchange difference

None.

#### 4. Information on available for sale financial assets

Mark to market gains and losses on available for sale securities are not reflected to profit and loss but recognized in equity under "Securities Valuation Reserve" account until such securities are sold, redeemped, disposed of or impaired.

#### VI. Explanations and disclosures related to the statement of cash flows

### 1. Information on cash and cash equivalents

Cash and cash equivalents components and accounting policies defining these components:

Cash, foreign currency, money in transfer, purchased bank cheques and deposits in all banks including Central Bank of Turkey are defined as "Cash", interbank money market placements with original maturity less than 3 months and investments on marketable securities are defined as "Cash equivalents".

#### a) Cash and cash equivalents at the beginning of the period:

	1 January 2017	1 January 2016
Cash	78,507	43,549
Banks and Other Financial Institutions	351,169	157,861
Money Market Placements	274,702	
Total Cash and Cash Equivalent Assets	704,378	201,410

## b) Cash and cash equivalents at the end of the period:

	31 December 2017	31 Deceml	per 2016
Cash	118,1	112	78,507
Banks and Other Financial Institutions	801,5	505	351,169
Money Market Placements	376,3	334	274,702
Total Cash and Cash Equivalents Assets	1,295,9	951	704,378

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

### VI. Explanations and disclosures related to the statement of cash flows (continued)

## 2. Information on cash and cash equivalent assets of the Bank that is not available for free use due to legal restrictions or other reasons

In the current period, demand deposits of TL 35,156 which is blocked at foreign banks as the guarantee of derivative transactions and required reserves at the Central Bank of Turkish Republic are not included in cash and cash equivalents (31 December 2016: TL 2,669).

## 3. Information on other item in cash flow statement and the effect of the exchange rate change on cash and cash equivalents

"Other items" amounting to TL (47,980) in "operating profit before changes in operating assets and liabilities" consists of other operating expenses and realized derivative losses (31 December 2016: TL (27,195)).

"Net increase/decrease in other liabilities" amounting to TL (59,225) in "Changes in operating assets and liabilities" consists of changes in sundry creditors, taxes and due payables, other liabilities (31 December 2016: TL 235,454).

"Net increase/decrease in other assets" amounting to TL 6,417 in "Changes in operating assets and liabilities" consists of changes in sundry receivables, other receivables (31 December 2016: TL 380).

"Other" amounting to TL (5,013) in "Net cash flows from investment activities" consists of purchases of intangible asset (31 December 2016: TL (1,952)).

"The effect of exchange rate changes on cash and cash equivalents" is the amount arising from conversion of the cash and cash equivalents denominated in foreign currencies with the average of the exchange rates effective at the beginning and at the end of the related periods and is TL (5,432) for the current period (1 January- 31 December 2016: TL 45,352).

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## VII. Explanations and disclosures on the risk group of the Bank

## 1. Information on the volume of transactions with the Bank's risk group, lending and deposits outstanding at period end and income and expenses in the current period

## 1.1 Current Period

Bank's Risk Group (*)	Associates, Subsidiaries and Joint-Ventures		Bank's Direct and Indirect Shareholder		Other Real Persons and Legal Entities in Risk Group	
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables (**)						
Balance at the Beginning of the						
Period				22	126,939	30,871
Balance at the End of the Period			<b></b>	22	11,556	48,284
Interest and Commission Income						
Received					3,553	114

<sup>(\*)</sup> Described in article 49 of the Banking Act No: 5411.

#### Prior Period

Bank's Risk Group (*)	Associates, Subsidiaries and Joint-Ventures		Bank's D		Other Real F Legal Entit Gro	ies in Risk
	Cash	Non-Cash	Cash	Non-Cash	Cash	Non-Cash
Loans and Other Receivables (**)						
Balance at the Beginning of the						
Period				20	5,720	17,242
Balance at the End of the Period				22	126,939	30,871
Interest and Commission Income						
Received				**	1,134	407

<sup>(\*)</sup> Described in article 49 of the Banking Act No:5411.

## 1.2 Information on deposits of the Bank's risk group

Bank's Risk Group (*)	Associates, Sul		Bank's Direct and Indirect Shareholder		Other Real Persons and Legal Entities in Risk Group	
	Current Period	Prior Period	Current Period	Prior Period	Current Period	Prior Period
Deposits Balance at the Beginning of the Period	4,767	4,761	15,552	89,173	595,922	496,534
Balance at the End of the Period	4,840	4,767	300,055	15,552	409,339	595,922
Deposit Interest Expense	610	549	20,434	6,094	44,072	28,398

<sup>(\*)</sup> Described in article 49 of the Banking Act No: 5411.

#### 1.3 Information on funds obtained from the Bank's risk group

As of 31 December 2017, the amount of funds obtained from Bank's risk group is TL 171,583 and that fund amount has obtained from IFC and EBRD in the form of borrowings (31 December 2016: TL 523,313; that fund amount includes TL 162,656 from IFC and EBRD in the form of borrowings and TL 360,657 funds provided from repurchase agreements).

<sup>(\*\*)</sup> Includes all transactions described as loans in article 48 of the Banking Act No: 5411.

<sup>(\*\*)</sup> Includes all transactions described as loans in article 48 of the Banking Act No: 5411.

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

1.4 Information on forward and option agreements and similar agreements made with Bank's risk group

		sociates,				
Bank's Risk Group (*)	Subsidiaries and Joint-Ventures		Bank's Direct and Indirect Shareholder		Other Real Persons and Legal Entities in Risk Group	
Bank S Mak Group ( )	Current	Prior Period	Current	Prior		Current
	Period		Period	Period	Prior Period	Period
Financial Assets at Fair Value Through Profit						
and Loss:						*
Balance at the Beginning of the Period					863,016	344,668
Balance at the End of the Period					899,553	863,016
Total Income/Loss					(23,856)	(1,367)
Transactions for Hedging Purposes:						
Balance at the Beginning of the Period						
Balance at the End of the Period						
Total Income/Loss						

<sup>(\*)</sup> As described in the Article 49 of Banking Act no.5411.

## 2. Information on transactions with the Bank's risk group

2.1 Relations with entities in the risk group of / or controlled by the Bank regardless of the nature of relationship among the parties

The terms of related party transactions are equivalent to those that prevail in arm's length transactions only if such terms can be substantiated regarding the limits exposed by the Banking Act. Adopted Bank policy is that assets and liabilities will not be dominated by the risk group and the balances with the risk group will have a reasonable share in the total balance sheet.

2.2 In addition to the structure of the relationship, type of transaction, amount, and share in total transaction volume, amount of significant items, and share in all items, pricing policy and other

As of 31 December 2017, the ratio of the loans and other receivables used by the entities of risk group to total loans and receivables is 0.07% (31 December 2016: 1.10%) and the ratio of the deposits of entities of risk group to total deposits is 5.82 %( 31 December 2016: 6.40%). Ratio of funds obtained from entities of risk group to total funds borrowed is 5.2% (31 December 2016:27.1%). The distribution of 5.2% is 4.6% IFC and 0.6% EBRD.

In current period benefits; such as salaries and bonuses; provided to the key management is TL 13,803 (1 January - 31 December 2016: TL 9,029).

- 2.3 Total of similar type of transactions together, unless a separate disclosure is required to present the effect of the transactions on financial statements

  None.
- 2.4 Transactions accounted for under equity method None.
- 2.5 Explanations on purchase and sale of real estate and other assets, sales and purchases of services, agency contracts, finance lease agreements, transfer of data obtained from research and development, licensing agreements, financing (including loans and cash and in-kind capital support), guarantees and promissory notes, and management contracts

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## VIII. Explanations on the Bank's domestic, foreign, off-shore branches or investments in associates and foreign representative offices

## 1. Information related to the Bank's domestic and foreign branch and representatives

	Number	Number of Employees			
Domestic Branch	80	1,633			
			Country of Incorporations	]	
Foreign					
Representation Office			1-		
			2-		
			3-	-	
				Total Assets	Statutory Share Capital
Foreign Branch			1-		
			2-		
			3-		
Off-shore Banking Region Branches			1-		
			2-		
***************************************			3-		

#### IX. Events after balance sheet date

The Bank has completed its Regulation S Only Eurobond issue abroad with US Dollar and having a maturity of 5 years on 24/01/2018. Securities, having a total nominal value of USD 300 million and a maturity of January 25, 2023 and 6% of fixed interest rate with a bi-annual interest payment, have been issued.

As of February 8, 2018, the Bank has obtained necessary permissions to establish an affiliated company in order to provide consultancy services on innovation, creation of new business fields and technologies, investing to financial technology companies, mobile payment, income-expense tracking and money transfer as a result of its application to BRSA.

#### X. Other disclosures on activities of the Bank

#### Summary information of Bank's risk ratings by international rating agencies

Fitch Ratings	
Long term FC and TL Rating	BB-
Short term FC and TL Rating	В
Viability Rating	BB-
Support Rating	5
Long term National Scale Rating	A+ (tur)
Senior Unsecured Debt Rating	BB-
Subordinated Debt Rating	B+
Outlook	Stable

## NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD OF 1 JANUARY - 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise indicated.)

## SECTION SIX OTHER EXPLANATIONS ON THE OPERATIONS OF THE BANK

None.

## SECTION SEVEN EXPLANATIONS ON AUDITORS' REPORT

## I. Explanations on the auditors' report

The Bank's publicly available financial statements and footnotes have been audited by Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (Member of Ernst&Young Global Limited) and the independent auditors' report is presented in front of the financial statements as of February 27, 2018.

## II. Other footnotes and explanations prepared by the independent auditors